

## OFFERING MEMORANDUM



2120 W MORRIS ST, INDIANAPOLIS, IN





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## EXECUTIVE SUMMARY



PRICE **\$ 1,130,345** 



**CAP RATE 7.25** %



NOI \$ 81,950

Nestled in an active West Indianapolis neighborhood, this bustling Dollar General caters to both the surrounding residential base and area businesses alike. The subject property is located Southwest of downtown Indianapolis, in close proximity to some of Indianapolis' largest companies, including Eli Lilly, Rolls-Royce, Anthem Insurance, and OmniSource. In addition, this trade area is home to many national retailers such as Dairy Queen, McDonald's, Family Dollar, Village Pantry as well as local favorites including John's Famous Stew, Taqueria la Mixteca, Manne's Grille, and Barry's Pizza & Wings.

The subject property is an 11,902 square foot single tenant building leased to Dollar General, which opened in September 2014. The building is situated on a 0.87 acre parcel with forty-eight (48) exclusive parking spaces and is conveniently located on West Morris Street and less than ½ mile from Harding Street (which is the main North/South thoroughfare on the west-side of Indianapolis). As the Tenant, Dollar General reimburses the Landlord for the common area expenses monthly, reimburses taxes annually, and pays Landlord's property and liability insurance directly.

Dollar General is an American chain of variety stores that has been delivering value shoppers for nearly 80 years through its branded and private label merchandise. Although it has the word "dollar" in the name, Dollar General is not a traditional dollar store. Typically, the goods are priced at \$10 or less, including consumables, healthcare products, family apparel, housewares, and much more. What started as a single store, is now a \$25+ billion Fortune 200 company. In 2018, Dollar General opened 900 new stores, remodeled 1,050 stores, and relocated 115 stores. The chain has grown to more than 15,000 stores across 44 states and employs over 135,000 people across the country.







### **PROPERTY INFORMATION**

ADDRESS 2120 W Morris Street
CITY Indianapolis

COUNTY Marion

**NEIGHBORHOOD** West Indianapolis

LOT SIZE 0.87 +/- Acres
PROPERTY TYPE Retail

**BUILDING SIZE 11,902 sf** 

UNITS 1

OCCUPANCY 100%

PARKING 48 Spaces





### **LOCATION**

- · West Indianapolis neighborhood
- Surrounded by some of the largest companies in the city including Eli Lilly and Rolls-Royce.



### REIMBURSEMENTS

- Tenant reimburses CAM costs monthly.
- Tenant reimburses Taxes annually.
- Tenant pays Insurance directly.



### STABILITY

- 5 Years remaining on the Lease
- 4 Options remaining of 5 Years each with 10% rental increases.





## TENANT PROFILE



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DOLLAR (	GENERAL: LEASE ABSTRACT
DBA	Dollar General
UNIT SIZE	11,902 sf
LEASE EXECUTION	2.18.2014
RENT COMM. DATE	9.17.2014
LEASE EXPIRATION	9.30.2024
INITIAL TERM OF LEASE	10 Years
RENEWAL OPTION(S)	4 Options of 5 Years each
LEASE TYPE	NNN
COMMON AREA	Landlord maintains; Tenant reimburses all
MAINTENANCE	estimated costs in equal monthly payments.
REAL ESTATE	Landlord pays; Tenant reimburses all
TAXES	estimated costs in annual payments.
INSURANCE	Tenant pays Insurance Provider directly for
	Landlord's liability and property insurance.
ADMINISTRATIVE FEE	None
MANAGEMENT FEE	None
ROOF & STRUCTURE	Landlord is responsible for any necessary
	maintenance, repair, or replacement of the
	roof and structural portions of the building.
HVAC	Tenant is responsible for all maintenance,
	repairs, and replacements.
PARKING LOT	Landlord is responsible for maintaining,
	repairing, and replacing. Tenant reimburses
EVOLUCIVE	for maintenance and repairing through CAM.
EXCLUSIVE	Landlord will not lease or allow to be leased
	any property affiliated with the Landlord
	within one (1) mile to Family Dollar, Bill's
	Dollar Store, Dollar Tree, Big Lots, Odd Lots,

Walgreens, CVS, Wal-Mart concept, etc.

DOLLAR GENERAL RENT SCHEDULE					
	START	END	BMR	ANNUAL	MONTHLY
YEARS	DATE	DATE	PSF	BMR	RENT
1 - 5	9.17.2014	9.30.2019	\$ 6.26	\$ 74,450	\$ 6,208
6 - 10	10.1.2019	9.30.2024	\$ 6.89	\$ 81,950	\$ 6,829
OPTION 1	10.1.2024	9.30.2029	\$ 7.57	\$ 90,145	\$ 7,512
OPTION 2	10.1.2029	9.30.2034	\$ 8.33	\$ 99,159	\$ 8,263
OPTION 3	10.1.2034	9.30.2039	\$ 9.16	\$ 109,075	\$ 9,090
OPTION 4	10.1.2039	9.30.2044	\$ 10.08	\$ 119,983	\$ 9,999





	TENANT B	ACKGROUND	
COMPANY	Dollar General	LOCATIONS	15,000+
ENTITY TYPE	Public	EMPLOYEES	130,000
STOCK SYMBOL	DG	<b>HEADQUARTERS</b>	Goodlettsville, TN
CREDIT RATING	BBB	FOUNDED	1939
2018 REVENUE	\$ 25.6 Billion	WEBSITE	www.dollargeneral.com

Dollar General strives to make shopping hassle-free and affordable with more than 15,000 convenient, easy-to-shop stores in 44 states. The stores deliver everyday low prices on items including food, snacks, health and beauty aids, cleaning supplies, family apparel, housewares, seasonal items, paper products and much more from America's most-trusted brands and products, along with Dollar General's high-quality private brands.









# INVESTMENT FINANCIALS

DEAL OVERVIEW		
LISTING PRICE	\$ 1	L,130,345
ASSUMED DOWN PAYMENT (30.0% OF PURCHASE)	\$	339,104
NET OPERATING INCOME (BASED ON 2020 RENT)	\$	81,950
LIST CAP RATE		7.25 %
CASH ON CASH RETURN		8.35 %
FINANCIAL ACCUMENTIONS		

FINANCIAL ASSUMPTIONS		
LOAN AMOUNT (70% LOAN-TO-VALUE)	\$	791,242
INTEREST RATE		4.50 %
AMORTIZATION	2	5 Years
TERM		<b>5 Years</b>
MONTHLY PAYMENT	\$	4,398
ANNUAL PAYMENT	\$	52,776

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	PROPERTY OPERATING S	STATEME	NI		
	RENTAL INCOME	\$	81,950		
	TAX REIMBURSEMENT	\$	5,991		
	CAM REIMBURSEMENT	\$	9,107		
	INSURANCE REIMBURSEMENT	\$	-		
	TOTAL INCOME		\$	96,193	
	CAM EXPENSE	\$	9,107		
	TAX EXPENSE	\$	5,991		
	INSURANCE EXPENSE	\$	-		
No.	TOTAL EXPENSES		\$	15,098	
	NET OPERATING INCOME		\$	81,950	
	LOAN PAYMENTS	\$	52,776		1000
	NET CASH FLOW		\$	28,319	







## MARKET OVERVIEW











#### WEST INDIANAPOLIS NEIGHBORHOOD

Bordered by the White River Parkway and just a long fly ball from Victory Field and Lucas Oil Stadium, West Indianapolis is a diverse, hardworking neighborhood with a strong home ownership base, excellent schools and parks. West Indianapolis has been a family-friendly, blue-collar neighborhood since it was incorporated in 1897. Developed to house workers from the nearby Belt Line Railroad and Union Stockyards. WI's working class tradition is alive and well today. Eli Lilly, Ingredion, IPL, Rolls Royce and Vertellus all call the neighborhood home. The Marmon Wasp, winner of the inaugural Indianapolis 500 in 1911, was designed and manufactured right here in West Indianapolis.

#### **INDIANAPOLIS**

Home to top universities, world-class cultural attractions, premier sporting events, and the friendliest of neighbors, the Circle City gives you plenty of choices for living the good life. Indianapolis ranks as one of the nation's top three most livable downtown locales and has a cost of living 6.5 percent below the national average. Today, the Indianapolis MSA has grown to 2.03 million people.

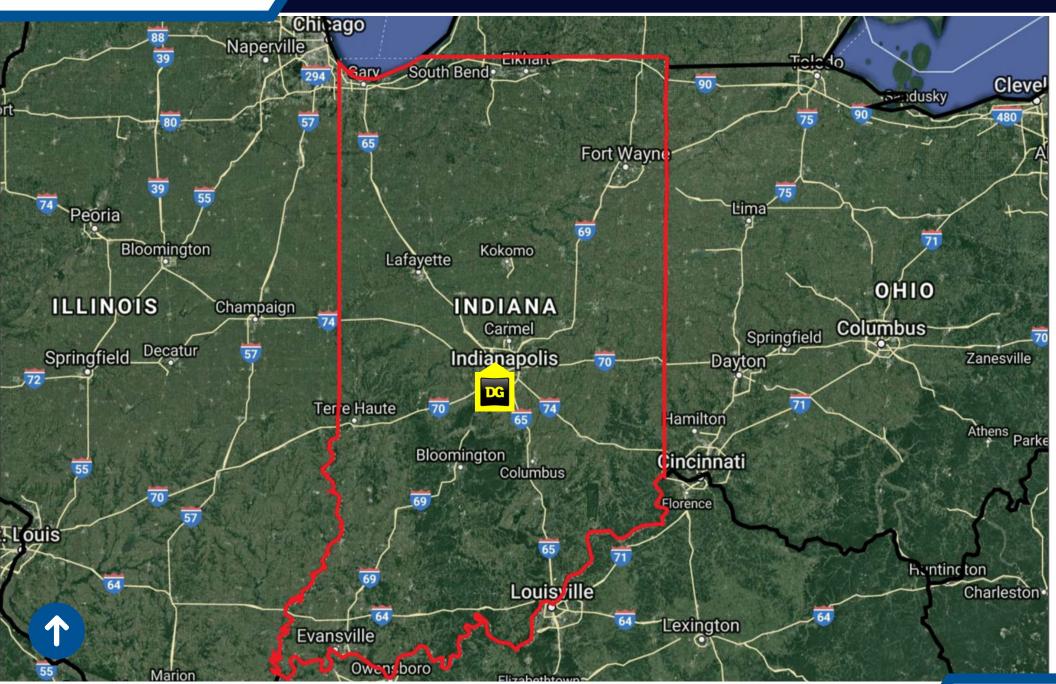
Indianapolis anchors the 27th largest economic region in the US, based primarily on the sectors of finance and insurance, manufacturing, professional and business services, education and health care, government, and wholesale trade. The Fortune 500 companies of Anthem, Eli Lilly and Company and Simon Property Group are headquartered in Indianapolis. The city has hosted international multi-sport events, such as the 1987 Pan American Games and 2001 World Police and Fire Games, but is perhaps best known for annually hosting the world's largest single-day sporting event, the Indianapolis 500, and routinely hosts the NCAA FInal Four. The city is also home to two major league sports clubs, the Indiana Pacers (NBA) and the Indianapolis Colts (NFL), and the AAA baseball team, the Indianapolis Indians. The city's robust philanthropic community has supported several cultural assets, including the world's largest children's museum, one of the nation's largest privately funded zoos, historic buildings and sites, and public art. The city is home to the largest collection of monuments dedicated to veterans and war casualties in the U.S., outside of Washington, D.C.





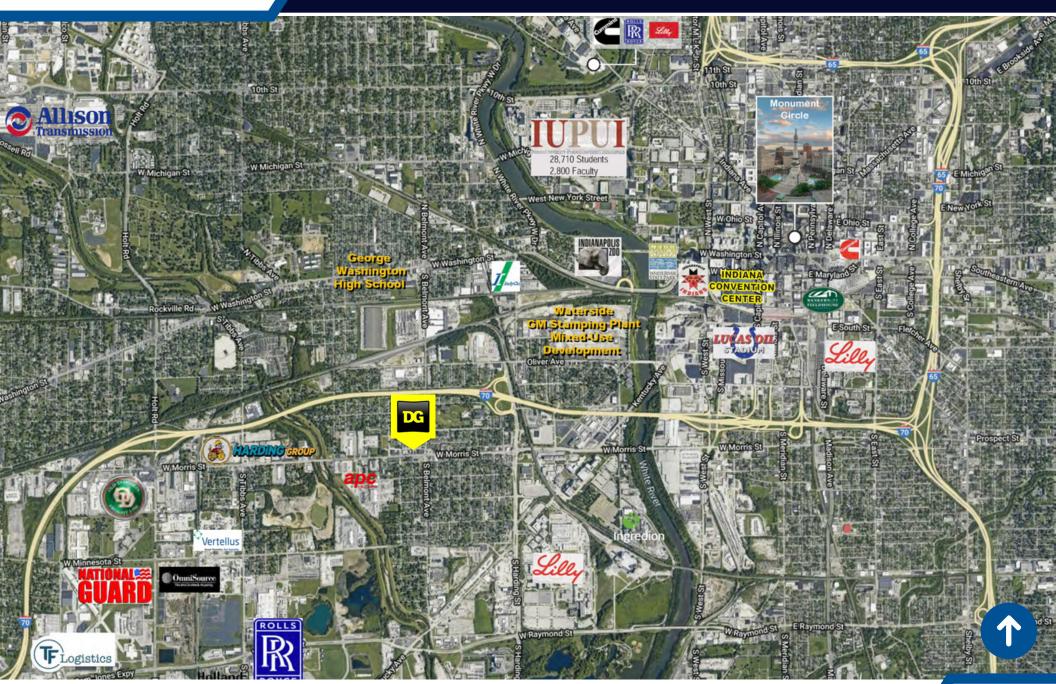


## REGIONAL MAP





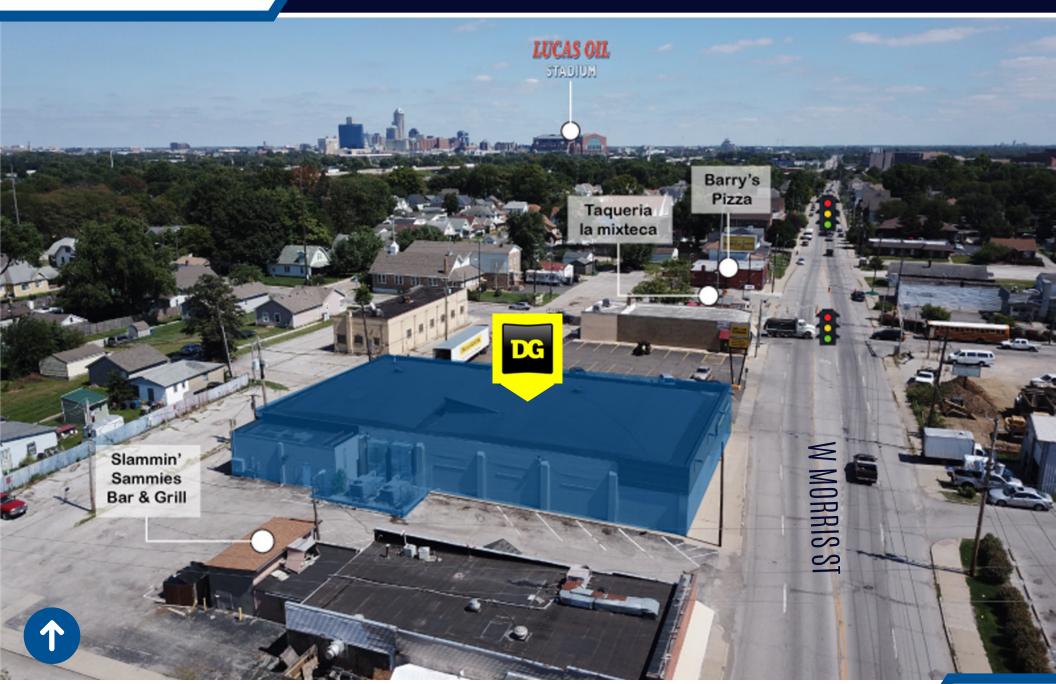
# LOCAL MAP







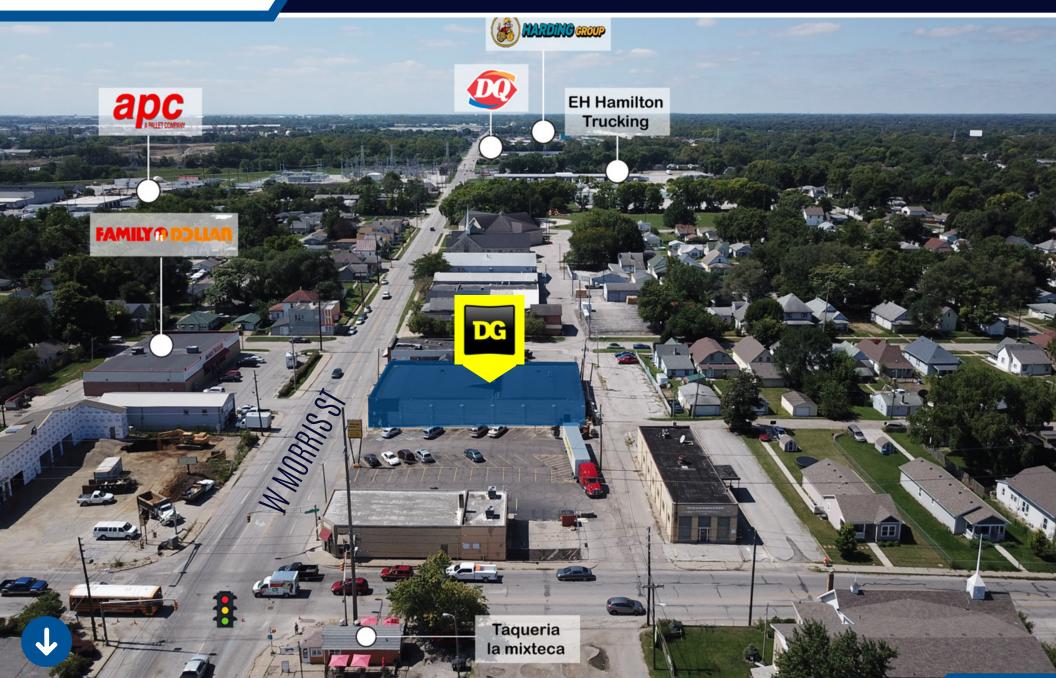
# AERIAL (EAST)







# AERIAL (WEST)







# SITE PLAN

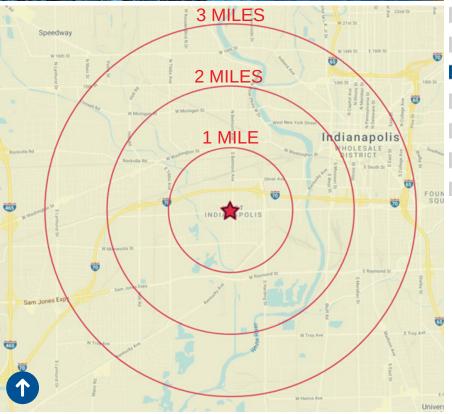






## DEMOGRAPHICS





REALIY			
	1 mile	2 miles	3 miles
Census 2010 Summary			
Population	7,324	20,803	62,942
Households	2,619	7,269	24,143
Average Household Size	2.80	2.80	2.48
Owner Occupied Housing Units	1,260	3,332	10,751
Renter Occupied Housing Units	1,359	3,937	13,392
Median Age	32.2	29.9	31.6
2019 Summary			
Population	7,415	21,590	69,530
Households	2,596	7,366	27,393
Average Household Size	2.86	2.87	2.42
Owner Occupied Housing Units	1,099	2,984	9,957
Renter Occupied Housing Units	1,497	4,382	17,436
Median Age	34.1	31.7	33.6
Median Household Income	\$31,870	\$29,513	\$35,334
Average Household Income	\$41,238	\$39,758	\$52,483
2024 Summary			
Population	7,493	22,070	72,923
Households	2,606	7,472	29,175
Average Household Size	2.87	2.89	2.39



**Owner Occupied Housing Units** 

Renter Occupied Housing Units

Median Household Income

Average Household Income

Median Age

\$ 52,483

2018 Avg HH Income



1,154

1,452

34.5

\$35,864

\$47,603

173,571

Total Employees



3,175

4,297

32.4

\$33,637

\$45,995

2120 W Morris St, Indianapolis, Indiana, 46221

5,484

Total Businesses



10,650

18,525

34.4

\$39,577

\$61,805

\$ 117,901

2018 Avg Home Value





## CONFIDENTIALITY AGREEMENT

This is a confidential Memorandum intended solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property. This Memorandum contains selected Information pertaining to the Property and does not purport to be a representation of the state of affairs of the Property or the owner of the Property (the "Owner"), to be all-inclusive or to contain all or part of the information which prospective investors may require to evaluate a purchase of real property. All financial projections and information are provided for general reference purposes only and are based on assumptions relating to the general economy, market conditions, competition and other factors beyond the control of the Owner and Glendale Properties, Inc. dba Veritas. Therefore, all projections, assumptions and other information provided and made herein are subject to material variation. All references to acreages, square footages, and other measurements are approximations. Additional information and an opportunity to inspect the Property will be made available to interested and qualified prospective purchasers. In this Memorandum, certain documents, including leases and other materials, are described in summary form. These summaries do not purport to be complete nor necessarily accurate descriptions of the full agreements referenced. Interested parties are expected to review all such summaries and other documents of whatever nature independently and not rely on the contents of this Memorandum in any manner. Neither the Owner or Glendale Properties, Inc. dba Veritas, nor any of their respective directors, officers, Affiliates or representatives make any representation or warranty, expressed or implied, as to the accuracy or completeness of this Memorandum or any of its contents, and no legal commitment or obligation shall arise by reason of your receipt of this Memorandum or use of its contents; and you are to rely solely on your investigations and inspections of the Property in evaluating a possible purchase of the real property. The Owner expressly reserved the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions with any entity at any time with or without notice which may arise as a result of review of this Memorandum. The Owner shall have no legal commitment or obligation to any entity reviewing this Memorandum or making an offer to purchase the Property unless and until written agreement(s) for the purchase of the Property have been fully executed, delivered and approved by the Owner and any conditions to the Owner's obligations therein have been satisfied or waived. By receipt of this Memorandum, you agree that this Memorandum and its contents are of a confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose this Memorandum or any of its contents to any other entity without the prior written authorization of the Owner or Glendale Properties, Inc. dba Veritas. You also agree that you will not use this Memorandum or any of its contents in any manner detrimental to the interest of the Owner or Glendale Properties, Inc. dba Veritas. If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return this Memorandum to Glendale Properties, Inc. dba Veritas.

This Memorandum contains select information pertaining to the Property and the Owner, and does not purport to be all-inclusive or contain all or part of the information which prospective investors may require to evaluate a purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable, but has not been verified for accuracy, completeness, or fitness for any particular purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions relating to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. All references to acreages, square footages, and other measurements are approximations. This Memorandum describes certain documents, including leases and other materials, in summary form. These summaries may not be complete nor accurate descriptions of the full agreements referenced. Additional information and an opportunity to inspect the Property may be made available to qualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this transaction and property's suitability for your needs. Reliance on the content of this memorandum s soley at your own risk.

