

10,000 SF NNN LEASE INVESTMENT OPPORTUNITY BRAND NEW CONSTRUCTION

MET MICH ATTE DITION TILLER VANCES The Learning Experience

SEQ US 377 & Ridge Point Parkway, Keller, Texas 76248

*REPRESENTATIVE IMAGE



The Learning Experience

SEQ US 377 & Ridge Point Parkway Keller, Texas 76248

CONFIDENTIAL OFFERING MEMORANDUM

EXCLUSIVE LISTING BROKERS

Bill Pyle

James Mangum

Vice President, Capital Markets bpyle@edge-cm.com 214.545.6977 Senior Associate, Capital Markets jmangum@edge-cm.com 214.545.6941

FOR QUESTIONS REGARDING FINANCING

Brandi Shotwell Vice President, Capital Markets bshotwell@edge-cm.com 214.545.6968

> Edge Realty Capital Markets 5950 Berkshire Lane, Suite 700, Dallas, Texas 75225 214.545.6900 | edge-re.com





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Property Overview

PROPERTY	The Learning Experience	G L A	10,000 sf		
PROPERTY	The Learning Experience	PRICE	\$4,000,000		
LOCATION	150 Ridge Point Parkway, Keller, Texas 76248	CAP RATE	7.00%		



OVERVIEW

- Brand new 15-year NNN lease, with two 5-year options with 10% rent escalations every 5 years
 - Brand new, attractive construction
 - Excellent location for childcare operator less than half a mile from Ridgeview Elementary School, a mile from Woodland Springs Elementary and Keller-Harvel Elementary School, and at the entrance of Marshall Ridge subdivision
- · Located within new 38 acre mixed use development
- Incredible tenant profile fastest growing childcare franchise in the United States
- High household income within a 1-mile radius

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Executive Summary

GLA	10,000 sf
PRICE	\$4,000,000
PRICE PSF	\$400.00
CAP RATE	7.00%



Dallas-Fort Worth-Arlington 4th largest metropolitan area in the nation

Fastest growing metropolitan area in the nation - 25% population growth over the last decade



Keller ranked #7 best places to live in the United States by CNN/Money Magazine

167,725 population within 5 miles

\$121,152 median household income within 1 miles

INVESTMENT OVERVIEW

The Learning Experience ("Property") is a newly built (2019 construction) 10,000 square foot childcare facility leased to The Learning Experience, the nation's fastest growing childcare and early education company. Founded in 1980, The Learning Experience currently operates and franchises more than 200 locations throughout the United States, and 35+ new centers are being opened each year. The 15-year NNN lease includes a 5-year limited corporate guarantee which transfers to the franchisee upon expiration, allowing ample time for the location to build its client base and establish a successful operation.

The Property is ideally located off the corner of US 377 (North Main Street) and Ridge Point Parkway in Keller, Texas. The Property is surrounded by numerous neighborhood communities and schools, including Ridgeview Elementary School, Woodland Springs Elementary School, and Keller-Harvel Elementary school.

PRIME LOCATION

The Property will be surrounded by a 38-acre mixed-use property built by Realty Capital Management, LLC. The project is located on the east side of US 377 between Mount Gilead Rd and Ridge Point Parkway. The project will enhance the US 377 corridor with a mixture of uses in an urban format. The planned development incudes 550 urban lofts in standalone structures located on the northern two-thirds of the property. Approximately 5.2 acres is dedicated to commercial/retail uses. The proposed uses include indoor/outdoor entertainment, bars and taverns, grocery stores, medical emergency clinics, restaurants and spas. Additionally, there will be 57 detached single family homes with a minimum of 2,700 square feet. The whole project will include over 5.5 acres of open space as well as landscape buffers. The conditions set by the city states that the apartments be upscale and luxurious.

TOP INVESTOR MARKET

Dallas/Fort Worth is the 4th largest metropolitan area in the nation. According to data from the US Census Bureau, the DFW metro area gains another person every four minutes and ten seconds. Dallas is the 9th most populous city in the US and the 3rd most populous city in the state.

Dallas is in the midst of a massive population expansion, with the city's northern suburbs attracting major employers and substantial mixed-use development. A rush of corporate relocations has kept North Texas on top of nationwide rankings, including Forbes' best places to live.

Keller is an affluent suburban city located in Tarrant county. Keller is strategically located in the Northwest area of the DFW Metroplex. Just 10 miles from DFW International Airport, Keller's location near major interstate highways and roadways offer easy access to Dallas, Fort Worth and other cities in the North Texas Region.



The Property

Property Details



A D D R E S S	150 Ridge Point Parkway Keller, Texas 76248
LAND AREA	1.53 ac
GLA	10,000 sf
YEAR BUILT	2019/2020
Ο C C U P A N C Y	100%
PARKING	45 spaces including 2 handicap 4.5 per 1,000 sf
B U I L D I N G E X T E R I O R	Stone and brick exterior
ROOF	Flat
HVAC	Central units
SITE LIGHTING	Pole and building mounted lights
PARKING LOT	Brand new. Concrete

2019 DEMOGRAPHIC SNAPSHOT

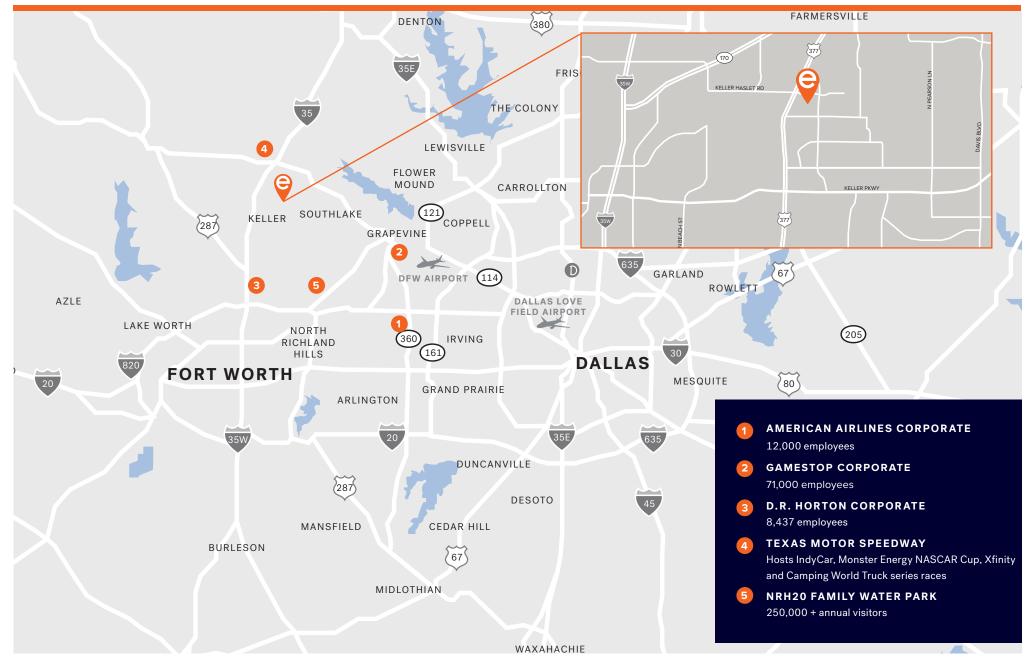
	1 Mile	3 Mile	5 Mile
TOTAL POPULATION	7,779	64,908	167,674
POPULATION GROWTH 2019-2024	30.15%	25.66%	25.38%
MEDIAN HH INCOME	\$121,152	\$106,993	\$114,966





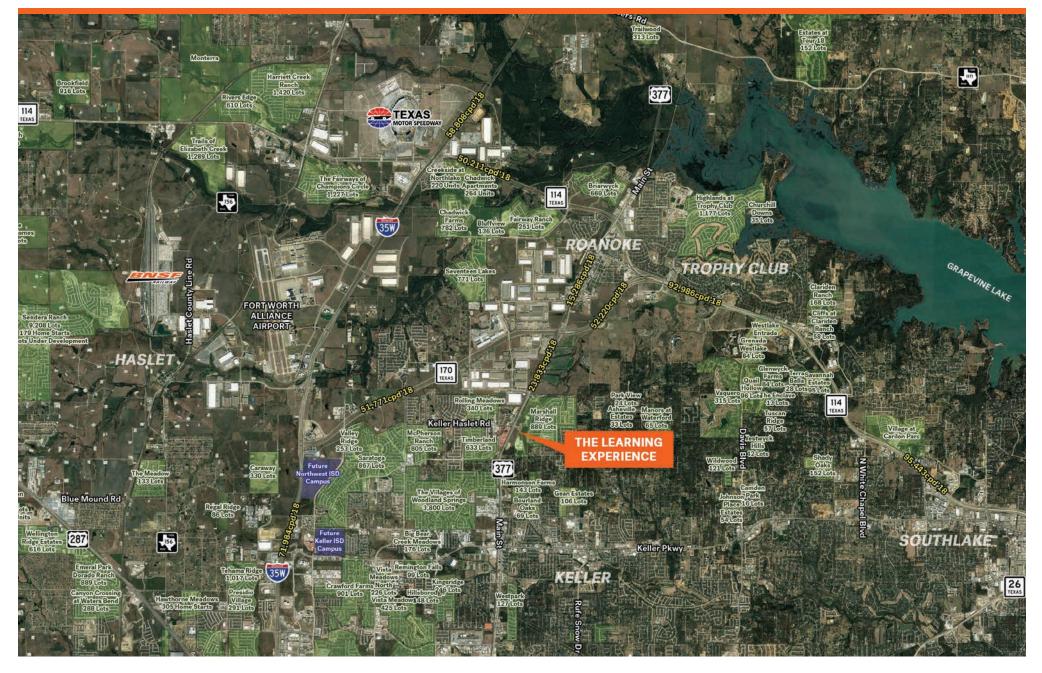
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Location Map



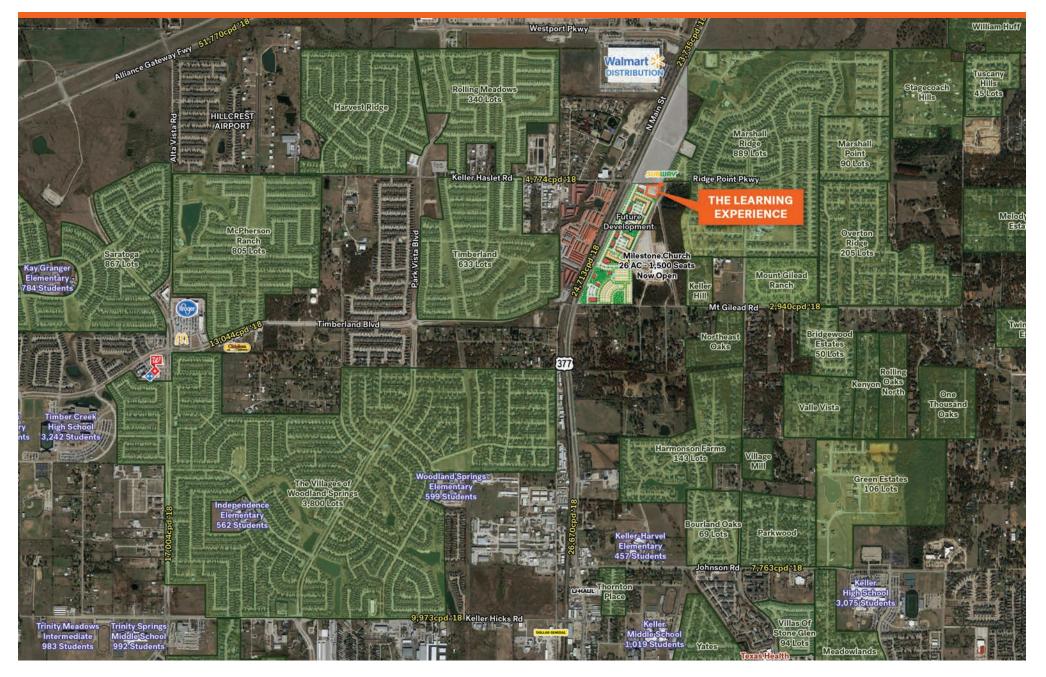


Aerial



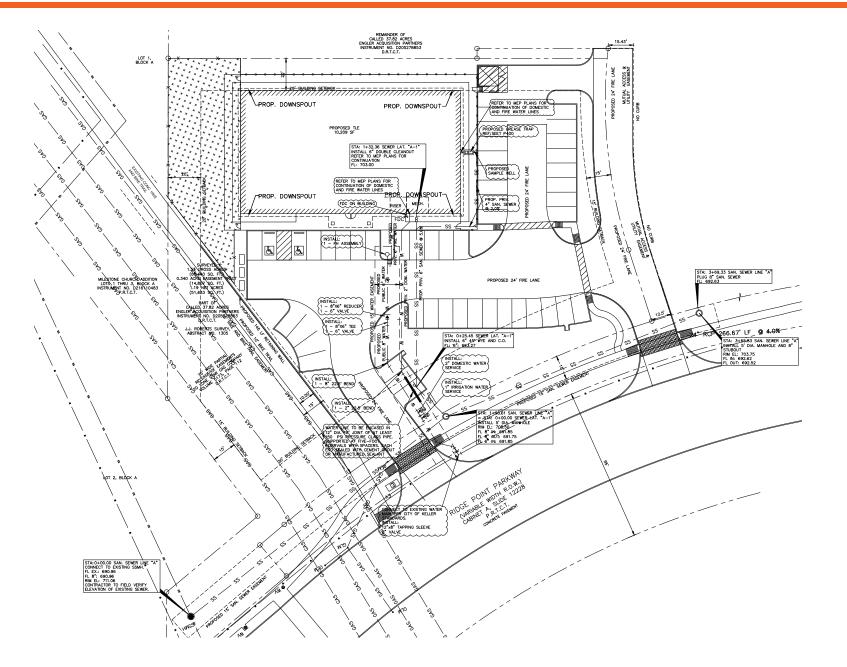


Aerial



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Site Plan





Elevations

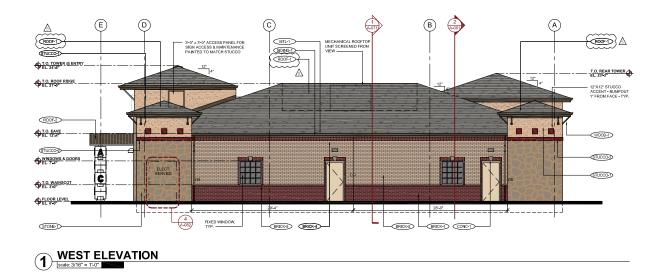


2 SOUTH ELEVATION

Elevations









The Financials



ANALYSIS SUMMARY

ANALYSIS START DATE	2/1/2020
HOLD PERIOD	10
LAND AREA	49,746
GLA	10,000
OCCUPIED GLA	10,000
IN-PLACE OCCUPANCY	100.00%

PURCHASE SUMMARY

PRICE	\$4,000,000
PRICE PSF (IMPROVEMENTS)	\$400.00
PRICE PSF (LAND)	\$80.41
IN-PLACE NOI	\$280,000
IN-PLACE CAP RATE	7.00%
YEAR 1 NOI	\$280,000
YEAR 1 CAP RATE	7.00%
-	

REVERSION ANALYSIS

\$338,800
7.50%
\$4,517,333
\$451.73
\$90.81

RETURNS (SEE PROPOSED DEBT STRUCTURE)

	ALL-CASH	LEVERAGED
AVERAGE CASH ON CASH / YIELD ON EQUITY	7.30%	8.96%
IRR	7.82%	13.36%
MULTIPLE	1.81x	2.79x

PROPOSED DEBT STRUCTURE

LOAN AMOUNT	\$2,800,000
LTV	70.00%
INITIAL LOAN AMOUNT	\$2,800,000
INTEREST RATE	4.25%
TERM (YEARS)	10 years
AMORTIZATION (YEARS)	25 years
INTEREST ONLY (MONTHS)	0 months
MONTHLY PAYMENT	\$15,169
ANNUAL PAYMENT	\$182,024
LOAN FEE	1.00%
EQUITY REQUIRED	\$1,200,000
IN-PLACE DSCR (AMORTIZING)	1.53x
DEBT YIELD*	8.93%
DEBT CONSTANT	6.50%



TENANT	SUITE	SF	% OF GLA	LEASE START	LEASE EXPIRATION	DATE	MONTHLY RENT	ANNUAL RENT	RENT PSF	EXPENSE REIMBURSEMENT METHOD	OPTIONS
THE LEARNING EXPERIENCE	100	10,000	100.00%	2/1/2020	1/31/2035	CURRENT	\$23,333.33	\$280,000	\$28.00	NNN	2x5 Year Options
						2/1/2025	\$25,666.67	\$308,000	\$30.80		
						2/1/2030	\$28,233.33	\$338,800	\$33.88		
	OCCUPIED SF	10,000	100.00%								
	VACANT SF	0	0.00%			то	TAL IN-PLACE RENT	\$280,000			
	TOTAL AREA	10,000	100.00%								



	IN-PLACE	IN-PLACE	PRO FORMA	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11
	PSF		PSF	YE 1/31/2021	YE 1/31/2022	YE 1/31/2023	YE 1/31/2024	YE 1/31/2025	YE 1/31/2026	YE 1/31/2027	YE 1/31/2028	YE 1/31/2029	YE 1/31/2030	YE 1/31/2031
REVENUE														
BASE RENTAL REVENUE	\$28.00	\$280,000	\$28.00	\$280,000	\$280,000	\$280,000	\$280,000	\$280,000	\$308,000	\$308,000	\$308,000	\$308,000	\$308,000	\$338,800
ABSORPTION & TURNOVER VACANCY		-		-	-	-	-	-	-	-	-	-	-	-
EFFECTIVE GROSS REVENUE	\$28.00	\$280,000	\$28.00	\$280,000	\$280,000	\$280,000	\$280,000	\$280,000	\$308,000	\$308,000	\$308,000	\$308,000	\$308,000	\$338,800
NET OPERATING INCOME		\$280,000		\$280,000	\$280,000	\$280,000	\$280,000	\$280,000	\$308,000	\$308,000	\$308,000	\$308,000	\$308,000	\$338,800
CAPITAL COSTS														
CAPITAL RESERVES	\$0.20	\$2,004	\$0.20	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
TOTAL CAPITAL COSTS		\$2,004		\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
CASH FLOW BEFORE DEBT SERVICE		\$277,996		\$278,000	\$278,000	\$278,000	\$278,000	\$278,000	\$306,000	\$306,000	\$306,000	\$306,000	\$306,000	\$336,800
DEBT SERVICE														
INTEREST				(\$117,758)	(\$114,973)	(\$112,067)	(\$109,035)	(\$105,872)	(\$102,571)	(\$99,128)	(\$95,536)	(\$91,787)	(\$87,877)	-
PRINCIPAL				(\$64,266)	(\$67,051)	(\$69,957)	(\$72,989)	(\$76,152)	(\$79,453)	(\$82,896)	(\$86,488)	(\$90,237)	(\$94,147)	-
CASH FLOW AFTER DEBT SERVICE		\$277,996		\$95,976	\$95,976	\$95,976	\$95,976	\$95,976	\$123,976	\$123,976	\$123,976	\$123,976	\$123,976	\$336,800

Notes:

Capital Reserves based on \$0.20 psf, subject to inflation.
All income and expenses are subject to annual inflation of 3.0%.



TENANT	SUITE	SF	% OF GLA	EXPIRATION	ANALYSIS YEAR 1 1/31/2021	ANALYSIS YEAR 2 1/31/2022	ANALYSIS YEAR 3 1/31/2023	ANALYSIS YEAR 4 1/31/2024	ANALYSIS YEAR 5 1/31/2025	ANALYSIS YEAR 6 1/31/2026	ANALYSIS YEAR 7 1/31/2027	ANALYSIS YEAR 8 1/31/2028	ANALYSIS YEAR 9 1/31/2029	ANALYSIS YEAR 10 1/31/2030	THEREAFTER
The Learning Experience	100	10,000	100.00%	1/31/2035											10,000 sf
				ANNUAL SF EXPIRING % of GLA NO. OF TENANTS CUMULATIVE SF EXPIRED % of GLA	0 sf 0.00% 0 sf 0.00%	10,000 sf 100.00% 1 10,000 sf 100.00%									



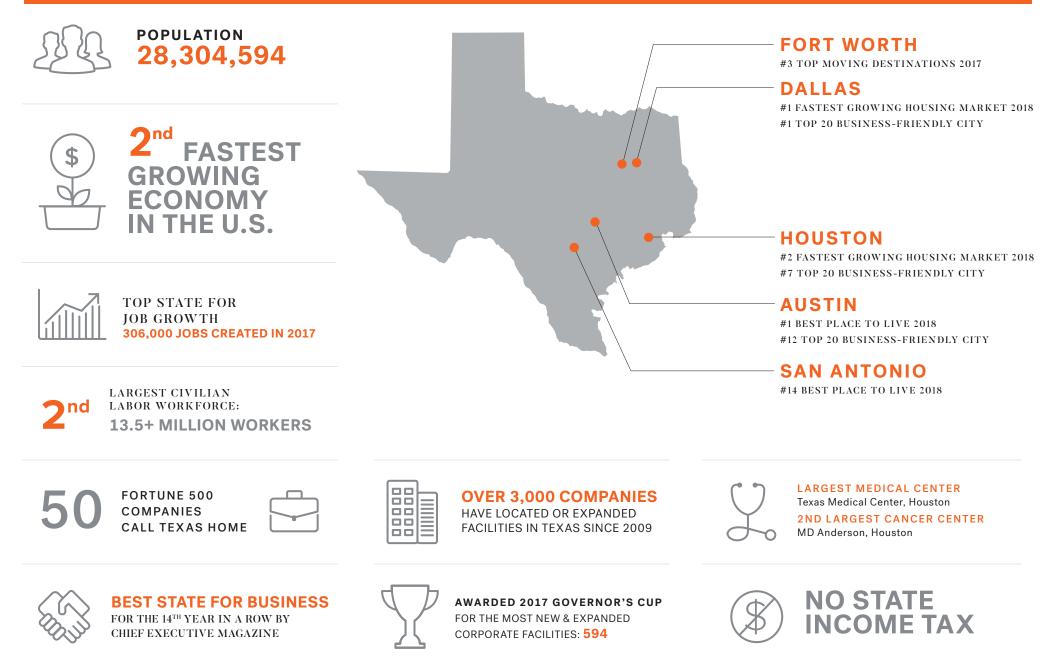
Sales Comparables

	PROPERTY	ADDRESS	CITY, ST	YEAR BUILT	BUILDING SIZE	OCCUPANCY AT SALE	PRICE	PSF	CAP RATE	DATE OF SALE
SUBJECT	The Learning Experience	NEC & SEC of US 377 & Ridge Point Pkwy	Keller, TX	2019	10,000	100.0%	\$4,000,000	\$400.00	7.00%	-
1	The Learning Experience	1252 N Holland Road	Mansfield, TX	2017	10,000	100.0%	\$3,682,731	\$368.27	7.47%	1/2/2019
2	The Learning Experience	15606 W Airport Blvd	Sugar Land, TX	2017	10,000	100.0%	\$3,221,447	\$322.14	7.45%	1/24/2018
3	The Learning Experience	774 N Sam Houston Pkw	Humble, TX	2014	10,000	100.0%	\$3,450,000	\$345.00	7.30%	2/1/2018
4	The Learning Experience	1611 Justin Rd	Flower Mound, TX	2017	10,000	100.0%	\$3,300,000	\$330.00	7.27%	6/27/2017
5	The Learning Experience	4920 River Falls Dr	Sugar Land, TX	2017	10,000	100.0%	\$4,100,000	\$410.00	7.07%	3/12/2018
6	The Learning Experience	30251 Loop 494	Kingwood, TX	2017	10,000	100.0%	\$3,355,704	\$335.57	7.45%	1/24/2018
	AVERAGES			2017	10,000	100.0%	\$3,518,314	\$351.83	7.34%	



The Market







4thLARGEST METROPOLITAN AREA IN THE U.S.

LARGEST METROPOLITAN AREA IN TEXAS



ECONOMIC & CULTURAL HUB OF NORTH TEXAS



±360 PEOPLE MOVE TO DFW DAILY ALSO EMERGING AS A TOP MARKET FOR CORPORATE EXPANSIONS & RELOCATIONS

#2 / FRISCO #3 / MCKINNEY FASTEST-GROWING CITIES IN THE U.S.

3,500,000 NEW PEOPLE ESTIMATED BY YEAR 2040



LARGEST AMOUNT OF JOB GROWTH OF ALL U.S. METROPOLITAN AREAS 100,000 JOBS ADDED IN 2017



DEMOGRAPHICS				
POPULATION	7,462,428			
TOTAL HOUSEHOLDS	2,683,294			
AVERAGE HOUSEHOLD INCOME	\$94,166			
MEDIAN AGE	34			
BACHELOR DEGREE +	33.9%			
TOTAL EMPLOYEES	3,173,963			

LARGEST EMPLOYERS					
WALMART STORES, INC.	52,700 Employees				
AMERICAN AIRLINES GROUP, INC.	23,700 Employees				
BAYLOR HEALTH CARE SYSTEM	22,000 Employees				
DALLAS INDEPENDENT SCHOOL DISTRICT	20,793 Employees				
TEXAS HEALTH RESOURCES	16,205 Employees				
BANK OF AMERICA	15,400 Employees				
CITY OF DALLAS	13,000 Employees				
JPMORGAN CHASE BANK N.A.	13,000 Employees				
TEXAS INSTRUMENTS, INC.	13,000 Employees				
LOCKHEED MARTIN AERONAUTICS CO.	12,600 Employees				



3RD LOWEST COST OF LIVING OF LARGEST U.S. METROPOLITAN AREAS

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MEDIAN HOME VALUE IS THE 3RD	
LOWEST OF ALL LARGE U.S METROS	

	48,900,00 A	NNUAL	VISITORS
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DALLAS/FORT WORTH INTERNATIONAL AIRPORT: 10TH MOST PASSENGER VOLUME IN THE WORLD

DALLAS LOVE FIELD AIRPORT: HOME TO THE NATIONS LARGEST DOMESTIC AIRLINE



LARGEST URBAN ARTS DISTRICT IN THE U.S. DALLAS ARTS DISTRICT



LARGEST HONKY TONK IN THE WORLD BILLY BOB'S TEXAS



LARGEST STATE FAIR IN THE U.S. STATE FAIR OF TEXAS

MAJOR UNIVERSITIES

UNIVERSITY OF NORTH TEXAS	38,145 Students
THE UNIVERSITY OF TEXAS AT ARLINGTON	45,282 Students
THE UNIVERSITY OF TEXAS AT DALLAS	26,793 Students
TEXAS WOMEN'S UNIVERSITY	15,655 Students
TEXAS A&M UNIVERSITY - COMMERCE	13,514 Students
SOUTHERN METHODIST UNIVERSITY	11,739 Students
TEXAS CHRISTIAN UNIVERSITY	10,394 Students
DALLAS BAPTIST UNIVERSITY	5,156 Students
DALLAS BAPTIST UNIVERSITY	5,156 Students
UNIVERSITY OF NORTH TEXAS - DALLAS	3,030 Students
UNIVERSITY OF DALLAS	2,357 Students
UNT HEALTH SCIENCE CENTER	2,381 Students
UT SOUTHWESTERN MEDICAL CENTER	2,316 Students
TEXAS WESLEYAN UNIVERSITY	2,373 Students



RETAIL M	ARKET	MULTIFAMILY MARKET			
92.5% OCCUPANCY RATE	3,977,827 SF UNDER CONSTRUCTION	92.7% OCCUPANCY RATE	16,581 UNITS UNDER CONSTRUCTION		
900,310 SF COMPLETIONS 1,601,852 NET ABSORPTION		2,479 UNIT COMPLETIONS	5,765 UNIT NET ABSORPTION		
	3,919,400 L RETAIL SALES	\$1.06 F AVERAGE RE			



	1 MI RADIUS	3 MI RADIUS	5 MI RADIUS
POPULATION			
TOTAL POPULATION	7,779	64.943	167.725
	4,440	38,781	104.055
		, -	
PROJECTED ANNUAL GROWTH 2010 TO 2023	30.15%	25.66%	25.38%
2023 PROJECTED POPULATION	10,124	81,608	210.301
% FEMALE POPULATION	50.47%	50.72%	50.80%
% MALE POPULATION	49.53%	49.28%	49.20%
MEDIAN AGE	34	35.1	36
BUSINESS			
TOTAL EMPLOYEES	1,927	19,776	56,075
TOTAL BUSINESSES	100	1,407	2,848
COMPANY HEADQUARTER BUSINESSES	29%	31%	29%
HOUSEHOLD INCOME			
ESTIMATED MEDIAN HOUSEHOLD INCOME	\$121,152	\$106,993	\$114,966
ESTIMATED AVERAGE HOUSEHOLD INCOME	\$109,204	\$98,578	\$109,949
ESTIMATED PER CAPITA INCOME	\$44,038	\$42,036	\$46,309
HOUSEHOLD			
TOTAL HOUSING UNITS	2,376	22,150	56,293
% HOUSING UNITS OWNER-OCCUPIED	82.11%	73.91%	77.45%
% HOUSING UNITS RENTER-OCCUPIED	17.89%	26.09%	22.55%
RACE & ETHNICITY			
% WHITE	64.89%	73.27%	74.24%
% BLACK OR AFRICAN AMERICAN	6.17%	5.06%	4.96%
% AMERICAN INDIAN OR ALASKA NATIVE	8.88%	4.74%	5.15%
% ASIAN	3.34%	3.28%	3.21%
% HAWAIIAN OR PACIFIC ISLANDER	16.71%	13.65%	12.44%
% HISPANIC POPULATION	83.29%	86.35%	87.56%
% NOT HISPANIC POPULATION	79.7%	75.2%	70.4%

Disclaimer

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EDGE Realty Capital Markets exclusively presents the listing of The Learning Experience ("Property") for your acquisition. The owner is offering for sale the Property through its exclusive listing with the team.

EDGE Realty Capital Markets and owner provides the material presented herein without representation or warranty. A substantial portion of information must be obtained from sources other than actual knowledge and not all sources can be absolutely confirmed. Moreover, all information is subject to changes by the parties involved as to price or terms before sale, to withdrawal of the Property from the market, and to other events beyond the control of EDGE Realty Capital Markets or owner. No representation is made as to the value of this possible investment other than hypothetical scenarios. It is encouraged that you or any of your affiliates consult your business, tax and legal advisors before making a final determination of value or suitability of the Property for acquisition.

As a condition of EDGE Realty Capital Markets' consent to communicate the information contained herein-as well as any information that may be communicated to you subsequently either verbally or in writing by EDGE Realty Capital Markets, owner or agents of either of these parties regarding the Property-it is required that you agree to treat all such information confidentially.



The Learning Experience

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Vice President, Capital Markets bpyle@edge-cm.com 214.545.6977 Senior Associate, Capital Markets jmangum@edge-cm.com 214.545.6941

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> Edge Capital Markets 5950 Berkshire Lane, Suite 700, Dallas, Texas 75225 214.545.6900 | edge-re.com