

PINNACLE REAL ESTATE ADVISORS



Investment Contacts:

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DISCLOSURE AND CONFIDENTIALITY AGREEMENT

CALAME LEWALLEN

This confidential Offering Memorandum, has been prepared by Pinnacle Real Estate Advisors, LLC ("Pinnacle REA") for use by a limited number of qualified parties. This Offering Memorandum has been provided to you at your request based upon your assurances that you are a knowledgeable and sophisticated investor in commercial real estate projects and developments. Pinnacle REA recommends you, as a potential buyer/investor, should perform your own independent examination and inspection of the property described herein as Caliber Collision - 327 S College Avenue, Salem, VA (the "Property") and of all of the information provided herein related to the Property. By accepting this Offering Memorandum, you acknowledge and agree that you shall rely solely upon your own examination and investigation of the Property and you shall not rely on any statements made in this Offering Memorandum or upon any other materials, statements or information provided by Pinnacle REA or its brokers.

Pinnacle REA makes no guarantee, warranty or representation about the completeness or accuracy of the information set forth in this Offering Memorandum. You are responsible to independently verify its accuracy and completeness. Pinnacle REA has prepared the information concerning the Property based upon assumptions relating to the general economy, its knowledge of other similar properties in the market, and on other market assumptions including factors beyond the control of the Pinnacle REA and the Owner of the Property. Pinnacle Real Estate Advisors make no representation or warranty as to either the accuracy or completeness of the information contained herein, and the information set forth in this Offering Memorandum in not intended to be a promise or representation as to the future performance of the Property. Although the information contained herein is believed to be accurate, Pinnacle REA and the Property Owner disclaim any responsibility or liability for any inaccuracies. Further, Pinnacle REA and the Property Owner disclaim any and all liability for any express or implied representations and warranties contained in, or for any omissions from, the Offering Memorandum and for any other written or oral communication transmitted or made available to you. Pinnacle REA shall make available to you, as a qualified prospective investor, additional information concerning the Property and an opportunity to inspect the Property upon written request.

This Offering Memorandum and the contents are intended to remain confidential except for such information which is in the public domain or is otherwise available to the public. By accepting this Offering Memorandum, you agree that you will hold and treat Offering Memorandum in the strictest confidence, that you will not photocopy or duplicate it, or distribute it. You agree you will not disclose this Offering Memorandum or its contents to any other person or entity, except to outside advisors retained by you and from whom you have obtained an agreement of confidentiality, without the prior written authorization of Pinnacle REA. You agree that you will use the information in this Offering Memorandum for the sole purpose of evaluating your interest in the Property. If you determine you have no interest in the property, kindly return the Offering Memorandum to Pinnacle REA at your earliest convenience.

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INVESTMENT OVERVIEW

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INVESTMENT OVERVIEW

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Pinnacle Real Estate Advisors is pleased to announce they have been retained as the exclusive marketing advisor for this Caliber Collision located in Salem, VA. Qualified investors have the opportunity to acquire this 19,941 square-foot Caliber Collission situated on 3 seperate parcels totaling in 1.03 acres. The fee simple net lease is corporately guaranteed by Caliber Collission.

This net lease calls for minimal landlord obligations. The landlord is only responsible for the roof, structure, and parking lot. The tenant has 14 years remaining on the lease with two additional, 5-year renewal options. The building is ideally located in the heart of Salem just a few blocks South from Roanoke College.

Offering Specifications

Address:	327 S College Avenue 312 S Colorado Street 300 S Colorado Street
Tenant:	Caliber Collision
Building Size:	19,941 SF
Lot Size:	44,777 SF (1.03 Acres)
Price:	\$2,195,000
Cap Rate:	6.00%
NOI:	\$131,750
Year Built:	1950 & 1962



Investment Highlights:

- Stong national tenant largest auto repair company in USA with over 1,000 locations
- Caliber's revenue over \$3 Billion
- Caliber developed strategic partnerships with USAA, GEICO, Allstate Insurance and over 30 other insurance carriers
- New roof September 2018
- 14 years remaining on the lease
- 10% rent increases every five (5) years including renewal options



FINANCIAL SUMMARY

Caliber Collision | Net Leased Offering

Salem, VA 24153

\$131,750
\$10,979
\$6.60
19,941
Caliber Collision
CH Hold Corp
Fee Simple
NN
Roof & Structure
14 Years
April 21st, 2018
April 20th, 2033
10% Every 5 Years
Two 5 Year Options

INVESTMENT SUMMARY		
Price:	\$2,195,000	
Price/SF:	\$110	
Cap Rate:	6.00%	







PROPERTY PHOTOS

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TENANT OVERVIEW

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CALIBER COLLISSION

Caliber Collision didn't get to be one of the nation's largest collision repair companies by accident. It's taken an unyielding commitment to be the collision repair center of choice in every community we serve – a vision that began when the company was founded in 1997 and continues strong to this day.

To achieve this, they're not just part of the collision repair industry. They lead it. Not only by setting new standards in customer service, but also by implementing cutting edge technology at every turn. This is how they've built a company with more than 1000 convenient, state-of-the-art repair centers, and growing throughout 37 states nationwide. That is why hundreds of thousands of people entrust their vehicles to them every year.

COMMITMENT

At Caliber, the word "commitment" is rooted in their DNA. It is the cornerstone upon which they have built their business and relationships. Their purpose is to restore their customers to the rhythm of their lives. Caliber's vision is to be the company that improves the image of the collision repair experience. Their mission is to become the collision repair provider of choice in every community they serve. The only way to achieve this is through steadfast commitment to customers. This means you can expect consistently high quality, accurate estimates and on time delivery at every Caliber location.



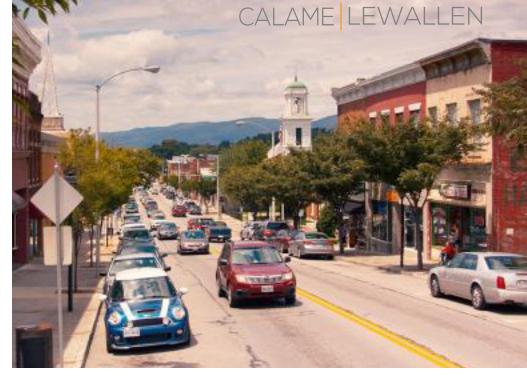


AREA OVERVIEW

Salem, Virginia

Salem is an independent city in the state of Virginia. Although the two are seperate jurisdictions, Salem is the county seat of Roanoke County and is boardered by the actual city of Roanoke who shares the same metropolitan statistical area. The city is located 30 miles from Blacksburg, 104 miles from Greensoro, and 120 miles from Charlottesville. Salem boasts a population of 25,862 residents and occupies over 14 square miles of land.

The city has a rich history dating back to the late 1600's when Europeans first explored it as well as strong Native American roots. Additionally Salem is home to the priveate liberal arts college, Roanoke College, in central Salem which educates approximately 2,000 undergraduate students



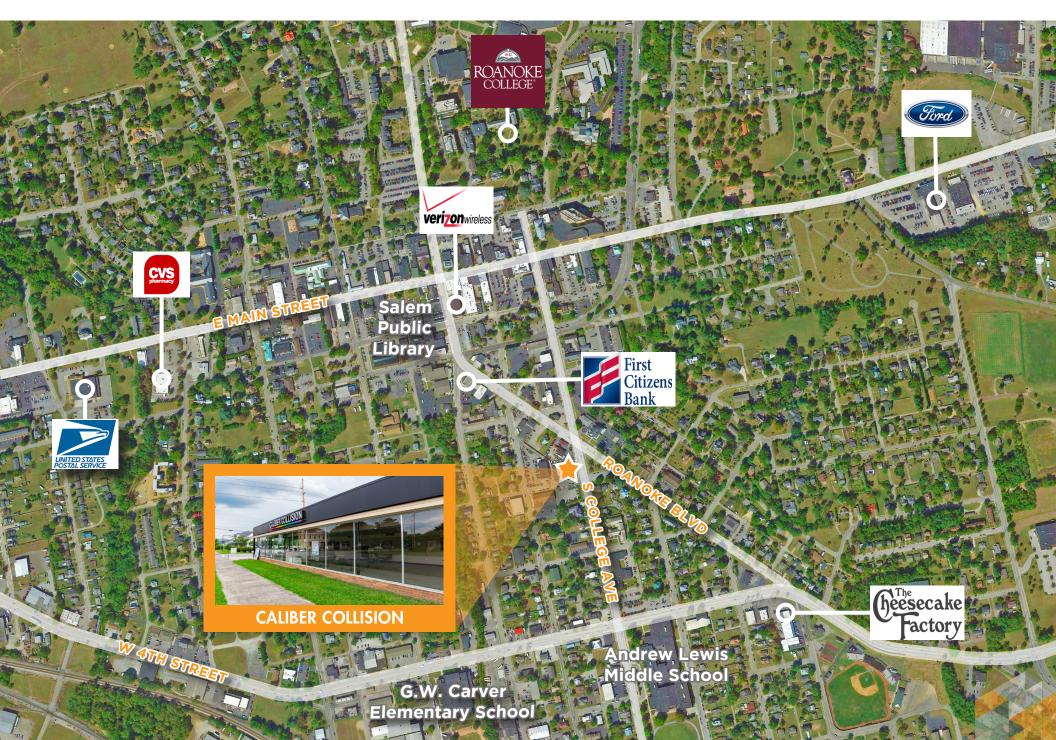


POPULATION 25,862 ноизеного 10,212

AVERAGE HH INCOME \$52,351

AERIAL MAP

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