## OFFERING MEMORANDUM

## **CVS Pharmacy | Strong Performing Sales**



1596 HIGHWAY A1A, SATELLITE BEACH, FL 32937



# **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to present for sale this Fee Simple CVS located in Satellite Beach, Florida. The subject property consists of a free-standing building comprised of 10,908 square feet of retail space on a 1.39-acre parcel of land.

Strategically located at the hard-signalized intersection of Desoto Parkway and Highway A1A, the property is highly visible to more than 30,000 vehicles daily. In addition, it serves the immediate trade area which benefits from over 71,000 full time residents with an average household income exceeding \$90,000 annually.

There are numerous national and regional retailers in the surrounding area including Ross, Panera Bread, Wendy's, Texas Roadhouse, McDonalds, Walmart, Murphy USA, Burger King, Lowes, Chase Bank, Publix, among many others.

CVS is performing very well at this location with approximately \$8,800,000 in store sales. CVS recently signed a 20 Year Lease and has over 18 years remaining on the initial term, with five options to extend for five years each and five percent increases in each of the option periods.

CVS is one of the nation's largest leading drugstore chains with over 9,600 stores in 50 states, the District of Columbia, Puerto Rico and the US Virgin Islands. CVS sells prescription drugs and a wide assortment of general merchandise, including over-the-counter drugs, beauty products, and cosmetics, film and photo finishing services, seasonal merchandise, greeting cards, and convenience foods through their CVS Pharmacy and Longs Drugs Retail stores and online through CVS. com. IT also provides healthcare services through its more than 1,100 MinuteClinic medical clinics as well as their Diabetes Care Centers. Most of these clinics are located within CVS stores.

# **INVESTMENT HIGHLIGHTS**

- Affluent Market | Average Household Income Exceeds \$90,000 Annually
- Strong Performing Sales | \$8,800,000+ in Store Sales
- Extended Operating Hours | Open until Midnight
- CVS Recently signed new 20 Year Lease
- Drive Thru Pharmacy
- Florida is a No Income Tax Free State



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#### PRICING AND FINANCIAL ANALYSIS

CVS/pharmacy		PROPERTY DETAILS		FINANCIAL OVERVIEW	
1596 HIGHWAY A1Ă, SATELLITE BEACH, FLORIDA 32937		Lot Size Rentable Square Feet Price/SF Year Built	60,548 SF (1.39 Acres) 10,908 SF \$419.63 2000	List Price Down Payment Cap Rate Type of Ownership	<b>\$4,577,319</b> 100% / \$4,577,319 4.85% Fee Simple
PROPERTY RENT DATA		<b>VS pha</b>	LEASE ABSTRACT		
RENT INCREASES	MONTHLY RENT	ANNUAL RENT	Tenant Trade Name		CVS
06/01/2018 - 05/30/2038 (Current)	\$18,500	\$222,000	Tenant		Corporate Store
06/01/2038 - 05/30/2043 (Option 1)	\$19,425	\$233,100	Ownership		Public
06/01/2043 - 05/30/2048 (Option 2)	\$20,396	\$244,755	Guarantor		CVS Holiday LLC
06/01/2048 - 05/30/2053 (Option 3)	\$21,416	\$256,993	Lease Type		NN
06/01/2058 - 05/30/2058 (Option 4)	\$22,487	\$269,842	Lease Term		20 Years
<b>06/01/2058 - 05/30/2063</b> (Option 5)	\$23,611	\$283,335	Lease Commencement Date		06/01/2018
Base Rent (\$20.35 /SF)		\$222,000	Rent Commencement Date		06/01/2018
Net Operating Income		\$222,000.00	Expiration Date of Base Term		05/31/2038
			Increases Options	5% mcre	ases every 5 Years in Option Periods Five Five-Year Options
TOTAL ANNUAL RETURN	CAP <b>4.85%</b>	\$222,000	Term Remaining on Lease		18+ Years
	10. 10		Property Type		Net Leased Drug Store
4 Pat	- Anter	MAR AND	Landlord Responsibility		Roof and Structure
			Tenant Responsibility		All other items
A	-	2 10 11	Right of First Refusal		N/A

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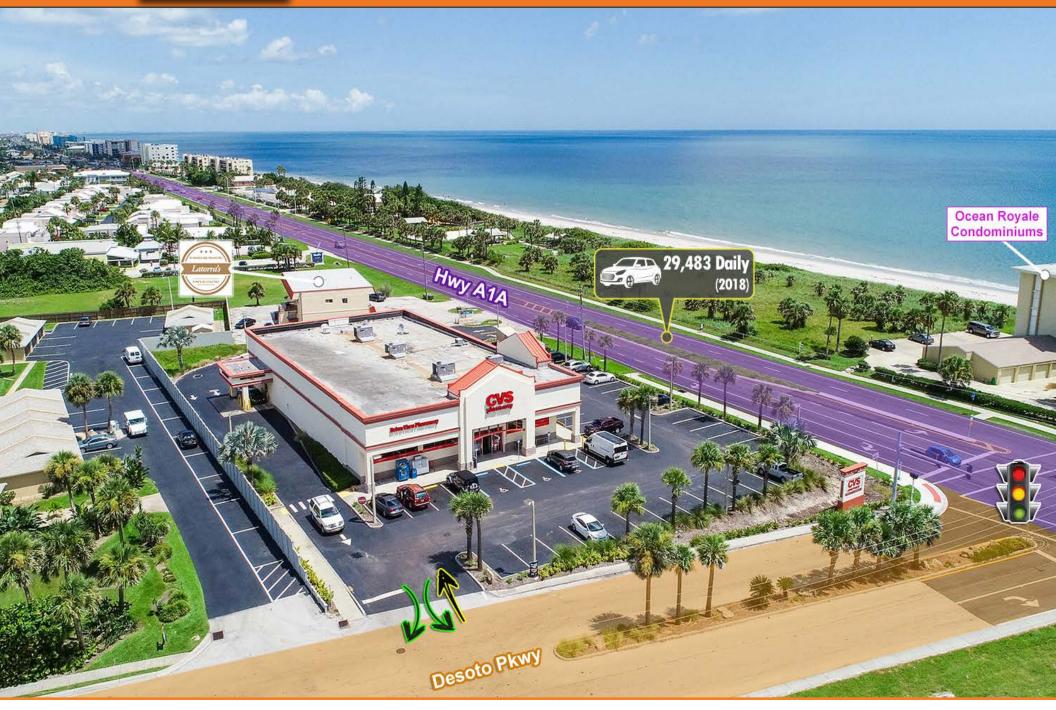
#### RESEARCH LOCAL STREET AERIAL



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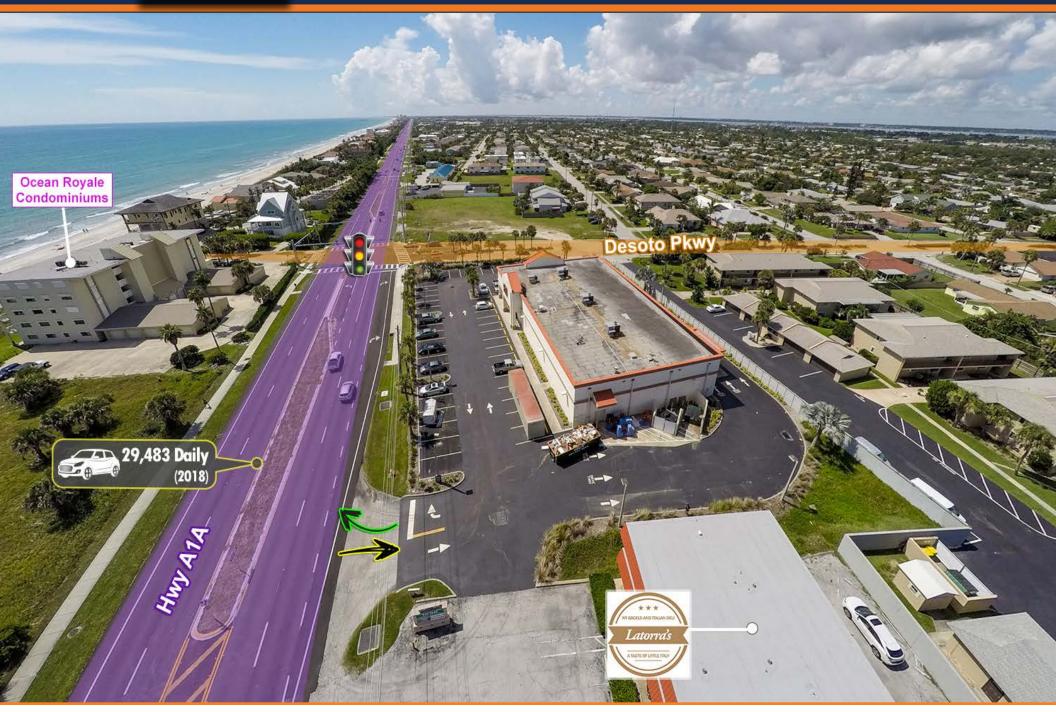
### RESEARCH **SITEPLAN AERIAL**



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### RESEARCH **SITEPLAN AERIAL**



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## RESEARCH **PROPERTY PHOTOS**





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CVS Health Corporation (formerly CVS Caremark Corp.) together with its subsidiaries is currently the largest pharmacy chain in the United States by number of locations (over 9,600 as of 2016) and total prescription revenue. As the retail pharmacy division of CVS Health, it ranks as the 7th largest U.S. corporation according to Fortune 500 in 2016. CVS sells prescription drugs and a wide assortment of general merchandise, including over-the-counter drugs, beauty products and cosmetics, film and photo finishing services, seasonal merchandise, greeting cards, and convenience foods through their CVS Pharmacy and Longs Drugs retail stores and online through CVS.com. It also provides healthcare services through its more than 1,100 MinuteClinic medical clinics as well as their Diabetes Care Centers. Most of these clinics are located within CVS stores.

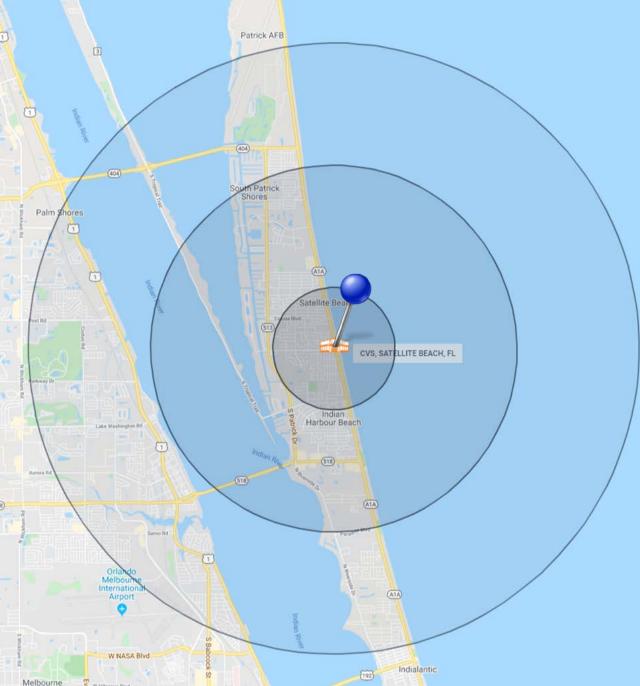
Name CVS Health Corp. **Ownership** Public Stock Symbol CVS Sales Volume \$153.29 Billion Board NYSE Rank Number 7 on Fortune 500 Tenant **Corporate Store Rating Agency** Standard & Poor's **Credit Rating** BBB+ HQ Woonsocket, Rhode Island Number of Locations 9.600 +www.cvshealth.com Web Site

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### DEMOGRAPHICS **POPULATION PROFILE**

	1 Miles	3 Miles	5 Miles	Ð
POPULATION				
2023 Projection	7,784	28,593	72,806	$\overline{\mathbf{A}}$
2018 Estimate	7,696	28,412	71,885	
2010 Census	7,469	27,305	68,649	-
2000 Census	7,430	27,163	69,804	
INCOME				
Average	\$86,587	\$90,249	\$76,840	Li.
Median	\$65,063	\$63,432	\$54,176	
Per Capita	\$38,063	\$40,798	\$34,693	
HOUSEHOLDS				-
2023 Projection	3,465	13,139	33,313	
2018 Estimate	3,383	12,840	32,441	$\overline{D}$
2010 Census	3,271	12,314	30,922	
2000 Census	3,085	11,740	30,367	2
HOUSING				
2018	\$246,874	\$251,859	\$201,782	
EMPLOYMENT				
2018 Daytime Population	5,885	25,016	70,441	
2018 Unemployment	2.45%	3.09%	3.50%	
2018 Median Time	26	25	24	18)
Traveled	20	20	27	-
RACE & ETHNICITY				
White	94.57%	92.71%	88.04%	
Native American	0.09%	0.05%	0.09%	
African American	0.74%	1.41%	4.06%	1
Asian/Pacific Islander	1.55%	2.23%	2.56%	-



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# **GEOGRAPHY: 5 MILE**



# POPULATION

In 2019, the population in your selected geography is 7,696. The population has changed by 3.58% since 2000. It is estimated that the population in your area will be 7,784.00 five years from now, which represents a change of 1.14% from the current year. The current population is 47.84% male and 52.16% female. The median age of the population in your area is 51.40, compare this to the US average which is 37.95. The population density in your area is 2,452.25 people per square mile.

## HOUSEHOLDS

There are currently 3,383 households in your selected geography. The number of households has changed by 9.66% since 2000. It is estimated that the number of households in your area will be 3,465 five years from now, which represents a change of 2.42% from the current year. The average household size in your area is 2.28 persons.

# INCOME

In 2019, the median household income for your selected geography is \$65,063, compare this to the US average which is currently \$58,754. The median household income for your area has changed by 19.65% since 2000. It is estimated that the median household income in your area will be \$75,464 five years from now, which represents a change of 15.99% from the current year.

The current year per capita income in your area is \$38,063, compare this to the US average, which is \$32,356. The current year average household income in your area is \$86,587, compare this to the US average which is \$84,609.

## **RACE AND ETHNICITY**

The current year racial makeup of your selected area is as follows: 94.57% White, 0.74% Black, 0.09% Native American and 1.55% Asian/Pacific Islander. Compare these to US averages which are: 70.20% White, 12.89% Black, 0.19% Native American and 5.59% Asian/Pacific Islander. People of Hispanic origin are counted independently of race.

People of Hispanic origin make up 5.97% of the current year population in your selected area. Compare this to the US average of 18.01%.

# HOUSING

JOBS

The median housing value in your area was \$246,874 in 2019, compare this to the US average of \$201,842. In 2000, there were 2,618 owner occupied housing units in your area and there were 467 renter occupied housing units in your area. The median rent at the time was \$624.

## EMPLOYMENT

In 2019, there are 1,503 employees in your selected area, this is also known as the daytime population. The 2000 Census revealed that 73.48% of employees are employed in white-collar occupations in this geography, and 26.73% are employed in blue-collar occupations. In 2019, unemployment in this area is 2.45%. In 2000, the average time traveled to work was 26.00 minutes.

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