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## **MARKET ANALYSIS**

Location Summary: Anderson, SC Market Overview

## **DEMOGRAPHICS**

Demographics: 1, 5, 10 Mile Radius







## PROPERTY OVERVIEW

#### **WALGREENS STORE #9273**

2539 W Whitner Street Anderson, South Carolina 29624 Anderson County S of I-85 Retail Submarket

## **BUILDING**

Type Retail
Subtype Drug Store
Building Size 14,820 SF
Year Built 2005

HVAC Roof Mounted

## **LAND**

Land Area 2.02 Acres

Zoning C3

Vehicles Per Day 21,700 / 10,800

## **LEASE SUMMARY**

Annual Rent \$320,970 / \$21.65 PSF

Landlord Responsibilities
Taxes, Insurance & CAM
Roof, Structure & Parking
Renewal Options
Lease Guarantor

None
Tenant
Tenant
10 (5 Year)
Walgreens Co

Lease Guarantor Strength BBB Lease Type NNN

Rent Commencement 02/01/2005
Primary Term Expiration 01/31/2030
NOI \$320,970
Right of First Refusal 45 Days

## **PROPERTY HIGHLIGHTS**

- > Signalized Hard Pin-Corner Location
- > Average Household Income of Over \$64,000
- > Over 118,042 Populations in a 5-Mile Radius
- > Easy Access to I-85 and SC 28-Bypass
- > Over 30,000 Average Daily Traffic at Site







## **INVESTMENT OVERVIEW**



#### **INVESTMENT SUMMARY**

 Asking Price
 \$5,135,520

 NOI
 \$320,970

 CAP Rate
 6.25%

 Total GLA
 14,820

#### ANNUALIZED OPERATING DATA

Debt Service \$225,325

Debt Coverage Ratio 1.21

Net Cash Flow After Debt Service 6.17% / \$95,027

Principal Reduction \$94,040

Total Return 12.27% / \$189,067

## **NEW DEBT OPTION**

Current Loan Amount \$3,594,864 **Equity Required** \$1,540,656 70% Loan to Value Effective Date At Closing End of Term - Balloon Date 10 Years \$225,325 Annual Debt Service 3.90% Interest Rate on Loan Term 10 Years Amortization 25 Years Balloon Payment at Maturity \$2,545,324

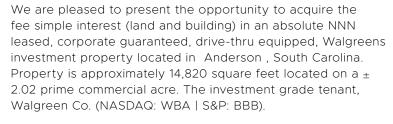
## **EXISTING DEBT ASSUMPTION OPTION**

Current Loan Amount \$3,400,250 \$1,735,270 **Equity Required** Loan to Value 66.20% Effective Date 12/15/2015 End of Term - Balloon Date 1/1/2023 Annual Debt Service \$227,241.60 4.125% Interest Rate on Loan Term 10 Years Amortization 25 Years Balloon Payment at Maturity \$2,787,178



## **INVESTMENT HIGHLIGHTS**

- > SIGNALIZED HARD PIN-CORNER LOCATION
- > AVERAGE HOUSEHOLD INCOME OF OVER \$64,000
- > OVER 118,042 POPULATIONS IN A 5-MILE RADIUS
- > EASY ACCESS TO I-85 AND SC 28-BYPASS
- > OVER 30,000 AVERAGE DAILY TRAFFIC AT SITE



The original 25-year lease runs through January of 2030 and followed by Ten 5-year option periods to extend. The lease is corporately guaranteed and is absolute NNN with zero landlord responsibilities.

The subject site is strategically located at the signalized, hard southeast corner intersection of SC highway 28 By-Pass and SV Highway 24 aka Whitner Road with a combined 32,500 vehicles passing by daily.

The asset has excellent visibility & access on a corner site with points of ingress and egress on both adjacent streets, as well as a monument sign located on the corner. The site is also equipped with a drive-thru, providing ease and convenience for customers.

Nearby credit tenants in the surrounding trade area include: 24-hour Walmart Supercenter, Dollar General, Advance Auto Parts, O'Reilly Auto Parts, AutoZone Auto Parts, Burger King, CVS, Wells Fargo, and more, further increasing consumer draw to the area. The two Rite Aid pharmacies (shown on the map on page 14) have already been closed due to the acquisition of Rite Aid by Walgreens further enhancing this location presence.

The 5-mile trade area is supported by more than 118,042 residents with an average household income of \$64,000.







## TENANT INFORMATION

#### **ABOUT WALGREENS**

Tenant Trade Name Walgreens Trade Alliance Incorporate

Lease Guarantor Corporate

Year Founded 1901

Number of Locations 9,560+

Sales Volume \$131.5 Billion (2018)

Headquartered Deerfield, IL

Ownership Public

Stock Symbol WBA (NASDAQ)

Credit Rating BBB (S&P)

Baa2 (Moody's)



## **TENANT DESCRIPTION**

Walgreens is one of the largest drugstore chains.

Walgreens is owned by the Walgreens Boots Alliance, Inc. This parent company is currently the largest retail pharmacy in the US and Europe, with 13,200 stores in over 11 countries.

Walgreens Boots Alliance was created through the combination of Walgreens and Alliance Boots in December 2014. This transaction brought together two leading companies with iconic brands, complementary geographic footprints, shared values and a heritage of trusted healthcare services through pharmaceutical wholesaling and community pharmacy care, dating back more than 100 years. Walgreens had been in merger talks with Rite Aid since 2015. In June of 2017, the pharmacies announced the merger was off however Walgreens will acquire over 2,100 Rite Aid locations.

Walgreens is a market leader in the US and has 8,175 retail stores which includes Walgreens and Duane Reade. Walgreens owns 15% of these retail locations and the rest are leased. Walgreens Boots Alliance stated that they will close about 200 less-profitable US Walgreens stores and open the same number of stores in new locations.

www.walgreens.com











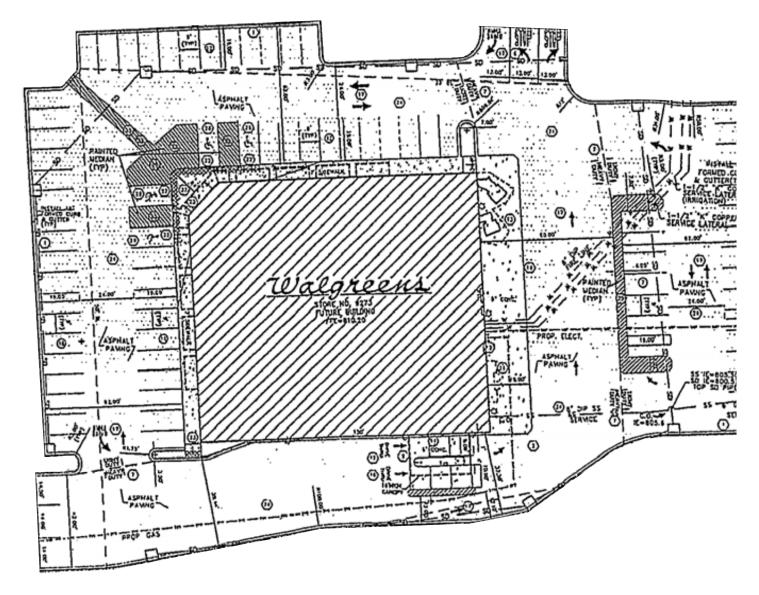








# **PROPERTY SURVEY**





# **LOCATION MAPS**

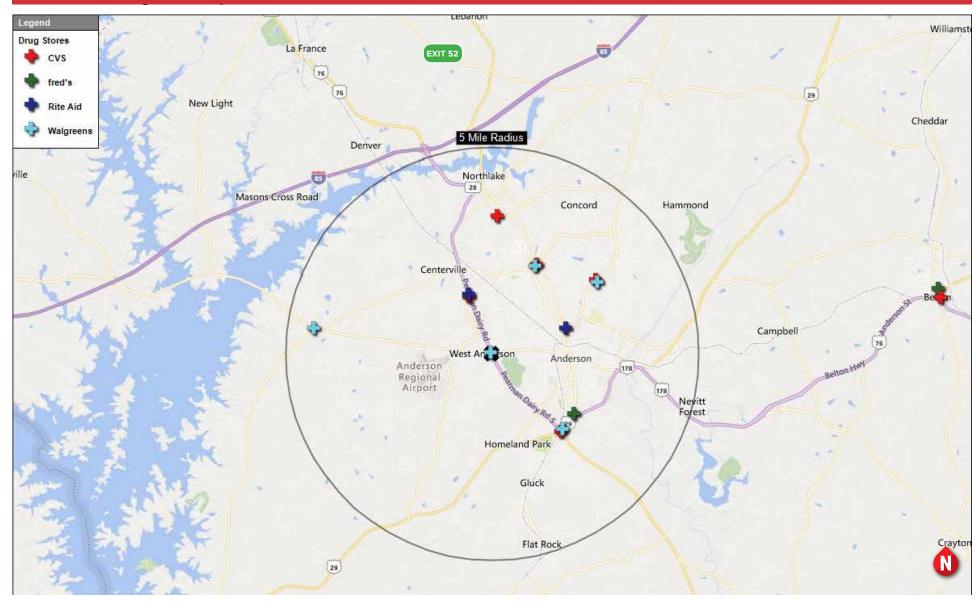








# **DRUG STORE MAP**





#### CITY DISTANCES MAP Asheville (321) Mooresville (441) W Cherokee Waynesville 40 (64) Dayton (129) Athens 26 Lake Lure Concord (74) Sylva 421 Uwharrie Hendersonville Nantahala Gastonia Charlotte (74) **CHARLOTTE** National Forest 26 Cleveland ~ Matthews Franklin (64) Gaffney **CHATTANOOGA** (276) Fayetteville Chattanooga 485 64 Hope Mills (74) Spartanhuro Rockingham **GREENVILLE** Fort Oglethorpe 59 Greenville Dalton Laurinburg Easley Chattahoochee Simpsony National Forest Helen Seneca (76) Lumberton Eliz 75 52 (15) (25) SITE W Calhoun Laurens 1 Fort Payne Dillor [29] (601) [23] Hartsville 85 Whit 1 Gainesville Darlington Newberry Rome Camden Florence Greenwood (19) 95 Alpharetta 85 75 **COLUMBIA** Columbia (501) Marietta Athens (52) (278) (378) Lake City North Conway (378) **ATLANTA** Atlanta [441] (221) **MYRTLE BEACH** (278) Myrtle Beach Oconee National Forest 285 Covington (78) Murrells Inlet **AUGUSTA** Greensboro Augusta intee (701) Newnan Georgetown (431) (17) (78) Griffin Barnwell 95 St George 26 Milledgeville Waynesboro (431) [23] (221) LaGrange 95 Summerville Sandersville Goose Creek Walterboro Thomaston Macon **CHARLESTON** Charleston 75 16 Sylvania 85 (80) (80) (441) Warner Robins Kiawah Island Auburn Swainsboro (280) Dublin Columbus Statesboro Beaufort (80) Metter T **SAVANNAH** Cusseta (80) Hiltor [441] [221] Vidalia Eastman (301) nion Springs (280)



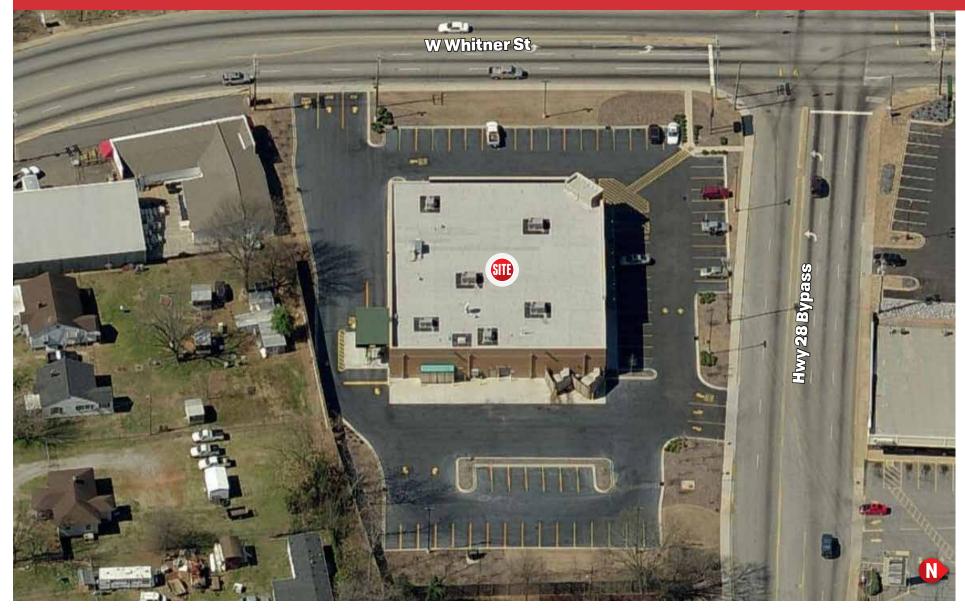
# TRAFFIC COUNT MAP





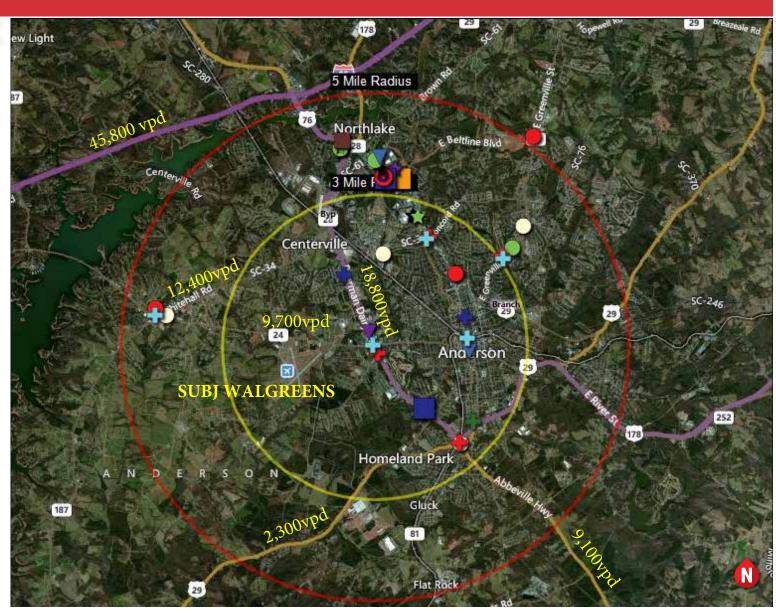
# **PROPERTY AERIAL** Hwy 28 Bypass

# **PROPERTY AERIAL**



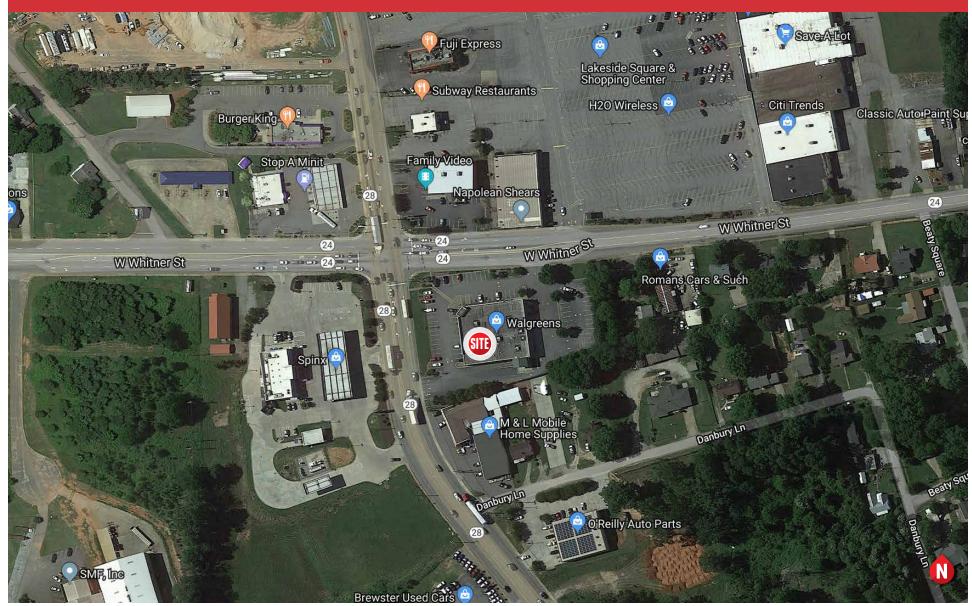
# **RETAIL AERIAL**







# **NEARBY AMENITIES**





# LOCATION SUMMARY: ANDERSON, SC



## **COUNTY SEAT**

Anderson County, SC

## **POPULATION**

27,293

## MEDIAN HOUSEHOLD INCOME

\$32,655

## **NICKNAMES**

The Friendliest City in SC The Electric City All-America City

## **TRANSPORTATION**

Anderson Regional Airport Interstate 85 Public bus routes

## **ECONOMY**

Automotive Plastics Health Retail

## **EMPLOYEES**

11.2k









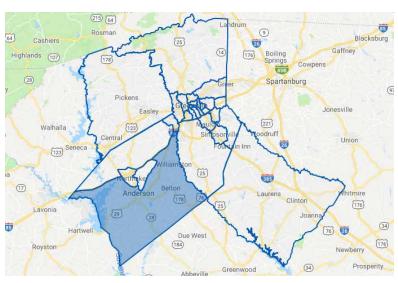


## MARKET OVERVIEW

#### **GREENVILLE RETAIL MARKET**

Greenville's retail fundamentals have remained on solid ground for years, but things are starting to slow down. Vacancies are near historical lows and consistent positive net absorption has outpaced new deliveries for the bulk of the current cycle. New deliveries and strong absorption have effectively occurred in sync in recent quarters, allowing for a stable vacancy rate and positive rent appreciation. However, rent growth has been cooling over recent years, though as it stands now, appreciation is still in line with the National Index.

Investment has generally trended upward in the latter portion of the cycle and highlight years reached roughly \$400 million in annual transaction volume. The favorable environment is underpinned by a strong local economy, which has been relatively dependent on textile manufacturing, as well as a more diversified economy of jobs in professional services, trade, and technology.



## ANDERSON COUNTY / SOUTH OF I-85 SUBMARKET

AVAILABILITY	SUBMARKET	MARKET
Market Rent/SF	\$9.31 \	\$13.32 \
Vacancy Rate	6.2% ≱	4.2%
Vacant SF	440 K ≱	2.6 M ≱
Availability Rate	6.8%	5.5% Å
Available SF	485 K ≜	3.4 M ≱
Sublet SF	47.9 K ≱	185 K ∳
Months on Market	13.8	10.5

SALES	SUBMARKET	MARKET
12 Month Properties Sold	65 ≱	376 ≱
Market Sale Price/SF	\$115 ⊭	\$136 ♦
Average Market Sale Price	\$786 K ⊭	\$1.2 M <sub>\(\psi\)</sub>
12 Month Sales Volume	\$21.8 M A	\$294 M ≱
Market Cap Rate	7.6% 🛊	7.5% 🛊



Avg. Building SF: 6.8k



12 Month Delivered SF: 40.2k



Existing Buildings: 1,046



Under Construction SF: 4.8k





# **DEMOGRAPHICS: 1, 5, 10 MILE RADIUS**

	1 mi	3 mi	5 mi
Population			
2000 Population	2,962	60,696	95,896
2010 Population	3,136	66,656	107,805
2019 Population	3,519	72,115	118,042
2024 Population	3,702	75,120	123,728
2000-2010 Annual Rate	0.57%	0.94%	1.18%
2010-2019 Annual Rate	1.25%	0.85%	0.99%
2019-2024 Annual Rate	1.02%	0.82%	0.95%
2019 Male Population	46.8%	47.2%	48.1%
2019 Female Population	53.2%	52.8%	51.9%
2019 Median Age	39.3	39.6	41.2

In the identified area, the current year population is 118,042. In 2010, the Census count in the area was 107,805. The rate of change since 2010 was 0.99% annually. The five-year projection for the population in the area is 123,728 representing a change of 0.95% annually from 2019 to 2024. Currently, the population is 48.1% male and 51.9% female.

## **Median Age**

The median age in this area is 39.3, compared to U.S. median age of 38.5.

Race and Ethnicity			
2019 White Alone	54.8%	67.8%	73.8%
2019 Black Alone	36.6%	25.8%	20.5%
2019 American Indian/Alaska Native Alone	0.3%	0.3%	0.3%
2019 Asian Alone	0.6%	1.3%	1.3%
2019 Pacific Islander Alone	0.0%	0.0%	0.0%
2019 Other Race	5.1%	2.4%	1.9%
2019 Two or More Races	2.6%	2.4%	2.2%
2019 Hispanic Origin (Any Race)	8.4%	5.2%	4.3%

Persons of Hispanic origin represent 4.3% of the population in the identified area compared to 18.6% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 46.1 in the identified area, compared to 64.8 for the U.S. as a whole.





# **DEMOGRAPHICS: 1, 5, 10 MILE RADIUS**

	1 mi	3 mi	5 mi
Households			
2019 Wealth Index	29	56	70
2000 Households	1,243	24,686	38,273
2010 Households	1,337	27,082	43,038
2019 Total Households	1,498	29,146	46,849
2024 Total Households	1,576	30,324	49,020
2000-2010 Annual Rate	0.73%	0.93%	1.18%
2010-2019 Annual Rate	1.24%	0.80%	0.92%
2019-2024 Annual Rate	1.02%	0.80%	0.91%
2019 Average Household Size	2.34	2.40	2.46

The household count in this area has changed from 43,038 in 2010 to 46,849 in the current year, a change of 0.92% annually. The five-year projection of households is 49,020, a change of 0.91% annually from the current year total. Average household size is currently 2.46, compared to 2.45 in the year 2010. The number of families in the current year is 31,442 in the specified area.

Mortgage Income			
2019 Percent of Income for Mortgage	17.5%	17.1%	16.9%
Median Household Income			
2019 Median Household Income	\$25,684	\$40,539	\$46,652
2024 Median Household Income	\$27,770	\$45,831	\$53,504
2019-2024 Annual Rate	1.57%	2.48%	2.78%
Average Household Income			
2019 Average Household Income	\$36,728	\$57,076	\$64,887
2024 Average Household Income	\$42,128	\$65,114	\$74,664
2019-2024 Annual Rate	2.78%	2.67%	2.85%
Per Capita Income			
2019 Per Capita Income	\$15,387	\$23,358	\$25,959
2024 Per Capita Income	\$17,648	\$26,552	\$29,776
2019-2024 Annual Rate	2.78%	2.60%	2.78%





5 mi

## **DEMOGRAPHICS: 1, 5, 10 MILE RADIUS**

1 mi 3 mi

## **Households by Income**

Current median household income is \$46,652 in the area, compared to \$60,548 for all U.S. households. Median household income is projected to be \$53,504 in five years, compared to \$69,180 for all U.S. households

Current average household income is \$64,887 in this area, compared to \$87,398 for all U.S. households. Average household income is projected to be \$74,664 in five years, compared to \$99,638 for all U.S. households

Current per capita income is \$25,959 in the area, compared to the U.S. per capita income of \$33,028. The per capita income is projected to be \$29,776 in five years, compared to \$36,530 for all U.S. households

Housing			
2019 Housing Affordability Index	141	145	147
2000 Total Housing Units	1,438	27,452	42,623
2000 Owner Occupied Housing Units	807	16,176	27,757
2000 Renter Occupied Housing Units	437	8,510	10,516
2000 Vacant Housing Units	194	2,766	4,350
2010 Total Housing Units	1,569	31,070	49,508
2010 Owner Occupied Housing Units	669	16,209	29,108
2010 Renter Occupied Housing Units	668	10,873	13,930
2010 Vacant Housing Units	232	3,988	6,470
2019 Total Housing Units	1,768	33,352	53,526
2019 Owner Occupied Housing Units	682	16,784	30,775
2019 Renter Occupied Housing Units	816	12,362	16,075
2019 Vacant Housing Units	270	4,206	6,677
2024 Total Housing Units	1,860	34,664	55,896
2024 Owner Occupied Housing Units	706	17,525	32,362
2024 Renter Occupied Housing Units	870	12,799	16,658
2024 Vacant Housing Units	284	4,340	6,876

Currently, 57.5% of the 53,526 housing units in the area are owner occupied; 30.0%, renter occupied; and 12.5% are vacant. Currently, in the U.S., 56.4% of the housing units in the area are owner occupied; 32.4% are renter occupied; and 11.2% are vacant. In 2010, there were 49,508 housing units in the area - 58.8% owner occupied, 28.1% renter occupied, and 13.1% vacant. The annual rate of change in housing units since 2010 is 3.53%. Median home value in the area is \$161,104, compared to a median home value of \$234,154 for the U.S. In five years, median value is projected to change by 2.75% annually to \$184,510.



