OFFERING MEMORANDUM

## **BURGER KING**

ABSOLUTE NNN FEE SIMPLE

BELLVILLE, OH



President & CEO 703.787.4725 jhipp@calkain.com

#### **Andrew Fallon**

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#### Richard Murphy, CCIM

Managing Director 571.449.8234 rmurphy@calkain.com





**Financial Summary** 

## 851 S.R. 97 W | Bellville, OH 44813

#### **Asset Summary**

| Net Operating Income (NOI) | \$92,269                |
|----------------------------|-------------------------|
| Rent/Month                 | \$7,689                 |
| Rentable Square Feet       | 3,465+/- SF             |
| Land Area                  | 2.02 +/- Acres          |
| Tenant                     | Carrols Corp.           |
| Credit Rating              | S&P: B                  |
| Stock Symbol               | NASDAQ: Tast            |
| Ownership Type             | Fee Simple              |
| Guarantor                  | Corporate               |
| Lease Type                 | NNN                     |
| Landlord Responsibilities  | None                    |
| Lease Term Remaining       | 15 Years                |
| Rent Commencement          | January 1, 2020         |
| Lease Expiration           | December 31, 2034       |
| Increases                  | 10% Every 5 Years       |
| Options                    | Four (4), Five (5) Year |



#### **Rent Schedule**

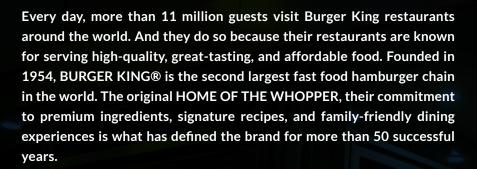
| Term                              | Increases | Annual Rent | <b>Monthly Rent</b> |
|-----------------------------------|-----------|-------------|---------------------|
| 1/1/2020-12/31/2024               | -         | \$92,269    | \$7,689             |
| 1/1/2025-12/31/2029               | 10%       | \$101,496   | \$8,458             |
| 1/1/2030-12/31/2034               | 10%       | \$111,645   | \$9,304             |
| 1/1/2035-12/31/2039<br>(Option 1) | 10%       | \$122,810   | \$10,234            |
| 1/1/2040-12/31/2044<br>(Option 2) | 10%       | \$135,091   | \$11,258            |
| 1/1/2045-12/31/2049<br>(Option 3) | 10%       | \$148,600   | \$12,383            |
| 1/1/2050-12/31/2054<br>(Option 4) | 10%       | \$163,460   | \$13,622            |

## **Investment Highlights**

- New 15-year NNN lease with Carrols Corp, the world's largest Burger King franchisee
- Carrols Corp guarantee (1000+ stores and \$1.2Bil in annual revenue)
- Remodeled with Burger King's "20/20 Design"
- Absolute NNN, no landlord responsibilities
- Proven location with strong sales history
- 10% rent increases every five years
- Highway location adjacent to Interstate 71

## **About Burger King**

Burger King Corporation, restaurant company specializing in flame-broiled fast-food hamburgers. It is the second largest hamburger chain the United States, after McDonald's. In the early 21st century, Burger King claimed to have about 14,000 stores in nearly 100 countries. Headquarters are in Miami, Florida.



#### **About Carrols Restaurant Group**

Carrols Restaurant Group is an American franchisee company and is the largest Burger King franchisee in the world; Carrols owns and operates over 1,000+ Burger Kings and 55 Popeyes restaurants. The company has operated Burger Kings since 1976 in locations across 23 U.S. states.



# Carrols Restaurant Group At-A-Glance Headquarters Syracuse, NY

| 0 | Headquarters                  | Syracuse, NY                         |
|---|-------------------------------|--------------------------------------|
|   | Stock Exchange<br>Information | NASDAQ "TAST"                        |
|   | Q2 2019 Restaurant<br>Growth  | 233 New Restaurants<br>Acquired      |
|   | Q2 2019 Restaurant<br>Sales   | 21.6% Increase to<br>\$368.6 Million |
| 0 | Founded                       | 1960                                 |
|   | Employees                     | 24,500+                              |
|   | 2018 Revenue                  | \$1.179 Billion                      |

Site Photos







## Burger King Bellville, OH

Ample parking
Truck parking
Drive-thru
Highway monument signage



Surrounding Retail









# Burger King Bellville, OH

**Noteworthy Neighbors** 

Quality Inn & Suites

McDonald's

Wendy's

Subway

Dunkin

Mid-Ohio Inn

Economy Inn

Comfort Inn

Der Dutchman

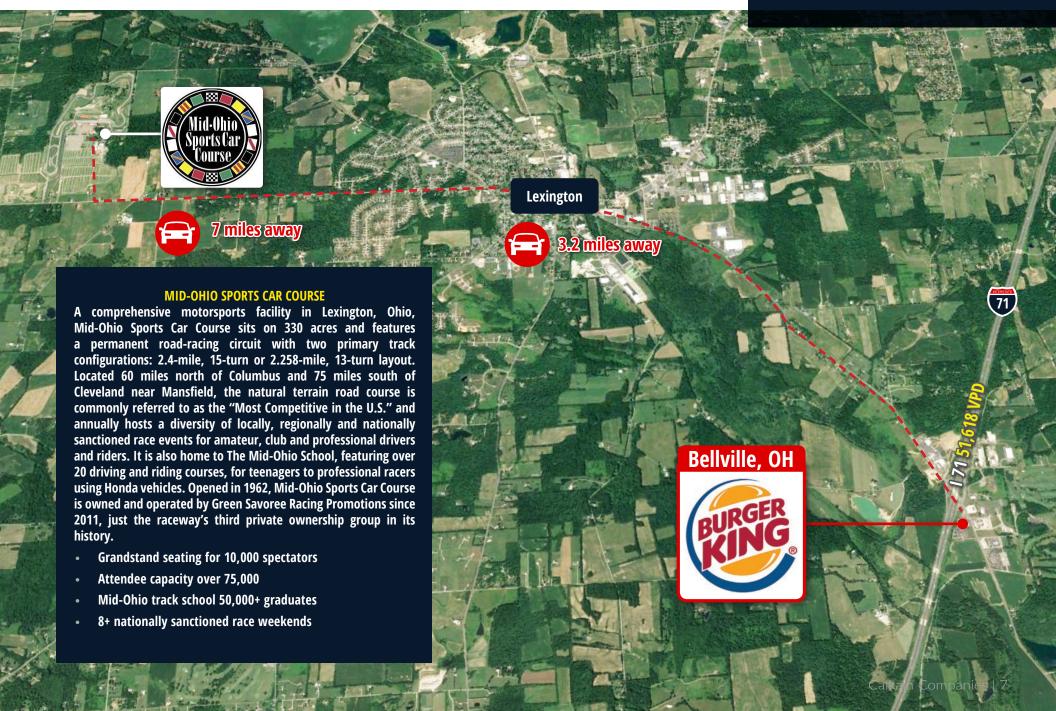
**Location Overview** 

851 S.R. 97 W

Bellville, OH 44813



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#### **Demographics & Location Summary**





|                          | 3 Miles   | 5 Miles  | 10 Miles |  |  |  |
|--------------------------|-----------|----------|----------|--|--|--|
| Population               |           |          |          |  |  |  |
| 2019 Population          | 5,458     | 20,582   | 88,969   |  |  |  |
| 2024 Population          | 5,229     | 19,865   | 88,309   |  |  |  |
| 2019 Median Age          | 43.5      | 44.5     | 41.1     |  |  |  |
| Households               |           |          |          |  |  |  |
| 2019 Total Households    | 2,369     | 8,910    | 37,944   |  |  |  |
| 2024 Total Households    | 2,291     | 8,680    | 37,972   |  |  |  |
| Median Household Income  |           |          |          |  |  |  |
| 2019 Median HH Income    | \$62,543  | \$61,861 | \$49,780 |  |  |  |
| 2024 Median HH Income    | \$72,501  | \$72,707 | \$58,069 |  |  |  |
| Average Household Income |           |          |          |  |  |  |
| 2019 Average HH Income   | \$79,015  | \$75,556 | \$61,251 |  |  |  |
| 2024 Average HH Income   | \$110,642 | \$97,311 | \$73,608 |  |  |  |



## Bellville, OH

Bellville is a village in Richland County in the U.S. state of Ohio. It is part of the Mansfield, Ohio Metropolitan Statistical Area.

## Lexington, OH

The Mid-Ohio Sports Car Course is located just outside Lexington in Troy Township. This venue hosted an annual round of the CART series from 1990 to 2003, has hosted the IndyCar Series since 2007, has hosted the NASCAR Xfinity Series since 2013, hosts Honda Super Bikes, and Vintage Bikes in addition to a few other annual high-profile events.

#### **CALKAIN**

#### About Us



Calkain Companies LLC is a boutique commercial real estate investment banking firm that provides consulting and brokerage services to both private and institutional clientele with a focus on single tenant net lease investments. We pride ourselves on being an innovative leader by providing our clients a full array of commercial real estate investment brokerage and asset management solutions, including advisory, research, debt and equity placement and wealth management.

Calkain has built solid, lasting relationships that have been the cornerstone of how we do business. Calkain approaches each assignment with an eye toward each client's individual needs. Whether private or institutional investors, Calkain delivers real estate solutions that maximize value while building wealth for all of our clients.

At Calkain, our foresight and innovation are leading the net lease investment industry.

To learn more about how to build a solid foundation for your investment portfolio, visit calkain.com or call us at:

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**Atlanta** 

**Boston** 

**Nashville** 

**New York** 

Philadelphia



\$12 Billion in Closed Transactions

\$400 Million in Active Listings

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