



REPRESENTATIVE

**DOLLAR
GENERAL**

OFFERING MEMORANDUM
DOLLAR GENERAL
SAVANNAH, GA

Marcus & Millichap

OFFERING SUMMARY

DOLLAR GENERAL

6719 Waters Ave.
Savannah, GA 31406

PRICE	\$2,095,000		
CAP RATE	5.75%		
NOI	\$120,444		
RENTABLE SQUARE FEET	9,100		
PRICE/SF	\$230.22		
YEAR BUILT	2019		
LOT SIZE	1.03		
TENANT TRADE NAME	Dollar General		
LEASE GUARANTOR	Corporate		
LEASE TYPE	NNN		
ROOF & STRUCTURE	Tenant Responsible		
LEASE TERM	15 Years		
RENT COMMENCEMENT DATE	June 2019		
LEASE EXPIRATION DATE	June 2034		
TERM REMAINING ON LEASE	15 Years		
INCREASES	10% Increase for Each Option		
OPTIONS	Four, 5-Year Options		
BASE RENT	Years 1-15		\$120,444
	Years 16-20	(Option 1)	\$132,488
	Years 21-25	(Option 2)	\$145,737
	Years 26-30	(Option 3)	\$160,311
	Years 31-35	(Option 4)	\$176,342
TENANT RESPONSIBILITIES Taxes, Insurance, CAM, Roof & Structure			
LANDLORD RESPONSIBILITIES			None



INVESTMENT HIGHLIGHTS

BRAND NEW CONSTRUCTION STORE

- Brand new 9,100 SF build-to-suit Dollar General in Savannah, GA.
- This store is currently under construction and scheduled for delivery in June 2019.

SAVANNAH

- Savannah is Georgia's fifth-largest city with an estimated population of 146,444 and the third largest MSA of 387,543.
- Savannah is the oldest city in the U.S. state of Georgia and is the county seat of Chatham County.
- Home to the Port of Savannah which is the largest single-terminal container facility of its kind in North America.
- Each year Savannah attracts millions of tourists to its cobblestone streets, parks, and notable historic buildings.

ATTRACTIVE DEMOGRAPHICS

- Superior demographics for a Dollar General location.
- 5-Mile Population of 154,589 and Average Household Income of \$63,582.

NEAR PRIMARY RETAIL CORRIDOR

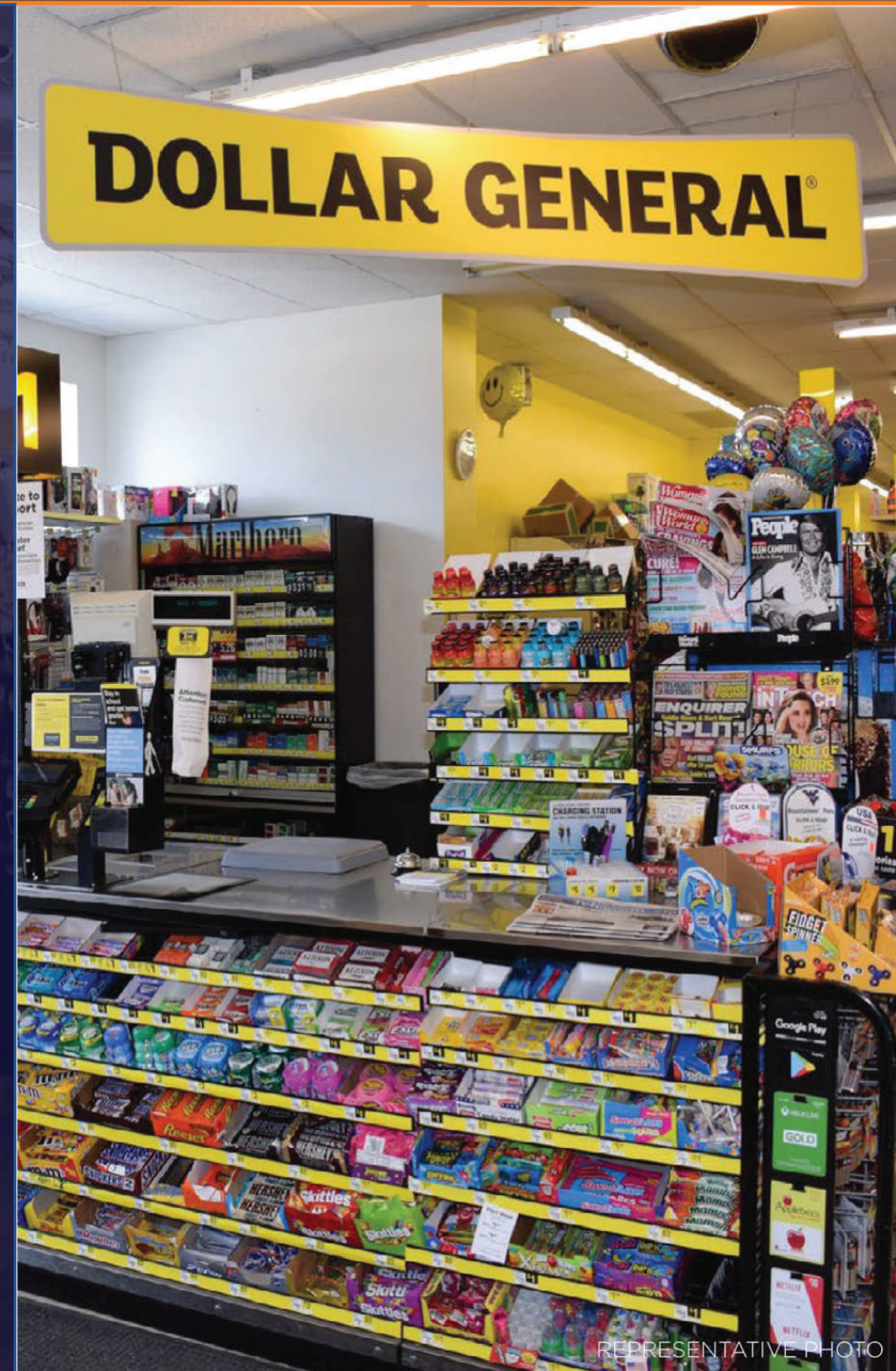
- 1.9M SF of retail within 1 mile of subject property.
- Subject property is well-located on Waters Ave. (18,800 VPD) less than 1 mile from Abercorn St (32,900 VPD), which is the primary retail corridor.
- Nearby national retailers include: McDonald's, Kroger, TJ Maxx, Publix, Starbucks and more.

LONG TERM CORPORATE NNN LEASE

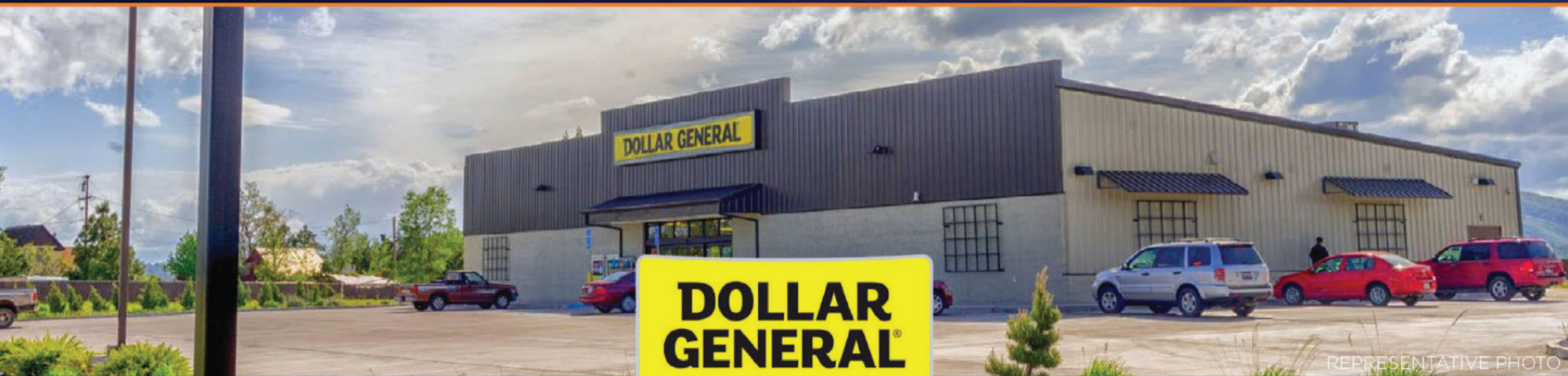
- Brand new 15-year corporate guaranteed lease with Dollar General.
- Tenant 100% responsible for all expenses, which include taxes, CAM, insurance, roof and structure.
- 10% rent increase in each of the five, 5-year option periods.

INVESTMENT GRADE TENANT

- Dollar General is a publicly traded (NYSE: DG) Fortune 500 company and is BBB investment grade rated.
- Currently over 15,000 locations in 45 states and 975 new locations expected to be opened this year.
- Dollar General has been in business for 79 years and has a current net worth of over \$6B.



TENANT SUMMARY



REPRESENTATIVE PHOTO



BBB

S&P CREDIT RANKING
INVESTMENT GRADE



DG

PUBLICLY
TRADED COMPANY



\$6.1 B

NET
WORTH



79

YEARS
IN BUSINESS



15,000+

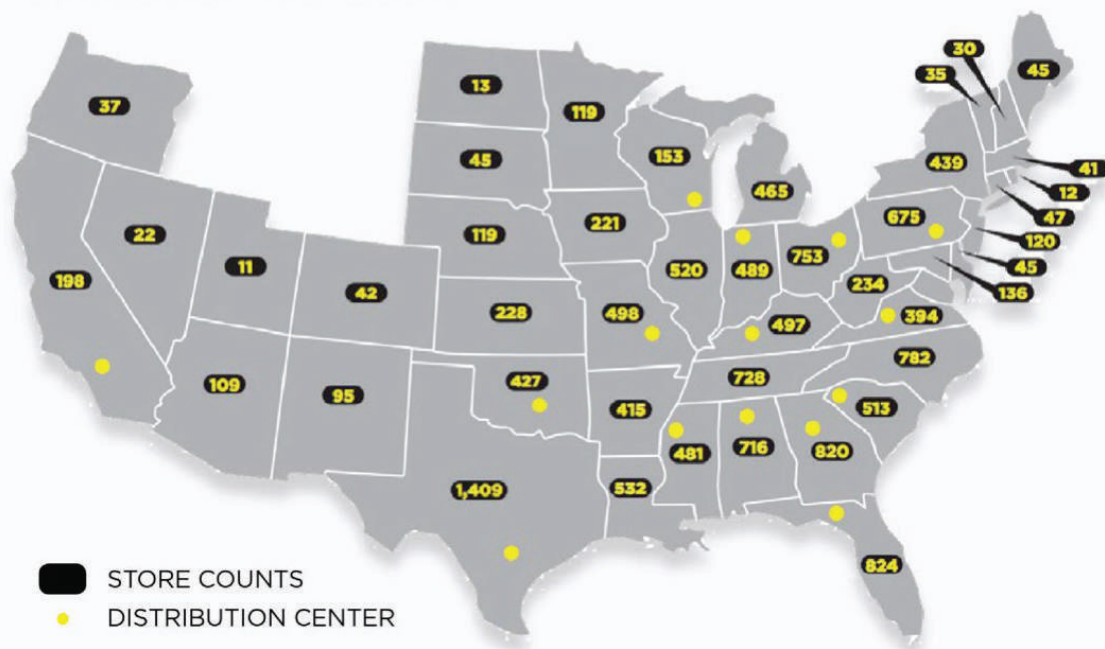
STORES IN
45 STATES



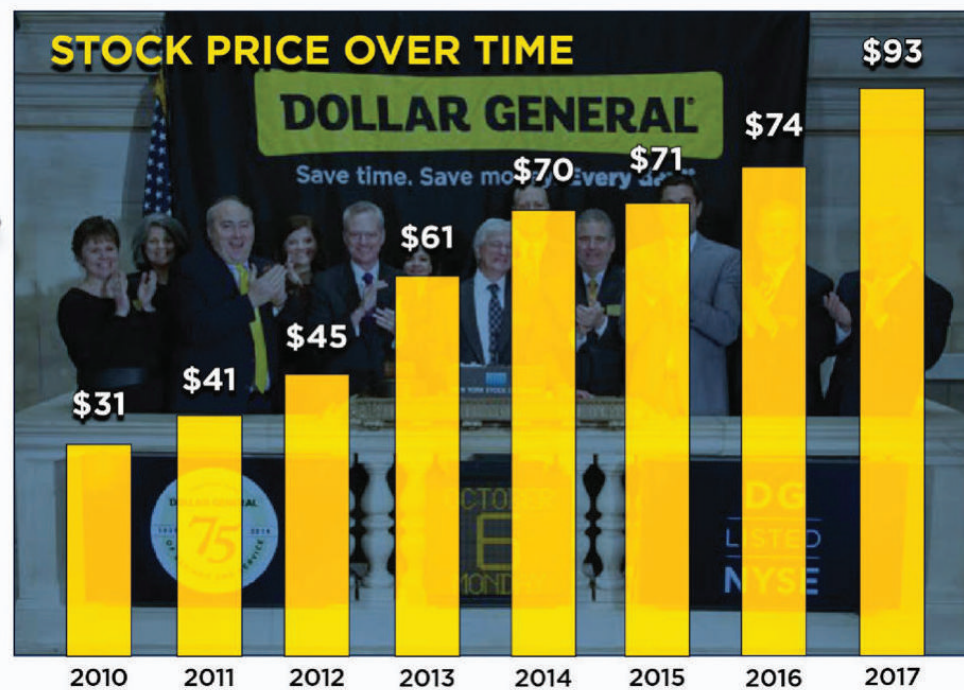
975

NEW STORES
IN 2019

STORES IN 45 STATES



STOCK PRICE OVER TIME



SAVANNAH

THE HISTORIC CITY HOME TO PORT OF SAVANNAH

Established in 1733 on the Savannah River, the city of Savannah became the British colonial capital of the Province of Georgia and later the first state capital of Georgia. A strategic port city in the American Revolution and during the American Civil War, Savannah is today an industrial center and an important Atlantic seaport. It is Georgia's fifth-largest city, attracting millions of visitors to its cobblestone streets, parks, and notable historic buildings each year.



GA'S 5TH-LARGEST CITY

With an estimated population of 146,444 & the 3rd Largest MSA of 387,543.



THE OLDEST CITY IN GA

With an estimated population of 146,444 & the 3rd Largest MSA of 387,543.



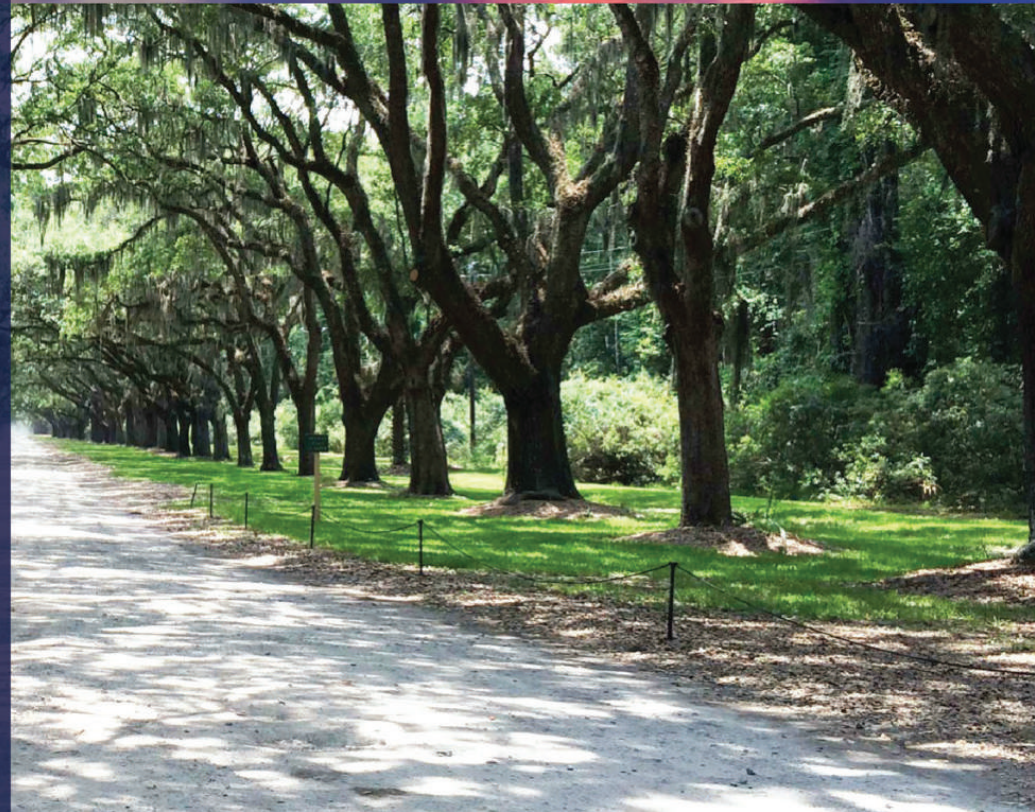
HOME TO PORT OF SAVANNAH

Which is the largest single-terminal container facility of its kind in North America



HISTORIC CITY

Attracting millions of tourists to its cobblestone streets, parks, & notable historic buildings

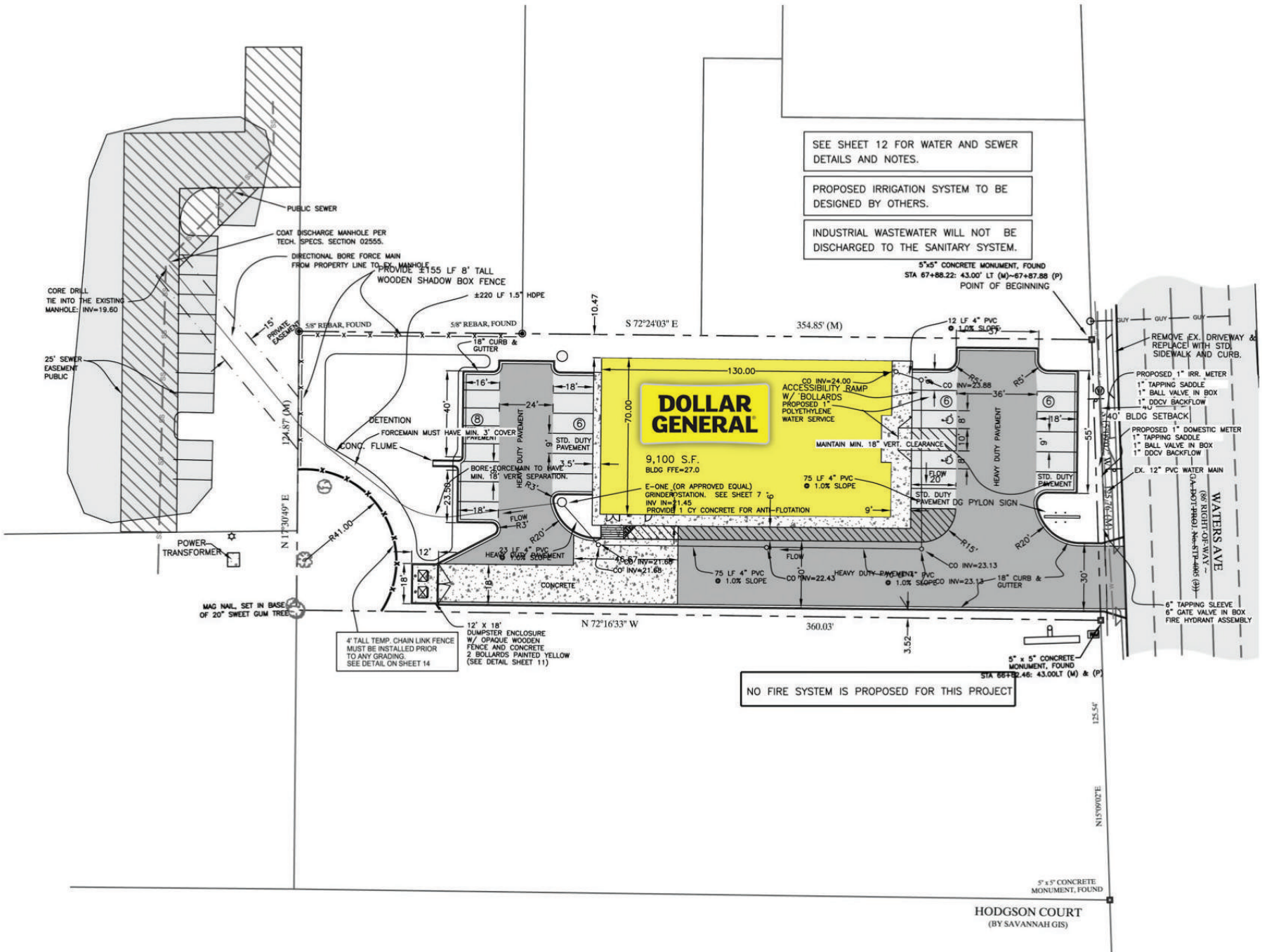




DEMOGRAPHIC SUMMARY • 5-MILE RADIUS

👤 POPULATION: 154,589 • 🏠 AVERAGE HOUSEHOLD INCOME: \$63,852

SITE PLAN



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MARCUS & MILLICHAP REAL ESTATE INVESTMENT SERVICES OF GEORGIA, INC.

REPRESENTATIVE



Dated: _____

Don McMinn
Marcus & Millichap
1100 Abernathy Road, NE, Suite 600
Atlanta, GA 30328

Phone: (678) 808-2762
Fax: (815) 550-1286
don.mcminn@marcusmillichap.com

Re: 6719 Waters Ave., Savannah, GA 31406 (Dollar General)

Dear Don:

Please accept this offer to purchase the above referenced Property. This letter expresses Purchaser's interest in purchasing the Property under the following terms and conditions:

Purchaser _____

**Purchaser's
Address** _____

**Purchaser's
Phone/Fax** _____

**Purchaser's
Email Address** _____

Offer Price _____

Earnest Money \$25,000 earnest money deposit due within forty-eight (48) hours of the Effective Date of the Contract. The Earnest Money shall be increased to \$50,000 at the expiration of the Inspection Period and shall become non-refundable barring any other listed contingencies.

Inspection Period 21 Calendar Days from the Effective Date, which shall mean the date on which the latter of the parties executes a Contract. All available Due Diligence Documents ("Documents") will be forwarded immediately upon the Effective Date of the Contract.

Purchaser's Initials _____ Seller's Initials _____

Financing Period
(Please Check One)

☐ **All Cash** (No Financing Period)

☐ **Financing:** Purchaser shall have ten (10) days from the Effective Date of the Contract to apply for and obtain a financing commitment. In addition, Purchaser shall have 30 days from the effective date of the contract to complete loan processing. Purchaser shall use its best efforts to secure and obtain a new first mortgage loan in the amount of \$_____ on terms which are acceptable to Purchaser.

Closing Date
(Please Check One)

☐ **New Property:** Within 10 Calendar Days after rent commencement and receipt of tenant estoppel.

☐ **Existing Property** Within 10 Calendar Days after the expiration of the Inspection Period (or Financing Period if applicable).

Closing Costs

Seller shall pay for the transfer tax. Buyer shall pay for Title. Purchaser and Seller shall each bear its own attorneys expenses. All other Closing Costs shall be split 50-50 between Buyer and Seller.

Property Condition

Property is being sold "AS IS" with Seller making representations or warranties concerning the property.

**Contract within
10 days:**

Within Ten (10) Calendar Days of the Effective Date of this Letter of Intent, Purchaser and Seller shall enter into a binding Contract (the "Contract"). Seller will Draft the Contract and Failure to reach an agreement will allow the Seller to consider this agreement void and accept offers from other parties.

Broker Commission

☐ Purchaser acknowledges that Don McMinn of Marcus & Millichap will represent them in this transaction. Any commissions due to the Purchaser's broker (if applicable) shall be paid by the Seller directly.

☐ Purchaser acknowledges that _____ of _____ will represent them in this transaction. Any commissions due to the Purchaser's broker (if applicable) shall be paid by the Seller directly.

1031 Exchange

Purchaser ☐ is / ☐ is not (check one) completing an IRS 1031 Tax Deferred Exchange, to which the Seller agrees to cooperate providing there is no cost or expense to Seller. Purchaser has \$_____ in an exchange account from a transaction which closed escrow on _____. Purchaser will provide Seller, upon request, proof of such funds.

Purchaser's Initials _____ Seller's Initials _____

Confidentiality

Purchaser and Purchaser's agents and representatives hereby covenant with Seller that Purchaser and Purchaser's agents and representatives shall not, without the prior written consent of Seller (which consent may be withheld in Seller's sole and absolute discretion), disclose to any other person (other than Purchaser's accountants and attorneys) or entity by any means whatsoever: (i) any information pertaining to the Documents; (ii) any information pertaining to the Contract; or (iii) any information or documentation (written or oral) provided by Seller or Seller's agents and representatives concerning Seller, Seller's business, Tenant, Tenant's business or the Property.

This Letter of Intent is contingent upon the prospective Purchaser's willingness to execute Seller's standard Purchase Agreement as well as review and approval of the details of the transaction proposed above by the appropriate principal parties of the Seller.

It is understood and agreed that the foregoing constitutes a *Letter of Intent* setting forth the major business points from our discussions. It is further understood that neither party intends to create any contractual rights or obligations as a result of entering into this *Letter of Intent*. No binding agreement or rights or obligations shall arise as the result of executing this letter or with respect to the proposed transactions, unless and until we execute definitive documentation incorporating the above provisions and other appropriate terms.

If the foregoing accurately reflects our discussions, please acknowledge same by returning a signed copy of this letter. Execution of this Letter of Intent by the undersigned agent in no way binds or obligates the Seller or any of its principals.

Agreed and Accepted | Purchaser

By: _____

Printed: _____

Dated: _____

Agreed and Accepted | Seller

By: _____

Printed: _____

Dated: _____

Purchaser's Initials _____ Seller's Initials _____