

# MCDONALD'S

LOW PRICE POINT MCDONALD'S IN INCOME TAX FREE FLORIDA



### **Overview**



### **MCDONALD'S**

15438 SW WARFIELD BLVD, INDIANTOWN, FL 34956  $_{\searrow}$ 



\$1,280,000

**PRICE** 

4.95%

CAP

LEASABLE SF

I AND ARFA

**LEASE TYPE** 

3,133 SF

1.08 AC

NN

LEASE EXPIRATION

YEAR BUILT

**PARKING** 

2033\*

2013

23 SPACES

Corporate lease with 10% rental increases every 5 years

Unusually low price point and high cap rate for McDonald's corporate location

Tax-free state - approximately 30 minutes northwest of **West Palm Beach** 

McDonald's is the most well-known quick service restaurant chain worldwide

<sup>\*</sup> Tenant has a one-time right to terminate the lease in 2023 (LY 10).

### **Investment Highlights**

#### THE OFFERING

Long-term McDonald's restaurant with corporate lease

Income tax free, business friendly, rapidly growing Florida location

Extremely low rent and tenant occupancy costs – 10% rent increases every five years

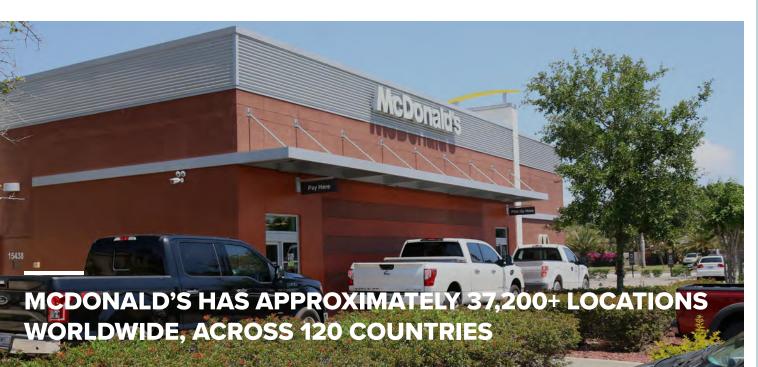
The only McDonald's within 16 miles – significant regional draw

Adjacent (shares party wall) to a build-to-suit Dollar General store, helping further draw customers to the site

#### THE SUBJECT PROPERTY

Located on the main retail corridor in Indiantown, which is bordered by the St. Lucie Canal in Martin County, Florida

Martin County is home to the world's first hybrid solar energy facility, a thriving marine industry, as well as one of the country's premiere horse racing facilities, Payson Park



## Contact the team

#### **CHRIS PETERS**

cpeters@capitalpacific.com

PH: 415.274.2703

CA DRE# 01339983

#### CHRIS KOSTANECKI

ck@capitalpacific.com

PH: 415.274.2701

**CA DRE# 01002010** 

#### **ZEB RIPPLE**

zripple@capitalpacific.com

PH: 415.274.2702

**CA DRE# 01242540** 

#### **TREVOR MORSE**

tmorse@capitalpacific.com

PH: 415.274.2714

CA DRE# 01996197

#### IN CONJUNCTION WITH **FL LICENSED BROKER:**

Andrew T. Knight

New England Commercial Brokerage 860.648.1600

to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for anu



### **Submarket Overview**

### **RETAILERS IN CLOSE PROXIMITY INCLUDE:**

Family Dollar

Dollar General **IGA Market** 

1-MILE 3-MILES 5-MILES

Seminole Inn Napa Auto Parts

Shell Station Dunkin' Donuts

Subway

Circle K Harbor Community Bank

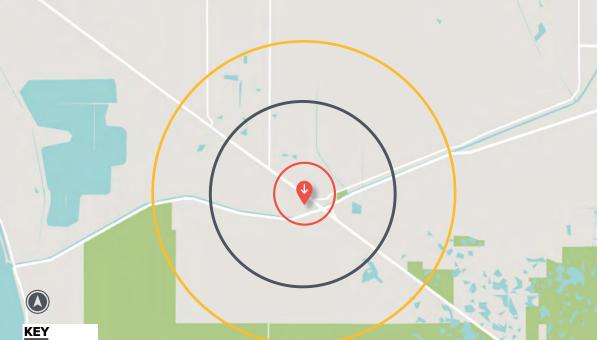
Cracker's Cafe Fruitlandia Grocery Burger King

Cricket Wireless

Little Caesars Pizza

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.





### **BUSINESS SUMMARY**

TOTAL	1-MILE	3-MILES	5-MILES
Businesses	106	171	175
Employees	846	1,396	1.451
Residential Population	3,972	7,442	8,307

## **Subject Property**









## **Surrounding Retail**









### **Income & Expense**

PRICE	\$1,280,000
Price Per Square Foot:	\$408.55
Capitalization Rate:	4.95%
Total Rentable Area (SF):	3,133
Lot Size (AC):	1.08
STABILIZED INCOME	PER SQUARE FOOT

STABILIZED INCOME	AKE I OO I		
Scheduled Rent	\$21.07	\$66,000	
CAM Reimbursement	\$0.53	\$1,656	
Effective Gross Income	\$21.59	\$67,656	
LESS	PER SQUARE FOOT		
Taxes	NNN	\$0.00	
Insurance	(\$0.43)	(\$1,350)	
CAM's	(\$0.95)	(\$2,980)	
Total Operating Expenses	(\$1.38)	(\$4,330.00)	
FOLIALS NET OPERATING INCOME \$63,326			





TENANT II	NFO	LEASE	TERMS	RENT SUMMARY				
TENANT NAME	SQ. FT.			CURRENT RENT	MONTHLY RENT	YEARLY RENT	MONTHLY RENT/FT	YEARLY RENT/FT
McDonald's	3,133	10/1/2013	9/30/2018		\$5,000	\$60,000	\$1.60	\$19.15
		10/1/2018	9/30/2023	\$66,000	\$5,500	\$66,000	\$1.76	\$21.07
		*10/1/2023	9/30/2028		\$6,050	\$72,600	\$1.93	\$23.17
		10/1/2028	9/30/2033		\$6,655	\$79,860	\$2.12	\$25.49
	Option 1	10/1/2033	9/30/2038		\$7,320	\$87,840	\$2.34	\$28.04
	Option 2	10/1/2038	9/30/2043		\$8,052	\$96,624	\$2.57	\$30.84
	Option 3	10/1/2043	9/30/2048		\$8,857	\$106,284	\$2.83	\$33.92
	Option 4	10/1/2048	9/30/2053		\$9,743	\$116,916	\$3.11	\$37.32
	Option 5	10/1/2053	9/30/2058		\$10,717	\$128,604	\$3.42	\$41.05
	Option 6	10/1/2058	9/30/2063		\$11,789	\$141,468	\$3.76	\$45.15
	Option 7	10/1/2063	9/30/2068		\$12,968	\$155,616	\$4.14	\$49.67
	Option 8	10/1/2068	9/30/2073		\$14,265	\$171,180	\$4.55	\$54.64
TOTALS:	3,133			\$66,000	\$5,500	\$66,000	\$1.76	\$21.07

<sup>\*</sup>Note: Tenant has a one-time right to terminate the lease in year 10

### Lease Abstract

## PREMISES & TERM

TENANT McDonald's BUILDING SF 3,133 SF LEASE TYPE NN 20 Years

**EXPIRATION** September 30, 2033 **OPTIONS** Eight 5-year terms

#### **RENT**

#### **BASE RENT**

DATE RANGE	MONTHLY RENT	ANNUAL RENT
10/1/2013 - 9/30/2018	\$5,000	\$60,000
10/1/2018 - 9/30/2023	\$5,500	\$66,000
10/1/2023 - 9/30/2028	\$6,050	\$72,600
10/1/2028 - 9/30/2033	\$6,655	\$79,860

#### **OPTION RENTS**

DATE RANGE	MONTHLY RENT	ANNUAL RENT
#1. 10/1/2033 - 9/30/2038	3 \$7,320	\$87,840
#2. 10/1/2038 - 9/30/204	3 \$8,052	\$96,624
#3. 10/1/2043 - 9/30/204	8 \$8,857	\$106,284
#4. 10/1/2048 - 9/30/205	3 \$9,743	\$116,916
#5. 10/1/2053 - 9/30/205	8 \$10,717	\$128,604
#6. 10/1/2058 - 9/30/206	3 \$11,789	\$141,468
<b>#7.</b> 10/1/2063 - 9/30/2068	8 \$12,968	\$155,616
#8. 10/1/2068 - 9/30/207	3 \$14,265	\$171,180
	' '	

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.

#### **EXPENSES**

#### **INSURANCE**

Tenant shall carry the following insurance policies: (1) "All-risk" insurance covering the improvements and Tenant's contents in an amount equal to the full replacement value; (2) Insurance against loss or damage by fire and other casualties; (3) Commercial General Liability Insurance with limits no less than \$1 million per occurrence and \$1 million in aggregate, naming Landlord as additional insured.

Landlord shall maintain the following insurance policies: (1) Commercial General Liability Insurance with limits no less than \$1 million per occurrence and \$3 million in aggregate, naming Tenant as additional insured.

#### UTILITIES

Tenant is responsible for direct payment of all utilities to the appropriate billing authority.

#### CAM

Tenant shall reimburse Landlord for the expense of maintaining and repairing the parking areas, drive-ways and landscaping located on the Leased Space, up to a predetermined cap.

#### **TAXES**

Tenant is responsible for the direct payment of property taxes to the taxing authority. Tenant shall also reimburse Landlord for real estate taxes billed for the Land.

#### **LANDLORD'S OBLIGATIONS**

Landlord is responsible for the maintenance and repair of the roof, structure, and HVAC system serving the Property.

#### **TENANT'S OBLIGATIONS**

Tenant is responsible for the maintenance and repair of all non-structural portions of the Property.

## **LEASE PROVISIONS**

#### **RIGHT TO TERMINATE**

Tenant has a one-time early termination right after year 10 of the primary term.

#### **RIGHT OF FIRST REFUSAL**

Tenant has the right of first refusal to purchase the Property within 30 days of notice from Landlord.

#### **CO-TENANCY**

If the space adjacent to McDonald's is not occupied for more than 365 consecutive days, then Tenant shall be obligated to pay only 75% of the monthly rent until the space 10 is re-opened.

### Site Plan



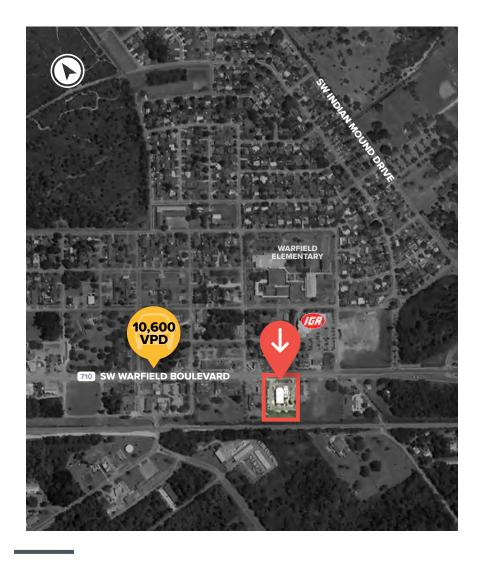




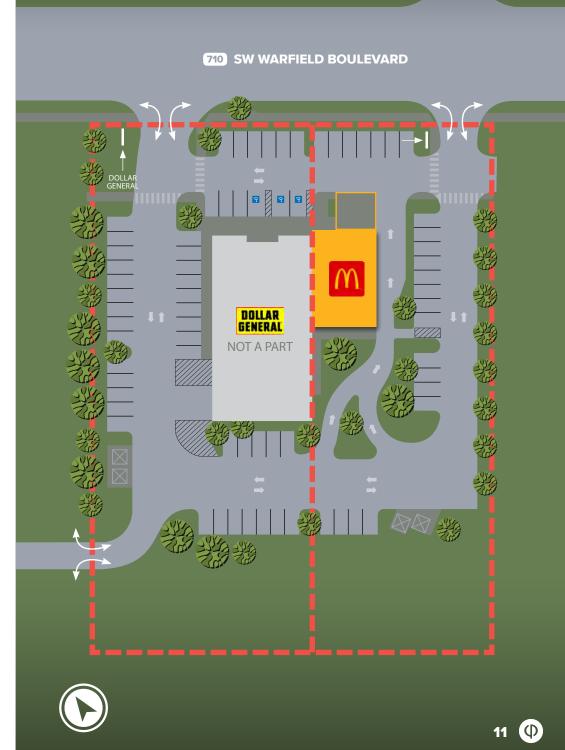
1.08 ACRES



23 SPACES











### **ABOUT MCDONALD'S**

McDonald's is the world's leading foodservice retailer with over 37,200 restaurants serving approximately 70 million people per day in 120 countries.

Recently McDonald's spent \$1.9 billion to re-franchise 4,000 restaurants and upgrade more than 650 locations with new sleek furniture, self-serve kiosks and table service. The company now has over 3,000 renovated locations with plans to open 1,000 new stores and bring it's number of renovated restaurants up to 4,000.

In 2018, McDonald's Global same-store sales increased 4.5%, reflecting positive comparable sales across all segments, with reported total revenues of \$21 billion.

McDonald's primarily sells hamburgers, cheeseburgers, chicken, french fries, breakfast items, soft drinks, milkshakes and desserts. In response to changing consumer tastes, the company has expanded its menu to include salads, fish, wraps, smoothies and fruit.

37,200+

LOCATIONS IN 119 COUNTRIES

**2018 REVENUES** 

PEOPLE 70 Million

### **Demographics**

#### **POPULATION**

<b>223</b>	1-MILE	3-MILES	5-MILES
2010	3,738	6,711	7,427
2019	4,216	7,847	8,651
2024	4,474	8,448	9,304

#### **2019 HH INCOME**

\$	1-MILE	3-MILES	5-MILES
Average	\$68,109	\$69,229	\$67,079

#### **MARTIN COUNTY TOP EMPLOYERS**

#### **EMPLOYER**

Martin Health System

Paradigm Precision

**Triumph Aerostructures** 

Vought Aircraft

Liberator Medical Supply



THE AVERAGE HOUSEHOLD INCOME WITHIN A 3-MILE RADIUS IS OVER \$69K

### **Location Overview**



**INDIANTOWN** is a newly incorporated village in Martin County, Florida. In November 2017, Indiantown voted to incorporate and be governed by a 5-member village council, opening doors to growing it's economy, creating jobs, and improving local quality of life. The village is home to the Martin Next Generation hybrid solar energy facility, as well as one of the country's premiere horse racing facilities, Payson Park.

Traditionally a citrus growing region, Indiantown has made efforts in recent years to expand it's industrial sector. The town as been honored as a Smart Rural Community due to its high tech readiness, fiber optics network, and solar-thermal power plant. Indiantown is also known for having a high standard of education and top-rated primary and secondary schools.

### FLORIDA COMMERCE PARK

THE FLORIDA COMMERCE PARK

is a 100-acre industrial park situated along Highway 710 in Indiantown. The Park features up to 1.3 million square feet of building potential. It

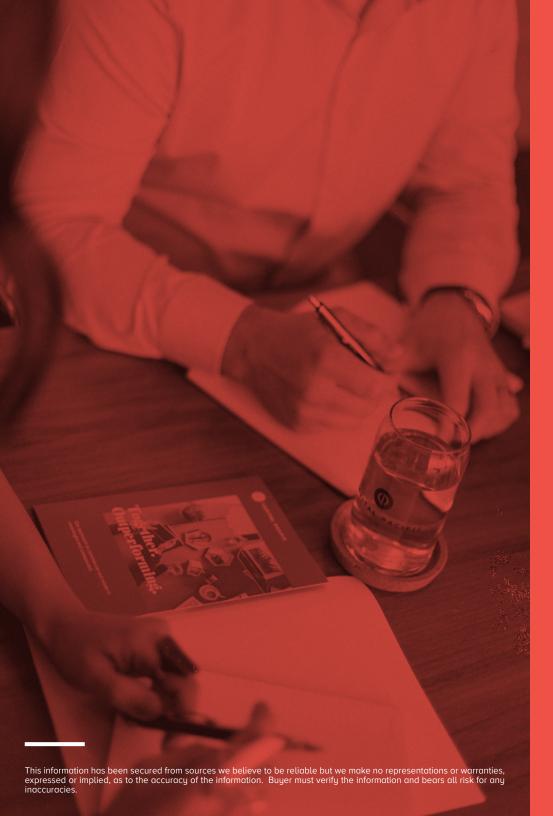
is the first permit & shovel-ready industrial project in Martin County.

586,414



This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.





# We'd love to hear from you.

#### **CHRIS PETERS**

cpeters@capitalpacific.com
PH: 415.274.2703
CA DRE# 01339983

#### **ZEB RIPPLE**

zripple@capitalpacific.com PH: 415.274.2702 CA DRE# 01242540

#### **CHRIS KOSTANECKI**

ck@capitalpacific.com
PH: 415.274.2701
CA DRE# 01002010

#### **TREVOR MORSE**

tmorse@capitalpacific.com PH: 415.274.2714 CA DRE# 01996197

## IN CONJUNCTION WITH FL LICENSED BROKER:

Andrew T. Knight
New England Commercial Brokerage
860.648.1600

CAPITAL PACIFIC COLLABORATES.
CLICK HERE TO MEET OUR
SAN FRANCISCO TEAM:

ZEB RIPPLE CHRIS KOSTANECKI CHRIS PETERS

JOHN ANDREINI JOE CACCAMO DAVE LUCAS

JUSTIN SHARP RICK SANNER JACK NAVARRA

ZANDY SMITH JUSTIN STARK SAMANTHA TULLIO





SFO. PDX. SEA. CAPITALPACIFIC.COM

