

## **EXCLUSIVELY MARKETED BY:**



Jennifer D. Stein
JDS Real Estate Investment Services, Inc.

MN Lic. #40407966 & CA Lic. #01507135 213.446.5366 | **DIRECT** jstein@jdsreservices.com

#### **CLIFTON MCCRORY**

Lic. # 99847

843.779.8255 | DIRECT clifton@SIGnnn.com

© 2019 JDS Real Estate Services, Inc. (JDS) in association with Sands Investment Group (SIG). The information contained in this 'Offering Memorandum,' has been obtained from sources believed to be reliable. JDS & SIG does not doubt its accuracy, however, JDS & SIG makes no guarantee, representation or warranty about the accuracy contained herein. It is the responsibility of each individual to conduct thorough due diligence on any and all information that is passed on about the property to determine it's accuracy and completeness. Any and all projections, market assumptions and cash flow analysis are used to help determine a potential overview on the property, however there is no guarantee or assurance these projections, market assumptions and cash flow analysis are subject to change with property and market conditions. JDS & SIG encourages all potential interested buyers to seek advice from your tax, financial and legal advisors before making any real estate purchase and transaction.

# TABLE OF CONTENTS

Buffalo Wild Wings | 11580 Theatre Drive | Champlin, MN 55316



#### Investment Overview

Investment Summary Investment Highlights

### Property Overview

Location Map Aerial Map Retail Map

### Area Overview

City Overview Demographics

### **Tenant Overview**

Tenant Profile

#### Lease Abstract

Lease Summary Rent Roll

# INVESTMENT SUMMARY

4

2003

Sands Investment Group is Pleased to Exclusively Offer For Sale the 5,352 SF Buffalo Wild Wings Located at 11580 Theatre Drive in Champlin, MN. With Over 5 Years Remaining on an Absolute Triple Net (NNN) Lease, This Opportunity Provides a Secure Investment With an Established Tenant That Has Remained in the Same Location For 15 Years and Just Exercised their Renewal Option in September of 2018.



#### **OFFERING SUMMARY**

# HIGHLIGHTS



Corporate Guaranteed Absolute Triple Net (NNN) Lease With No Landlord Responsibility



Lease Option was Renewed in September 2018, Extending the Lease for Five More Years with No Rent Concessions from the Parent Company (Roark Capital / Inspire Brands)



Excellent Hedge Against Inflation with Annual 1.0% Rental Increases with the Next One Being in June 2019



Bonus Depreciation for Qualified Restaurant Property – Under the New Tax Cuts and Jobs Act, the IRS Allows for Accelerated Deprecation for Qualified Restaurant Property (15 Years Versus 39 Years)



Brand New Senior Housing Development Located Across the Street



In 2017 Roark Capital Acquired the BWW Chain, Combining it with Arby's to Create a New Entity Called Inspire Brands. Roark has a Well-Earned Reputation for Managing and Growing Restaurant Chains, and is Currently Developing a Revamp Program for the BWW Chain. The Current Lease Option Renewal was Executed Under the New Ownership with Roark's Entity, Inspire Brands. Click Here for More Info



Tenant Currently Uses This Facility as a Training Facility



Tenant has Occupied Location for 15 Years



Roark Capital and Inspire Brands has Recently Announced that They Hope to Migrate Most Locations into Sports Betting Locations, in Light of the Recent Supreme Court Ruling Overturning PASPA. First Steps were Recently Taken with the Introduction of the BWW Fantasy Football App. Click Here for More Info



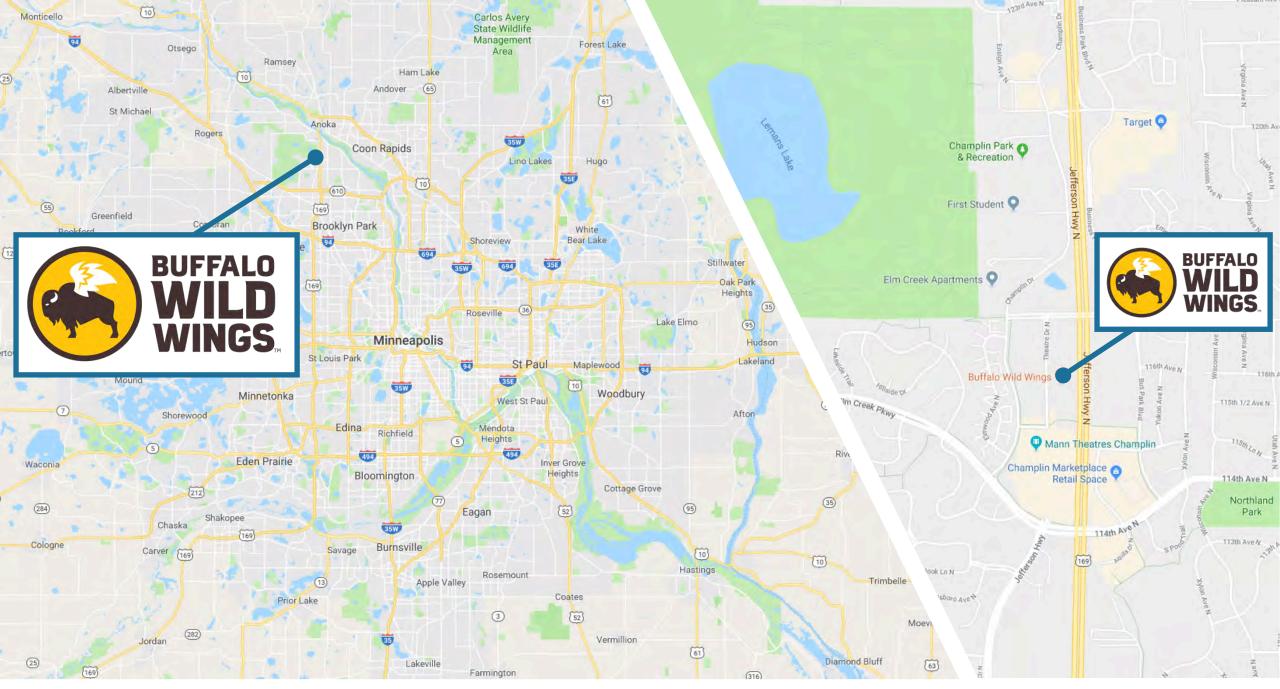
New Roof Coating Installed - November 2017

## AREA HIGHLIGHTS

### Champlin | Hannepin County | Minneapolis MSA | Minnesota

- Property is Just 18-Miles to the Northwest of Minneapolis
  - Area is Home to One of the Largest Middle Schools and High Schools in the State
- Property Located in a Major Retail Corridor
  - Neighboring Tenants Include: Super Target Shopping Center, ALDI, Verizon, Walgreens and Many Others
  - New Developments in Area Include: AT&T, Starbucks and Chipotle
- Area Projected Population Growth of Nearly 5% Between 2016 2021
- Champlin is a Growing Area
  - There is a New Shopping Center Within Immediate Proximity that Opened in 2017
  - Legends of Champlin, Opened in April 2018, is a Brand-New 184-Unit Apartment Tailored Towards Senior Living
  - Legends of Champlin is Located Directly Across the Street from the Property
  - Click Here for More Info
- Property Located Within Walking Distance to Mann's Champlin Cinema
  - The Cinema is a 14-Screen Complex Featuring Reserved Seating and an XDX Screen
  - Click Here for More Info
- Significant Median Household Income in Area
  - Property is a Northern Suburb in the Minneapolis MSA and is Located in a Densely Populated Affluent Market With Well Above Median Household Incomes of Over \$86,788 (US average is \$53,482) Within a 1-Mile Radius
  - Click Here for More Info





Buffalo Wild Wings | 11580 Theatre Drive | Champlin, MN 55316







# CITY OVERVIEW

Champlin | Hennepin County | Minnesota







### Champlin, MN

Champlin is a city in Hennepin County, Minnesota. Champlin is a northern suburb of Minneapolis. The city's estimated population is 25,022 residents according to the 2018 U.S. estimated census. The city of Champlin is located along the Mississippi River, surrounded by the cities of Anoka, Dayton, Brooklyn Park, Maple Grove and Coon Rapids, 18 miles northwest of Minneapolis. The city has a total area of 8.73 square miles, of which 8.17 is land and 0.56 square miles is water. Hennepin County's 2018 estimated population was 1.252 million residents, making it the most populous county in Minnesota and the 34th-most populous county in the U.S.

#### **Economy**

Due to the cities close proximity, Minneapolis' economy also affects Champlin's. The Minneapolis area is the third largest economic center in the Midwest. Five Fortune 500 corporations make their headquarters within the city limits being: Target, U.S. Bancorp, Xcel Energy, Ameriprise Financial, and Thrivent Financial. Foreign companies with U.S. offices in Minneapolis include Accenture, Bellisio Foods, Canadian Pacific, Coloplast, RBC, and Voya Financial. In the city's 2018 survey for expatriate executives, *The Economist* ranked Minneapolis the third-most expensive city in North America and 26th in the world.

### **Contemporary Life**

Champlin is a short 20 minute drive to Minneapolis. The area has numerous activities from the Minnesota Zoo and Fort Snelling. The Walker Art Center is 15 acres big and is one of the five largest modern art museums in the U.S. Shopaholics can peruse the windows in the Mall of America, which is the largest mall in the U.S and includes a Nickelodeon theme park, SEA LIFE® Minnesota Aquarium, FlyOver America, Crayola Experience, and over 520 stores. The area is also home to the Chain of Lakes which is a scenic byway located southwest of downtown. That area is very popular among athletic travelers who enjoy jogging or boating.

# DEMOGRAPHICS

Buffalo Wild Wings | 11580 Theatre Drive | Champlin, MN 55316



### Population

 1-MILE
 3-MILE
 5-MILE
 10-MILE

 8,664
 62,335
 161,574
 559,507



Average Household Income

1-MILE 3-MILE 5-MILE 10-MILE

\$109,039 \$94,198 \$92,454 \$94,712



# TENANT PROFILE



Buffalo Wild Wings was founded in 1982 by Jim Disbrow and Scott Lowery, business partners living in Columbus, Ohio, who were driven by hunger and were unable to find their favorite Buffalo, New York-style chicken wings. The pair took matters into their own hands, creating their own signature wing sauce and opened the first Buffalo Wild Wings restaurant on the campus of The Ohio State University. In 1994, CEO Sally Smith came on board to put in place the necessary infrastructure needed to further grow the concept. Smith has since grown the brand to more than 1,982 restaurants, 625 directly owned by the company, and 612 franchised locations across all 50 U.S. states and DC. The company's international expansion began in Canada and continued into Mexico. Additional locations opened in Mexico, the Middle East, the Philippines and Panama.

Buffalo Wild Wings is an established and growing owner, operator, and franchisor of restaurants featuring a variety of boldly-flavored, cravable menu items including Buffalo, New York-style chicken wings spun in any of their 21 signature sauces and seasonings. The restaurants create a welcoming neighborhood atmosphere that includes an extensive multi-media system, a full bar and an open layout, which appeals to sports fans and families alike. Guests can customize their Buffalo Wild Wings® experience to meet their time demands, service preferences or the experience they are seeking of a workday lunch, a dine-in dinner, a take-out meal, an afternoon or evening enjoying a sporting event or a late-night craving. Buffalo Wild Wings restaurants are the place people want to be; where any excuse to get together is a good one. Buffalo Wild Wings restaurants have widespread appeal and have won dozens of "Best Wings" and "Best Sports Bar" awards across the country. The company's alternate nickname in recent usage is B-Dubs.



COMPANY TYPE
Subsidiary



FOUNDED 1982



# OF LOCATIONS 1.238+



**HEADQUARTERS**Minneapolis, MN



WEBSITE buffalowildwings.com

# LEASE SUMMARY

TENANT Blazin Wings, Inc.

PREMISES A Building of Approximately 5,352 SF

LEASE COMMENCEMENT October 10, 2003

LEASE EXPIRATION May 31, 2024

LEASE TERM 5 Years Remaining

RENEWAL OPTIONS 3 x 5 Years

RENT INCREASES 1.00% Annually (Each June)

LEASE TYPE Absolute Triple Net (NNN)

PERMITTED USE Casual Dining

PROPERTY TAXES Tenant's Responsibility

INSURANCE Tenant's Responsibility

COMMON AREA Tenant's Responsibility

ROOF & STRUCTURE Tenant's Responsibility

REPAIRS & MAINTENANCE Tenant's Responsibility

HVAC Tenant's Responsibility

UTILITIES Tenant's Responsibility

Yes

RIGHT OF FIRST REFUSAL



# RENT ROLL

Buffalo Wild Wings | 11580 Theatre Drive | Champlin, MN 55316





	SIZE ANNUAL RENT					LEASE TERM			
TENANT NAME	SQUARE FOOTAGE	% OF TOTAL	ANNUAL BASE RENT	RENT PER SF	RENTAL INCREASE	INCREASE DATES	LEASE BEGIN	LEASE END	OPTIONS
Blazin Wings, Inc.	5,352 SF	100%	\$220,508	\$41.20	1.00% (Each June)	Annually	10/10/2003	05/31/2024	3 x 5 Years

### CONFIDENTIALITY AGREEMENT

The information contained in the following Offering Memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from JDS Real Estate Services, Inc. (JDS) in association with Sands Investment Group (SIG) and should not be made available to any other person or entity without the written consent of JDS & SIG.

This Offering Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable; however, JDS & SIG has not verified, and will not verify, any of the information contained herein, nor has JDS & SIG conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose its contents in any manner detrimental to the interest of the Owner. You also agree that by accepting this Memorandum you agree to release JDS & SIG and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.



### SANDS INVESTMENT GROUP

NET INVESTMENTS... NET RESULTS

Jennifer D. Stein

JDS Real Estate Services, Inc. 1221 Puerta Del Sol, Suite 600 San Clemente, CA 92673 MN Lic. #40407966 & CA Lic. #01507135

213.446.5366 | **DIRECT** 

jstein@jdsreservices.com

#### **EXCLUSIVELY MARKETED BY:**

#### **CLIFTON MCCRORY**

Lic. # 99847

843.779.8255 | DIRECT

clifton@SIGnnn.com

Sands Investment Group | SIGnnn.com