STARBUCKS STRIP

1502 EAST 17TH AVENUE, HUTCHINSON, KS 67501



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Section 1 PROPERTY INFORMATION



1502 East 17th Avenue, Hutchinson, KS 67501







PROPERTY OVERVIEW

Marcus & Millichap is pleased to offer the opportunity to acquire a fully stabilized 9,200-square foot, multi-tenant retail center located Hutchinson, Kansas.

OFFERING SUMMARY

Building Size:	9,200 SF
Lot Size:	1.21 Acres
Price / SF:	\$310.33
Cap Rate:	6.5%
NOI:	\$185,625
Year Built:	2004
County:	Reno
Ownership Type:	Fee Simple

DEMOGRAPHICS	1 MILE	3 MILES	5 MILES
Total Households	3,389	16,203	19,331
Total Population	7,990	40,135	47,801
Average HH Income	\$49,810	\$55,605	\$57,650

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PROPERTY DESCRIPTION

Marcus & Millichap is pleased to offer the opportunity to acquire a 9,200-square foot, multi-tenant retail center located Hutchinson, Texas. Starbucks Strip is currently 100 percent occupied, comprised of national and regional credit tenants. The center is a complementary mix of internet-resistant tenants, consisting of Starbucks, Mobile Comm, Armed Forces Career Center, GNC, and Cox Communications. All leases are triple-net, and both Starbucks and GNC are publicly traded companies. Constructed in 2004, the building is situated on a 1.21-acre lot.

LOCATION DESCRIPTION

The subject property sits on the north side of East 17th Avenue just west of Ken Kennedy Freeway, one of the city's major thoroughfares. The center is near Hutchinson Mall, anchored by Dunham's Sports, Hobby Lobby, T-J-Maxx, Dollar Tree, B&B Theaters, and Harbor Freight Tools. Numerous other national and regional tenants are in the surrounding area, including Kohl's, Lowe's, Petco, Aldi, Walmart, AutoZone, GameStop, Goodwill, Tractor Supply Co., Chick-fil-A, Chili's, The Home Depot, and many more. The property is less than one mile from Hutchinson Regional Medical Center, which provides an array of medical services for residents of Reno County and the surrounding Central Kansas Region. Starbucks Strip is also approximately two miles from Hutchinson Community College, which averages an enrollment of 5,500 students.

The city of Hutchinson in the county seat of Reno County and located 55 miles northwest of Wichita, Kansas. Hutchinson is known for salt mining dating back to 1887 and is commonly referred to as "Salt City". The property is located less than five miles from Strataca, the country's only underground salt museum. The museum is a popular tourist destination for central Kansas.

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BUILDING INFORMATION

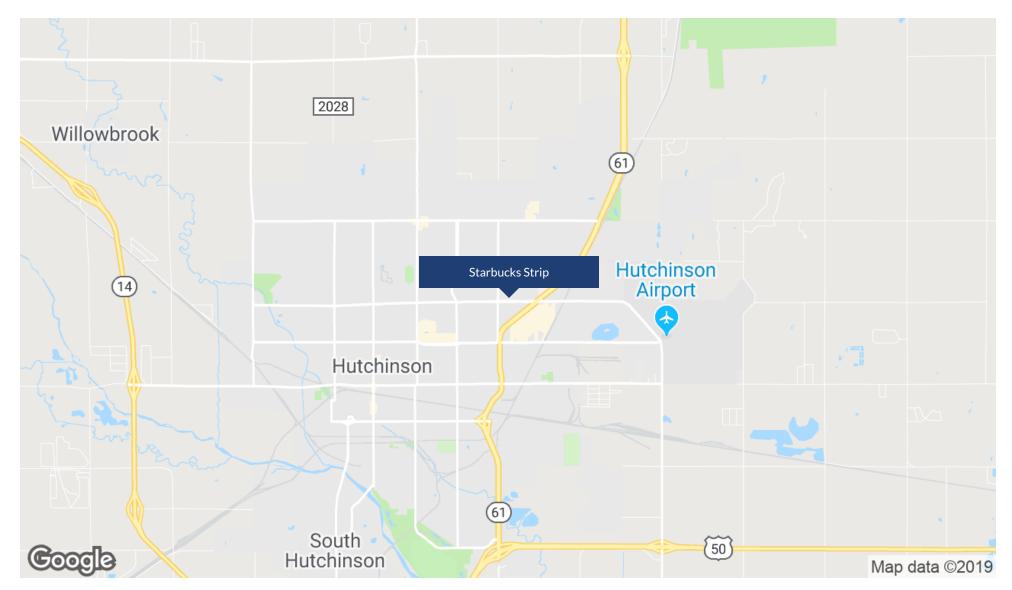
Occupancy %	100.0%
Tenancy	Multiple
Year Built	2004
Ownership Type	Fee Simple

PROPERTY HIGHLIGHTS

- 9,200-Square Foot, Multi-Tenant Retail Center
- 100% Occupied | All Tenants are Triple-Net
- Complementary Mix of Internet-Resistant Tenants
- Starbucks (NASDAQ: SBUX) and GNC (NYSE: GNC) are Publicly Traded
- Strong Tenant Base Consisting of National, Regional, and Government Credit Tenants
- Located in the Main Retail Corridor of the City at the Intersection of East 17th Avenue and Ken Kennedy Freeway | Close Proximity to Hutchinson Mall, Walmart Supercenter, The Home Depot, Lowe's Home Improvement, Kohl's, Aldi, and Others
- Less than One Mile from Hutchinson Regional Medical | Serves Residents of Reno County and the Surrounding Central Kansas Region
- Two Miles from Hutchinson Community College | Estimated Enrollment of 5,500
 Students
- The City of Hutchinson is the Largest City and County Seat in Reno County
- Approximately 55 Miles Northwest of Witchia, Kansas















Section 3 FINANCIAL ANALYSIS



1502 East 17th Avenue, Hutchinson, KS 67501



\$114,092

\$185,625

INVESTMENT OVERVIEW

Price	\$2,855,000
Price per SF	\$310.33
Cap Rate	6.5 %
Total Return (yr 1)	\$185,625
OPERATING DATA	
Gross Income	\$299,717

FINANCING DATA

Net Operating Income

Operating Expenses

Down Payment	\$2,855,000
Loan Type	All Cash



INCOME SUMMARY		PER SF
Base Rent	\$185,625	\$20.18
Real Estate Taxes Reimbursements	\$86,568	\$9.41
Insurance Reimbursements	\$3,850	\$0.42
Common Area Maintenance Reimbursements	\$14,674	\$1.60
Management Fee Reimbursements	\$9,000	\$0.98
Gross Income	\$299,717	\$32.58
EXPENSE SUMMARY		PER SF
Real Estate Taxes	\$86,568	\$9.41
Insurance	\$3,850	\$0.42
Utilities	\$1,726	\$0.19
Trash Removal	\$4,643	\$0.50
Landscaping	\$3,395	\$0.37
Parking Lot	\$4,910	\$0.53
Management Fee	\$9,000	\$0.98
Gross Expenses	\$114,092	\$12.40
Net Operating Income	\$185,625	\$20.18

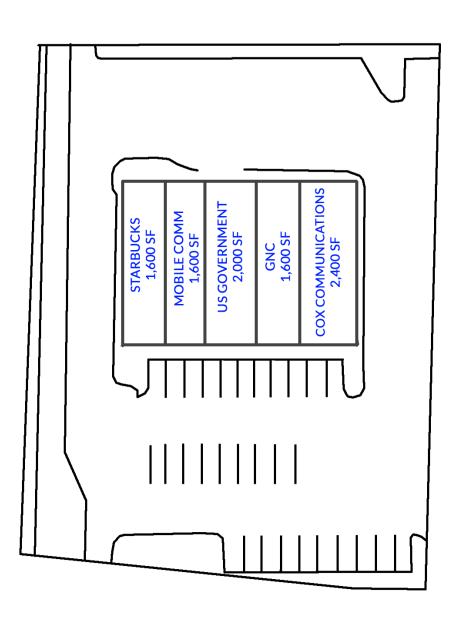
FINANCIAL ANALYSIS | RENT ROLL

Starbucks Strip



TENANT	UNIT	UNIT	% OF	LEASE	LEASE	ANNUAL	ESC	PRICE	LEASE		EXPENSE
NAME	NUMBER	SIZE (SF)	GLA	START	END	RENT	DATE	PER YEAR	TYPE	OPTION	REIMBURSEMENT
Starbucks	1502	1,600	17.39	12/10/03	6/30/24	\$57,600		\$36.00	NNN	(2) 5-Yr @ 8%	\$19,840.60
Mobile Comm	1504	1,600	17.39	4/05/16	6/04/21	\$21,600		\$13.50	NNN	(1) 5-Yr @ CPI	\$19,840.60
US Armed Forces	1506	2,000	21.74	7/01/13	9/30/23	\$35,001		\$17.50	NNN		\$24,803.60
GNC	1508	1,600	17.39	3/01/13	6/30/23	\$28,224		\$17.64	NNN	(1) 5-Yr @ 5%	\$19,840.60
Cox Communications	1501	2,400	26.09	9/23/16	1/31/22	\$43,200		\$18.00	NNN	(2) 5-Yr @ 10%	\$29,766.60
Totals/Averages		9,200				\$185,625		\$20.18			\$114,092.00





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Starbucks

FOUNDED 1971 LOCATIONS 28,200+ SQ. FT. 1,600



Starbucks Corporation is an American coffee company and coffeehouse chain. Based in Seattle, Washington, Starbucks is a public company whose stock is traded on the NASDAQ under the symbol SBUX.

GNC

FOUNDED 1935
LOCATIONS 6,600+
SQ. FT. 1,600
TENANT TRADE NAME GNC (NYSE)
OPTIONS (1) 5-Yr @ 5%

GNC Holdings Inc. is an American company selling health and nutrition related products, including vitamins, supplements, minerals, herbs, sports nutrition, diet, and energy products. Based in Pittsburgh, Pennsylvania, GNC is a public company whose stock is traded on the New York Stock Exchange under the symbol GNC.

Armed Forces Career Center

SQ. FT. 2,000

GUARANTOR United States Government

Recruitment center for the United States Army and the United States Marines.

Mobile Comm

FOUNDED 2005 LOCATIONS 6 SQ. FT. 1,600 OPTIONS (1) 5-Yr @ CPI



Mobile Comm, based in Southeast Kansas, is a phone repair solution store. They sell, service, and repair all the most popular devices and gadgets regardless of brand or provider.

Cox Communications

FOUNDED	1962		V
LOCATIONS SQ. FT.	132 2,400	U	A
OPTIONS	(2) 5-Yr @ 10%		

Cox Communications is a privately owned subsidiary of Cox Enterprises providing digital cable television, telecommunications and Home Automation services in the United States. Cox Solutions stores provide locations for customers to pay bills, exchange equipment, or get help with services from a qualified service professional.



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SUBJECT PROPERTY

1502 East 17th Avenue | Hutchinson, KS 67501

 Sale Price:
 \$2,855,000
 Lot Size:
 1.21 AC

 Year Built:
 2004
 Building SF:
 9,200 SF

 Price PSF:
 \$310.33
 Cap:
 6.5%

NOI: \$185,625



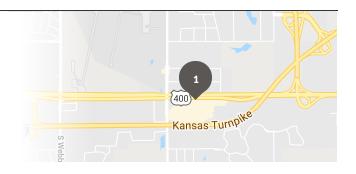


STARBUCKS | AT&T RETAIL CENTER

11661 East Kellogg Drive | Wichita, KS 67207

Sale Price: \$3,650,000 Lot Size: 1.25 AC 2005 Year Built: Building SF: 8,186 SF Price PSF: \$445.88 CAP: 6.27% Closed: 11/19/2018 Occupancy: 100%

AT&T, Game Stop, Great Clips, Starbucks



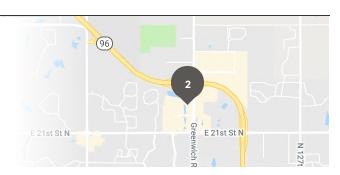


SHOPS OF REGENCY LAKES

2413 North Greenwich Road | Wichita, KS 67226

Sale Price: \$5,405,000 1.5 AC Lot Size: Year Built: 2015 Building SF: 14,000 SF Price PSF: \$386.07 CAP: 6.55% Closed: 03/22/2018 Occupancy: 100%

 $AT\&T, Classy\,Nails\,\&\,Spa, Denver\,Mattress, Firehouse\,Subs, Lady\,Janes$





	SUBJECT PROPERTY	PRICE	BLDG SF	PRICE/SF	CAP	SALE DATE
	Starbucks Strip 1502 East 17th Avenue Hutchinson, KS 67501	\$2,855,000	9,200 SF	\$310.33	6.5%	-
	SALE COMPS	PRICE	BLDG SF	PRICE/SF	CAP	SALE DATE
1	Starbucks AT&T Retail Center 11661 East Kellogg Drive Wichita, KS 67207	\$3,650,000	8,186 SF	\$445.88	6.27%	2018-11-19
2	Shops of Regency Lakes 2413 North Greenwich Road Wichita, KS 67226	\$5,405,000	14,000 SF	\$386.07	6.55%	2018-03-22
		PRICE	BLDG SF	PRICE/SF	CAP	SALE DATE
	Totals/Averages	\$4,527,500	11,093 SF	\$408.14	6.41%	

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SUBJECT PROPERTY

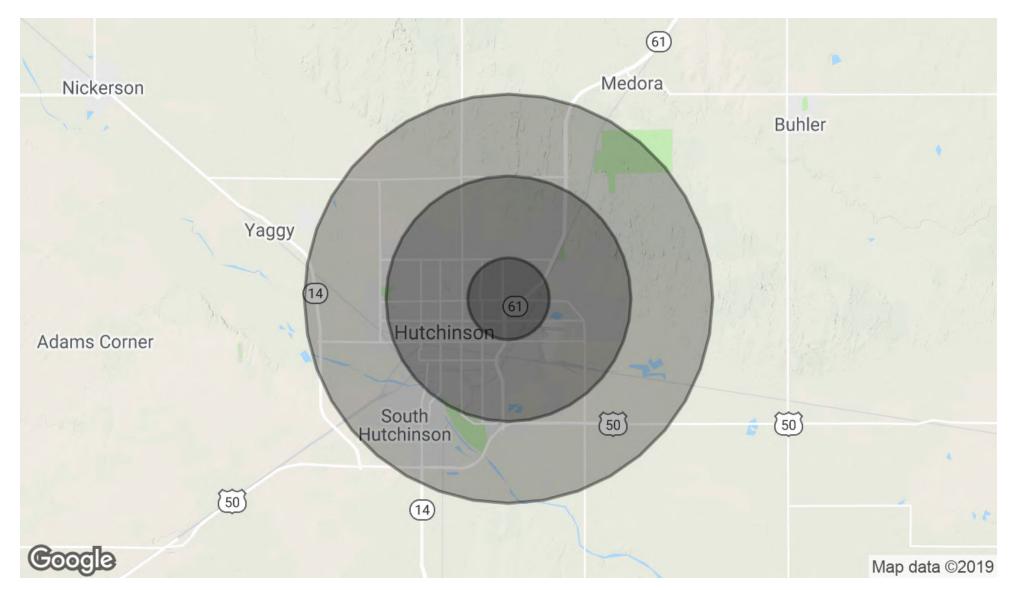




Section 5 **DEMOGRAPHICS**







DEMOGRAPHICS | DEMOGRAPHICS MAP & REPORT

Starbucks Strip



POPULATION	1 MILE	3 MILES	5 MILES
Total Population	7,990	40,135	47,801
Median age	39	39.7	40.4
Median age (Male)	36.9	38.2	38.8
Median age (Female)	41.	41.2	42
HOUSEHOLDS & INCOME	1MILE	3 MILES	5 MILES
Total households	3,389	16,203	19,331
# of persons per HH	2.2	2.3	2.3
Average HH income	\$49,810	\$55,605	\$57,650
Average house value	\$79,370	\$93,496	\$98,588
ETHNICITY (%)	1 MILE	3 MILES	5 MILES
Hispanic	11.6%	12.1%	11.2%
RACE	1 MILE	3 MILES	5 MILES
% White	90.7%	90.7%	91.3%
% Black	4.3%	4.7%	4.3%
% Asian	0.8%	0.6%	0.6%
% Hawaiian	0.0%	0.1%	0.1%
% American Indian	0.9%	0.9%	0.9%
% Other	3.4%	3.0%	2.8%

^{*} Demographic data derived from CoStar Realty Information, Inc.



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