### OFFERING MEMORANDUM



6.25% CAP Rate **\$2,800,000** 

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### PRICING AND FINANCIAL ANALYSIS

# Verizon Wireless

NORTH MYRTLE BEACH, SC



#### NORTH MYRTLE BEACH, SC

### PRICING AND FINANCIAL ANALYSIS

### FINANCIAL OVERVIEW

#### Location

605 Highway 17 N North Myrtle Beach, SC 29582

Price \$2,800,000

Rentable Square Feet 4,520

Price/SF \$629.47

CAP Rate 6.25%

Year Built 2010

Lot Size ±1.04 Acres

#### **Tenant Summary**

Tenant Trade Name Verizon Wireless

Ownership Public

Tenant Corporate Store

Lease Type Double Net

Roof and Structure Landlord Responsible

Lease Term 7 Years

Lease Commencement Date 4/1/10

Rent Commencement Date 4/1/20

Lease Expiration Date 3/31/27

Term Remaining on Lease 7.6+ Years

Increases 10% Every Five Years

Options 2, 5-Year Options



### NORTH MYRTLE BEACH, SC

### PRICING AND FINANCIAL ANALYSIS

### **TENANT OVERVIEW**

Property Name	Verizon Wireless
Property Address	605 Highway 17 N
Rentable Square Feet	4,520

Tenant Trade Name	Verizon Wireless
Ownership	Public
Tenant	Corporate Store
Sales Volume	\$130 Billion (2018)
Credit Rating	BBB+
Rating Agency	Standard & Poors
Stock Symbol	VZ
Board	NYSE
Rank	#19 in Fortune 500

Lease Commencement Date	4/1/2010
Rent Commencement Date	4/1/2020
Lease Expiration Date	3/31/2027
Term Remaining on Lease	7.6 Years
Lease Type	Double Net
Roof and Structure	Landlord Responsible
Lease Term	10 Years
Increases	10% Every 5 Years

Options to Renew	2, 5-Year Options
Options to Terminate	No
Options to Purchase	No
First Right of Refusal	No

No. of Locations	2,330+
Headquartered	Basking Ridge, NJ
Web Site	www.verizonwireless.com
Years in the Business	34 Years



### PROPERTY DESCRIPTION

# Verizon Wireless

NORTH MYRTLE BEACH, SC



NORTH MYRTLE BEACH, SC

### PROPERTY DESCRIPTION

#### INVESTMENT OVERVIEW

### Investment Highlights

- 7.6 Years Remaining on Lease 10% Increases every 5 Years
- Tenant is fully-ugrading the property to incorporate new signage, lighting, and other upgrades throughout
- Tenant is Cellco Partnership | BBB+ S&P Credit Rating | Net Worth in Excess of \$66.2 Billion
- Verizon Communications Inc. Had Sales of \$130 Billion in 2018
- LEED Certified Construction
- Rare Verizon with NO Early Termination Options
- Tenant Responsible for CAM, Taxes, Insurance
- 10% Increaes Every Five Years
- Directly adjacent to Walgreens | Across from Lowe's, Home Depot, Walmart
- Excellent Frontage and Visbility on Highway 17 North |
   45, 499 Vehicles Per Day (2018)
- 38,000+ 5-Mile Population 32% Growth Since 2010



The subject property is a freestanding Verizon Wireless located in North Myrtle Beach, SC. The ±4,520 square foot building was built in 2010 as a build-to-suit for the tenant and achieved LEED Construction by the U.S. Green Building Council. Walgreens is directly next door, while across the street is Walmart, Home Depot, Lowe's, Chick-Fil-A, Starbucks and more. Located on Highway 17 North, Verizon benefits from the tremendous traffic flow of 45,000+ vehicles per day. The area also boasts a 5-mile population of 38,000+ which is a 32% growth since 2010.

Cellco Partnership, with an S&P rating of BBB+, had a net worth in excess of \$66.2 Billion as of December 31st, 2014. They committed to the project by agreeing to an initial lease that commenced in 2010. The initial term of a full 10 years shows their confidence and commitment to this location. The lease calls for 10% rental increases every 5 years, including during the 2, 5-year renewal options. Tenant is responsible for expenses of CAM, Taxes, and Insurance. Landlord is responsible for the roof and structure of the premises. *There is a roof warranty currently in place.* 

Verizon is the #1 US telecom services provider with 146 Million subscribers. The company's core mobile business is Verizon Wireless. (Verizon Wireless was a joint venture with Vodafone until 2014, when Verizon bought out Vodafone's stake for \$130 billion.) Verizon's wireline unit, with nearly 21 million landline accounts, provides local telephone, longdistance, Internet access, and digital TV services to residential and wholesale customers. In addition, Verizon offers a wide range of telecom, managed network, and IT services to commercial and government clients in more than 150 countries



NORTH MYRTLE BEACH, SC

### PROPERTY DESCRIPTION

### **PROPERTY PHOTOS**

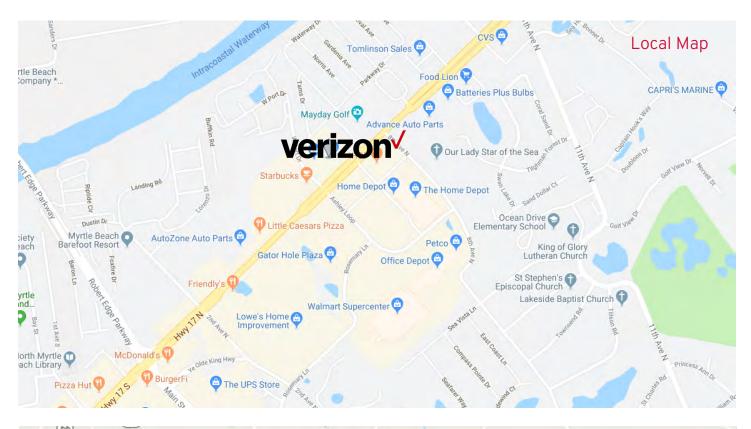






### NORTH MYRTLE BEACH, SC

### PROPERTY DESCRIPTION



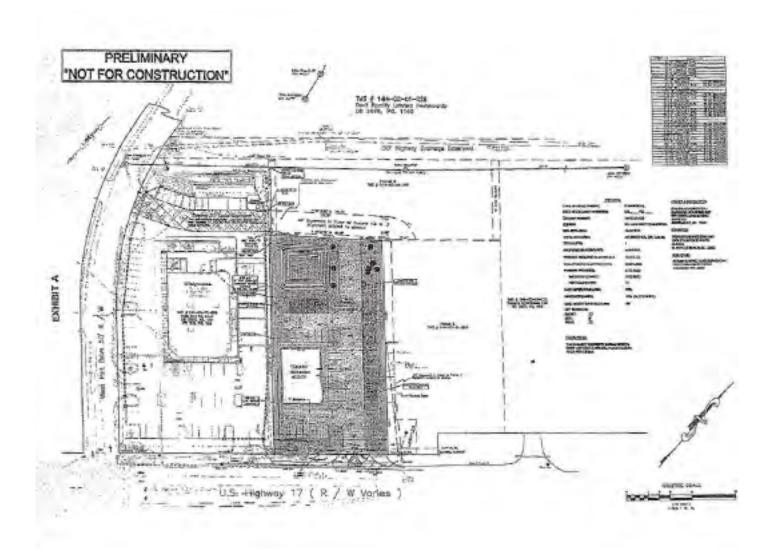




NORTH MYRTLE BEACH, SC

PROPERTY DESCRIPTION

### SITE PLAN





NORTH MYRTLE BEACH, SC

### PROPERTY DESCRIPTION

### PROPERTY AERIAL





NORTH MYRTLE BEACH, SC

### PROPERTY DESCRIPTION

### RETAIL AERIAL





### **DEMOGRAPHIC ANALYSIS**

# Verizon Wireless

NORTH MYRTLE BEACH, SC



### **DEMOGRAPHIC REPORT**

	1 Mile	3 Mile	5 Mile
Population			
2024 Projection	2,182	23,522	44,419
2019 Estimate	1,915	20,308	38,159
2010 Census	1,770	16,180	28,894
Growth 2019 - 2024	13.94%	15.83%	16.41%
Growth 2010 - 2019	8.19%	25.51%	32.07%
2019 Population by Hispanic Origin	37	975	1,888
2019 Population	1,915	20,308	38,159
White	1,760 91.91%	17,569 86.51%	32,742 85.80%
Black	93 4.86%	2,025 9.97%	4,074 10.68%
Am. Indian & Alaskan	6 0.31%	127 0.63%	228 0.60%
Asian	29 1.51%	216 1.06%	440 1.15%
Hawaiian & Pacific Island	1 0.05%	12 0.06%	15 0.04%
Other	26 1.36%	360 1.77%	660 1.73%
U.S. Armed Forces	0	17	40
Households			
2024 Projection	1,079	10,882	20,354
2019 Estimate	953	9,446	17,566
2010 Census	907	7,742	13,623
Growth 2019 - 2024	13.22%	15.20%	15.87%
Growth 2010 - 2019	5.07%	22.01%	28.94%
Owner Occupied	766 80.38%	6,672 70.63%	12,327 70.18%
Renter Occupied	187 19.62%	2,774 29.37%	5,239 29.82%
2019 Households by HH Income	953	9,445	17,567
Income: <\$25,000	148 15.53%	2,054 21.75%	3,962 22.55%
Income: \$25,000 - \$50,000	252 26.44%	2,688 28.46%	5,125 29.17%
Income: \$50,000 - \$75,000	162 17.00%	1,672 17.70%	3,217 18.31%
Income: \$75,000 - \$100,000	192 20.15%	1,334 14.12%	2,177 12.39%
Income: \$100,000 - \$125,000	53 5.56%	653 6.91%	1,464 8.33%
Income: \$125,000 - \$150,000	24 2.52%	310 3.28%	515 2.93%
Income: \$150,000 - \$200,000	46 4.83%	456 4.83%	665 3.79%
Income: \$200,000+	76 7.97%	278 2.94%	442 2.52%
2019 Avg Household Income	\$82,187	\$66,666	\$64,052
2019 Med Household Income	\$57,968	\$49,767	\$47,898



NORTH MYRTLE BEACH, SC

### **DEMOGRAPHIC ANALYSIS**

### SUMMARY REPORT

Geography: 5 miles

#### Population

In 2019, the population within five miles of the subject property is 38,159. The population has changed by 32.06% since 2010. It is estimated that the population in the selected geography will be 44,419 five years from now, which represents a change of 16.41% from the current year. The current population is 50.2% male and 49.8% female. The median age of the population is 55.20, compare this to the Entire US average which is 38.2.

#### Households

There are currently 17,566 households within five miles of the subject property. The number of households has changed by 28.94% since 2010. It is estimated that the number of households in the selected area will be 20,354 five years from now, which represents a change of 15.87% from the current year. The average household size in this area is 2.32 persons.

#### Income

In 2019, the median household income for the selected geography is \$47,898, compare this to the Entire US average which is currently \$63,179.

The current year per capita income in your area is \$27,598, compare this to the Entire US average, which is \$31,177. The current year average household income in the area is \$64,052, compare this to the Entire US average which is \$61,372.

#### Race & Ethnicity

The current year racial makeup of your selected area is as follows: 85.80% White, 10.68% Black, 0.60% American Indian or Alaskan, 1.15% Asian, and 0.04% Hawaiian/Pacific Islander. Compare these to Entire US averages which are: 73.0% White, 12.7% Black, 0.80% American Indian or Alaskan, 5.4% Asian, and 0.2% Hawaiian/Pacific Islander.

People of Hispanic origin are counted independently of race. People of Hispanic origin make up 4.95% of the current year population in the selected area. Compare this to the Entire US average of 17.6%.

#### Housing

In 2019, there are 12,327 owner occupied housing units (70.18%) and there are 5,239 renter occupied housing units in the area (29.82%). The median home value is \$205,406.

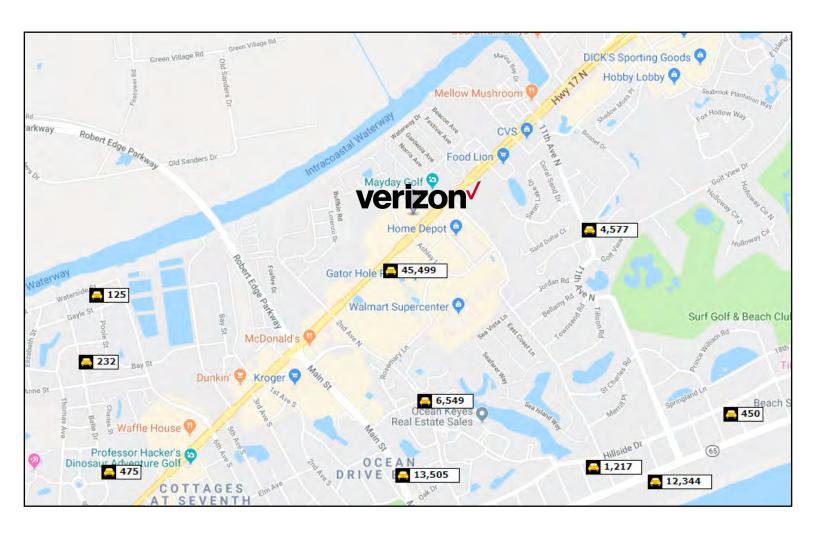
#### **Employment**

In 2019, there are 21,484 employees in the selected area, this is also known as the daytime population. 52.8% of employees ages 16+ are employed in white-collar occupations in this geography, and 16.7% are employed in blue-collar occupations. In 2019, unemployment in this area is 2.16% and 79.97% of workers traveled less than 30 minutes to work.



NORTH MYRTLE BEACH, SC

### TRAFFIC COUNTS





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