



The information in this package has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Any projections, opinions, assumptions or estimates used herein are for example purposes only and do not represent the current or future performance of the property. Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services. Inc. © 2013 Marcus Millichap. ACT ID Z0070501

MARCUS & MILLICHAP 2 // PNC Bank

## Executive Summary

FINANCIAL SUMMARY	
Price	\$1,023,000
Down Payment	100% \$1,023,000
Cap Rate	7.0%
Building SF	2,865 SF
Net Cash Flow	7.0% \$71,625
Year Built	1978
Lot Size	.58 Acres

LEASE SUMMARY	
Lease Type	Absolute Triple-Net (NNN) Lease
Tenant	PNC Bank, National Association
Guarantor	Corporate
Roof & Structure	Tenant Responsible
Lease Commencement Date	January 1, 1978
Lease Expiration Date	September 30, 2024
Lease Term Remaining	5 Years
Rental Increases	None
Renewal Options	None

ANNUALIZED OPERATING DATA		
Lease Years	Annual Rent	Cap Rate
Current - 9/30/2024	\$71,625	7.00%
Base Rent		\$71,625
Net Operating Income		\$71,625
Total Return		7.0% \$71,625



MARCUS & MILLICHAP 3 // PNC Bani











- » Absolute Triple-Net (NNN) Corporate Lease with PNC Bank
- » 5 Years Remaining on Lease Term
- » 197,823 Residents within 5 Miles of Subject Property Infill Toledo
- » Signalized Hard Corner Location at the Intersection of Hill Avenue and N Reynolds Road, Visible to 37,500+ Cars/Day
- » Surrounded by Major National Retailers McDonald's, Burger King, Rite Aid, Save-A-Lot, and More
- » 3 Miles from The University of Toledo (20,380+ Students)
- » Less Than 2 Miles off Interstate 475, a Major Connector for the Toledo MSA
- » Average Household Income Exceeds \$70K in 5-Mile Radius
- » Strong Daytime Population 223,483 Employees in Surrounding Area

DEMOGRAPHICS	1-mile	3-miles	5-miles
Population			
2023 Projection	7,592	74,915	198,821
2018 Estimate	7,625	73,839	197,823
Households			
2023 Projection	3,432	32,178	84,199
2018 Estimate	3,420	31,342	83,019
Income			
2018 Est. Average Household Income	\$51,986	\$63,039	\$70,059
2018 Est. Median Household Income	\$36,549	\$43,499	\$48,735
2018 Est. Per Capita Income	\$23,507	\$27,489	\$29,755



MARCUS & MILLICHAP

6 // PNC Ban











Pittsburgh, Pennsylvania	NYSE: PNC	2,480+	pnc.com	
Headquarters	Stock Symbol	Locations	Website	

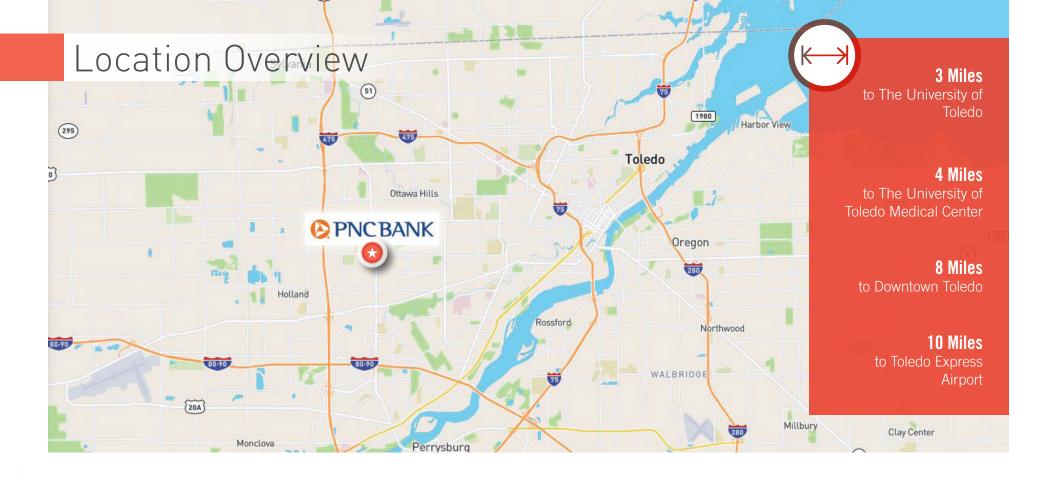
The PNC Financial Services Group, Inc. (NYSE: PNC) is one of the largest diversified financial services institutions in the United States with assets of \$406 billion as of June 30, 2019. PNC has employees in more than 40 states across the country; regional presidents in 40 markets; a retail branch network located in markets across the Mid-Atlantic, Midwest and Southeast; and strategic international offices in four countries outside the U.S. PNC is organized around its customers and communities for building strong relationships and is engaged in retail banking, including residential mortgage, corporate and institutional

banking, and asset management, providing many of its products and services nationally.

In 2018, PNC invested more than \$77 million in its local communities. PNC boosts the quality of life in neighborhoods through affordable home loans and lending programs, economic revitalization and customized financial solutions. Further, PNC's commitment to environmentally responsible business practices has allowed the company to lower costs, increase efficiency, and create a healthy workplace for employees.

MARCUS & MILLICHAP

8 // PNC Bank



The City of Toledo is located along the Maumee River and the western end of Lake Erie. With a population of approximately 280,000 people, it is the fourth largest city in Ohio. The city is home to a highly diversified base of companies in a variety of sectors and is strategically located within a five-hour driving distance from seven major North American cities. Toledo was recognized as one of the "Top Metros in the U.S. for Business Attraction and Growth" by Site Selection Magazine.

Toledo's economy is highly diversified, from automotive products and high tech solutions to glass and solar energy. In 2017, the city approved 305 commercial plans, equaling a total construction value of \$396 million. Between private sector

commercial and industrial projects, almost \$3 billion has been invested in Toledo in the last three years, resulting in more than 3,800 jobs.

The area's future is bright with a thriving cultural scene anchored by a world-renowned art museum, a fierce commitment to education with nearly three dozen colleges and universities within a 60-mile radius, a receptive business environment, and a unique transportation footprint featuring a powerful convergence of highways, railways, and waterways. The University of Toledo in particular is highly influential in the city, contributing to the prominence of healthcare as the city's biggest employer.

MARCUS & MILLICHAP 9 // PNC Bank

## [exclusively listed by]

Jamie A. Medress

Senior Managing Director 602 687 6778 jmedress@marcusmillichap.com Mark J. Ruble

Senior Managing Director 602 687 6766 mruble@marcusmillichap.com Alex Frankel

Associate Advisor 602 687 6697 alex.frankel@marcusmillichap.com Michael Glass

Broker of Record (216) 264-2000 License: BRK.2007005898

Offices Nationwide www.marcusmillichap.com

## **NET LEASED DISCLAIMER**

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

By accepting this Marketing Brochure, you agree to treat the information contained herein regarding the lease terms as confidential and proprietary and to only use such information to evaluate a potential purchase of this net leased property.

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs. Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

## CONFIDENTIALITY AGREEMENT

The information contained in the following offering memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and it should not be made available to any other person or entity without the written consent of Marcus & Millichap. By taking possession of and reviewing the information contained herein the recipient agrees to hold and treat all such information in the strictest confidence. The recipient further agrees that recipient will not photocopy or duplicate any part of the offering memorandum. If you have no interest in the subject property at this time, please return this offering memorandum to Marcus & Millichap.

This offering memorandum has been prepared to provide summary, unverified financial and physical information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with local, state and federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this offering memorandum has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONTACT THE MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

Marcus & Millichap