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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other

locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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## **Investment Highlights**



#### **Optimal Lease Structure**

- ✓ 20-Year Triple Net (NNN) Lease with Zero Landlord Responsibilities
- ✓ Attractive Rental Increases | 10.00% Every Five (5) Years
- ✓ Four (4) Tenant Renewal Periods of Five (5) Years Each

#### **Compelling Location Fundamentals**

- ✓ Dense Retail Corridor | Walmart, McDonald's, Office Depot, Dollar Tree, Cook Out, Verizon Wireless, Dunkin' Donuts, and Many More
- ✓ Features High Visibility & Ease of Access along Highway 46
- ✓ Strong Traffic Counts | Highway 46 and Beasley Dr Average 30,000 and 15,900 Vehicles Per Day, Respectively
- ✓ Just Off Interstate 40 Connects Nashville and Memphis

#### **Strong Brand, Exceptional Operator**

- ✓ Wendy's is the World's Number Three Hamburger Chain in Terms of Locations
- ✓ There are Approximately 6,600 Franchise and Company-Operated Wendy's Restaurants in the United States and 30 Countries and U.S. Territories Worldwide
- ✓ Wendy's of Bowling Green ("WBG") is a Premier Franchisee of the Wendy's Family with 101 Locations Spread Across Kentucky, Indiana, Tennessee and Alabama
- ✓ WBG is Currently Among the Top 15 Franchisees within the Wendy's System in Terms of Locations











# Financial Analysis & Investment Summary Wendys PRICE: \$2,210,903 | CAP RATE: 5.35% | RENT: \$118,283



PROPERTY DESCRIPTION		RENT SCHEDULE			
Property	Wendy's	Lease Year(s)	Annual Rent	Monthly Rent	Rent Escalation
Property Address	530 Highway 46 S	Year 1	\$118,283	\$9,857	-
City, State ZIP	Dickson, TN 37055	Year 2	\$118,283	\$9,857	-
Year Built	1984	Year 3	\$118,283	\$9,857	-
Building Size (SF)	3,222	Year 4	\$118,283	\$9,857	-
Lot Size (Acres)	0.62	Year 5	\$118,283	\$9,857	-
Type of Ownership	Fee Simple	Year 6	\$130,112	\$10,843	10.00%
THE OFFERING		Year 7	\$130,112	\$10,843	-
Purchase Price	\$2,210,903	Year 8	\$130,112	\$10,843	-
CAP Rate	5.35%	Year 9	\$130,112	\$10,843	-
Annual Rent	\$118,283	Year 10	\$130,112	\$10,843	-
LEASE SUMMARY		Year 11	\$143,123	\$11,927	10.00%
Tenant / Guarantor	Wendy's of Bowling Green, Inc.	Year 12	\$143,123	\$11,927	-
Original Lease Term	20 Years	Year 13	\$143,123	\$11,927	-
Lease Commencement	June 17, 2019	Year 14	\$143,123	\$11,927	-
Lease Expiration	June 16, 2039	Year 15	\$143,123	\$11,927	-
Lease Term Remaining	19.8 Years	Year 16	\$157,435	\$13,120	10.00%
Lease Type	Triple Net (NNN)	Year 17	\$157,435	\$13,120	-
Roof & Structure	Tenant Responsible	Year 18	\$157,435	\$13,120	-
Options to Renew	Four, Five-Year Option Periods	Year 19	\$157,435	\$13,120	-
Rental Increases	10% Every Five Years	Year 20	\$157,435	\$13,120	-





## **Concept & Tenant Overview**

## Wendy's

#### **About Wendy's**

Wendy's is an American international fast food chain restaurant founded by Dave Thomas on November 15, 1969, in Columbus, Ohio. The company moved its headquarters to Dublin, Ohio on January 29, 2006. The Wendy's chain offers made-to-order burgers and fries as well as such alternative menu items as baked potatoes, chili, and salads. The chain is known for its square hamburgers, sea salt fries and the Frosty, a form of soft serve ice cream mixed with frozen starches. As of 2018, Wendy's is the world's number three hamburger chain in terms of locations (only behind McDonald's and Burger King), with approximately 6,600 franchise and Company-operated restaurants in the United States and 30 countries and U.S. territories worldwide.











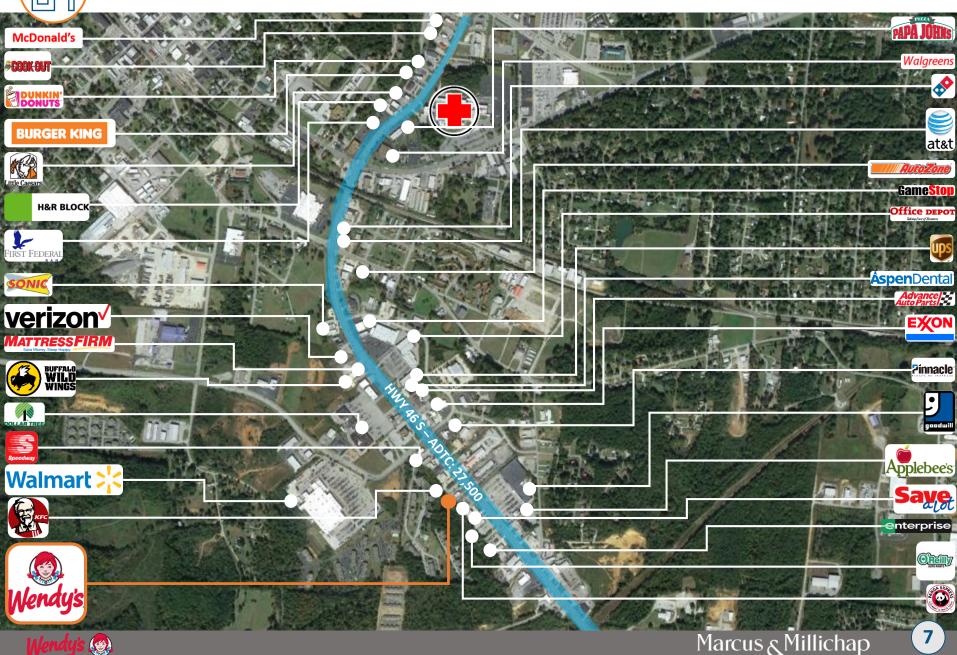
#### **About Wendy's of Bowling Green**

Wendy's of Bowling Green ("WBG") is a premier franchisee of the Wendy's family. WBG currently operates 101 restaurants in four different states: Kentucky, Indiana, Tennessee and Alabama. In June of 2019, WBG almost doubled the number of stores under its umbrella with the acquisition of 44 Wendy's restaurants in the Nashville market from Manna Inc. These stores are well positioned within WBG's footprint as they are located comfortably between the Bowling Green market, where the franchise is based, and its interests in the Huntsville, Alabama, market. With the acquisition, WBG has solidified itself as a top 15 franchisee within the Wendy's system. The Company started in 1975 and is owned by Mike O'Malley of Clarksville, Tennessee and John Hughes of Bowling Green, Kentucky. WBG has been and continues to be a leader in the Industry within the Wendy's Hospitality International Organization.



## **Surrounding Area**







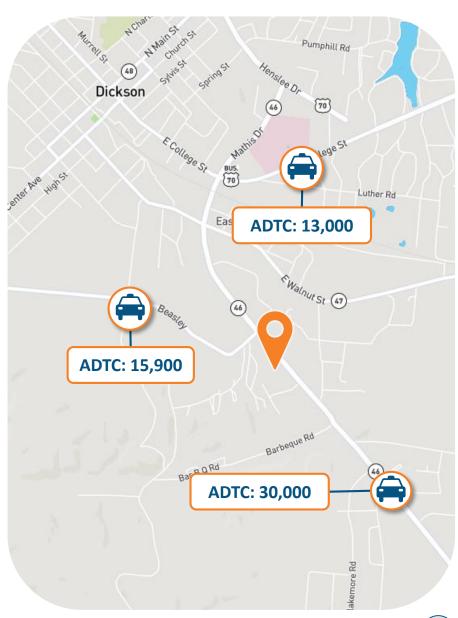
### **Location Overview**



The subject property is situated along Highway 46 South, which has easy access to Interstate-40 and has an average daily traffic count of 30,000 vehicles. The subject property also benefits from nearby E College St and Beasley Dr, which bring a total of 13,000 and 15,900 vehicles into the immediate area on average daily. There are 23,083 individuals residing within a five-mile radius of the property and 45,987 individuals within a ten-mile radius.

The subject property benefits from being well-positioned in a dense retail corridor consisting of national and local tenants, shopping centers, and health care facilities. Major national tenants include: Walmart, McDonald's, Office Depot, Dollar Tree, Verizon Wireless, Aspen Dental, Buffalo Wild Wings, UPS, Walgreens, First Federal Bank, Auto Zone, as well as several others. TriStar Medical Center, a 93-bed state-of-the-art medical facility, is situated within one mile of the subject property. The medical center offers numerous services including cancer care, cardiology, critical care, emergency care, hospitalist care, imaging & diagnostics, neurology, orthopedics, rehabilitation, surgical care, and women's' services. The subject property is located within a two-mile radius of several academic institutions including Dickson Elementary School, Dickson Middle School, and Dickson High School. Together, these three schools have a total enrollment of more than 3,000 students.

Dickson is a city in Dickson County, Tennessee, with an estimated population close to 15,000. Dickson sits off of Interstate-40, which connects Nashville to Memphis, the two largest cities in Tennessee. The city is a part of the Nashville Metropolitan Statistical Area. Nashville is the capital of the state of Tennessee and the county seat of Davidson County. The city is a center of music, healthcare, publishing, banking, and transportation industries, and it is also home to various colleges and universities. Nashville is known as the "home of country music" and has become a major music and production center. The city also hosts the CMA music festival, a four-day event featuring performances by country music stars that is accompanied with other activities for country music fans. Although Nashville is known for its music, the largest industry is health care. Nashville is home to more than 300 health care companies, including Hospital Corporation of America, the world's largest private operator of hospitals. Vanderbilt University and Medical Center is the city's largest employer with more than 23,000 employees. There are numerous universities and colleges located in Nashville, including: Vanderbilt University, Belmont University, Tennessee State University, Lipscomb University, and Nashville State Community College, which have a total enrollment of approximately 44,000 students.







## **Property Photos**













## **Surrounding Area Photos**







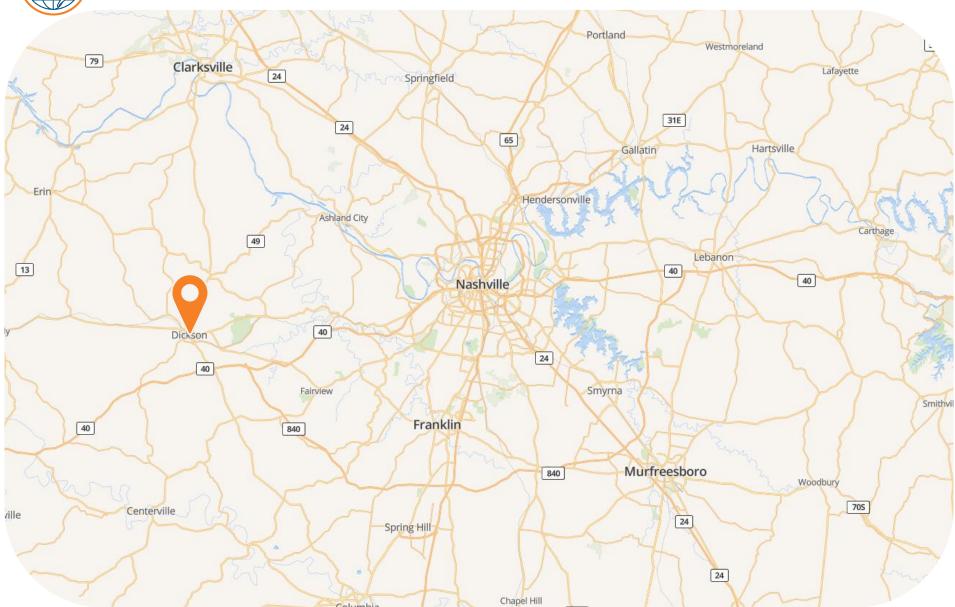








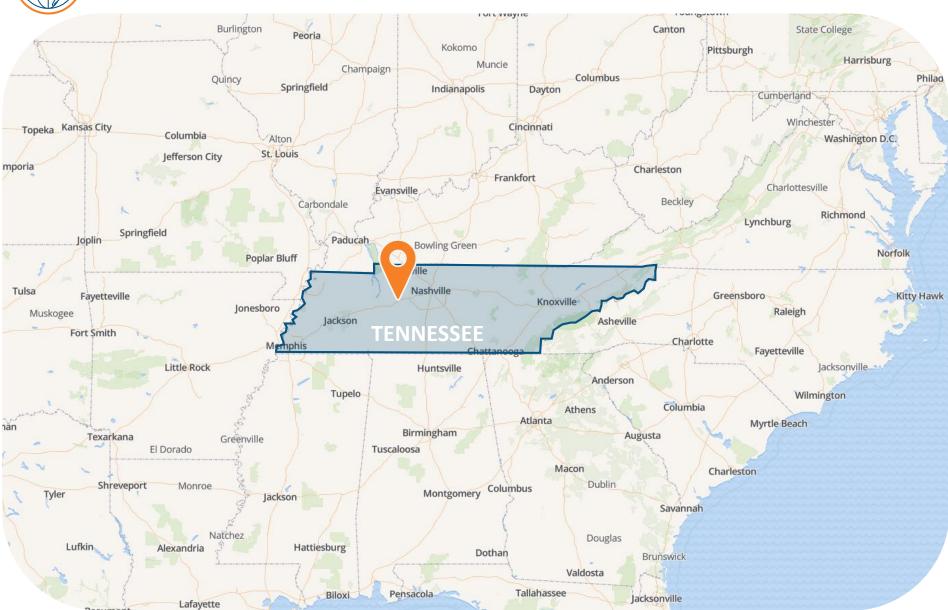






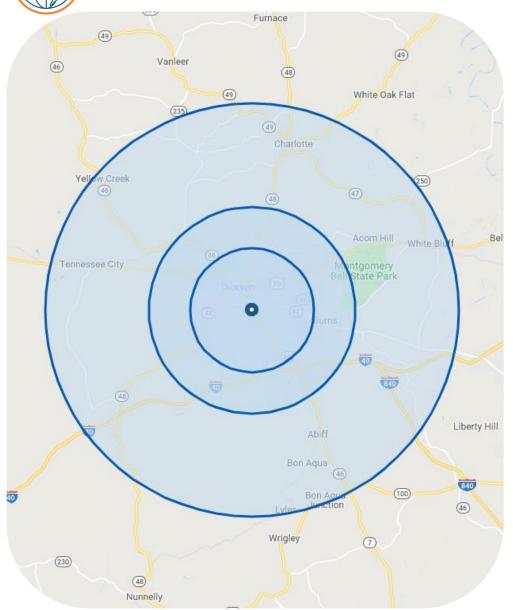
## **Regional Map**





**Demographics** 





	3 Miles	5 Miles	10 Miles
POPULATION			
2023 Projection	16,850	24,303	48,494
2018 Estimate	16,065	23,083	45,987
2010 Census	15,042	21,645	43,517
2000 Census	13,182	19,022	37,792
INCOME			
Average	\$58,649	\$62,881	\$63,089
Median	\$43,444	\$46,579	\$48,683
Per Capita	\$23,834	\$25,083	\$24,337
HOUSEHOLDS			
2023 Projection	6,899	9,779	18,828
2018 Estimate	6,472	9,154	17,605
2010 Census	6,098	8,636	16,762
2000 Census	5,334	7,525	14,413
HOUSING			
2018	\$155,951	\$160,268	\$157,761
EMPLOYMENT			
2018 Daytime Population	24,074	28,582	42,987
2018 Unemployment	3.83%	3.58%	3.62%
2018 Median Time Traveled	29 Mins	30 Mins	33 Mins
RACE & ETHNICITY			
White	84.55%	86.65%	90.42%
Native American	0.12%	0.09%	0.05%
African American	7.76%	6.56%	4.49%
Asian/Pacific Islander	1.01%	0.94%	0.68%



## **Market Overview**





#### **Nashville**

Nashville is the capital of the state of Tennessee and the county seat of Davidson County. Located in northern middle Tennessee, Nashville is the core of the largest metropolitan area in Tennessee and ranks as the 24th largest city by population in the United States. The city is a center for music, healthcare, publishing, banking, and transportation industries. As the "home of country music", Nashville has become a major music recording and production center. Since the 1960s, Nashville has been the second-largest music production center (after New York) in the US. Nashville's music industry is estimated to have a total economic impact of \$6.4 billion per year and to contribute 19,000 jobs to the Nashville area. Although Nashville is renowned as a music recording center and tourist destination, its largest industry is health care. Nashville is home to more than 300 health care companies. As of 2012, it is estimated the health care industry contributes U.S. \$30 billion per year and 200,000 jobs to the Nashville-area economy.

In recent times Nashville has been described as a "southern boomtown" as evidenced by the city having the third fastest growing economy in the United States. It has been stated by the US Census bureau that Nashville "adds an average of 100 people a day to its net population increase". The Nashville region was also stated to be the "Number One" Metro Area for Professional and Business Service Jobs in America, as well as having the "Hottest Housing Market in America", as stated by Zillow.

#### **Major Employers**

Iviajoi Lilipioyeis	
Employer	Estimated # of Employees
Megapath Inc	1,712
Tennsco Corporation	456
Nemak Tennessee	427
Walmart	400
Dickson Manufacturing	315
Developmental Services Dickson County	300
Worldcolor Dickson	265
County of Dickson	261
US Dept of Air Force	254
David Blazer MD	250
Tennsco Corp Plant 2 & 3	235
Tennsco Corp Plant 1	225

# of Employees based on 10-mile radius



## Marcus & Millichap



### **EXCLUSIVE NET LEASE OFFERING**

