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SOUTHEAST CORNER OF AIRLINE BLVD. & AHOY DR.



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OFFERING SUMMARY		
OFFERING		
PRICING:	\$1,843,200	
NET OPERATING INCOME:	\$119,808	
CAP RATE:	6.5%	
GUARANTY:	CORPORATE	
TENANT:	FAMILY DOLLAR STORES OF VIRGINIA, INC.	
LEASE TYPE:	NN	
PROPERTY SPECIFICATIONS		
RENTABLE AREA:	8,320 SF	
LAND AREA:	.97 ACRES	
PROPERTY ADDRESS:	SE CORNER OF AIRLINE BLVD. & AHOY DR., CHESAPEAKE, VA	
YEAR BUILT:	2019	
PARCEL NUMBER:	0165001000003	
OWNERSHIP:	FEE SIMPLE (LAND AND BUILDING)	
PARKING SPACES:	42	
ZONING:	B-1	



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THIS FAMILY DOLLAR BENEFITS FROM ITS LOCATION ON BUSY AIRLINE BLVD (II,000 VPD), SURROUNDED BY ROOFTOPS. DUE TO THE STRONG VPD AND HIGH PEDESTRIAN TRAFFIC, THIS LOCATION IS PROJECTED TO BE A TOP PERFORMING STORE. NOTABLY, THIS STORE HOLDS A CORPORATE GUARANTEE BY FAMILY DOLLAR STORES, INC., A SUBSIDIARY OF DOLLAR TREE.

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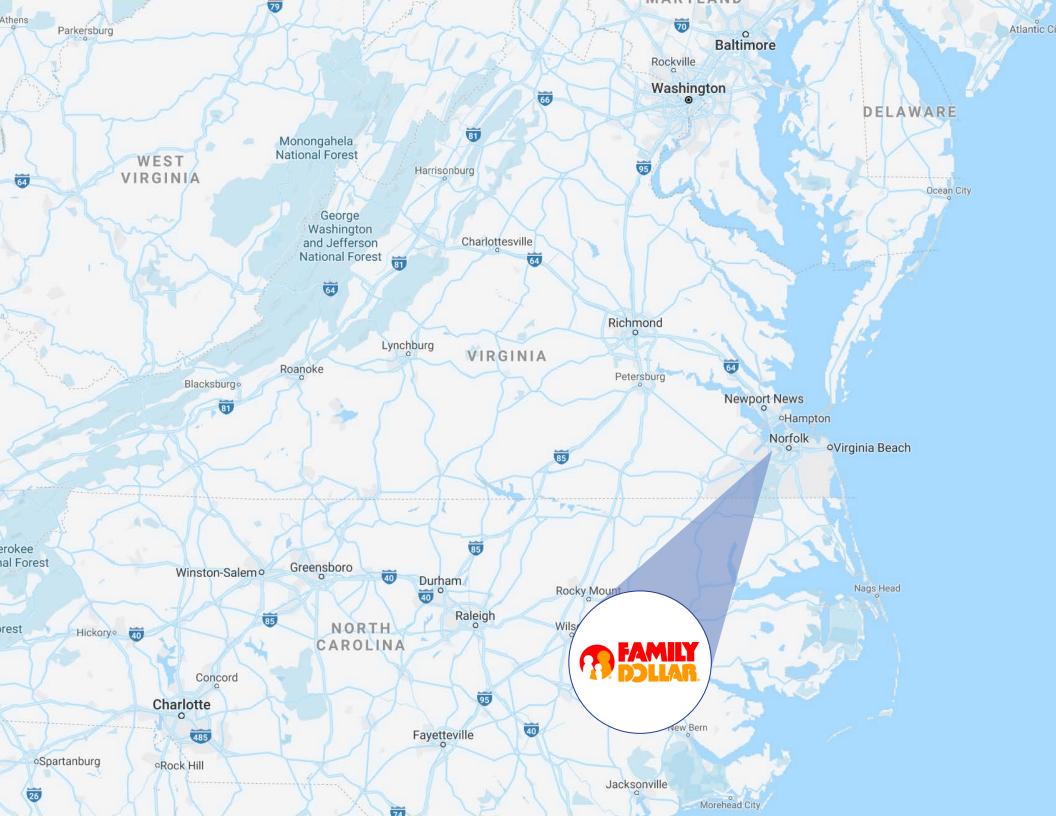
# **PROPERTY OVERVIEW**

SOUTHEAST CORNER OF AIRLINE BLVD. & AHOY DR.



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#### **BUSINESS**

Chesapeake has a total of 8,162 businesses. In 2017, the leading industries in Chesapeake were Retail (17,298 jobs), Health Care and Social Services (12,472), Professional, Scientific, and Technical Services (10,158), and Accommodation and Food Services (10,051). Over 50 international companies from 19 different countries have chosen to call Chesapeake home, due in part to its excellent transportation system.



8,162
TOTAL
BUSINESSES



50+
INTERNATIONAL
COMPANIES

#### **LEADING INDUSTRIES**

(# OF JOBS)



17,298 RETAIL



12,472 HEALTH CARE & SOCIAL SERVICES



10,158 Professional, Scientific & Technical



10,051
ACCOMMODATION &
FOOD

#### **TRANSPORTATION**

Chesapeake is a regional transportation hub comprised of highways, rail service, international air service, and one of the most important commercial shipping ports worldwide. Located within 750 miles of two-thirds of the nation's population and industrial production, the city's regional transportation hub consists of major west, north and south interstate highways, extensive rail service and 120 miles of commercial waterfront with 12 miles of deep draft channels.



#### **HIGHWAY**

MAJOR WEST, NORTH & SOUTH INTERSTATES



#### **PORT**

AMONG THE MOST IMPORTANT PORTS WORLDWIDE



120

MILES OF COMMERCIAL WATERFRONT



-12

MILES OF DEEP DRAFT Channels



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#### 5 MILE RADIUS









INCOME	1 MILE	3 MILE	5 MILE
ESTIMATED AVG. HOUSEHOLD INCOME	\$69,003	\$76,981	\$73,610
PROJECTED AVG HOUSEHOLD INCOME	\$77,616	\$86,247	\$82,919
POPULATION	1 MILE	3 MILE	5 MILE
ESTIMATED POPULATION	7,895	52,561	141,234
PROJECTED 2024 POPULATION	8,234	53,708	144,475
HOUSEHOLDS	I MILE	3 MILE	5 MILE
ESTIMATED HOUSEHOLDS	2,898	19,404	52,729
PROJECTED 2024 HOUSEHOLDS	3,006	19,748	53,752
MEDIAN HOME VALUE	\$237,714	\$212,557	\$218,730
MEDIAN RENT	\$3,909	\$3,765	\$4,173
EXPENDITURES	I MILE	3 MILE	5 MILE
TOTAL ANNUAL HOUSEHOLD EXPENDITURE	\$59,198	\$65,277	\$62,897
TOTAL ANNUAL RETAIL EXPENDITURE	\$1,697	\$1,844	\$1,794
TOTAL MONTHLY HOUSEHOLD EXPENDITURE	\$4,933	\$5,439	\$5,241
TOTAL MONTHLY RETAIL EXPENDITURE	\$142	\$154	\$150



CHESAPEAKE IS INCLUDED IN THE VIRGINIA

BEACH—NORFOLK—NEWPORT NEWS, VA—NC MSA AND IS

THE THIRD-MOST POPULOUS CITY IN VIRGINIA. CHESAPEAKE
IS HOME TO MORE THAN 240,000 RESIDENTS AND 8,000

BUSINESSES. OVER 50 INTERNATIONAL COMPANIES

FROM 19 DIFFERENT COUNTRIES HAVE CHOSEN TO CALL

CHESAPEAKE HOME, ATTRACTED BY ITS POSITION AS A

REGIONAL TRANSPORTATION HUB COMPRISED OF HIGHWAYS,

RAIL SERVICE, INTERNATIONAL AIR SERVICE, AND ONE OF

THE MOST IMPORTANT COMMERCIAL SHIPPING PORTS

WORLDWIDE.

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Dollar Tree, a Fortune 200 Company, acquired Family Dollar in 2015 and now operates more than 15,000 stores across 48 states and five Canadian provinces. Dollar Tree is the nation's leading operator of fixed price-point stores, selling everything for \$1 or less, and Family Dollar is a leading national operator of multi price-point stores offering merchandise generally ranging in price from \$1-\$10 to primarily low and middle-income consumers in convenient neighborhood stores. The Company intends to retain and to grow both banners going forward and will optimize the combined real estate portfolio.

- Financial Strength: Investment grade
- E-commerce Proof: Discount stores are being described as "immune to e-commerce" due to their focus on convenience and small-store formats
- The combined Dollar Tree and Family Dollar company is the largest dollar-store chain in the U.S. by store count
- Family Dollar continues as a wholly-owned subsidiary of Dollar Tree.









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RENT ROLL	
TENANT NAME	FAMILY DOLLAR STORES OF VIRGINIA, INC
GUARANTOR	FAMILY DOLLAR STORES, INC
LEASE TYPE	NN
PROJECT SQ FT	8,320
INITIAL LEASE TERM	IO+ YEARS
LEASE START	EARLY 2020
LEASE EXPIRATION	MARCH 31, 2030
LANDLORD RESPONSIBILITIES	ROOF, STRUCTURAL REPAIRS (INTERIOR/EXTERIOR), MAJOR PARKING AREA REPAIRS

PRICE SUMMARY	
PRICE	\$1,843,200
CAP RATE	6.5%
NOI	\$119,808

INITIAL TERM RENTAL AMOUNT	
ANNUAL:	\$119,808.00
MONTHLY:	\$9,984
PER SQFT:	\$14.40

EXTENSION OPTIONS: IO+ YEARS INITIAL TERM WITH SIX 5-YEAR OPTIONS INCREASING AT 5% EACH OPTION PERIOD.			
EXT. OPTION #1	YRS. II-15 \$125,798.40		
EXT. OPTION #2	YRS. 16-20 \$132,088.32		
EXT. OPTION #3	YRS. 21-25 \$1138,692.74		
EXT. OPTION #4	YRS. 26-30 \$145,627.37		
EXT. OPTION #5	YRS. 3I-35 \$152,908.74		
EXT. OPTION #6	YRS. 36-40 \$160,554.18		

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