

#### OFFERING MEMORANDUM

# Moe's & Checkers - New Construction

894-896 Thornton Road, Lithia Springs, GA 30122



CHASE MURPHY | 404.812.8925 | cmurphy@skylineseven.com



#### **CONFIDENTIALITY & DISCLAIMER**

All materials and information received or derived from Skyline Seven Real Estate its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property for any party's intended use or any and all other matters.

Neither Skyline Seven Real Estate its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. Skyline Seven Real Estate will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

#### EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Skyline Seven Real Estate makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Skyline Seven Real Estate makes no warranties and/or representations regarding the veracity, completeness, or relevance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with a party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Skyline Seven Real Estate in compliance with all applicable fair housing and equal opportunity laws.

### **Executive Summary**



MOES

SALE PRICE	\$3,130,000	PROPERTY HIGHLIGHTS		
		Recently Constructed Free-Standing Moe's Southwest Grill and Checkers		
Can Bata	5.75%	• New 15 Year NNN lease with 2 X 5 year options for both Moe's and Checkers		
Cap Rate:	5.75%	• 5% rent increases every 5 years		
NOI:	\$180,000	Absolute NNN Lease - No Landlord Responsibility		
Year Built	2019	Muti-Unit Operator - Checkers, Moe's, Popeyes		
	2017	• Excellent Visibility On Thornton Road And Directly Off Of I-20 On A Strong Retail Corridor		
Lease Commencement:	2020	• Moe's was founded in Atlanta, and now has over 700 locations in the U.S. and abroad		
Lease Expiration:	2035	Checkers has over 780 locations in U.S.		
		• 78,100 cars passing per day on Thornton Road		

### **Property Description**



#### **PROPERTY DESCRIPTION**

MOES

This investment offering is an excellent opportunity to acquire brand new developed free-standing Moe's Southwest Grill and Checkers, located in a suburb 15 miles west of downtown Atlanta in Lithia Springs. This property is extremely well located on a major exit off I-20 with great visibility on Thornton Road. Thornton Road is one of the busiest roads in Atlanta with 78,100 cars passing per day.

Moe's grand opening is January 9, 2020, and Checkers opened in December of 2019. Moe's and Checkers have a new 15 year NNN lease, that includes 10% increases every 5 years with 2 x 5 year options. The franchisee is growing strategically and currently operates Moe's, Checkers, and Popeyes.

#### LOCATION DESCRIPTION

Lithia Springs is an established area within the Atlanta MSA, approximately 15 miles west from downtown Atlanta, and just outside the I-285 perimeter. Lithia Springs is located in Douglas County and home to Sweetwater Creek State Park. The park is home to George Sparks Reservoir, hiking trails, playgrounds, and the ruins of Manchester Mill. Also, nearby attractions include Six Flags Over Georgia, West Pines Golf Club, and downtown Douglasville. This is a part of Atlanta where one can buy a home for an affordable price, and benefits from easy access to I-20, I-285 perimeter, and also downtown Atlanta.

## **Drone Photo**



MOES

### **Drone Photos**



MOEs

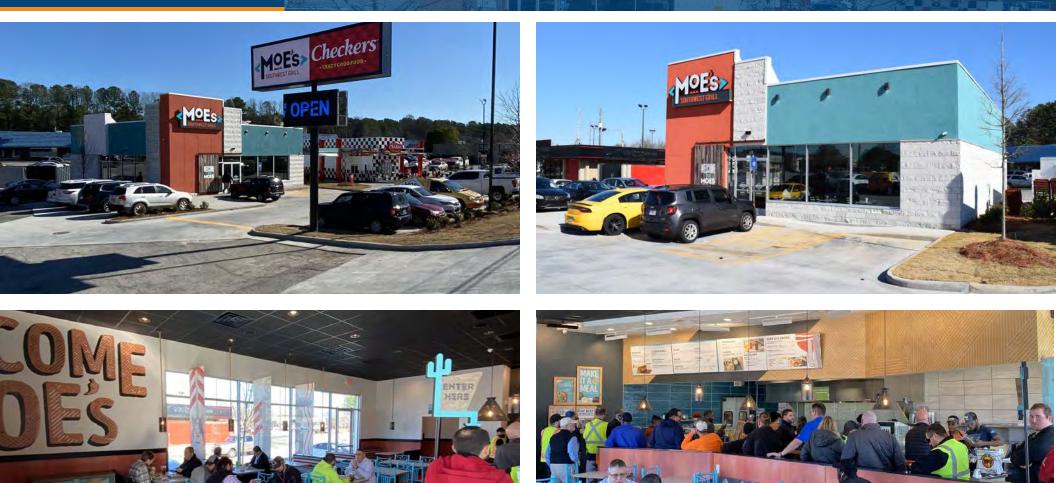






800 MT. VERNON HIGHWAY NE | SUITE #425 | 404.812.8925 | SKYLINESEVEN.COM

### **Moe's Photos**



MOES

### Moe's Southwest Grill Overview



#### WELCOME TO MOE'S!

Ever since our employees at the first location in Atlanta, GA in the year 2000 shouted "Welcome to Moe's!" – which probably scared the bejesus out of those first guests – that phrase has embodied our entire culture. Everybody is welcome at Moe's.

After 17 years of rockin' and rollin', we're now serving the most awesome Southwest fare at more than 700 locations in the U.S. and abroad. And our bold southwest flavor goes beyond our restaurant walls and can be found in Walmart, Kroger and BJs Warehouses across the country. Every Moe's is locally-owned since the very beginning to the one just opened.

Moe's actually stands for Musicians Outlaws and Entertainers, which is why music is more than background noise to us. And we're not just talking about some trendy song or band. We're all about the pioneers. The ones who made more than music; they made memories. Our hand-selected playlist is filled with the amazing artists who left this world too early since these legends changed the musical landscape and continue to inspire guitar slingers, lyrical poets and a new generation of pioneers.

### **Moe's Lease Abstract**



Tenant	Franchisee Operated d/b/a Moe's Southwest Grill
Square Feet	2,600
Lease	NNN
Commencement Date	2020
Termination Date	2035
Annual Base Rent	\$90,000

Rent Schedule	Years	Monthly Rent	Annual Rent	Estimated Recapture	
	1-5	\$7,500	\$90,000	NNN	
	6-10	\$7,875	\$94,500	NNN	
	11-15	\$8,269	\$99,225	NNN	
Option 1	16-20	\$8,682	\$104,186	NNN	
Option 2	21-25	\$9,116	\$109,396	NNN	
The	The partice advantuades and agree that this Lease is considered and intended to be and remain "triple pet" in every respect, as Tepant is				

The parties acknowledge and agree that this Lease is considered and intended to be and remain "triple net" in every respect, as Tenant is obligated to pay any or all charges, utility costs, expenses, taxes, insurance and other amounts of whatever nature directly applicable providers/ authorities and Landlord has no obligation for payment.

#### PAGE 9

NNN Lease

800 MT. VERNON HIGHWAY NE | SUITE #425 | 404.812.8925 | SKYLINESEVEN.COM

## **Checkers Photos**



MOES







### **Checkers & Rally's Overview**







Checkers & Rally's restaurants were born out of the idea that a bland and flavorless burger was downright bad and that Americans everywhere deserved a better tasting burger — one that was unexpectedly bold, made-to-order and priced at a value that was hard to beat. Founded by experienced foodies with a renegade spirit, both the Checkers & Rally's unique double drive-thru concept, with its over-the-top checkerboard squares, chrome styling, red neon signs and of course the food, was an instant hit. These two new burger experiences were hot, fresh and served with a smile. People were hooked, and the world of cookie cutter corporate burger establishments was about to change.

After successfully opening and maintaining 200+ restaurant chain businesses in several Midwestern and Southeastern states, in 1999 Checkers & Rally's would bring their passion for big flavor together. This successful merger would make Checkers & Rally's the largest double drive thru restaurant chain in the country. Which in turn would only help bolster both the Checkers & Rally's brands on all fronts. Today Checkers & Rally's have more than 800 restaurants open in the United States, with plans for additional growth.

### **Checkers Lease Abstract**



Tenant	Franchisee Operated d/b/a Checkers
Square Feet	785
Lease	Ground Lease
Commencement Date	2020
Termination Date	2035
Annual Base Rent	\$90,000

Rent Schedule	Years	Monthly Rent	Annual Rent	Estimated Recapture	
	1-5	\$7,500	\$90,000	NNN	
	6-10	\$7,875	\$94,500	NNN	
	11-15	\$8,269	\$99,225	NNN	
Option 1	16-20	\$8,682	\$104,186	NNN	
Option 2	21-25	\$9,116	\$109,396	NNN	
Ground Lease	Tenant is obligated to pay any or all charg		ce and other amounts of whatever na	ature directly applicable providers/	

#### PAGE **12**

800 MT. VERNON HIGHWAY NE | SUITE #425 | 404.812.8925 | SKYLINESEVEN.COM

authorities and Landlord has no obligation for payment.

### **Retailer** Map



MOES

Map data ©2020 Imagery ©2020 , Maxar Technologies, U.S. Geological Survey, USDA Farm Service Agency

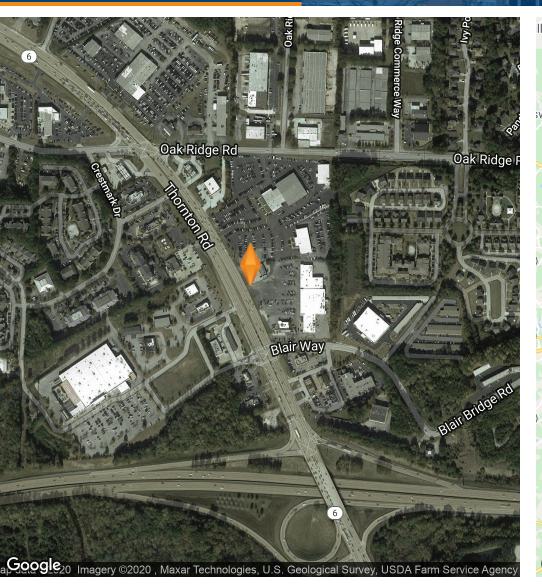
### **Aerial Maps**



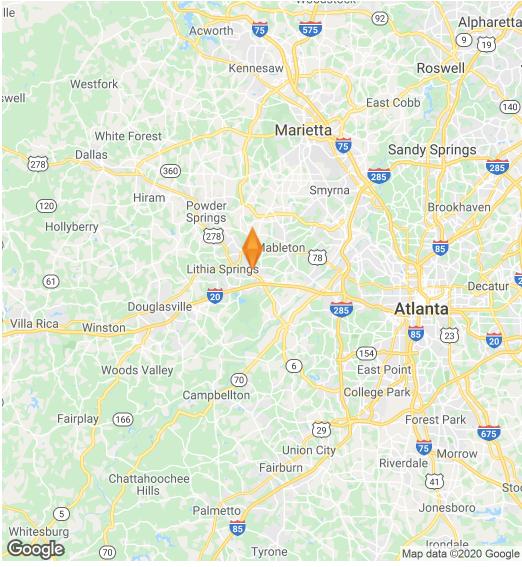
MOES

### **Location Maps**





MOES



### Demographics



MOES

1 MILE	5 MILES	10 MILES
1,611	37,809	166,692
2.7	2.7	2.7
\$54,247	\$59,390	\$67,874
\$136,826	\$167,761	\$213,908
1 MILE	5 MILES	10 MILES
29.9%	35.8%	36.9%
59.7%	53.7%	52.9%
0.5%	1.3%	2.0%
0.0%	0.0%	0.0%
0.0%	0.1%	0.1%
8.4%	7.9%	6.8%
	1,611 2.7 \$54,247 \$136,826 <b>1 MILE</b> 29.9% 59.7% 0.5% 0.0%	1,61137,8092.72.7\$54,247\$59,390\$136,826\$167,7611MILE5MILES29.9%35.8%59.7%53.7%0.5%1.3%0.0%0.0%0.0%0.1%

\* Demographic data derived from 2010 US Census

#### PAGE 16

800 MT. VERNON HIGHWAY NE | SUITE #425 | 404.812.8925 | SKYLINESEVEN.COM

### **Advisor Bio**



#### **CHASE MURPHY**

Investment Sales Associate

cmurphy@skylineseven.com **Direct:** 404.812.8925

#### **PROFESSIONAL BACKGROUND**

Chase is an investment sales associate representing sellers and buyers of commercial real estate. Chase has developed a vast knowledge of transactional real estate and a commitment to navigating his clients to profitable closings. Chase specializes in applying his expertise and market knowledge to single tenant, multi-tenant and office properties and represents real estate companies, private investors, high net worth families and lenders/ special services. Over the last 4 years alone, Chase and his team closed real estate transactions in excess of \$175,000,000. In 2018, Chase's team successfully closed 31 commercial real estate properties with over 40% being single tenant properties.

Prior to joining Skyline Seven, Chase worked as an asset manager for Altisource managing a real estate portfolio in excess of \$35,000,000 and removing over \$70,000,000 of distressed assets from his clients' balance sheets. Chase is a long-time Atlanta resident and currently lives in the Smyrna area. In his free time, he enjoys spending time with his fiancée, playing golf, attending sporting events and entertaining his 3 nephews.

#### **EDUCATION**

Valdosta State University - B.B.A Finance

SKYLINE SEVEN REAL ESTATE 800 Mt. Vernon Highway NE Suite #425 Atlanta, GA 30328 404.812.8910

#### PAGE 17

800 MT. VERNON HIGHWAY NE | SUITE #425 | 404.812.8925 | SKYLINESEVEN.COM