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## **Executive Summary**

FINANCIAL SUMMARY	
Price	\$2,126,000
Down Payment	100% \$2,126,000
Cap Rate	8.0%
Building SF	11,000 SF
Year Built	1940
Lot Size	.67 Acres
Cash America Annual Rent	\$158,994
Clear Channel Annual Rent	\$11,463
Total Net Cash Flow	8.0% \$170,457

CASH AMERICA LEASE SUMN	MAKT

Lease Type	Absolute Triple-Net (NNN) Lease
Tenant	Cash America, Inc. of Nevada
Guarantor	Corporate
Roof & Structure	Tenant Responsible
Lease Commencement Date	August 22, 2013
Lease Expiration Date	August 31, 2023
Lease Term Remaining	4.5 Years
Rental Increases	10% Every 5 Years
Renewal Options	2, 5 Year Options
Right of First Refusal	Yes

BILLBOARD LEASE SUMMARY	
Tenant	Clear Channel Outdoor, Inc.
Lease Commencement Date	September 1, 2013
Lease Expiration Date	August 31, 2033
Lease Term Remaining	14.5 Years
Rental Increases	3% Annually
Base Rent	\$170,457
Net Operating Income	\$170,457
Total Return	8.0% \$170,457





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- » Absolute Triple-Net (NNN) Lease with 4.5 Years Remaining and a Corporate Guaranty by Cash America, Inc. of Nevada
- » 10% Rental Increases Every 5 Years
- » 503,498 Residents within a 5-Mile Radius Infill Phoenix
- » Property Includes an Oversized Clear Channel (NYSE: CCO) Billboard with 14.5 Years Remaining on Lease Term and 3% Annual Rental Increases
- » Hard Corner Location at a 6-Way Intersection Highly Visible to 127,580+ Cars/Day at the Intersection of Grand Avenue, Indian School Road, and 35th Avenue
- » Down the Road from Grand Canyon University (22,000 Students)
- » Strong Daytime Population 603,379 Employees in 5-Mile Radius
- » Close Proximity to Downtown Phoenix (5 Miles) and Phoenix Sky Harbor International Airport (10 Miles)

DEMOGRAPHICS	1-mile	3-miles	5-miles
Population			
2023 Projection	15,447	200,861	498,276
2018 Estimate	15,966	206,125	503,498
Households			
2023 Projection	4,107	60,034	162,675
2018 Estimate	4,132	59,988	160,043
Income			
2018 Est. Average Household Income	\$40,301	\$44,536	\$52,373
2018 Est. Median Household Income	\$31,114	\$32,604	\$36,325
2018 Est. Per Capita Income	\$10,495	\$13,062	\$17,116



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Fort Worth, Texas

Headquarters

NYSE: CSH

900+

cashamerica.com

Stock Symbol

Locations

Website

Cash America International, Inc. provides specialty financial services to individuals in the United States at more than 900 locations in 20 states. Cash America is the largest provider of secured non-recourse loans, commonly referred to as pawn loans, and operates under the brand names Cash America Pawn, Cashland and Cash America SuperPawn.

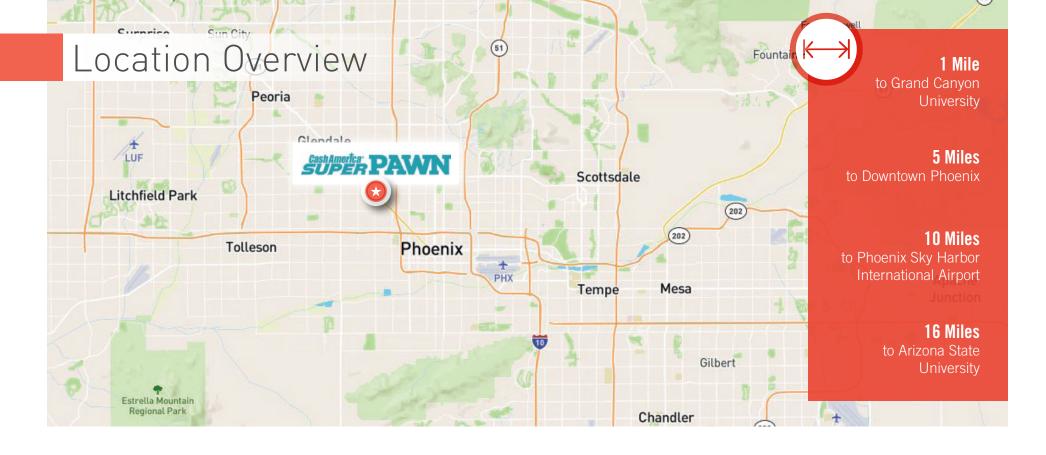
SuperPawn, part of the Cash America family since 2004, operates locations in Nevada and Arizona. SuperPawn is one of the premiere pawnshop chains in the western United States.

Established in 1967, SuperPawn quickly made a name for itself in the pawn industry for its reputable transactions and loan guarantee, but it became an industry leader because of its distinctive array of jewelry. Like many other pawnshops, SuperPawn also offers a host of pre-owned merchandise, including electronics, tools and sporting goods.

On September 1, 2016, First Cash International merged with Cash America for \$994 million to form FirstCash, Inc., which has more than 2,500 retail and consumer lending locations and is a leading international operator of pawn stores.

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The Phoenix metro consists of Maricopa and Pinal counties, and includes more than 30 incorporated and more than 30 unincorporated towns and cities. Since 2000, the population in the metro increased by more than 38 percent. The largest city is Phoenix, which encompasses about 520 square miles, is the capital city and boasts a population of more than 1.5 million.

As one of the primary beneficiaries of the massive shift in the U.S. population from north to south, the Phoenix metro has had little difficulty finding workers. Phoenix claims five Fortune 500 headquarters, including Freeport-McMoRan, Republic Services, Insight Enterprises, Avnet and PetSmart. Construction, hightech manufacturing, healthcare and tourism dominate the Phoenix economy. The local economy has strengthened since the recession, with retail sales projected above 8 percent this year and hotel occupancy levels rising.

High-tech manufacturing has been a powerful driver in the local economy for two decades. The region's relatively low cost of doing business has encouraged several manufacturers to remain and expand in the area, while luring others. The strengthening economy has drawn job seekers to the area, boosting the housing market. Phoenix offers a lower cost of living than other metros its size, a moderate climate, and a wide variety of recreational and cultural activities.

The Phoenix region boasts almost 300 days of sunshine annually, low humidity and mild winters. In addition to hiking, camping and boating, sports enthusiasts can enjoy one of the most complete lineups of major league teams found in any city, including teams in all four major sports. The Cactus League holds spring training baseball throughout the Valley, and the area has numerous golf courses and tennis courts.

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