# TRINITY REAL ESTATE INVESTMENT SERVICES



RARE "PLUS SIZE" TEXAS DOLLAR GENERAL - 10,640 SF HWY 146 CR 787, RYE, TX 77369 **\$1,572,607** 6.35% CAP

# **INVESTMENT OVERVIEW**

#### DOLLAR GENERAL

#### RYE, TX

## **\$1,572,607 |** 6.35% CAP

- "Plus Size" Texas Dollar General Larger 10,640
   Prototype to Accommodate Higher Projected Sales
- 15-Year Absolute NNN Lease Rent to Commence
  October 2019
- Wide/Shallow Floor Plan With Large Concrete Parking
  Lot
- Rye is Located 1 Hour North of Houston Near Sam Houston National Forest
- Nearby 500 Acre Retreat at Artesian Lakes Home to Several Camps/Retreats
- Non-Income Tax State

#### **EXCLUSIVELY** MARKETED BY:

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#### **PROPERTY** DETAILS:

Building Area:	10,640 SF
Land Area:	2.04 AC
Year Built:	2020
Guarantor:	Dollar General Inc. (NYSE: DG)
Price (Psf):	\$147.80

#### **LEASE** OVERVIEW:

Remaining Lease Term:	15 Years
Rent Commencement:	10/21/2019
Lease Expiration:	10/31/2034
Base Annual Rent:	\$99,861
Lease Type:	NNN
Scheduled Rent Increases:	None
Options & Increases:	Five (5), 5-Year; 10%
Insurance:	PAID BY Tenant
Parking Lot Maintenance:	PAID BY Tenant
Property Taxes:	PAID BY Tenant
Roof & Structure:	PAID BY Tenant

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# **DEMOGRAPHICS OVERVIEW**

#### HWY 146 CR 787 | RYE, TX

Rockd	(190) Gause (190) Milano	(190) (190) Bryan College Station	Iola Bedias Roans Prairie		19 Huntsville	Onalaska 190 Liv Coldspring 150 Sheph	Leggett 59 Vingston 190 DOLLAR GENERAL	(287) (69) (190) Woodville Hillister
Lexing	POPULATION	3 MILE	5 MILE	10 MILE	Willis	59		[287]
Lexing	Census Population (2010)	655	2,401	6,182	105			Kountze
	Estimated Population (2019)	747	2,401	6,858	Conroe	105 Cleveland	5 (146)	
(2	Projected Population (2024)	799	2,804	7,233		68 Miles to	Moss Hill Hardin Dai Liberty	326 Lun
	POPULATION GROWTH	,,,,	2,004	7,255	The		Y.	(105) (421)
	2010-2019 (Historical)	11.44%	8.40%	9.04%	Woodlands		Hardin	Sour Lake (105)
	2019-2024 (Projected)	6.80%	5.85%	5.35%	omball Spring	- un	Liberty	setta 326
ille	HOUSEHOLDS			2.3370		Humble	(90) Liberty	(90) China
IN G	2019 Total Households	317	1,091	2,731	S		146	
Ċ	HOUSEHOLD INCOME			_,			· · · ·	
~	2019 Average	\$49,437	\$53,958	\$55,788	290 45		Mont Belvieu	Hamshire Winnie 3
	2019 Median	\$34,867	\$37,722	\$38,634	Housto	on T	Anahu	
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	$\overline{m}$	Eagle Lake	36		jar Land	uprior d		
	(77) ALT	(71) E	ast Bernard Ro	senberg	6 Pe	earland League City		
	(77) Iettsville	Garwood	60 59				uleston Bay	Bolivar Peninsula
ALT Hal		4	Nee	dville		Alvin	Texas City	
eet Home				36				
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	Speaks						Galveston Ma	p data ©2019 Google, INEGI

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# **RETAILER MAP**



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Map data ©2019 Imagery ©2019 , Houston-Galveston Area Council, Maxar Technologies, Texas General Land Office, U.S. Geological Survey



# **ADDITIONAL PHOTOS**

#### HWY 146 CR 787 | RYE, TX





# **ADDITIONAL PHOTOS**





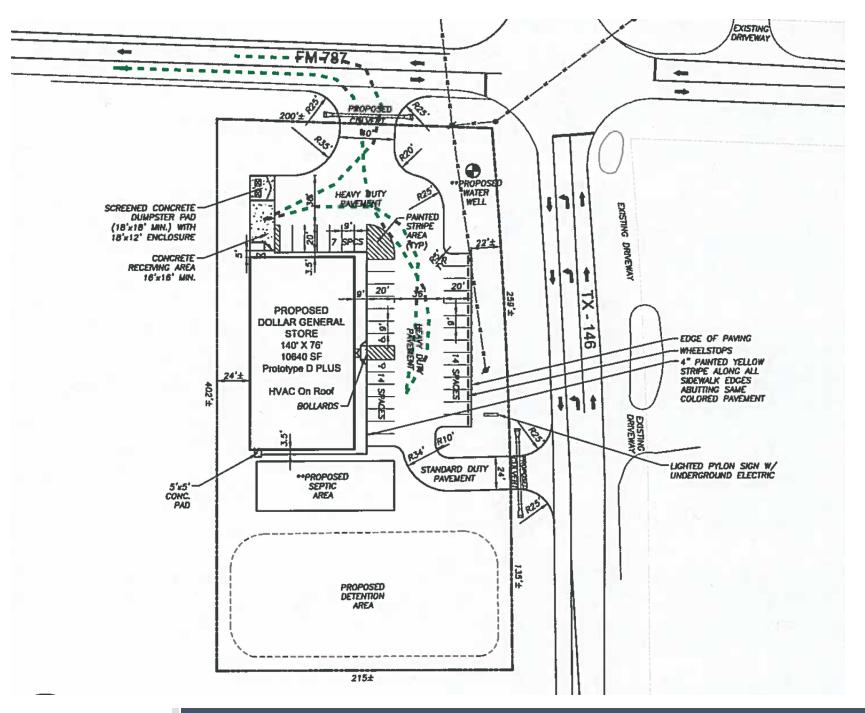
# **ADDITIONAL PHOTOS**





SITE PLAN

#### HWY 146 CR 787 | RYE, TX



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#### **TENANT SUMMARY**

Dollar General Corporation has been delivering value to shoppers for over 75 years. Dollar General helps shoppers Save time. Save money. Every day!<sup>®</sup> by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, clothing for the family, housewares and seasonal items at low everyday prices in convenient neighborhood locations. Dollar General operated 14,000 stores in 44 states as of August 19, 2017. In addition to high quality private brands, Dollar General sells products from America's most-trusted brands such as Procter & Gamble, Kimberly-Clark, Unilever, Kellogg's, General Mills, Nabisco, Hanes, PepsiCo and Coca-Cola.

#### STRATEGY

Dollar General sells similar products as wholesale retailers Wal-Mart (WMT) and Target (TGT), but typically at lower prices. Because of this, during harsh economic conditions, many consumers may make the change of shopping at Dollar General instead of a regular wholesale retailer.

Dollar General's (DG) business strategy revolves around driving profitable top line growth while enhancing its low-cost operator position and capturing new growth opportunities. The company attempts to drive profitable top line growth through strategies like improving the in-stock position of its stores and continuously offering products at competitive prices.



#### **TENANT** DETAILS:

Tenant Name:	Dollar General
Tenant Type:	Net-Leased Dollar Store
Parent Company Trade Name:	Dollar General
Ownership:	Public (NYSE: DG)
No. of Locations:	15,000 (as of June 2018)
Website:	dollargeneral.com
Year Founded:	1939
Credit Rating (S&P):	BBB
No. of Employees:	127,000+
Headquartered:	Goodlettsville, Tennessee



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All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Trinity Real Estate Investment Services in compliance with all applicable fair housing and equal opportunity laws.

We obtained the information above from sources we believe to be reliable. However, we have not verified its accuracy and make no guarantee, warranty or representation about it. It is submitted subject to the possibility of errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions or estimates for example only, and they may not represent current or future performance of the property. You and your tax and legal advisors should conduct your own investigation of the property and transaction.

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

# A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION: AS AGENT FOR OWNER (SELLER/LANDLORD): The broker

becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

# TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Regulated by the Texas Real Estate Commission

Information available at <u>www.trec.texas.gov</u> IABS 1-0 / 11-2-2015



# **CONTACT INFORMATION**

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