# SIG

## SANDS INVESTMENT GROUP

World Finance

GOLD WILLISTER PAWI

## **OFFERING MEMORANDUM**

FASENAL

FAMILY () DOLLAR

Multi-Tenant Lease Investment Opportunity 12522-12536 Main St. | Williston, SC 29853



#### SANDS INVESTMENT GROUP NET INVESTMENTS... NET RESULTS

#### INVESTMENT SUMMARY

- Investment Summary
- Investment Highlights
- Pro Forma

### 06

03

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#### **AREA OVERVIEW**

- Location Map
- Aerial & Retail Maps
- City Overview

#### TENANT OVERVIEW

**Tenant Profiles** 

#### LEASE ABSTRACT Rent Roll



#### Exclusively Marketed By: Sands Investment Group

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Actual Property Im

| OF | FERING | SUMMARY |  |
|----|--------|---------|--|
|    |        |         |  |

GOLD MILLISTON PAWN

- Entrances

COANS & TAXES

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A

FAMILY

DOLIAR

SUB

| PRICE        | \$1,195,000 |
|--------------|-------------|
| САР          | 7.00%       |
| NOI          | \$83,656    |
| PRICE PER SF | \$59.34     |
| LEASE TERM   | Various     |

| PROPERT       | Y SUMMARY           |
|---------------|---------------------|
| ADDRESS       | 12522-12536 Main St |
|               | Williston, SC 29853 |
| COUNTY        | Barnwell            |
| BUILDING AREA | 20,750 SF           |
| LAND AREA     | 4 Acres             |
| BUILT         | 2005                |



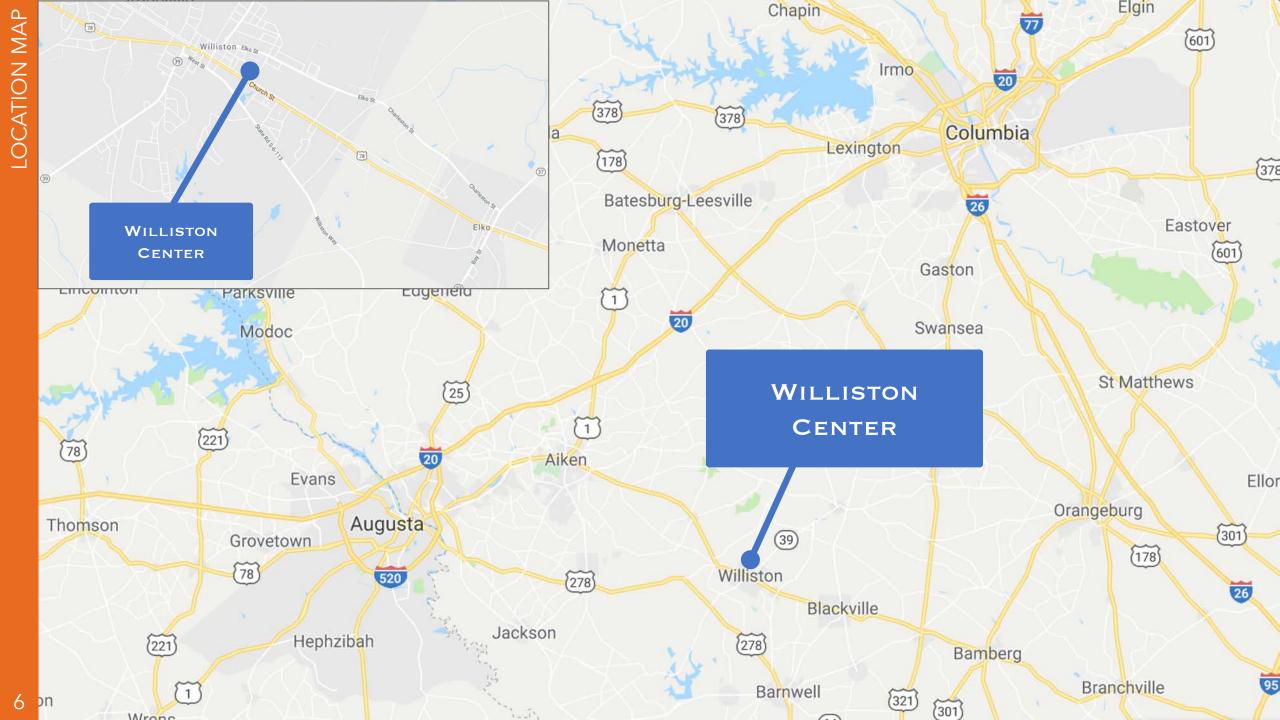
- Value-Add Retail Strip Center Opportunity Predominantly Occupied by National Credit Tenants
- Recent Family Dollar Lease Showing Desirability to the Site
- New HVAC Systems in Family Dollar and Subway
- Excellent Visibility Along State Road S633 with East Ingress to the Property
- 75% of the Center has Stable Lease Terms Extending Through 2021
- Demand Drivers Within Minutes of the Center Include Williston Elko High School and Industrial Plants Such as Dayco Productions, Crane Manufacturing, INC and National Beverage Screen Printers
- Surrounding Tenants Include: Hardees, Rite Aid, Williston IGA, Enterprise Bank Of South Carolina, United States Postal Service and Many More

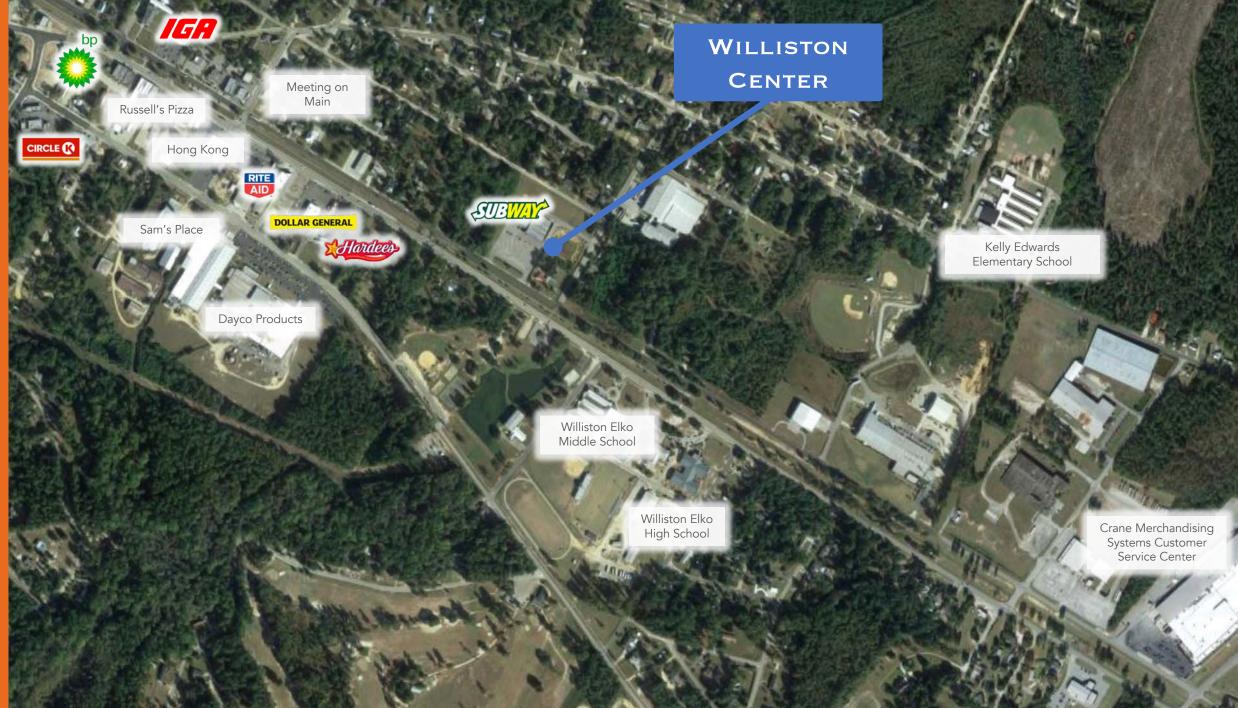
#### YEAR 1 PRO FORMA

| INCOME                 | YEA     |
|------------------------|---------|
| BASE RENT              | \$106,0 |
| REIMBURSEMENTS         | \$21,0  |
| VACANCY LOSS           |         |
| EGI                    | \$127,  |
| EXPENSES               |         |
| MANAGEMENT FEE         | \$5,0   |
| TAXES                  | \$20,   |
| INSURANCE              | \$1,    |
| CAM/ POWER/ WATER/ GAS | \$9,    |
| R&M                    | \$5,    |
| PEST CONTROL           | \$1     |
| TOTAL EXPENSES         | \$43,3  |
| NET OPERATING INCOME   | \$83,0  |



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## WILLISTON CENTER

#### SUBJECT PROPERTY DEMOGRAPHICS

Street. 6,900 VPD

|                          | 3 Mile   | 5 Mile   | 10 Mile  |
|--------------------------|----------|----------|----------|
| Population               | 3,738    | 5,049    | 13,752   |
| Average Household Income | \$32,685 | \$37,149 | \$35,095 |





#### ABOUT THE CITY

Williston is a small charming town in the county of Barnwell, South Carolina. In the 2016 census, there were approximately 3,000 residents living in this area.

The town lies in the center of the Charleston-Hamburg railroad line, which is the line of the Best Friend Locomotive. The train tracks were removed in the 1990's, but the track site has been designated as historically significant by the South Carolina Department of Archives. This section of the train route is now part of the South Carolina Heritage Corridor.

The town also contains one of the very few intact, gable-front Greek Revival residences named the Ashley-Willis House. It was listed in the National Register of Historic Places on June 22, 2004.

There are three schools in the town: Williston-Elko High School, Williston-Elko Middle School, and Kelly Edwards Elementary School. The town also contains a private school in Blackville, Jefferson-Davis Academy, which also serves a portion of the town's population. The U.S. Route 78 passes through the center of the town, leading east 9 miles to Blackville and northwest 21 miles to Aiken. Williston is also only a one hour drive to Columbia, South Carolina's capital.

## FAMILY® DOLLAR.

Family Dollar is an American variety store chain. With over 8,000 locations in all states except Alaska, Hawaii, Oregon, and Washington, it is the second largest retailer of its type in the United States. Family Dollar was founded in 1959 by Leon Levine, a 21-year-old entrepreneur. In November of that year, the company's first store was opened, in Charlotte, North Carolina. The company's headquarters are located right outside of Charlotte in an urban county called Matthew, NC employing 1,400 people. Consumables (food, health and beauty aids, and household items) account for around 70% of sales; stores also sell apparel, shoes, and linens. Family Dollar runs small neighborhood stores near its fixed-, low- and middle-income customers in rural and urban areas. Most merchandise costs less than \$10.

In mid-2015, Family Dollar was acquired by Dollar Tree in an \$8.5 billion cash-and-stock deal to create a company with more than 13,200 stores and some \$18 billion in sales. Together Dollar Tree and Family Dollar expect to realize annual savings of about \$300 million per year. For over 50 years, Family Dollar has provided customers with value and convenience. With the help of the vendor community they are able to keep costs low, enabling them to pass those savings down to customers.

| ТҮРЕ           | Subsidiary           |
|----------------|----------------------|
| FOUNDED        | 1959                 |
| # OF LOCATIONS | 8,000+               |
| HEADQUARTERS   | Matthews, NC         |
| WEBSITE        | www.familydollar.com |



Subway is an American privately held fast food restaurant franchise that primarily sells submarine sandwiches (subs) and salads. In 1965, the founder Fred Deluca borrowed \$1,000 from a friend to start "Pete's Super Submarines" in Bridgeport. Connecticut. In 1968, the sandwich shop was renamed "Subway". Since then, Subway became one of the fastest-growing franchises in the world. As of 2018, the company has approximately 45,000 stores located in 112 countries. More than half of the stores are located in the United States. Outside North America, the countries with the most locations are Australia (approximately 1,400), Brazil (approximately 2,200) and the United Kingdom (approximately 2,300).

Subway's international headquarters are located in Milford, Connecticut, and also has 5 regional centers. Subway is the largest single-brand restaurant chain and the largest restaurant operator in the world. Since 2007, Subway has consistently ranked in *Entrepreneur* magazine's "Top 500 Franchises list". In 2015, it ranked #3 on the "Top Global Franchises" list and #1 as the "Fastest Growing Franchise". At the end of 2010, Subway became the largest fast food chain worldwide, with 33,749 restaurants – 1,012 more than McDonald's.

| TYPE           | Private        |
|----------------|----------------|
| FOUNDED        | 1965           |
| # OF LOCATIONS | 44,758         |
| HEADQUARTERS   | Milford, CT    |
| WEBSITE        | www.subway.com |



Fastenal is an American company based in Winona, Minnesota. The company was founded in 1967 by Bob Kierlin, and it was incorporated December 24, 1968. The company distributes goods used by other businesses, it has over 2,600 branches throughout the US, Canada, Mexico, and Europe along with 13 distribution centers. Fastenal has retail stores in every U.S. state, every province of Canada, 14 Mexican states, Puerto Rico, and Panama. Fastenal resells industrial, safety, and construction supplies and offers services including inventory management, manufacturing, and tool repair. Fastenal's offerings are purchased, not made, but as of 2009, the company has at least one cold heading manufacturing line. Fastenal refers to itself as an industrial supply company, and Reuters calls it an industrial distributor.

Fastenal first sold mostly fasteners such as screws, threaded rods, and nuts, which are used in construction and manufacturing. Today's product range is more diverse, and the company had a total of 690,000 individual products as of 2010. In addition to a plethora of SKUs, the company offers a variety of services, including inventory management, small fastener manufacture, vending, and machining.

| ТҮРЕ           | Public           |
|----------------|------------------|
| FOUNDED        | 1967             |
| # OF LOCATIONS | 2,683            |
| HEADQUARTERS   | Winona, MN       |
| WEBSITE        | www.fastenal.com |



For the past 50 years, World Finance has been helping people realize their financial goals by offering fixed rate and payment loan solutions. With branches nationwide, the company is part of many communities in which we serve. Their branches are staffed with friendly, knowledgeable associates; the company has 3,500 associates employed in 15 different states. The employees understand people's needs and are available to meet with clients one-on-one to discuss loan options. The associates are committed to working with clients to find the solutions that fits every individual's situation and budget. They're knowledgeable about the products and services World Finance offers and are ready to help clients make the best loan decision.

When you need to borrow money, World Finance is a financial neighbor anyone can rely on and trust. Since 1962, they have been committed to helping neighbors thrive and grow by supporting their financial needs. With this company, you get the strength of a national financial institution and the personal services of local neighborhood branches. It's one of the top reasons this company serves over a million of customer per year and their customers keep choosing World Finance.

| ТҮРЕ           | Public               |
|----------------|----------------------|
| FOUNDED        | 1962                 |
| # OF LOCATIONS | 1,200                |
| HEADQUARTERS   | Greenville, SC       |
| WEBSITE        | www.loansbyworld.com |

| TENANT<br>NAME | LEASE<br>DATE | LEASE<br>EXPIRATION | SQUARE<br>FEET | ANNUAL<br>RENT | MONTHLY<br>RENT | CAM        | TAXES      | INSURANCE       | OPTIONS     |
|----------------|---------------|---------------------|----------------|----------------|-----------------|------------|------------|-----------------|-------------|
| Family Dollar  | 06/01/2018    | 06/30/2023          | 10,100         | \$36,360.00    | \$3,030.00      | Pro-Rata   | Pro-Rata   | Pro-Rata        | 6 x 5 Years |
| Fastenal       | 06/01/2016    | 05/31/2021          | 5,291          | \$37,200.00    | \$3,100.00      | Inc        | Inc        | Inc             | 1 x 5 Years |
| Subway         | 02/01/2018    | 01/31/2021          | 1,500          | \$18,937.20    | \$1,578.10      | \$1,200.00 |            | Actual Pro-Rata | 7 x 3 Years |
| Vacant         |               |                     | 1,000          |                | -               | -          | GOLD       | ISTON PAUL      |             |
| World Finance  | 03/16/2007    | 06/30/2019          | 1,000          | \$11,573.04    | \$964.42        | \$500.00   | \$1,250.00 | \$200.00        | 1 x 3 Years |
| Manant         |               |                     | ¢4.050         |                |                 |            |            |                 |             |
| Vacant         |               |                     | \$1,250        | -              | _               | -          | -          |                 |             |

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SANDS INVESTMENT GROUP NET INVESTMENTS... NET RESULTS

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