

TENANT:	T-Mobile (Corporate Guaranty)
LOCATION:	94 W 5th Street Douglas, AZ 85607
APN:	408-31-015
BUILDING SIZE:	±2,653 SF
LAND SIZE:	±0.74 AC
YEAR BUILT:	1993; Renovated in 2020
TERM:	10 years
RENT COMMENCEMENT:	March 1, 2020 (est.)
LEASE EXPIRATION:	February 28, 2030 (est.)
RENTAL INCREASES:	10% every 5 years
OPTIONS:	Three (3) five (5) year options
LEASE TYPE:	NN Lease (Landlord responsible for roof and structure)

— OFFERING TERMS —	
CURRENT NOI:	\$84,896
PRICE:	\$1,414,934
CAP:	6.00%

INVESTMENT OVERVIEW

RENT SCHEDULE:

TERM	YEARS	INCREASE DATE	MONTHLY RENT	ANNUAL RENT	ANNUAL RENT PSF
Primary	1 - 5	3/1/20- 2/28/25	\$7,074.67	\$84,896.00	\$32.00
Primary	6 - 10	3/1/25- 2/28/30	\$7,782.13	\$93,385.60	\$35.20
Option 1	11 - 15	3/1/30- 2/28/35	\$8,560.35	\$102,724.16	\$38.72
Option 2	16 - 20	3/1/35- 2/28/40	\$9,415.94	\$112,991.27	\$42.59
Option 3	21 - 25	3/1/40- 2/28/45	\$10,357.75	\$124,293.05	\$46.85



PROPERTY HIGHLIGHTS

- Brand New 10 Year Lease
- Rent scheduled to commence on March 2020 (est.)
- Highly visible pad off of U.S. Highway 191 & 5th Street
- Newly renovated in 2020 with transferable roof warranty

TENANT

- ±79.7 million T-Mobile and Metro PCS domestic customers
- 3rd largest cellphone carrier in the nation
- ±\$43.3 billion in revenue
- ±2,200 T-Mobile & Metro PCS branded retail locations in the United States
- 52,000 Employees

LOCATION

- Strategically located less than 2,000 feet from the Douglas Port of Entry where over 3.9 million people enter the county
- T-Mobile is located in the main retail corridor in Douglas
- Nearby retailers include Walmart Supercenter, Dollar Tree, JC Penny, dd's Discounts, AutoZone Auto Parts and a host of quick service restaurants
- Ideal income demographics for T-Mobile
- Agua Prieta, Sonora population ±91,000
- Douglas population ±18,806 with an average household income of \$47,076

RETAIL MAP PROPERTY OVERVIEW



4



TENANT PROFILE PROPERTY OVERVIEW

T-MOBILE

T-Mobile operates the nation's 3rd largest wireless network, serving 79.7 million customers nationwide. Based in Bellevue, Washington, T-Mobile operates through its subsidiaries and its flagship brands, T-Mobile and MetroPCS. The company provides voice, messaging, and data services to the postpaid, pre-paid, and wholesale markets. It also offers wireless devices, such as smartphones, tablets, other mobile communication devices, and accessories produced by multiple suppliers through its owned and operated retail locations. As of December 31, 2018 there was approximately 2,200 retail locations under the T-Mobile

OF T-MOBILE & METRO PCS LOCATIONS (2018): ±2,200

and Metro PCS brands. T-Mobile's parent company, Deutsche Telekom, is currently headquartered in Bonn, Germany. Globally, T-Mobile and its subsidiaries cover 325 million people on their 4G LTE network. With the merger of Sprint, T-Mobile will have the most comprehensive 5G network on the market. T-Mobile prides itself as being America's Un-carrier that is continually redefining the way consumers and businesses purchase wireless services through leading product and service innovation.

TENANT	T-Mobile
COMPANY NAME	T-Mobile
OWNERSHIP	Public
CREDIT RATING	BB+
RATING AGENCY	Moody's, Standard & Poor's
ANNUAL REVENUE	\$43.3 Billion
NET INCOME	\$2.9 Billion
NO. OF LOCATIONS	±2,200
NO. OF EMPLOYEES	±52,000
HEADQUARTERED	Bellovue, WA
WEBSITE	www.t-mobile.com
YEAR FOUNDED	1990



TENANT PROFILE PROPERTY OVERVIEW



be for everyone, everywhere, not just

those in dense urban areas.

Source: T-Mobile 2018 Annual Report

2.5 GHz spectrum, T-Mobile's nationwide 600 MHz spectrum and

other combined assets, The New T-Mobile plans to create the

highest-capacity network in U.S. history.

Douglas is a thriving border town of 18,000 residence in southeast Arizona. Recently, Douglas was named one of the nation's best towns with between 10,000 – 50,000 residence. This award is based on superior amenities, moderate costs of living and growing economies. Douglas is located directly across the border from Agua Prieta, a bustling city in Sonora, Mexico. Agua Prieta has a population of over 90,000 putting, it in the top 10 largest cities of Sonora. In 2018 alone over 3.97 million people entered the United States through the Douglas Port of Entry. More than 847,000 pedestrians used the Port of Entry to visit Douglas. The cultured history of the town founded in 1901 and the US-Mexico Port of Entry serve as the economic drivers that pushes Douglas to be awarded on the national stage.

2018 Douglas Port of Entry Statistics	Monthly Average	2018 Total
• Bus Passengers:	2,112	25,339
• Pedestrians:	70,631	847,568
 Personal Vehicle Passengers: 	258,209	3,098,512





OFFERING MEMORANDUM

T - Mobile

DOUGLAS, ARIZONA

NET LEASE INVESTMENTS



CHARGING ACCESSORIES

EXCLUSIVELY OFFERED BY

CHRIS HOLLENBECK

+1 602 224 4475 | AZ Lic #SA584876000 chris.hollenbeck@cushwake.com



shane.carter@cushwake.com



REPRESENTATIVE PHOTO

CONFIDENTIALITY & DISCLAIMER

©2019 Cushman & Wakefield. All rights reserved. The information contained in this communication is strictly confidential. This information has been obtained from sources believed to be reliable but has not been verified. No warranty or representation, express or implied, is made as to the condition of the property (or properties) referenced herein or as to the accuracy or completeness of the information contained herein, and same is submitted subject to errors, omissions, change of price, rental or other conditions, withdrawal without notice, and to any special listing conditions imposed by the property owner(s). Any projections, opinions or estimates are subject to uncertainty and do not signify current or future property performance.