FAMILY DOLLAR

FAMILY & DOLLAR

GRAND OPENING

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Offering Memorandum 504 W. Main St. Edna, TX 77957



Jordan Kaufman

RESERVE PARKINI VAN

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This Confidential Memorandum has been prepared by Illuminate Real Estate, LLC ("IRE") and is being furnished to you solely for the purpose of your review of the commercial property located at 504 W. Main St., Edna, TX 77957 (the "Property"). The material contained in this Offering Memorandum shall be used for the purposes of evaluating the Property for acquisition and shall not be used for any purpose or made available to any other person without the express written consent of Illuminate Real Estate, LLC ("Broker").

By accepting the Confidential Memorandum, you acknowledge and agree that: (1) all of the information contained herein and any other information you will be receiving in connection with this transaction, whether oral, written or in any other form (collectively, the "Materials"), is confidential; (2) you will not reproduce the Confidential Memorandum in whole or in part; (3) if you do not wish to pursue this matter, you will return this Confidential Memorandum to IRE as soon as practicable together with all other materials relating to the Property which you may have received from IRE; and (4) any proposed actions by you which are inconsistent in any manner with the foregoing agreements will require the prior written consent of IRE.

This Confidential Memorandum has been prepared by IRE, based upon certain information pertaining to the Property and any information obtained from IRE to assist interested parties in making their own evaluation of the Property is offered on a no representation or warranty provision other than customary warranties of title and is sold on an "as-is, where-is" basis and with all faults. The material and transaction does not purport to be all inclusive. This Confidential Memorandum contains descriptive materials, financial information and other data compiled for the convenience of parties interested in the Property. The Materials are being delivered by IRE to prospective investors with the understanding that it is not all inclusive and that it is qualified in its entirety by independent investigation by prospective investors of those matters which they deem appropriate in evaluating this offering without reliance upon IRE, the Broker or any of their respective affiliates or any of the information set out in the Materials. Neither IRE, the Broker, nor any of their respective affiliates have independently verified any of the information contained herein or in any of the Materials, and no representations or warranties as to the accuracy or completeness thereof or of any other kind whatsoever are made or intended and none should be inferred. IRE, for itself and its affiliates of the Property, expressly disclaim any and all liability for statements or representations, express or implied, contained herein or for omissions from the Materials or for any other written, oral or other format of communication transmitted to a prospective investor in the course of its evaluation of the proposed transaction. All summaries and discussions of documentation and/or financial information contained herein are qualified in their entirety by reference to the actual documents and/or financial statements, which upon request may be made available. The terms and conditions described herein are subject to change without notice.

This Confidential Memorandum does not constitute an offer to accept any investment proposal but is merely a solicitation of interest with respect to the investment described herein. The Confidential Memorandum does not constitute an offer of security. The investment described herein may be financed or withdrawn from the market, without prior notice. By accepting this Confidential Memorandum you agree to release IRE and hold it harmless from any kind of claim, expense, or liability arising out of your discovery or purchase of the Property. IRE reserves the right to request the return of the Materials at any time. Ownership of the Property reserves the right to negotiate with one or more prospective investors at any time.

Exclusively Offered By | Illuminate Real Estate Jordan Kaufman | President & Managing Broker 695 S. Colorado Blvd. Suite 480 Denver, CO 80246 O: 720.598.4990 | M: 773.243.6688 jkaufman@illuminaterealestate.com Exclusively Offered By | Illuminate Real Estate Daniel Simon | Associate Broker 695 S. Colorado Blvd. Suite 480 Denver, CO 80246 O: 720.598.4990 | M: 303.912.5831 dsimon@illuminaterealestate.com

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INVESTMENT HIGHLIGHTS



New Construction 2019 Built-to-Suit

Located just 100 miles from downtown Houston, TX & 25 miles from Victoria, TX

No caps for tenant reimbursements of real estate taxes and property insurance

Excellent visibility off of W. Main St. with over 7,200 vehicles per day

Brand new 10-year NN Lease with minimal LL responsibilities

(6) 5-year renewal options with 5% rental increases in each

Investment grade tenant (NASDAQ: DLTR | BBB-, Stable outlook)

6,262 people within a 5-mile radius of the property



INVESTMENT OVERVIEW



PRIC \$1,294,		CAP RATE 7.15%		NOI \$92,517	
504 W. Main St. Edna, TX 77957		RENT/YIELD SCHEDULE			
Original Lease Commencement:	November 9, 2018		NOI	CAP RATE	YEAR
Current Lease Expiration:	March 31, 2030				
Rent Commencement:	September 15, 2019 (estimated)		\$92,517	7.15%	1-10
Guaranteed Lease Term:	10+ Years		\$97,143	7.50%	Option 1
Renewal Options:	(6) 5-year renewal options w/ 5% rental increases		\$102,000	7.88%	Option 2
Lease Structure:	NN				•
Landlord Responsibility:	Roof & Structure (roof comes w/ 20-year warranty)		\$107,100	8.28%	Option 3
Tenant Responsibility:	Taxes (no caps), insurance (no caps), CAM, HVAC		\$112,455	8.70%	Option 4
	repair/replacement, utilities, parking lot		¢110 070	9.13%	Option 5
	(lighting, striping, sweeping,	, trash removal)	\$118,078	9.1976	-
Lease Guarantor:	Family Dollar Stores, Inc., a Delaware Corporation		\$123,982	9.58%	Option 6
Ownership:	Fee Simple Land & Building				
Building Size:	9,180 square feet				
Land Size:	44,512 square feet				
Parking Spaces:	39				
Year Built:	2019				





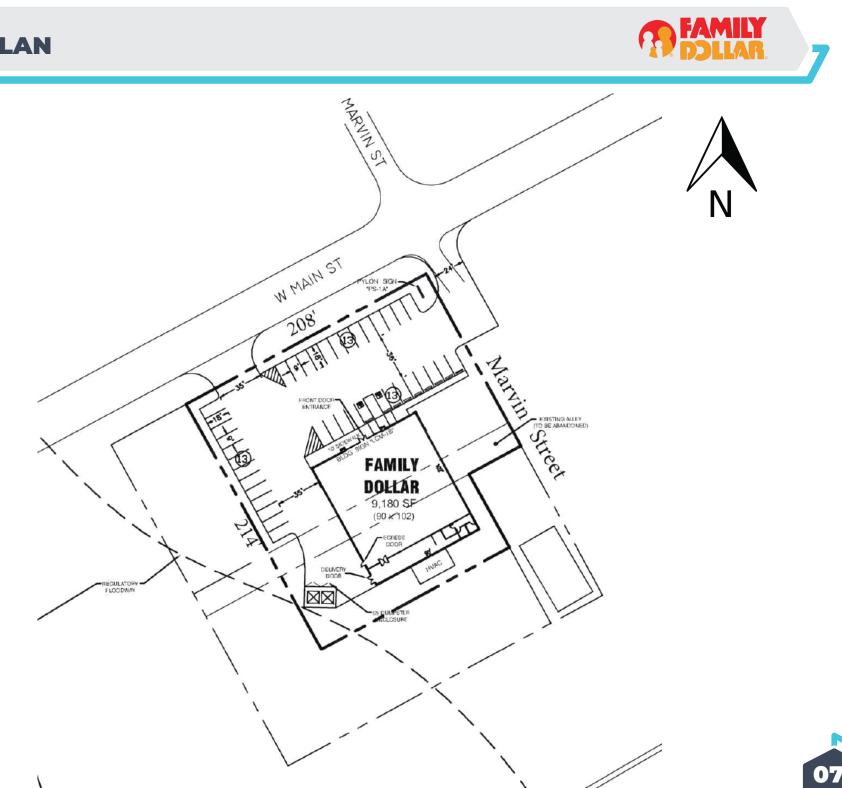
The subject property consists of a new construction, 9,180 square foot, freestanding Family Dollar Store situated on a 1.02 acre parcel and located in Edna, TX. This new build-to-suit has in place a 10-year NN lease with minimal landlord responsibilities (roof and structure – roof comes with a 20-year transferrable "weatherproof" warranty). The city of Edna is located just 100 miles southwest of downtown Houston, TX, just 25 miles northeast of Victoria, TX and is the County Seat of Jackson County, TX. Edna sits just off TX Hwy 59, a highly trafficked arterial thoroughfare connecting a lineup of smaller Texas markets to Houston's hub. The property is surrounded by commerce and several other national tenants including: HEB Grocery, O'Reilly Auto Parts, Sonic Drive-Thru, Pizza Hut, NAPA Auto, Wells Fargo Bank, McDonald's, Tractor Supply Company, Whataburger, Walmart and Dollar General to name a few.

This location fits into the well-established strategic store expansion program of Family Dollar, providing convenience goods (including food, refrigerated products and non-perishable items) to customers in largely underserved retail areas.

Demographics reflect a population of 6,262 within a 5-mile radius of the subject property with average HH incomes of \$65,082.



SITE PLAN



MARKET OVERVIEW



ABOUT EDNA, TEXAS AREA

Edna, the county seat of Jackson County, was established in 1882 when the New York, Texas and Mexican Railway line was built from Rosenberg to Victoria and bypassed Texana, then the county seat. Construction of the railroad began in September 1881. Edna was laid out on land owned by Mrs. Lucy Flournoy, who conveyed right-of-way and a half interest in the townsite to the railroad, which was promoted and built by Italian Count Joseph Telfener. The town was named for a daughter of the count. The NYT&M, nicknamed the "Macaroni," was constructed by Italian laborers, most of whom were brought from Lombardy by Telfener (see ITALIANS). After completion of the road, the majority of the crew remained in the area and established homes. The first train arrived on July 4, 1882; the first merchant was Gideon Egg, who moved his general merchandise store from Texana in 1882, and the first child born in the new community was Edna Louise Traylor.

In an election of January 22, 1883, residents voted to make Edna the county seat in place of Texana. The contract for a new courthouse was awarded on February 11, 1884. A post office opened in 1886. The first church congregations in Edna were the Methodist and Presbyterian, whose memberships moved from Texana almost intact. The latter brought their 1859 sanctuary with them overland eight miles. It was also used by other denominations for worship services. The oldest public building remaining in the county, the Texana Presbyterian Church, has been restored and serves in Edna as an area cultural center. It is listed on the National Register of Historic Places and is a recorded Texas historic landmark. The first newspaper in Edna was the Jackson County Progress. The newspaper plant, along with a large part of the business district, was destroyed in 1906 in the town's second disastrous fire. Succeeding the Progress was the Edna Herald, first published on November 22, 1906.

Edna is the gateway to 11,000-acre Lake Texana, which covers the site of Texana. The city has a hospital, convalescent home, library, museum, city park with swimming pool, three banks, two savings and loan associations, a country club with a nine-hole golf course, and Oak Creek Village, a retirement community. It is the center of a prosperous agricultural area with petroleum and natural gas production and has an active chamber of commerce, oilfield service industries, and two grain elevators. Edna had a population of 1,000 in 1896. By 1929 residents numbered 2,500 and by 1958, an estimated 6,500. In 1990 the population was 5,343 and in 2000 it was 5,899.



TENANT INFO



Family Dollar Stores, Inc. operates a chain of general merchandise retail discount stores primarily for low- and middle-income consumers in the United States. Its merchandise assortment includes consumables, such as batteries, diapers, food products, hardware and automotive supplies, health and beauty aids, household chemicals, paper products, pet food and supplies, and tobacco; and home products, including blankets, sheets, towels, giftware home décor products, and housewares.

The company also offers apparel and accessories comprising boys' and girls', infants', men's, and women's clothing, as well as fashion accessories and shoes; and seasonal and electronic products, such as toys, stationery and school supplies, and seasonal goods, as well as personal electronics, including pre-paid cellular phones and services. As of April 8, 2015, it operated approximately 8,100 stores in 46 states. The company was founded in 1959 and is headquartered in Matthews, North Carolina. As of July 6, 2015, Family Dollar Stores Inc. operates as a subsidiary of Dollar Tree, Inc.

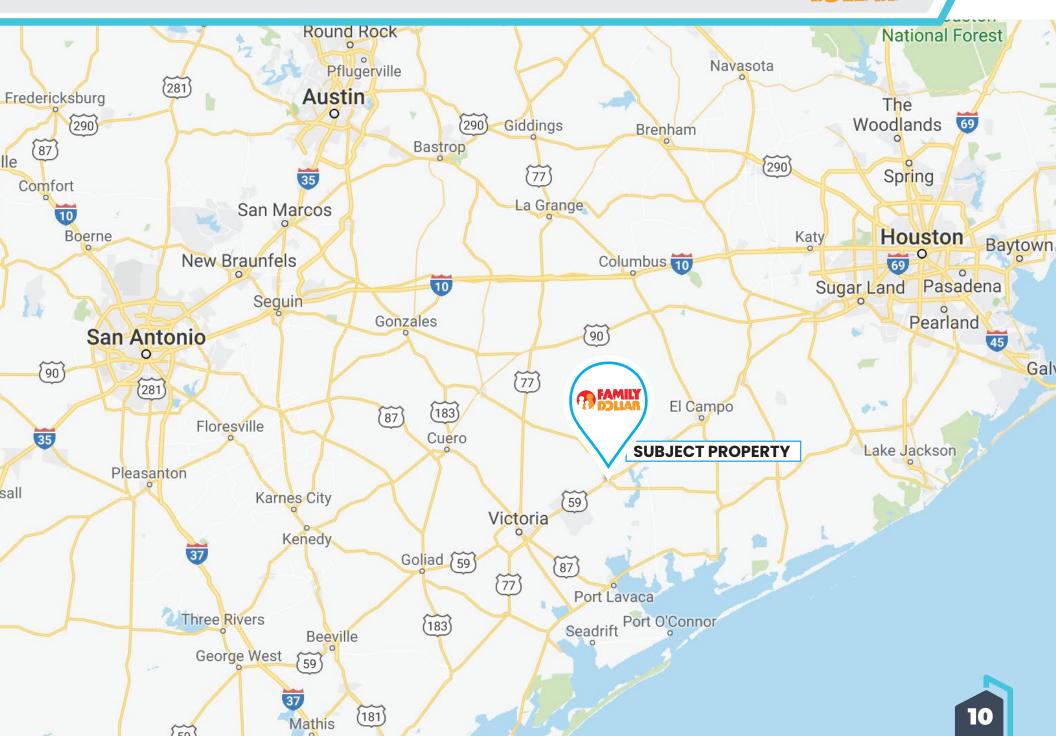
Website: www.familydollar.com		Credit Rating: Moody's (Baa3)	Stock Symbol: NYSE: FDO	
Year Founded:	Headquarters:	Number of Locations:	Market Capitalization:	
1959	Charlotte, NC	8,000+	\$9.09 Billion	





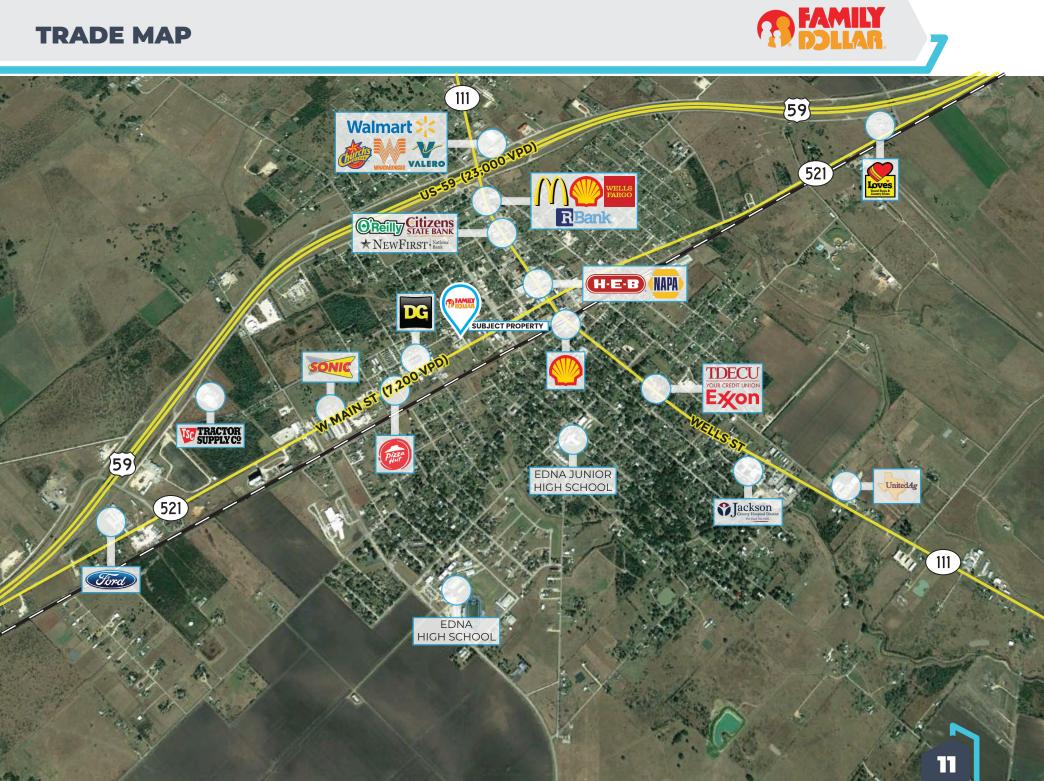


REGIONAL MAP



FAMILY

TRADE MAP



DEMOGRAPHICS



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