

DAVITA DIALYSIS

195 Parkwood Circle, Carrollton, GA 30117

Exclusively listed by:

TOMMY HANNAWA

Associate Advisor 248.702.0624 thannawa@encorereis.com ryan@encorereis.com denob@encorereis.com

RYAN VINCO

Managing Partner 248.702.0299

DENO BISTOLARIDES

Managing Partner 248.702.0288



DAVITA DIALYSIS

195 Parkwood Circle | Carrollton, GA 30117

TABLE OF CONTENTS

Confidentiality & Disclaimer

All materials and information received or derived from Encore Real Estate Investment Services, LLC its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither Encore Real Estate Investment Services, LLC its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. Encore Real Estate Investment Services, LLC will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Encore Real Estate Investment Services, LLC makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Encore Real Estate Investment Services, LLC does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Encore Real Estate Investment Services, LLC in compliance with all applicable fair housing and equal opportunity laws.

Contents

EXECUTIVE SUMMARY (CUSTOM)	3
LEASE ABSTRACT	4
DAVITA DIALYSIS TENANT PROFILE	5
PARCEL	6
ADDITIONAL PHOTOS	7
AERIAL MAP (FULL PAGE)	8
REGIONAL MAP (FULL PAGE)	9
DEMOGRAPHICS MAP & REPORT	10

DAVITA DIALYSIS

195 Parkwood Circle | Carrollton, GA 30117

CLICK ON THE FOLLOWING LINKS:



Google Map



Street View

SALE PRICE \$1,246,000

CAP RATE 9.5%

INVESTMENT SUMMARY

List Price: \$1,246,000 NOI: \$118.353 Cap Rate: 9.5% Price / SF: \$151.60 Rent / SF: \$14.39 Building Size: 8.219 SF Land Acreage: 1.48 Acres Year Built: 1990

LEASE SUMMARY

Lease Type: Double Net **Tenant Responsibility** Taxes / CAM / Insurance: Roof / Structure: Landlord Responsibility Original Lease Term: 10 Years Term Remaining: 1 Year Commencement Date: 10/01/2010 Term Expiration: 09/30/2020 Options: Three (3), Five-Year Yes, In Initial Term & Options Increases: Guarantor: Total Renal Care, Inc.

EXECUTIVE SUMMARY

INVESTMENT HIGHLIGHTS

- Double Net Lease Structure Minimal Landlord Obligations.
- DaVita has a 8,219 Square Foot Facility w/ 12 Stations.
- Located Near Tanner Medical Center & Higgins General Hospital.
- Three (3), Five-Year Renewal Options Inclusive of Rental Escalations.
- Many Retailers Near Site Include: Circle K, Shell, Subway, Jack's, McDonald's, Dollar General & Many More.
- Leading Operator DaVita, Inc. is one of the largest kidney care companies in the United States with a network of 2,350 outpatient dialysis clinics in 46 states serving a total of 187,700 patients.
- DaVita, Inc. generated \$14.7 billion in revenue yielding it over \$880 million in net income; DaVita, Inc. has a \$4.6 billion net worth and holds a Ba2 credit rating with Moody's Investor Services.
- Growing Industry There are over 477,000 ESRD dialysis patients in the United States which has grown at an annual compound rate of 3.8% over the last fifteen years, including approximately 120,688 newly reported cases of end-stage kidney disease in 2014.
- Insulated from Macroeconomic Changes Approximately 88% of DaVita, Inc.'s total dialysis patients were covered under some form of government-based programs which means that the company's profitability is somewhat insulated from the upsand-downs experienced in the broader economy.

LEASE ABSTRACT



LEASE SUMMARY

Lease 1	Гуре:
---------	-------

Taxes / Insurance / CAM:

Roof / Structure:

Term Remaining:

Original Lease Term:

Commencement Date:

Current Term Expiration:

Options:

Increases:

Guarantor:

Estoppel:

ANNUALIZED OPERATING DATA

	RENT INCREASES	ANNUAL RENT	MONTHLY RENT
Double Net	REINI INCREASES	ANNOAL KLINI	MONITE RENT
	Current Term (Exp 09/30/2020)	\$118,353.60	\$9,862.80
Tenant Responsibility	• •		
	Option 1 (Years 11 - 15)	\$123,285.00	\$10,273.75
andlord Responsibility	Option 2 (Years 16 - 20)	\$127,394.50	\$10,616.21
1 //		\$127,374.50	\$10,010.21
1 Year	Option 3 (Years 21 - 25)	\$131,504.00	\$10,958.67
10 Years			
10 Teals	Paca Pant (/ CF)		¢14.20
10/01/2010	Base Rent (/ SF)		\$14.39
10/01/2010	Net Operating Income		\$118,353.60
09/30/2020			

Three (3), Five-Year

Yes, In Initial Term & Options

Landl

Total Renal Care, Inc.

15 Days

DAVITA DIALYSIS TENANT PROFILE



OVERVIEW

Company: DaVita
Number Of Locations: 2,350+
Total Revenue: \$14.7 Billion

Net Income: \$880 Million

Services: Kidney Care & Dialysis

Headquarters: Denver, Colorado

Website: www.davita.com

TENANT HIGHLIGHTS

- DaVita acquired the U.S. based-dialysis operations of Gambro in 2004
- DaVita operates its subsidiaries and partnerships under two main divisions
- Tour DaVita is an annual three-day, 250-mile bike ride to raise awareness

TENANT OVERVIEW

DaVita Inc. is an American healthcare company. It is best known as one of the largest kidney care providers in the United States. Originally named Total Renal Care, the company was restructured as DaVita by CEO Kent Thiry in 1999. DaVita is headquartered in Denver, Colorado, and its subsidiaries operate a network of 2,510 dialysis centers across the United States and 237 dialysis centers in 11 other countries.

The company provides a variety of services including in-center hemodialysis, in-center nocturnal dialysis, peritoneal dialysis, home hemodialysis, vascular access management, chronic kidney disease education, and renal diet assistance. DaVita holds subsidiaries under two divisions, DaVita Clinical Research and DaVita Kidney Care. The company ranked number 181 on the Fortune 500 in 2017, which was its 11th year to be ranked. It has been on Fortune's World's Most Admired Companies for 10 consecutive years.

In 1999, Kent Thiry was named CEO of DaVita, then known as Total Renal Care (TRC).

PARCEL



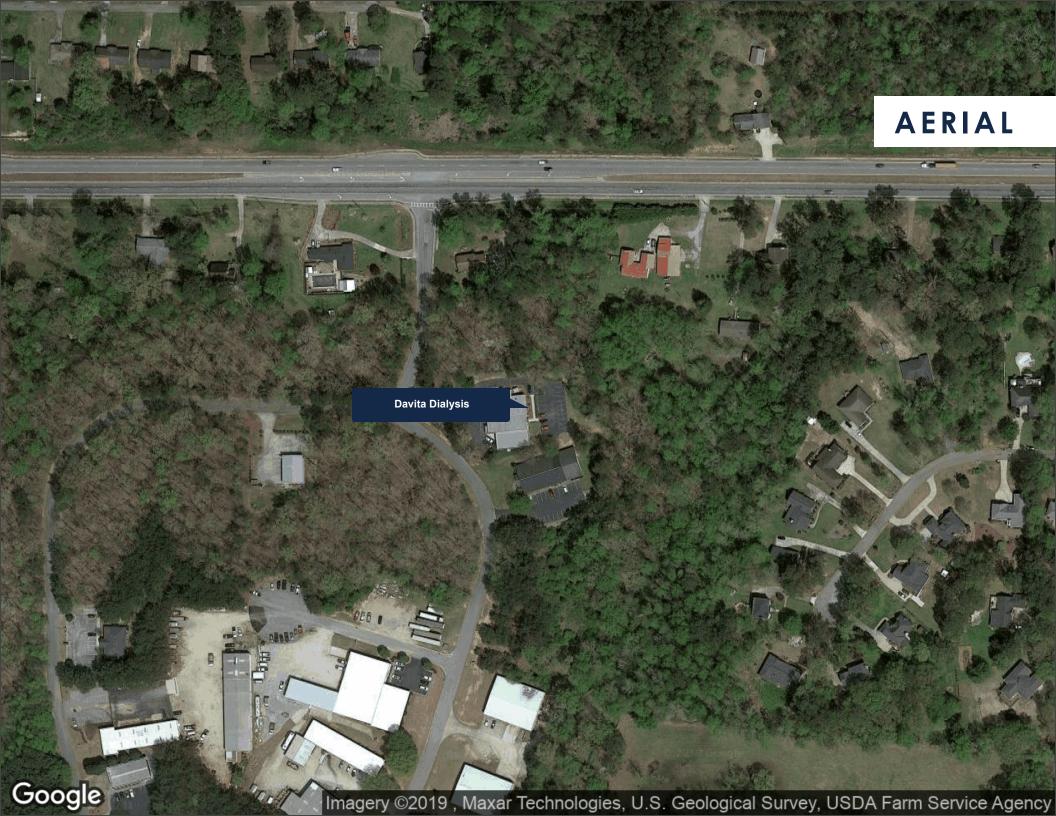
ADDITIONAL PHOTOS

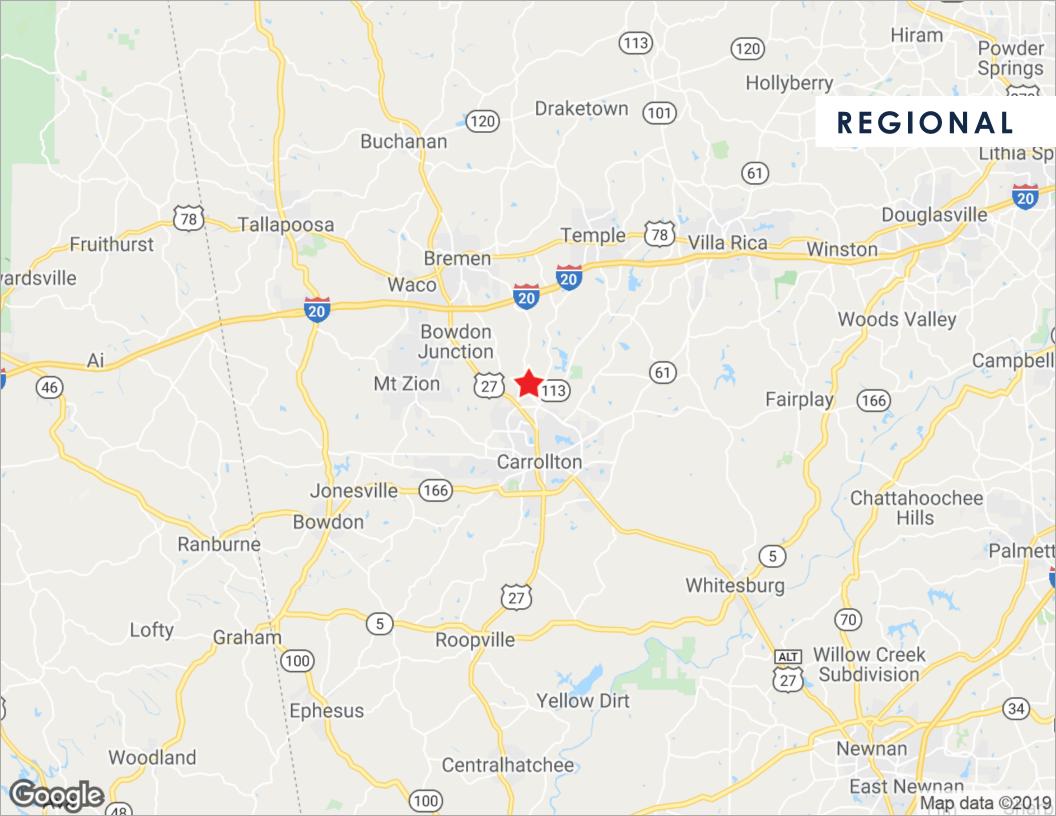




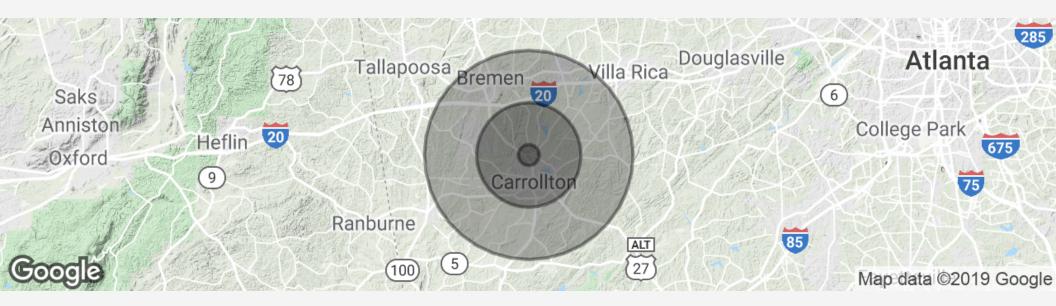








DEMOGRAPHICS MAP & REPORT



POPULATION	1 MILE	5 MILES	10 MILES
Total population	1,555	33,063	86,979
Median age	29.6	29.6	32.9
Median age (Male)	30.2	28.9	31.9
Median age (Female)	29.0	30.7	34.1
HOUSEHOLDS & INCOME	1 MILE	5 MILES	10 MILES
Total households	552	11,614	31,461
# of persons per HH	2.8	2.8	2.8
Average HH income	\$53,668	\$49,568	\$55,113
Average house value	\$176,317	\$167,561	\$177,380

^{*} Demographic data derived from 2010 US Census





ENCORE REAL ESTATE INVESTMENT SERVICES

30500 Northwestern Highway Suite 400 Farmington Hills, MI 48334 Encoreinvestmentrealestate.com

Exclusively listed by:

TOMMY HANNAWA

Associate Advisor 248.702.0624

RYAN VINCO

Managing Partner 248.702.0299

thannawa@encorereis.com ryan@encorereis.com denob@encorereis.com

DENO BISTOLARIDES

Managing Partner 248.702.0288