

KFC

434 WEST BETHALTO DRIVE BETHALTO, ILLINOIS 62010

OFFERING MEMORANDUM

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COMMERCIAL INVESTMENT ADVISORS, INC.
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> In Association with Illinois Licensed Broker: 22 aal Estate and Auction | IL License #471016673

CIA commercial investment a d v i s o r s

INVESTMENT OVERVIEW

NAME

434 West Bethalto Drive Bethalto, Illinois 62010

KFC

5.35%

MAJOR CROSS STREETS On N Webster St, North of Park St

FQSR, LLC dba. KBP FOODS

PURCHASE PRICE \$1,402,000

ANNUAL RENT \$75,000

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GROSS LEASEABLE AREA 1,535 SF

RENTAL ESCALATIONS 7% every 5 Years

LEASE TYPE Absolute NNN

OWNERSHIP (Building & Land) Fee Simple

YEAR BUILT | REMODELED 1990 | 2017

LOT SIZE ±0.54 Acre

LEASE EXPIRATION February 29, 2040

OPTIONS Two 5-Year Renewal Options

POINTS OF INTEREST

RETAIL | SHOPPING | ENTERTAINMENT: Major retailers in neighboring towns include Walmart Supercenter, Target, Kohl's, Home Depot, Lowe's Home Improvement, Schnuck's, Ross Dress for Less, Office Depot, JCPenney, Harbor Freight Tools, Dollar Tree, Dollar General, Tractor Supply Co., Ace Hardware, Schnuck's, ALDI, Save A Lot, AMC Theatres

HIGHER EDUCATION: 8 miles from Southern Illinois University - Edwardsville (a public university offering various undergraduate & graduate programs with total enrollment of 13,061)

HEALTH CARE: 6 miles from Alton Memorial Hospital (a full-service acute-care hospital with 123 staffed beds serving the residents of Alton & the surrounding communities in a five-county area)

INVESTMENT HIGHLIGHTS

LEASE: Brand New 20-Year Absolute NNN Lease with Attractive 7% Rental Escalations every 5 Years

TENANT: KBP Foods (the largest KFC franchisee in the U.S.)
Operates **739+ Locations in 23 States** (18% of Locations in U.S.
System) and will Generate Sales in Excess of \$825 Million in 2020 (FQSR, LLC is the Tenant on the Lease, Encompasses All Restaurant Locations)

SEASONED LOCATION | RECENT REMODEL: Successfully Open & Operating for Decades with an <u>Attractive 7.08% Rent to Sales Ratio</u> – Recently Remodeled to KFC's Newest "American Showman" Prototype in 2017 – Showing Tenant's Commitment to the Location!

TRAFFIC COUNTS: Great Drive-By Visibility on W Bethalto Dr where Traffic Counts Exceed 18.400 CPD!

2019 DEMOGRAPHICS: Total Population (5-MI): 47,705 | Average Household Income (1-MI): \$77,308



LOCATION

TENANT

CAP RATE

FINANCIAL ANALYSIS

SUMMARY

TENANT
PURCHASE PRICE
CAP RATE

GROSS LEASABLE AREA
YEAR BUILT | REMODELED

FQSR, LLC dba. KBP Foods

\$1,402,000 5.35%

1,535 SF

1990 | 2017

LOT SIZE

EXPENSE REIMBURSEMENT

FINANCING

±0.54 Acre

This is an **Absolute NNN lease**. Tenant is responsible for all expenses.

All Cash or Buyer to obtain new financing at Close of Escrow.

RENT ROLL

TENANT INFO		LEASE TERMS	RENT SUMMARY		
TENANT NAME	SQ FT	TERM	INCREASE	RENT	ANNUAL INVESTOR RETURN
FQSR, LLC dba. KBP Foods	1,535	Years 1-5: 02/24/20 to 02/28/25	Current	\$75,000	5.35%
		Years 6-10: 03/01/25 to 02/28/30	7%	\$80,250	5.72%
		Years 11-15: 03/01/30 to 02/28/35	7%	\$85,868	6.12%
		Years 16-20: 03/01/35 to 02/29/40	7%	\$91,878	6.55%
					5.94% AVG ANNUAL RETURN
RENEWAL OPTIONS		1st Option: 03/01/40 to 02/28/45	7%	\$98,310	
		2 nd Option: 03/01/45 to 02/28/50	7%	\$105,191	

TENANT OVERVIEW



KBP Foods* operates 739+ restaurants in 23 states and has Regional Vice Presidents in every major geographical region. The Corporate Office and Restaurant Support Center are located in Overland Park, Kansas.



The success KBP Foods has had with growth through acquisition is directly correlated to diligent selection criteria, prudent and responsible capital structure and industry leading operational talent. Ultimately giving their people significant opportunity to growth themselves personally, professionally and financially.

You can find out more about the Tenant by visiting their website: http://www.kbp-foods.com/

* Tenant on lease is FQSR, LLC and encompasses all KFC restaurant locations.

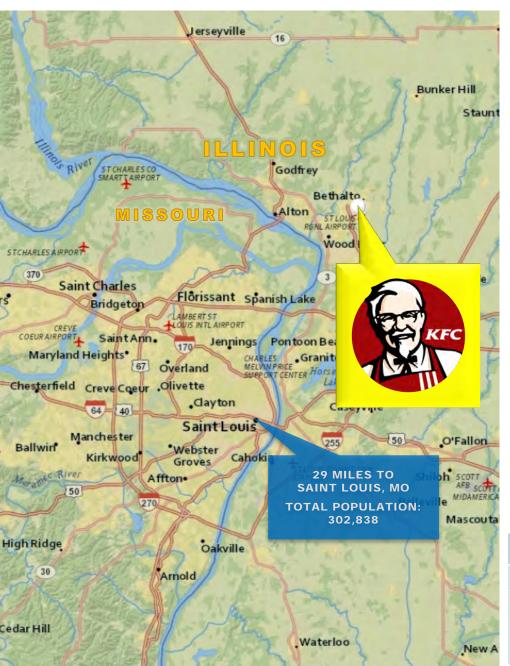








LOCATION OVERVIEW



Bethalto is a village located in Madison County & is part of the Illinois Metro East portion of the Greater St. Louis metropolitan area. As a bedroom community, Bethalto is home to a branch of R.F. Technologies (North America's largest independent service center for drive-through communication systems), West Star Aviation (an aircraft servicing and manufacturing company located at the St. Louis Regional Airport), Bethalto Community Unit School District 8 and the Bethalto Public Library.

Businesses in Bethalto & the surrounding area includes:

TRUCKING/TRANSPORTATION: Wingline Trucking, Express Logistics, Ryan's Transportation, Red Bird Express, WW Transport

OIL & GAS: Marathon Pipe Line, Phillips 66 Refinery, Roxana Refinery, Explorer Pipeline,

CONSTRUCTION: Dugan Construction, HPS Group Construction, Ryan Construction & Roofing, NexGen Remodeling & Exterior Specialists, M&F Construction, Paslay Custom Homes, Berco Construction

MANUFACTURERS: Diamond Buildings, Helitools, Specialty Stands, R.F. Technologies, Guardian Interlock, Olin Brass, GBC Metals,

RETAIL & RESTAURANTS: Walmart Supercenter, ALDI, Dollar General, Dollar Tree, Schnucks, Ace Hardware, R.P. Lumber, Fischer Lumber Company, Walgreens, CVS, Advance Auto Parts, AutoZone, McDonald's, Dairy Queen Grill & Chill, Taco Bell, Pizza Hut, Burger King, Arby's, Domino's Pizza, Subway, Jack in the Box, Rally's, Applebee's Grill + Bar, Wendy's, Sonic Drive-In, Imo's Pizza

2019 DEMOGRAPHICS							
	1-MI	3-MI	5-MI				
TOTAL POPULATION	7,696	23,503	47,705				
DAYTIME POPULATION	7,153	21,393	42,677				
AVERAGE HOUSEHOLD INCOME	\$77,308	\$73,534	\$64,423				

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