

OFFERING MEMORANDUM



215 S MAIN ST, BROWNSTOWN, IN



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EXECUTIVE SUMMARY







NOI \$ 84,095

PROPERTY OVERVIEW

Located in Jackson County, Brownstown is situated an hour North of Louisville, ninety minutes South of Indianapolis, and two hours West of Cincinnati, making the city an easily accessible area and a landing spot for many growing businesses. Recently, more than \$136 million has been pledged by growing businesses in Jackson County for future expansion. These companies include Valeo North America, Lannett, Indiana Polymer LLC, and Spaceguard

The subject property is a 9,043 square foot single tenant building leased to Dollar General. The building is situated on a 0.52 acre parcel, and is located on the Main Street just one block from the famous Jackson County Courthouse. The subject property is located in the highest trafficked section of town with more than 13,000 average daily vehicles. This is the strongest retail corridor in the market, and home to many national retailers such as CVS, Napa Auto Parts, McDonald's, Marathon Oil, True Value Hardware, Do It Best Hardware, The Peoples Bank, Jackson County Bank, Circle K, Subway, and Dairy Queen

Dollar General is an American chain of variety stores that has been delivering value shoppers for nearly 80 years through its branded and private label merchandise. Although it has the word "dollar" in the name, Dollar General is not a traditional dollar store. Typically, the goods are priced at \$10 or less, including consumables, healthcare products, family apparel, housewares, and much more. What started as a single store, is now a \$25+ billion Fortune 200 company. In 2018, Dollar General opened 900 new stores, remodeled 1,050 stores, and relocated 115 stores. The chain has grown to more than 15,000 stores across 44 states and employs over 135,000 people across the country







PROPERTY INFORMATION			
ADDRESS	215 South Main Street		
CITY	Browntown (County Seat)		
COUNTY	Jackson		
LOT SIZE	0.52 Acres		
PROPERTY TYPE	Retail		
YEAR BUILT	1990		
BUILDING SIZE	9,043 sf		
UNITS	1		
OCCUPANCY	100%		
PARKING	36 Spaces		





LOCATION

- Brownstown is the county seat for Jackson County
- Dollar General is located on the main thoroughfare this city.



REIMBURSEMENTS

- · Tenant reimburses CAM costs monthly.
- Tenant reimburses Taxes monthly.
- Tenant reimburses Insurance monthly.



STABILITY

- 6 Years remaining on the Lease
- Tenant has exercised Option 1 already.
- 3 Options remaining of 5 Years each with rental increases
- Dollar General has 10 years of operating history success in this market.



DOLLAR GENERAL: TENANT PROFILE



DOLLAR GENERAL: LEASE ABSTRACT

DBA	Dollar General
UNIT SIZE	9,000 sf
LEASE EXECUTION	7.2.2010
COMMENCEMENT DATE	12.1.2010
LEASE EXPIRATION	11.30.2025 (Option 1 exercised)
INITIAL TERM OF LEASE	10 Years
RENEWAL OPTION(S)	4 Options of 5 Years each
LEASE TYPE	NNN
COMMON AREA	Landlord maintains; Tenant reimburses all
MAINTENANCE	estimated costs in equal monthly payments.
REAL ESTATE	Landlord pays; Tenant reimburses all
TAXES	estimated costs in equal monthly payments.
INSURANCE	Landlord pays; Tenant reimburses all
	estimated costs in equal monthly payments.
ADMINISTRATIVE FEE	None
MANAGEMENT FEE	None

HVAC	Tenant is responsible for all maintenance,
	repairs, and replacements.
PARKING LOT	Landlord is responsible for maintaining,
	repairing, and replacing. Tenant reimburses
	for maintenance and repairing through CAM

for maintenance and repairing through CAM.
Lanlord will not lease or allow to be leased
any property affiliated with the Landlord
within one (1) mile to Family Dollar, Bill's
Dollar Store, Dollar Tree, Big Lots, Odd Lots,
Walgreens, CVS, Wal-Mart concept, etc.

Landlord is responsible for any necessary

maintenance, repair, or replacement of the

roof and structural portions of the building.

DOLLAR GENERAL RENT SCHEDULE				
START	END	BMR	ANNUAL	MONTHLY
DATE	DATE	PSF	BMR	RENT
12.1.2010	11.30.2015	\$ 7.72	\$ 69,500	\$ 5,792
12.1.2015	11.30.2020	\$ 8.49	\$ 76,450	\$ 6,371
12.1.2020	11.30.2025	\$ 9.34	\$ 84,095	\$ 7,008
12.1.2025	11.30.2030	\$ 10.28	\$ 92,505	\$ 7,709
12.1.2030	11.30.2035	\$ 11.31	\$ 101,755	\$ 8,480
12.1.2035	11.30.2040	\$ 12.44	\$ 111,930	\$ 9,328
	START DATE 12.1.2010 12.1.2015 12.1.2020 12.1.2025 12.1.2030	START END DATE DATE 12.1.2010 11.30.2015 12.1.2015 11.30.2020 12.1.2020 11.30.2025 12.1.2025 11.30.2030 12.1.2030 11.30.2035	START END BMR DATE DATE PSF 12.1.2010 11.30.2015 \$ 7.72 12.1.2015 11.30.2020 \$ 8.49 12.1.2020 11.30.2025 \$ 9.34 12.1.2025 11.30.2030 \$ 10.28 12.1.2030 11.30.2035 \$ 11.31	START END BMR ANNUAL DATE DATE PSF BMR 12.1.2010 11.30.2015 \$ 7.72 \$ 69,500 12.1.2015 11.30.2020 \$ 8.49 \$ 76,450 12.1.2020 11.30.2025 \$ 9.34 \$ 84,095 12.1.2025 11.30.2030 \$ 10.28 \$ 92,505 12.1.2030 11.30.2035 \$ 11.31 \$ 101,755





TENANT BACKGROUND

COMPANY	Dollar General	LOCATIONS	15,000+
ENTITY TYPE	Public	EMPLOYEES	130,000
STOCK SYMBOL	DG	HEADQUARTERS	Goodlettsville, TN
CREDIT RATING	BBB	FOUNDED	1939
2018 REVENUE	\$ 25.6 Billion	WEBSITE	www.dollargeneral.com

Dollar General strives to make shopping hassle-free and affordable with more than 15,000 convenient, easy-to-shop stores in 44 states. The stores deliver everyday low prices on items including food, snacks, health and beauty aids, cleaning supplies, family apparel, housewares, seasonal items, paper products and much more from America's most-trusted brands and products, along with Dollar General's high-quality private brands.







ROOF & STRUCTURE

EXCLUSIVE

DOLLAR GENERAL: TENANT PROFILE

DEAL OVEDVIEW	
DEAL OVERVIEW	
LISTING PRICE	\$ 1,192,387
ASSUMED DOWN PAYMENT (30.0% OF PURCHASE)	\$ 357,851
NET OPERATING INCOME (BASED ON 2020 RENT)	\$ 84,095
LIST CAP RATE	7.05 %
CASH ON CASH RETURN	7.94 %
FINANCIAL ASSUMPTIONS	
LOAN AMOUNT (70% LOAN-TO-VALUE)	\$ 834,986
INTEREST	4.50 %
AMORTIZATION	25 Years
TERM	5 Years
MONTHLY PAYMENT	\$ 4,641
ANNUAL PAYMENT	\$ 55,693

PROPERTY OPERATING STA	TEM	ENT	
RENTAL INCOME (BASED ON 2020 RENT)	\$	84,095	
TAX REIMBURSEMENT	\$	7,335	
CAM REIMBURSEMENT	\$	4,600	
INSURANCE REIMBURSEMENT	\$	1,716	
TOTAL INCOME		\$	95,982
CAM EXPENSE	\$	4,600	
TAX EXPENSE	\$	7,335	
INSURANCE EXPENSE	\$	1,716	
TOTAL EXPENSES		\$	13,651
NET OPERATING INCOME		\$	84,095
LOAN PAYMENTS	\$	55,693	<u> </u>
NET CASH FLOW		\$	28,402
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MARKET OVERVIEW



JACKSON COUNTY - TOP EMPLOYERS

- 1. ROSE ACRE FARMS INC
- 2. AISIN USA MANUFACTURING
- 3. SCHNEC MEDICAL CENTER
- 4. VALEO SYLVANIA LLC
- 5. WALMART DISTRIBUTION CENTER
- 6. PET SUPPLIES PLUS DISTRIBUTION
- 7. CUMMINS INDUSTRIAL CENTER
- 8. WALMART SUPERCENTER
- 9. SEYMOUR TUBING INC
- 10. AISIN DRIVETRAIN INC.



BROWNSTOWN, IN Located 60 miles North of Louisville, KY and 70 miles South of downtown Indianapolis, IN, Brownstown is the county seat of Jackson County. The city is named after Jacob Brown, a general of the War of 1812. The city was platted on April 8, 1816, notably prior to the statehood of Indiana itself. Brownstown became the county seat of Jackson County in November 1816, and the land for the Jackson County Court House was donated by Col. John Ketcham (1782–1865) for this specific function.

JACKSON COUNTY Jackson County is nestled in the beautiful, rolling hills of south-central Indiana. As a crossroads of Interstate 65 and US Hwy 50, Jackson County has become a growing industrial base for southern Indiana. Centrally located between Indianapolis, Louisville and Cincinnati, big-city living is merely an hour's drive away. In contrast to thriving, growing industry, Jackson County offers serenity of rural living among its many small towns, family-owned farms, charming local festivities, rich historical sites and abundant public recreational areas. Jackson County was created on January 1, 1816, and was formed from Clark, Jefferson, and Washington counties. The legislative act forming the county was passed December 18, 1815. The county was named for Andrew Jackson, who defeated the British at the Battle of New Orleans in the War of 1812, and later became president.

During the 4th quarter of 2018, over \$52 million in new promised industrial investments for 2019 were announced for Jackson County. This followed on the heels of a very successful 2018 with promised investment totaling \$84 million. Some of the notable investments are planned from Valeo North America, Lannett, Indiana Polymer LLC, and Spaceguard.

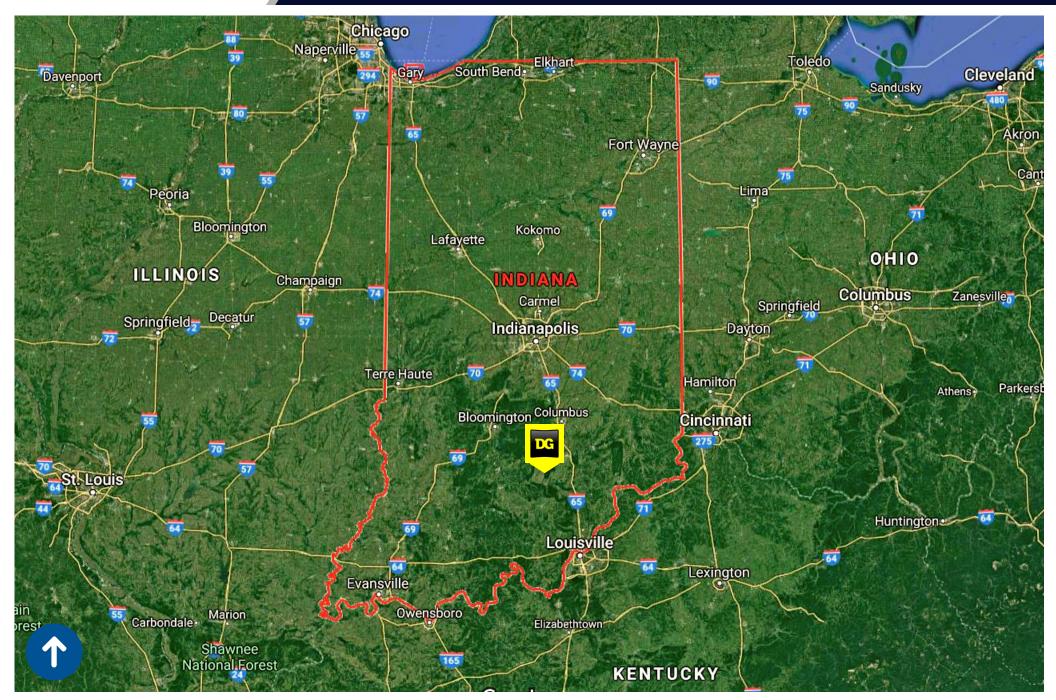
Tourism is also strong in Jackson County. For over 60 years, one of the biggest attractions has been the Brownstown Speedway, located at the Jackson County Fairgrounds. Races are held eight months out of the year on the dirt track and feature different styles and classes of races. Also, visitors to the area can also explore the history of Jackson County at any of the six museums, including the Freeman Field Army Airfield Museum and the Fort Vallonia Museum. History buffs can delve into the role Jackson County played in the Underground Railroad, which helped escaped slaves reach freedom. There are also a number of historic pathways, covered bridges, and round barns for visitors to enjoy.





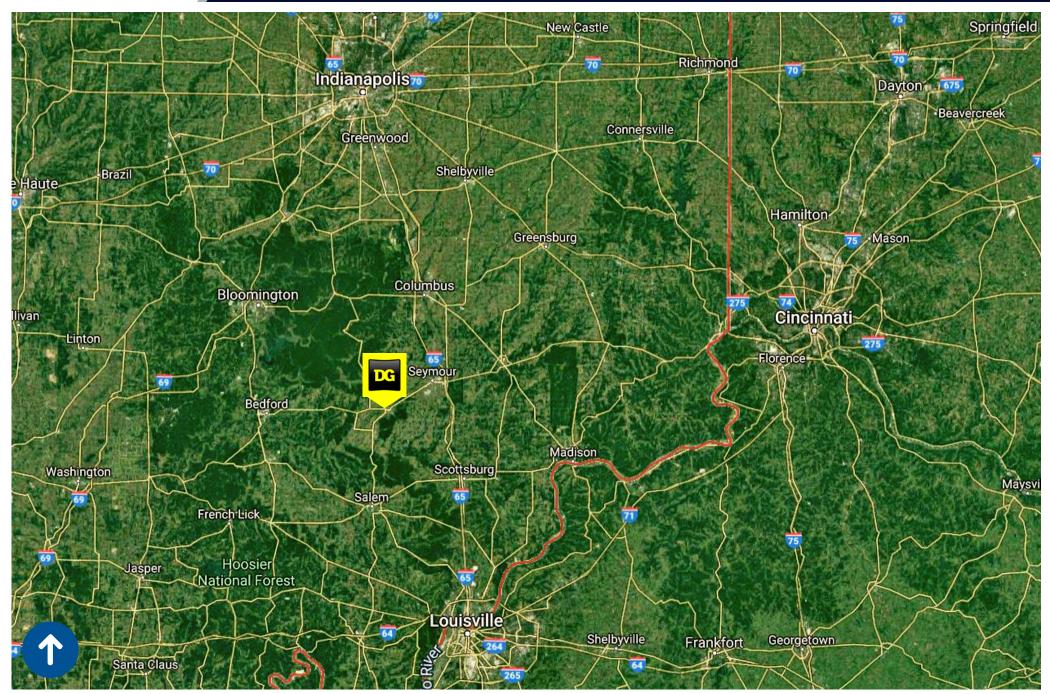


REGIONAL MAP





LOCAL MAP





RETAIL CORRIDOR MAP



AERIAL (NORTH)



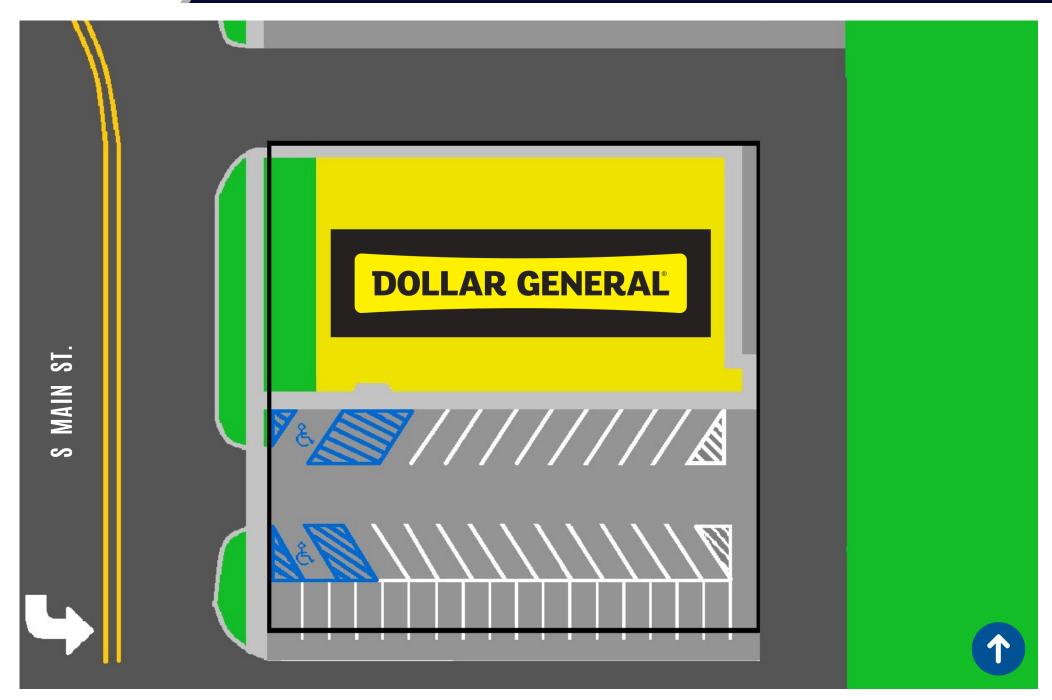


AERIAL (SOUTH)





SITE PLAN





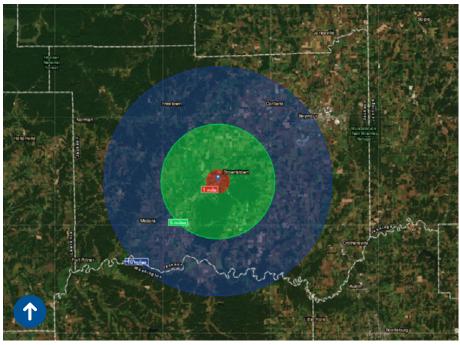
DEMOGRAPHIC SUMMARY













215 S Main St, Brownstown, IN

	1 mile	5 miles	10 miles
Census 2010 Summary			
Population	3,207	5,843	22,055
Households	1,220	2,211	8,464
Average Household Size	2.44	2.52	2.55
Owner Occupied Housing Units	858	1,665	6,634
Renter Occupied Housing Units	362	546	1,830
Median Age	37.8	39.6	40.0

2019 Summary			
Population	3,203	5,876	22,785
Households	1,223	2,236	8,787
Average Household Size	2.43	2.51	2.54
Owner Occupied Housing Units	847	1,663	6,839
Renter Occupied Housing Units	377	573	1,947
Median Age	38.7	40.9	41.9
Median Household Income	\$43,041	\$50,124	\$55,307
Average Household Income	\$54,670	\$62,182	\$67,522

2024 Summary			
Population	3,223	5,933	23,278
Households	1,233	2,261	8,992
Average Household Size	2.43	2.51	2.54
Owner Occupied Housing Units	864	1,700	7,081
Renter Occupied Housing Units	369	562	1,910
Median Age	39.9	42.0	43.0
Median Household Income	\$51,247	\$57,631	\$64,758
Average Household Income	\$64,159	\$72,318	\$77,532



\$71,2522018 Avg
HH Income



614Total
Employees



65Total
Businesses



\$193,5432018 Avg
Home Value



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This is a confidential Memorandum intended solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property. This Memorandum contains selected Information pertaining to the Property and does not purport to be a representation of the state of affairs of the Property or the owner of the Property (the "Owner"), to be all-inclusive or to contain all or part of the information which prospective investors may require to evaluate a purchase of real property. All financial projections and information are provided for general reference purposes only and are based on assumptions relating to the general economy, market conditions, competition and other factors beyond the control of the Owner and Glendale Properties, Inc. dba Veritas. Therefore, all projections, assumptions and other information provided and made herein are subject to material variation. All references to acreages, square footages, and other measurements are approximations. Additional information and an opportunity to inspect the Property will be made available to interested and qualified prospective purchasers. In this Memorandum, certain documents, including leases and other materials, are described in summary form. These summaries do not purport to be complete nor necessarily accurate descriptions of the full agreements referenced. Interested parties are expected to review all such summaries and other documents of whatever nature independently and not rely on the contents of this Memorandum in any manner. Neither the Owner or Glendale Properties, Inc. dba Veritas, nor any of their respective directors, officers, Affiliates or representatives make any representation or warranty, expressed or implied, as to the accuracy or completeness of this Memorandum or any of its contents, and no legal commitment or obligation shall arise by reason of your receipt of this Memorandum or use of its contents; and you are to rely solely on your investigations and inspections of the Property in evaluating a possible purchase of the real property. The Owner expressly reserved the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions with any entity at any time with or without notice which may arise as a result of review of this Memorandum. The Owner shall have no legal commitment or obligation to any entity reviewing this Memorandum or making an offer to purchase the Property unless and until written agreement(s) for the purchase of the Property have been fully executed, delivered and approved by the Owner and any conditions to the Owner's obligations therein have been satisfied or waived. By receipt of this Memorandum, you agree that this Memorandum and its contents are of a confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose this Memorandum or any of its contents to any other entity without the prior written authorization of the Owner or Glendale Properties, Inc. dba Veritas. You also agree that you will not use this Memorandum or any of its contents in any manner detrimental to the interest of the Owner or Glendale Properties. Inc. dba Veritas, If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return this Memorandum to Glendale Properties, Inc. dba Veritas.

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