

# **FAMILY DOLLAR**

189 W Main Street, Newark, OH 43055

Exclusively listed by:

#### **MATT WEBER**

Senior Advisor 248.702.0285 mweber@encorereis.com

### 189 W Main Street | Newark, OH 43055

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**OFFERING SUMMARY** 

### **CLICK ON THE FOLLOWING LINKS:**



Google Map



**LEASE SUMMARY** 

Street View

## **EXECUTIVE SUMMARY**





List Price:	\$1,174,000	Lease Type:	Double Net (NN)
NOI:	\$93,867	Taxes / Insurance / CAM:	Tenant Responsibility
Cap Rate:	8.0%	Roof / Structure:	Landlord Responsibility
•		Term Remaining:	Years
Land Acreage:	0.7 Acres	Original Lease Term:	10 Years
Year Built:	2003	Commencement Date:	April 1, 2004
Building Size:	9,180	Commencement Date.	Αριι 1, 2004
	.,	Current Term Expiration:	June 30, 2024

Options:

Increases:

Guarantor:

\$127.89

Columbus

2014

#### **PROPERTY HIGHLIGHTS**

- 5 Year Option Exercised in Feb. 2019
- Double Net Lease Minimal Landlord Responsibilities
- 2018 Store Sales: \$1,970,000
- Family Dollar Has Operated At The Site Since 2004
- Percentage Rent Clause: 3% Over \$1,603,250
- Family Dollar: BBB- | Over 8,000 Stores in 46 States
- (2) Five-Year Renewal Options with Increases
- 70,000 People Within 5 Miles of Subject Property
- Average Household Income Exceeds \$60,000 Within a 5 Mile Radius

Price / SF:

Renovated:

Market:

(2) Five-Year

Corporate Guarantee

In Options

# **INCOME & EXPENSES**

FAMILY DOLLAR	PER SF
\$93,867	\$10.23
FAMILY DOLLAR	PER SF
	-
\$93,867	\$10.23
	\$93,867  FAMILY DOLLAR -

Base Rent \$6,705.42/Month Percentage Rent: 3% Over \$1,603,250

3 Years Average Sales: \$2,050,000

### TENANT PROFILES







#### **FAMILY DOLLAR**

When it comes to getting value for everyday items for the entire family in an easy to shop, neighborhood location, Family Dollar is the best place to go. One of the nation's fastest growing retailers, Family Dollar offers a compelling assortment of merchandise for the whole family ranging from household cleaners to name brand foods, from health and beauty aids to toys, from apparel for every age to home fashions, all for everyday low prices. While shoppers can find many items at \$1 or less, most items in the store are priced below \$10, which makes shopping fun without stretching the family budget.

Family Dollar offers a compelling mix of merchandise for the whole family. Ranging from an expanded assortment of refrigerated and frozen foods and health and beauty items to home decor and seasonal items, Family Dollar offers the lowest possible price, the name brand and quality private-brand merchandise customers need and use every day.

#### **DOLLAR TREE**

Effective August 3, 2015, Family Dollar was acquired by Dollar Tree, Inc. (NASDAZ:DLTR), which has a BBB- rating with Standard and Poor's. They operate the Dollar Tree brand separately and offer items, frequently for "\$1". They carry many similar items as Family Dollar, but tend to focus more on gift, party and other non-essential convenience items. As a result of the acquisition, the combined number of locations of Family Dollar and Dollar Tree retail stores is over 13,600 in 48 states and five Canadian provinces. Stores operate under the banners Family Dollar, Dollar Tree, Dollar Tree Canada, and Deals. The combination of Family Dollar and Dollar Tree creates the largest Dollar Store chain in North America and generates significant efficiencies in sourcing and procurement, SG&A leverage, distribution and logistics efficiency, and through format optimization.

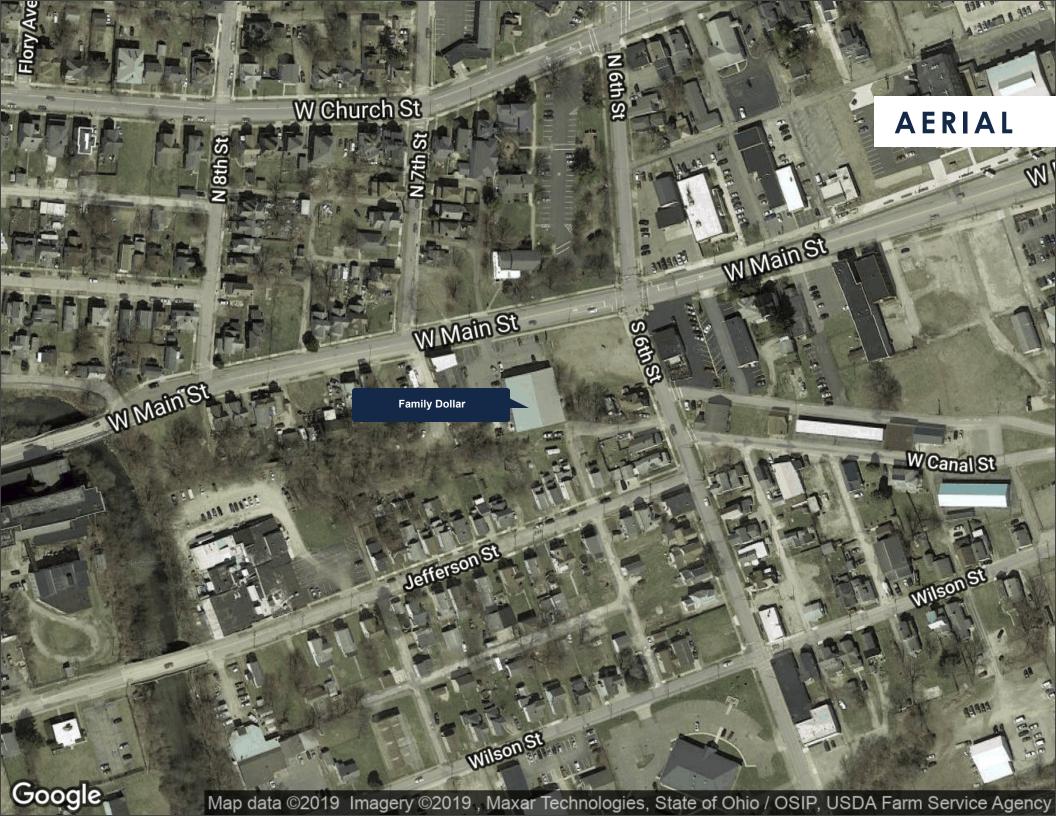
# **ADDITIONAL PHOTOS**

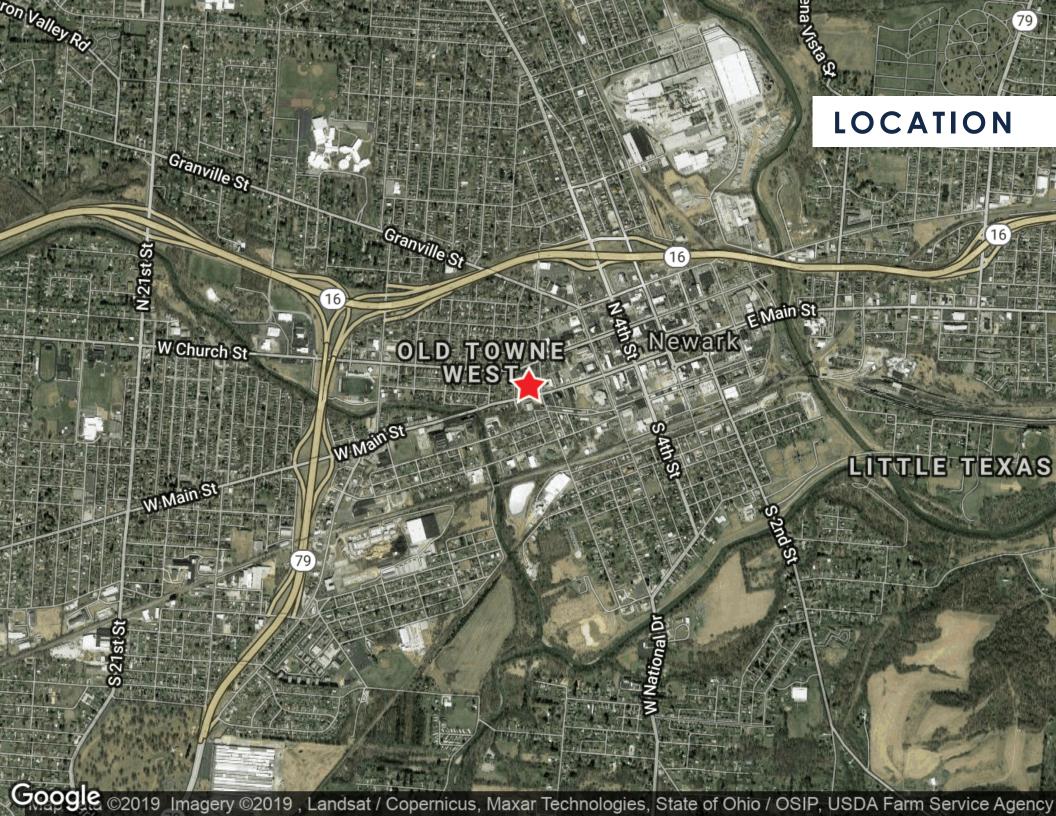


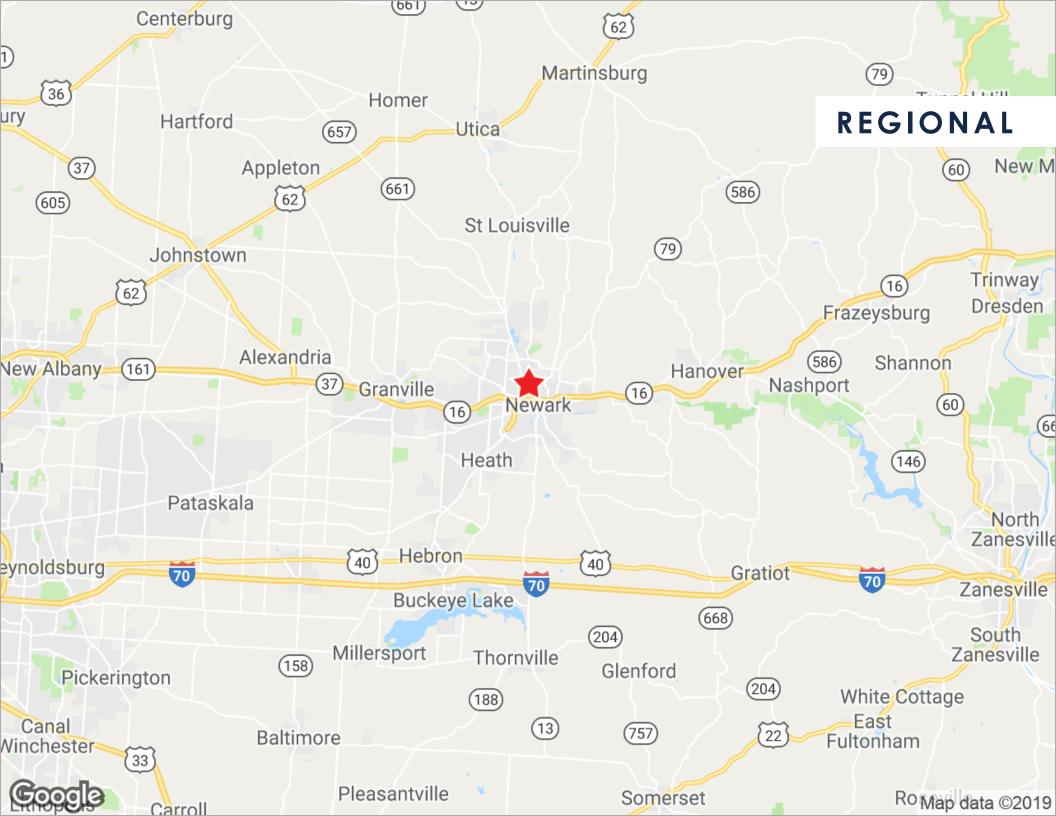












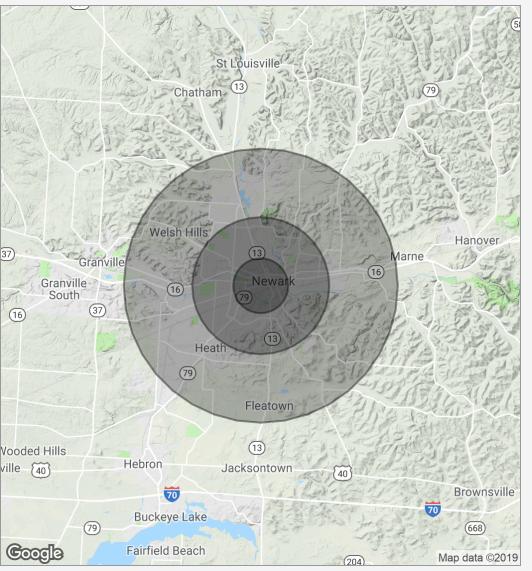
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# **DEMOGRAPHICS REPORT**

	1 MILE	2.5 MILES	5 MILES
Total population	10,388	33,406	71,186
Median age	34.3	37.3	39.0
Median age (Male)	32.7	35.2	36.6
Median age (Female)	35.9	39.7	41.3
Total households	4,389	14,142	29,847
Total persons per HH	2.4	2.4	2.4
Average HH income	\$38,960	\$45,968	\$53,201
Average house value	\$89,415	\$124,417	\$156,537

<sup>\*</sup> Demographic data derived from 2010 US Census

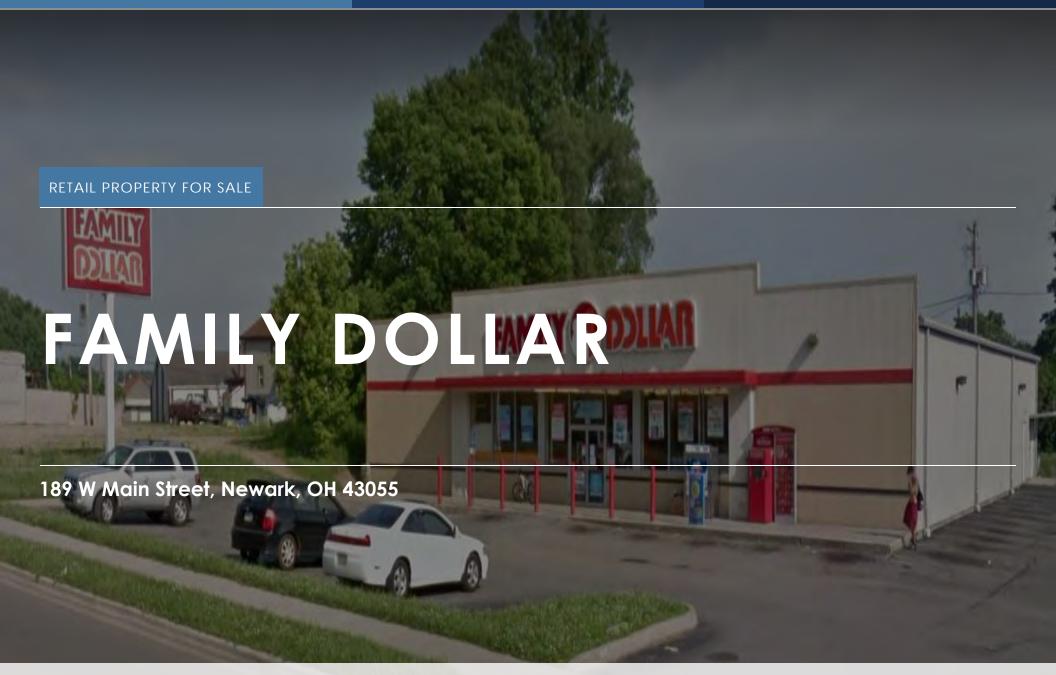
## **DEMOGRAPHICS MAP**



POPULATION	1 MILE	2.5 MILES	5 MILES
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Median age (Male)	32.7	35.2	36.6
Median age (Female)	35.9	39.7	41.3
HOUSEHOLDS & INCOME	1 MILE	2.5 MILES	5 MILES
HOUSEHOLDS & INCOME  Total households	1 MILE 4,389	<b>2.5 MILES</b> 14,142	<b>5 MILES</b> 29,847
Total households	4,389	14,142	29,847

<sup>\*</sup> Demographic data derived from 2010 US Census







### **ENCORE REAL ESTATE INVESTMENT SERVICES**

30500 Northwestern Highway Suite 400 Farmington Hills, MI 48334 Encoreinvestmentrealestate.com Exclusively listed by:

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