

Offering Memorandum

Annapolis, MD









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Financial Summary

2401 Solomons Island Rd | Annapolis, MD 25631

Asking Price Cap Rate 8,475,000 7.00%

Asset Summary

| • | | |
|----------------------------------|--------------------------------------|--|
| Office Depot Rent | \$588,121.60 | |
| Ground Rent from Office Building | +\$5,100 | |
| Total Annual Rent* | \$593,222.00 | |
| Rent/Month | \$49,010.13 | |
| Rent/SF | \$35.20 | |
| Rentable Square Feet | 16,708+/- SF | |
| Land Area | 1.17+/- Acres | |
| Tenant | Office Depot | |
| Credit Rating | S&P: B | |
| Ownership Type | Fee Simple (Depreciation) | |
| Guarantor | Corporate | |
| Lease Type | NN | |
| Landlord Responsibilities | Roof & Structure, CAM Reconciliation | |
| Year Renovated | 2011 | |
| Lease Term Remaining | 10+ Years | |
| Lease Expiration | December 31, 2029 | |
| Increases | 10% Every 5 Years in Options | |
| Options | Four (4), Five (5) Year | |
| | | |

^{*}Office Depot base rent is \$588,121.60. The parcel also contains 0.187 acres improved by a 2-story office building that generates additional ground rent of \$5,100 annually.



Rent Schedule

| Term | Increases | Annual Rent | Monthly Rent |
|------------------------|-----------|--------------------|--------------|
| Currently - 12/31/2029 | - | \$588,121.60 | \$49,010.13 |
| 1/1/2030 - 12/31/2034* | 10% | \$646,933.76 | \$53,911.15 |
| 1/1/2035 - 12/31/2039* | 10% | \$711,593.72 | \$59,299.48 |
| 1/1/2040 - 12/31/2044* | 10% | \$782,769.80 | \$65,230.82 |
| 1/1/2045 - 12/31/2049* | 10% | \$861,130.32 | \$71,760.86 |

^{*}Options

Investment Highlights

- Recent 10-year lease renewal; new building renovation in 2011 for Office Depot relocation
- Annapolis Town Center Whole Foods and Target anchored located caddy corner from Office Depot with 42,000 VPD
- Office Depot revenues of \$11 billion in 2018
- Population counts of over 110,000 within 5 miles
- One of the busiest intersections in Annapolis Solomons Island Road & Forest Drive; heavily traveled dominant retail location with 40,275 VPD
- Irreplaceable real estate in high barrier to entry market

Tenant Summary

About Office Depot

Office Depot, Inc. is a leading B2B integrated distribution company providing business services and supplies, products and technology solutions through its fully



integrated omni-channel platform of approximately 1,350 stores, online presence, and dedicated sales professionals and technicians to small, medium and enterprise businesses. Through its banner brands Office Depot®, OfficeMax®, CompuCom® and Grand&Toy®, the company offers its customers the tools and resources they need to focus on their passion of starting, growing and running their business.

Office Depot is a trademark of The Office Club, Inc. OfficeMax is a trademark of OMX, Inc. CompuCom is a trademark of CompuComSystems, Inc. Grand&Toy is a trademark of Grand & Toy, LLC in Canada.

Headquarters: Boca Raton, FL

Revenue: \$11 billion Employees: 44,000



Surrounding Retail









OFFICE DEPOT Annapolis, MD

Noteworthy Neighbors

United States Naval Academy
Annapolis Towne Center
The Home Depot
Michael's
Nordstrom Rack
Kohl's

Barnes & Noble

Ulta

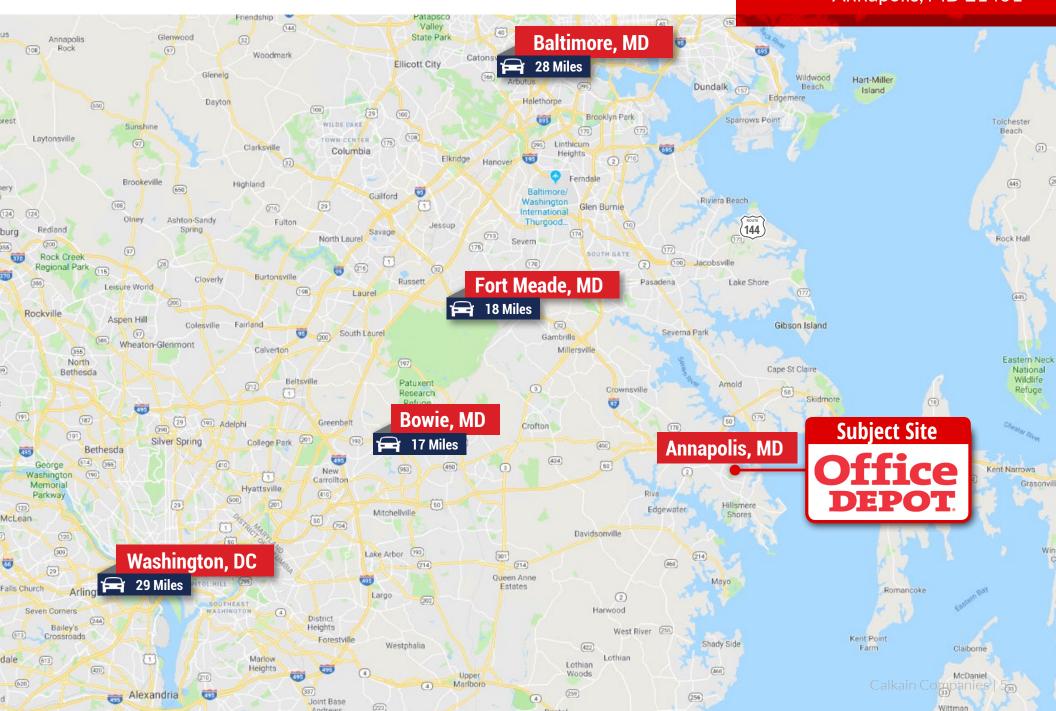
Giant

TJ Maxx

Chick-fil-A

Location Overview

2401 Solomons Island RdAnnapolis, MD 21401



Area Retail Map

2401 Solomons Island Rd

Annapolis, MD 21401



2401 Solomons Island Rd

Annapolis, MD 21401

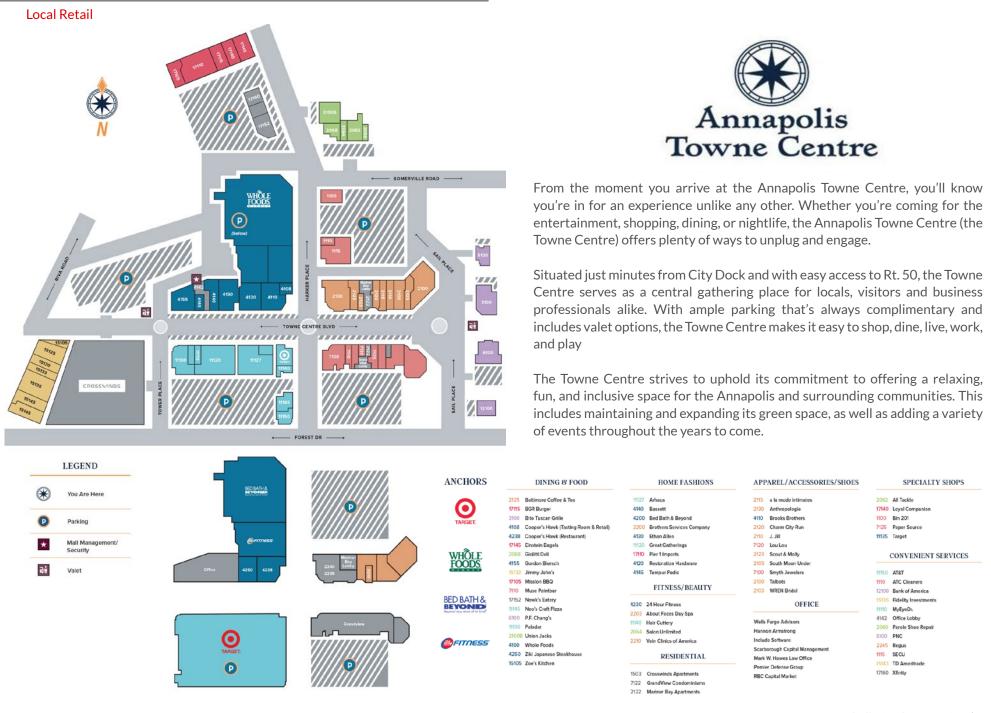




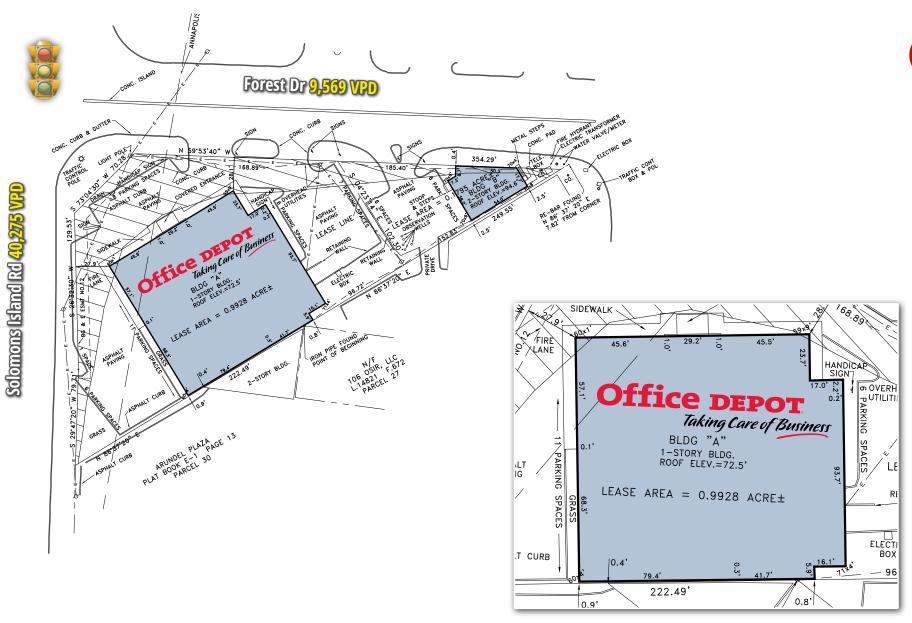








Site Plan







Demographics & Location Summary





| | 1 Mile | 3 Miles | 5 Miles | | | |
|--------------------------|-----------|-----------|-----------|--|--|--|
| Population | | | | | | |
| 2019 Population | 9,263 | 61,989 | 108,805 | | | |
| 2024 Population | 9,838 | 64,104 | 112,279 | | | |
| 2019 Median Age | 37.9 | 38.3 | 41.6 | | | |
| Households | | | | | | |
| 2019 Total Households | 3,434 | 23,708 | 42,178 | | | |
| 2024 Total Households | 3,672 | 24,531 | 43,454 | | | |
| Median Household Income | | | | | | |
| 2019 Median HH Income | \$90,219 | \$93,688 | \$102,836 | | | |
| 2024 Median HH Income | \$101,227 | \$101,650 | \$107,991 | | | |
| Average Household Income | | | | | | |
| 2019 Average HH Income | \$116,048 | \$126,397 | \$138,603 | | | |
| 2024 Average HH Income | \$129,716 | \$138,938 | \$150,550 | | | |



Annapolis, MD

Annapolis is the capital of the U.S. state of Maryland, as well as the county seat of Anne Arundel County. Situated on the Chesapeake Bay at the mouth of the Severn River, 25 miles (40 km) south of Baltimore and about 30 miles (50 km) east of Washington, D.C., Annapolis is part of the Baltimore–Washington metropolitan area. Annapolis is the home of St. John's College, founded 1696; the United States Naval Academy, established 1845.

Annapolis is also known as America's Sailing Capital, but don't forget the significant maritime history Annapolis has with power boats and fishing vessels. Annapolis provides access not only to the Chesapeake, but also to a wealth of rivers, creeks and inland bays.

Downtown Annapolis is famous for its historic inns and scenic streets, but along those streets are some of the finest restaurants the region has to offer. Maryland Avenue is long-treasured as one of downtown Annapolis' best spots for shopping, dining, and experiencing the culture.

CALKAIN

About Us



Calkain Companies LLC is a boutique commercial real estate investment banking firm that provides consulting and brokerage services to both private and institutional clientele with a focus on single tenant net lease investments. We pride ourselves on being an innovative leader by providing our clients a full array of commercial real estate investment brokerage and asset management solutions, including advisory, research, debt and equity placement and wealth management.

Calkain has built solid, lasting relationships that have been the cornerstone of how we do business. Calkain approaches each assignment with an eye toward each client's individual needs. Whether private or institutional investors, Calkain delivers real estate solutions that maximize value while building wealth for all of our clients.

At Calkain, our foresight and innovation are leading the net lease investment industry.

To learn more about how to build a solid foundation for your investment portfolio, visit calkain.com or call us at:

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Atlanta

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Nashville

New York

Philadelphia



\$12 Billion in Closed Transactions

\$400 Million in Active Listings

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