

## **WAFFLE HOUSE**





#### **DISCLOSURE:**

All materials and information received or derived from Fortis Net Lease (hereinafter collectively referred to as "FNL"), its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty by FNL its directors, officers, agents, advisors, or affiliates as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither FNL its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. FNL will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

#### ALL PARTIES SHALL CONDUCT THEIR OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE:

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party.

All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. FNL makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. FNL does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by FNL in compliance with all applicable fair housing and equal opportunity laws.

## **EXCLUSIVELY LISTED BY:**

ROBERT BENDER DOUG PASSON

Managing Partner 248.254.3406 rbender@fnlre.com

Managing Partner 248.254.3407 dpasson@fnlre.com

Fortis Agents Cooperate Click Here To Meet The Team

Why Hire Fortis To Sell Your Property?

CLICK HERE

#### **INVESTMENT SUMMARY**

Asking Price: \$420,000 Initial Cap Rate: 5.50%

NOI: \$23,087

Lot Size: .711 Acres

Building Size: 1,765 SF

Year Built: 1998

Aerial View: Click <u>HERE</u>
Street View: Click <u>HERE</u>

#### **LEASE SUMMARY**

Lease Type: 20 Year NNN Ground Taxes, CAM & Insurance: Tenant Responsibility Roof, Structure & Lot: Tenant Responsibility Lease Commencement: September 17, 1998 Extended Term Expiration: September 16, 2023

Rent Increases: 15% Every Five Years Including

Each Option

Option Periods: Six, Five (5) Year Options

Tenant Website: Click HERE

#### **INVESTMENT HIGHLIGHTS**

- 1,765 SF Free Standing Waffle House Restaurant
- 20 Year NNN Ground Lease | No Landlord Responsibilities
- 15% Rent Increases Every Five Years Including Each Option
- Tenant Just Executed First 5 Year Extension
- 30 Parking Spaces | 41 Feet of Frontage on E Ash St.

#### **LOCATION HIGHLIGHTS**

- Situated on an Outparcel to a Home Depot/Walmart Retail Center
- Located on E Ash St. (17,900+ VPD)
- Major Retail Corridor Just Off I-75 (50,900+VPD)
- 1.5 Miles From Miami Valley Centre Mall (Click for Tenant Directory)
- 10 Mile Population Exceeds 80,200 Residents
- Median Home Value Within 10 Miles Exceeds \$130,000
- Average Household Income Within 10 Miles Exceeds \$62,000
- Surrounding Retail Tenants Include Dollar Tree, Dollar General,
   Walmart, Home Depot, Aldi, Planet Fitness, Family Farm & Home,
   Joann Fabrics, Big Lots!, Arby's, Taco Bell and More



#### **INVESTMENT OVERVIEW**

Fortis Net Lease is pleased to present a free-standing Waffle House restaurant located at 1232 E. Ash St. in Piqua, OH. The twenty year NNN ground lease requires no landlord responsibilities and has six, five year options with fifteen percent rent increases every five years including each option.

The subject property is located on an outparcel to a Home Depot/Walmart retail center and is situated along a major retail corridor just off I-75. The surrounding area has over 80,200 residents within ten miles. The median home value within ten miles is over \$130,000 and the average household income is over \$62,000. Surrounding retail tenants include Dollar Tree, Dollar General, Walmart, Home Depot, Aldi, Planet Fitness, Family Farm & Home, Joann Fabrics, Big Lots!, Arby's and Taco Bell.

#### **TENANT OVERVIEW**

Waffle House® restaurants have offered the unbeatable combination of good food with outstanding service since 1955. This combination has made it a beloved icon of the South for the past 60 years. Waffle House® restaurants provide a unique dining experience where regular customers are greeted by name and enjoy social interaction with their servers and other customers. All food is prepared fresh, cooked to order and served on real china in a kitchen that is out front and in full view.

The Waffle House® menu offers a variety of foods, with a breakfast focus and features signature meals along with America's best brands. The taste, quality and portions of the meals ensure customers receive a great value for their money. Menu favorites include Bert's Chili and Lib's Patty Melt along with hash browns served eight different ways.

Each restaurant is open 24 hours a day, 365 days a year and quality is consistent from location to location. Customers enjoy sit-down table service with the speed of delivery found at fast-food establishments.

Headquartered in Norcross, GA, Waffle House® operates more than 1,500 restaurants company and franchisee owned. Waffle House® holds the title as the world's leading server of waffles, omelets, T-bone steaks and more. The combination of great food, fast service and friendly experience makes Waffle House® restaurants truly a Unique American Phenomenon.

Year	<b>Monthly Rent</b>	<b>Annual Rent</b>	Rent Increase 9	% Increase
9/1/1998 - 9/16/2003	\$1,100.00	\$13,200.00	\$1,980.00	15.00%
9/17/2003 - 9/16/2008	\$1,265.00	\$15,180.00	\$2,277.00	15.00%
9/17/2008 - 9/16/2013	\$1,454.75	\$17,457.00	\$2,618.55	15.00%
9/17/2013 - 9/16/2018	\$1,672.96	\$20,075.55	\$3,011.33	15.00%
Option 1: 9/17/2018 - 9/16/2023	\$1,923.91	\$23,086.88	\$3,463.03	15.00%
Option 2: 9/17/2023 - 9/16/2028	\$2,212.49	\$26,549.91	\$3,982.49	15.00%
Option 3: 9/17/2028 - 9/16/2033	\$2,544.37	7 \$30,532.40	\$4,579.86	15.00%
Option 4: 9/17/2033 - 9/17/2038	\$2,926.02	2 \$35,112.26	\$5,266.84	15.00%
Option 5: 9/17/2038 - 9/16/2043	\$3,364.93	3 \$40,379.10	\$6,056.87	15.00%
Option 6: 9/17/2043 - 9/16/2048	3 \$3,869.66	\$46,435.97		



### Piqua, OH

Piqua is a city in Miami County, Ohio, United States. The population was 20,522 at the 2010 census. It is part of the Dayton Metropolitan Statistical Area.

The city of Piqua is the home of Hartzell Propeller, the leading producer of small aircraft propellers in the world. Evenflo (formerly Questor Juvenile Furniture) is the leading manufacturer of infant and toddler car seats, and has become one of Piqua's leading employers and industries.

Piqua's industrial past produced a prosperity reflected in residential areas near downtown, which contain numerous large mansions and homes. Most notable is the Leo Flesh Mansion, built in the Chateauesque style. It looms over many of the surrounding buildings in the neighborhood. A "sister" house in Dayton, Ohio, was designed by the same architect.

Piqua's shopping mall, Miami Valley Centre Mall, opened in 1988 and was renovated in the mid-1990s. Its anchor stores include JC Penney, Elder Beerman, and Sears. Miami Valley Crossing (formerly Piqua East Mall, opened in 1970) was redesigned and updated in the late 1990s as a plaza with anchor stores, Big Lots, Wal-Mart, Jo-Ann Fabrics, El Sombrero Restaurant, and The Home Depot.







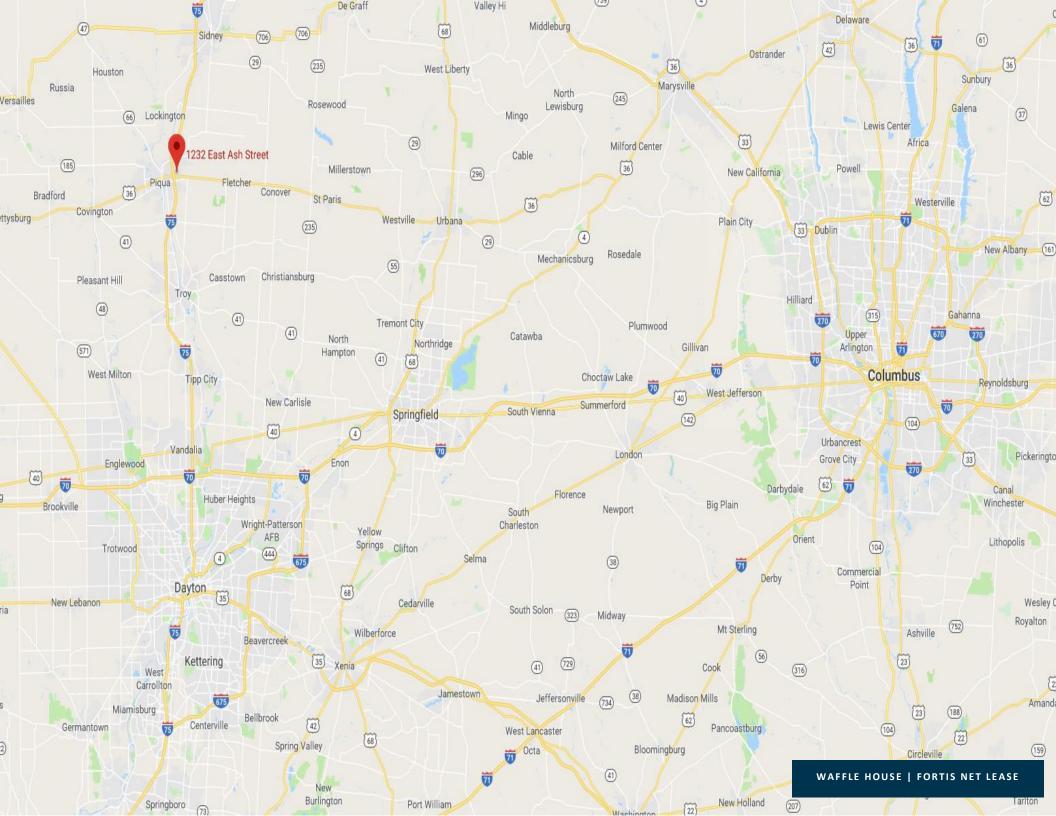


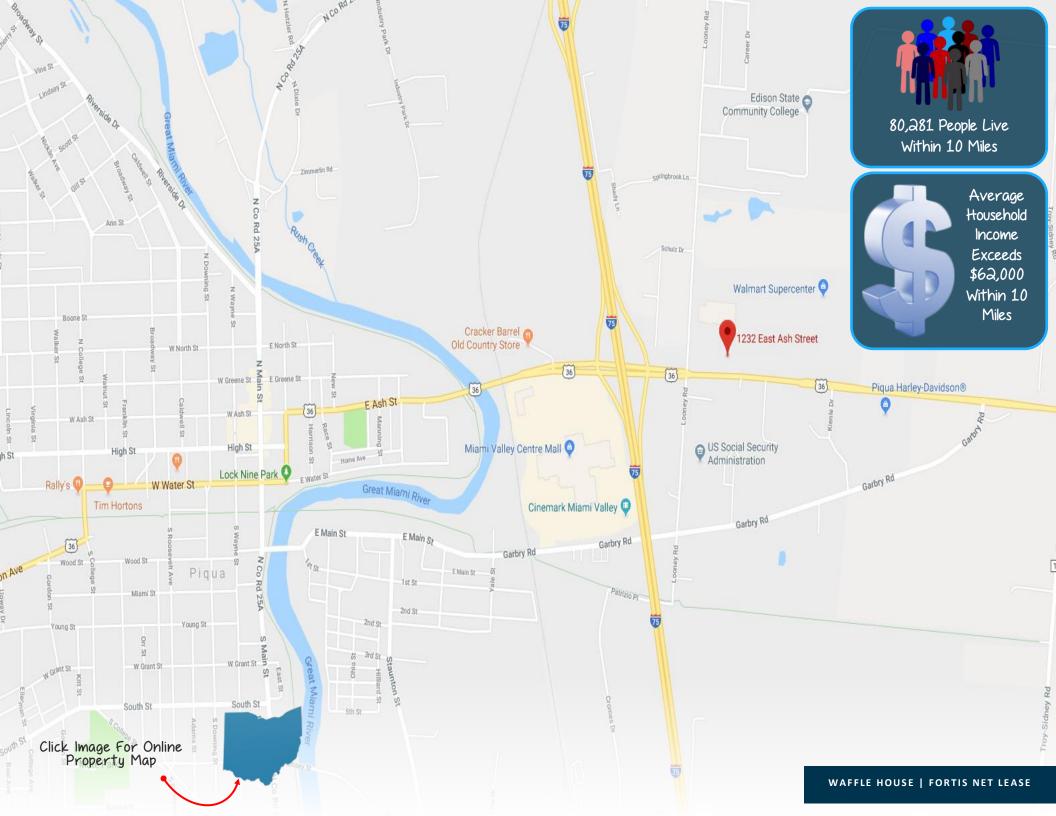












Population	3 Miles	5 Miles	10 Miles
2017 Total Population:	19,475	25,982	80,281
2022 Population:	19,767	26,382	81,226
Pop Growth 2017-2022:	1.50%	1.54%	1.18%
Average Age:	39.00	40.00	39.70
Households			
2017 Total Households:	7,826	10,457	31,909
HH Growth 2017-2022:	1.53%	1.58%	1.21%
Median Household Inc:	\$38,081	\$40,574	\$45,530
Avg Household Size:	2.50	2.50	2.50
2017 Avg HH Vehicles:	2.00	2.00	2.00
Housing			
Median Home Value:	\$83,636	\$95,163	\$130,283
Median Year Built:	1950	1956	1962



Population:	3 Miles	5 Miles	10 Miles
2022 Projection	19,767	26,382	81,226
2017 Estimate	19,475	25,982	80,281
2010 Census	19,151	25,449	79,193
Growth 2017-2022	1.50%	1.54%	1.18%
Growth 2010-2017	1.69%	2.09%	1.37%
2017 Population Hispanic Origin	318	406	1,418
White	17,891	24,122	74,274
Black	757	866	2,670
Am. Indian & Alaskan	69	78	236
Asian	168	220	1,166
Hawaiian & Pacific Island	4	6	42
Other	586	691	1,893
Households:			
2022 Projection	7,946	10,622	32,295
2017 Estimate	7,826	10,457	31,909
2010 Census	7,697	10,245	31,467
Growth 2017 - 2022	1.53%	1.58%	1.21%
Growth 2010 - 2017	1.68%	2.07%	1.40%
Owner Occupied	4,861	6,965	21,451
Renter Occupied	2,965	3,492	10,457
2017 Avg Household Income	\$50,054	\$55,023	\$62,644
2017 Med Household Income	\$38,081	\$40,574	\$45,530
2017 Households by Household Inc:			
<\$25,000	2,395	2,896	7,322
\$25,000 - \$50,000	2,624	3,481	10,045
\$50,000 - \$75,000	1,274	1,741	5,431
\$75,000 - \$100,000	748	1,027	3,772
\$100,000 - \$125,000	320	539	2,080
\$125,000 - \$150,000	255	385	1,630
\$150,000 - \$200,000	110	158	738
\$200,000+	99	228	889









# REAL EXPERIENCE Real RESULTS

**TOTAL SALES VOLUME** 

**PROPERTIES SOLD** 

**BROKER & BUYER REACH** 

STATES SOLD IN

\$5.0 B 2,200

150K

40

## **EXCLUSIVELY LISTED BY:**

**ROBERT BENDER** 

**DOUG PASSON** 

Managing Partner 248.254.3406 rbender@fnlre.com Managing Partner 248.254.3407 dpasson@fnlre.com