

# EXCLUSIVELY LISTED BY **CHAD TIEDEMAN** Senior Managing Director (602) 288-3472 ctiedeman@pcaemail.com STEVEN UNDERWOOD Senior Managing Director (602) 288-3477 sunderwood@pcaemail.com 3131 East Camelback Road, Suite 340 Phoenix, Arizona 85016 P 602-957-9800 F 602-957-0889 CHAIN\_INKS www.pcainvestmentsales.com



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#### PROPERTY SUMMARY

ASKING PRICE	\$2,747,000	
CAP RATE	4.55%	
ANNUAL BASE RENT	\$125,000	
TOTAL BUILDING SIZE	±2,400 SF + Drive-Thru	
TOTAL LAND SIZE	±0.83 Acres	
YEAR BUILT	2019	
PRIMARY LEASE TERM	Ten (10) Years	
RENT COMMENCEMENT	Proj. November 2019	
LEASE TYPE	Net Lease	
RENT INCREASES	10% Every 5 Years	
PROPERTY ADDRESS	660 W Baseline Rd Tempe, AZ 85282	

### INVESTMENT HIGHLIGHTS

- Brand new corporate 10-year net lease, landlord has limited responsibilities
- Newly developed Starbucks freestanding building with drivethru
- Located just east of the I-10 and US 60 interchange, 10 minutes south of Sky Harbor International Airport, and 10 minutes west of Arizona State University
- Starbucks is one of the nation's preeminent corporations with 2Q2019 net revenues up 5% to \$6.3 billion
- True investment grade tenant Starbucks Corporation (NASDAQ: SBUX) with **over 30,000 stores in 78 markets**
- Starbucks (S&P: BBB+) corporate **revenues in excess of \$25.55** billion
- Easy access and excellent visibility from Baseline Road with over 39,000 vehicles per day
- Located 1-mile east from Arizona Mills Outlet Mall, the state's largest indoor outlet mall with over 185 stores
- Dense infill location in Tempe with over 144,000 residents and over 119,000 employees within 3-miles



## LEASE ABSTRACT

TENANT	Starbucks Corporation		
GUARANTOR	Starbucks Corporation		
LEASE TERM	Ten (10) Years		
RENT COMMENCEMENT	Proj. November 2019		
LEASE TYPE	Net Lease		
RENT INCREASES	10% Every 5 Years		
RENEWAL OPTIONS	Four, Five-Year Options		
PROPERTY TAXES	Paid by Tenant		
INSURANCE	Paid by Tenant		
UTILITIES	Paid by Tenant		
COMMON AREA EXPENSES	Paid by Tenant		
HVAC	Paid by Tenant		
ROOF & STRUCTURE	Paid by Landlord		

TERM	YEARS	INCREASE DATE	ANNUAL RENT	% INCREASE
Primary	1-5	-	\$125,000.00	N/A
Primary	6-10	Nov 2024	\$137,500.00	10%
Option	11-15	Nov 2029	\$151,250.00	10%
Option	16-20	Nov 2034	\$166,375.00	10%
Option	21-25	Nov 2039	\$183,012.50	10%
Option	26-30	Nov 2044	\$201,313.80	10%



## TENANT PROFILE

#### OUR HERITAGE

Starbucks is an American global coffee company that is currently the largest coffee shop in the world with over 30,000 retail stores

in 78 markets and over 291,000 employees. Founded in 1971 in Seattle, Washington, the original Starbucks location still stands in Pike Place Market.

Starbucks offers more than 30 blends of single-origin premium coffees as well as handcrafted teas, blended beverages, pastries, sandwiches and a variety of other fresh foods. The company offers its products under the Starbucks, Tazo tea, Seattle's Best Coffee, Starbucks VIA Ready Brew, Starbucks Refreshers, Evolution Fresh, La Boulange, and Verismo brand names.

#### As of 2Q2019, Starbucks is present in 78 markets





STARBUCKS	CORPORATION
NASDAQ	SBUX
MARKET CAP	\$92.27 billion
REVENUE	\$25.55 billion
S&P RATING	BBB+
HEADQUARTERS	Seattle, WA
LOCATIONS	±30,000 Worldwide
EMDI OVEES	+291 000







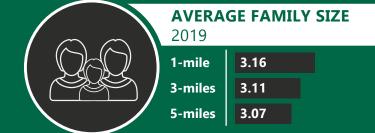


## DEMOGRAPHICS

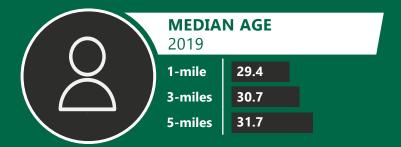








## DEMOGRAPHICS







FOOD AWAY FROM HOME SPENDING

OF OVER

\$469 MILLION

WITHIN A 5-MILE RADIUS



#### ABOUT TEMPE

Tempe is a vibrant, young urban city just east of Phoenix. The town is home to Arizona State University, which consistently ranks in the top six largest universities in the United States with more than 60,000 students. Students flock here from around the country and innovative companies follow to take advantage of the flooded talented workforce. Top finance, insurance and real estate companies, including Chad, Silicon Valley Bank, ADP and the regional headquarters for State Farm Insurance, call Tempe home. With a median age of 28.8, there are many amenities geared toward active, creative young professionals. The city is the only one in Arizona to have a border-to-border light rail service that includes stops at Sky Harbor International Airport and in the Mill Avenue entertainment district.

#### **EMPLOYEES AT TEMPE LOCATIONS**



Honeywell

1,600+

**EMPLOYEES** 



1,500+

**EMPLOYEES** 





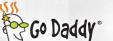




**EMPLOYEES** 

2,300+ **EMPLOYEES** 







**EMPLOYEES** 





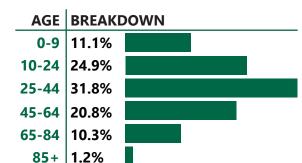
1,000+

**EMPLOYEES** 

**EMPLOYEES** 

2,000+

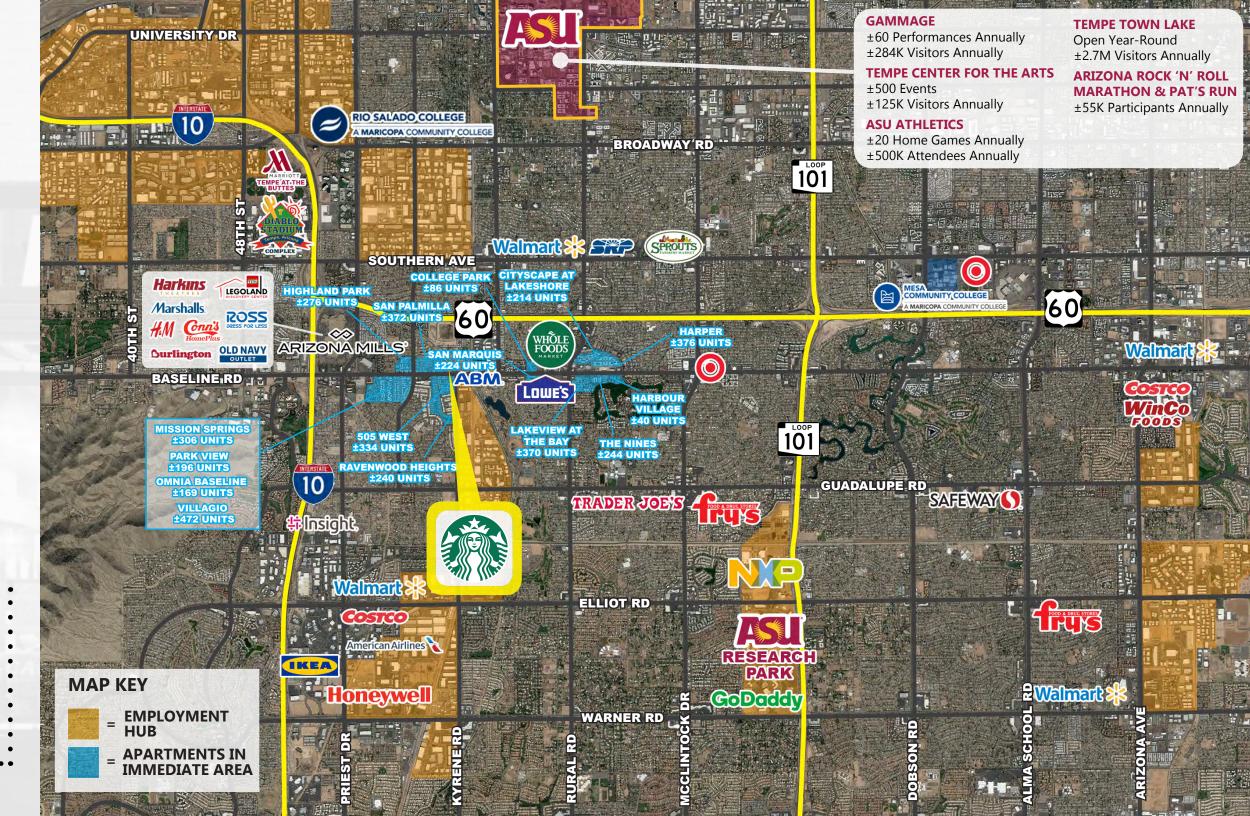
**EMPLOYEES** 



**CITY OF TEMPE AGE BREAKDOWN** 

**MILLENNIALS ACCOUNT FOR** 31.8% OF THE TOTAL POPULATION

ESRI 2019



<sup>\*</sup> Based on Aggregated Reported Data



#### CONFIDENTIALITY STATEMENT

Commercial Advisors (PCA) for use by a limited number of parties whose sole purpose is to evaluate the possible purchase of the subject property. This

Memorandum has been prepared to provide summary, unverified information

A prospective purchaser must make its own independent investigations, to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation.

The information contained in this Memorandum has been obtained from sources we believe to be reliable. While we do not doubt its accuracy, we have not verified it and make no quarantee, warranty, or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projections, opinions, assumptions or estimates used, are for example only, and do not represent the current or future performance of All property showings are by appointment only. the property. The value of this transaction to you depends on taxes and other factors which should be evaluated by your tax, financial and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine, to your satisfaction, the suitability of the property for your needs. All potential buyers must take appropriate measures to verify all of the information set forth herein. Both Phoenix Commercial Advisors (PCA) and the Owner disclaim any responsibility for inaccuracies and expect prospective purchasers to exercise independent due diligence in verifying all such information. The contained information is subject to change at any time and without notice. The recipient of the Memorandum shall not look

This Confidential Offering Memorandum has been prepared by Phoenix to the Owner or Phoenix Commercial Advisors (PCA) for the accuracy or completeness of this Memorandum.

> projections, and conclusions regarding the acquisition of the property without reliance on this Memorandum or any other Confidential Information, written or verbal, from the Broker or the Owner. The Owner expressly reserves the right, at its sole discretion, to reject any offer to purchase the property or to terminate any negotiations with any party, at any time, with or without written notice. Only a fully-executed Real Estate Purchase Agreement, approved by Owner, shall bind the property. Each prospective purchaser and/or broker proceeds at its own risk.

> > CHAIN\_INKS



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