

KFC 34330 GROESBECK HIGHWAY CLINTON TOWNSHIP, MICHIGAN 48035

OFFERING MEMORANDUM

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### COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

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In Association with Michigan Designated Broker:
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CIA commercial investment a d v i s o r s

#### CLINTON TOWNSHIP, MICHIGAN

# INVESTMENT OVERVIEW

NAME KFC

LOCATION 34330 Groesbeck Highway
Clinton Township, Michigan 48035

MAJOR CROSS STREETS On Groesbeck Hwy (M-97), South of 15 Mile Rd

TENANT FQSR, LLC dba. KBP FOODS

PURCHASE PRICE \$1,504,000

CAP RATE 5.85%

ANNUAL RENT \$88.000

GROSS LEASEABLE AREA 2.684 SF

**RENTAL ESCALATIONS** 7% every 5 Years

LEASE TYPE Absolute NNN

OWNERSHIP (Building & Land) Fee Simple

YEAR BUILT | REMODELED 1973 | 2018

LOT SIZE ±0.522 Acre

LEASE EXPIRATION July 31, 2039

**OPTIONS** Two 5-Year Renewal Options

### POINTS OF INTEREST

**RETAIL | SHOPPING:** Nearby retailers (within 3-mile vicinity) include Lowe's Home Improvement, Target, Kohl's, Burlington, Sam's Club, Meijer, Dicks' Sporting Goods, Best Buy, Bed Bath & Beyond, At Home, Art Van Furniture, H&M, Kroger, ALDI, Save-A-Lot, Big Lots, Dollar Tree, Dollar General, ULTA Beauty, Walgreens, Rite Aid

**HIGHER EDUCATION:** 4 miles from Macomb Community College Warren (a community college offering nearly 200 degree & certificate programs with total enrollment of 21,946); 1.5 miles from Baker College of Clinton Township (a community college offering a variety of degree programs, including certificates, associate degrees & bachelor degrees with total enrollment of 3,625)

**HEALTH CARE:** 3.5 miles from McLaren Macomb Hospital (a 288-bed tertiary teaching facility with services such as cardiovascular care, award winning cancer services – the hospital is verified as a Level II Trauma Center & operates one of the busiest Emergency Centers in the area)

### INVESTMENT HIGHLIGHTS

**LEASE:** Brand New 20-Year Absolute NNN Lease with Attractive 7% Rental Escalations every 5 Years

**TENANT: KBP Foods** (the largest KFC franchisee in the U.S.) Operates **700+ Locations in 23 States** (17% of Locations in U.S. System) and will Generate Sales in Excess of \$800 Million in 2019 (FQSR, LLC is the Tenant on the Lease, Encompasses All Restaurant Locations)

SEASONED LOCATION/RECENT REMODEL: Successfully Open & Operating for Decades with an <u>Attractive 7.44% Rent-to-Sales Ratio!</u> – Recently Remodeled in 2018 to New American Showman Prototype, Showing Tenant's Commitment to this Location!

**TRAFFIC COUNTS:** Great Drive-By Visibility on Groesbeck Hwy (M-97) where Traffic Counts Exceed 39,010 CPD!

**2019 DEMOGRAPHICS (5-MI):** Total Population: 284,546 | Avg HH Income: \$70,059 | **Population Growth 2010-2019 (1-MI): 12.48%** 



# FINANCIAL ANALYSIS

### SUMMARY

**TENANT** 

FQSR, LLC dba. KBP Foods

PURCHASE PRICE

CAP RATE

GROSS LEASABLE AREA

YEAR BUILT | REMODELED

\$1,504,000

5.85%

2,684 SF

1973 | 2018

LOT SIZE

±0.522 Acre

**EXPENSE** 

FINANCING

REIMBURSEMENT

responsible for all expenses.

All Cash or Buyer to obtain new financing at

This is an Absolute NNN lease. Tenant is

Close of Escrow.

### RENT ROLL

TENANT INFO		LEASE TERMS	RENT SUMMARY			
TENANT NAME	SQ FT	TERM	INCREASE	RENT	ANNUAL INVESTOR RETURN	
FQSR, LLC dba. KBP Foods	2,665	Years 1-5: <b>07/08/19</b> to 07/31/24	Current	\$88,000	5.85%	
		Years 6-10: 08/01/24 to 07/31/29	7%	\$94,160	6.26%	
		Years 11-15: 08/01/29 to 07/31/34	7%	\$100,751	6.70%	
		Years 16-20: 08/01/34 to <b>07/31/39</b>	7%	\$107,804	7.17%	
					6.49% AVG ANNUAL RETURN	
RENEWAL OPTIONS		1 <sup>st</sup> Option: 08/01/39 to 07/31/44	7%	\$115,350		
		2 <sup>nd</sup> Option: 08/01/44 to 07/31/49	7%	\$123,425		

## TENANT OVERVIEW



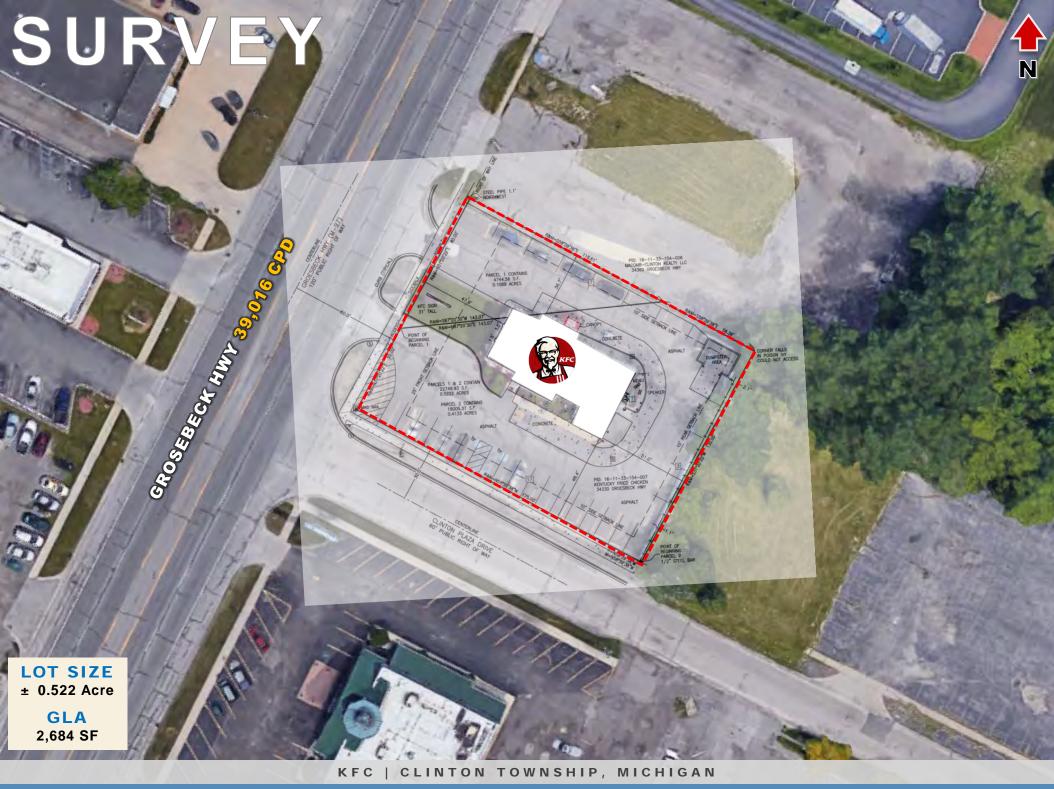
KBP Foods operates 700+ restaurants in 23 states and has Regional Vice Presidents in every major geographical region. The Corporate Office and Restaurant Support Center are located in Overland Park, Kansas.



The success KBP Foods has had with growth through acquisition is directly correlated to diligent selection criteria, prudent and responsible capital structure and industry leading operational talent. Ultimately giving their people significant opportunity to growth themselves personally, professionally and financially.

You can find out more about the Tenant by visiting their website: http://www.kbp-foods.com/











# LOCATION OVERVIEW



The Charter Township of Clinton is the most populous township in the state of Michigan. With more than 100,000 residents, Clinton Township is Michigan's tenth largest municipality. Despite its size, Clinton Township offers residents a wealth of tight-knit residential neighborhoods with all the amenities that families require.

**Macomb Community College** is a multi-campus community college in Macomb County. It offers bachelor's degree completion and graduate level programs. They now serve approximately 59,000 students annually, with 1,817 faculty and staff. Because of its location in Macomb County, often cited as a political bellwether, and its reputation for workforce training and retraining, Macomb has been a popular stop for presidents launching new educational initiatives and presidential candidates on the campaign trail. It has hosted every U.S. president since Ronald Reagan at least once, including President Donald Trump twice in 2016.

**Fiat Chrysler Automobiles**, often abbreviated as **FCA**, is an Italian-American multinational corporation and is the world's eighth largest auto maker. They handle automotive assembly and stamping, and are one of the largest employers in the area with over 4,000 employees.

**Ford Motor Company** is also another top employer in the area, with over 3,600 employees. Ford is an American multinational automaker that has its main headquarters in Dearborn, Michigan, a suburb of Detroit. It was founded by Henry Ford and incorporated on June 16, 1903. The company sells automobiles and commercial vehicles under the Ford brand and most luxury cars under the Lincoln brand.

The Henry Ford Health System (HFHS) is a comprehensive, integrated, non-profit health care organization in Metro Detroit. Henry Ford established the health system in 1915, and it is currently run by a 17-member board of trustees. Henry Ford Macomb Hospital provides comprehensive acute and tertiary care with 361 beds. Specialty services include a Heart & Vascular Institute, a comprehensive Joint Replacement Center, Henry Ford Cancer Institute, a Women's Health Center, along with a Birthing Center that features 18 labor, deliver, recovery and post-partum suites. The hospital also has an inpatient rehabilitation program, an ambulatory and minimally invasive surgery center and leading diagnostic imaging, along with advanced trauma capabilities and emergency services. They have over 30,000 employees, with 1,200 physicians practicing in over 40 specialties.

2019 DEMOGRAPHICS							
	1-MI	3-MI	5-MI				
TOTAL POPULATION	15,239	109,234	284,546				
POPULATION GROWTH 2010-2019	12.48%	2.20%	-0.14%				
DAYTIME POPULATION	13,398	99,029	262,056				
HOUSEHOLD GROWTH 2010-2019	12.39%	2.03%	0.14%				
AVERAGE HOUSEHOLD INCOME	\$61,680	\$68,404	\$70,059				

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