KFC

11137 BUCHANAN TRAIL EAST | WAYNESBORO, PENNSYLVANIA 17268





Represented by: JUSTIN ZAHN justin@ciadvisor.com

Represented by: JUSTIN CARLSON jcarlson@ciadvisor.com

COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

9383 East Bahia Drive, Suite 130 | Scottsdale, Arizona 85260 480.214.5088 - Office | www.ciadvisor.com



In Association with Pennsylvania Local Broker: **BRIAN BROCKMAN** – PA License # RM423816 brian@bangrealty.com

BANG REALTY-PENNSYLVANIA, INC.

11427 Reed Hartman Hwy # 236 | Cincinnati, OH 45241 812.496.5004 - Direct | 513.300.0763 - Cell www.bangrealty.com

INVESTMENT OVERVIEW

NAME

11137 Buchanan Trail East Waynesboro, Pennsylvania 17268

MAJOR CROSS STREETS

TENANT

PURCHASE PRICE

ANNUAL RENT

CAP RATE

LOCATION

GROSS LEASEABLE AREA

RENTAL ESCALATIONS

LEASE TYPE

OWNERSHIP

YEAR BUILT

LOT SIZE

LEASE EXPIRATION

OPTIONS

* According to Franklin County

KFC

Buchanan Trail East & Old Forge Rd

FQSR, LLC dba. KBP FOODS

\$1,487,000

5.65%

\$84,000

2.822 SF

7% every 5 Years

Absolute NNN

(Building & Land) Fee Simple

2005

±1.34 Acres

July 31, 2039

Two 4-Year & 11-Month Renewal Options

POINTS OF INTEREST

RETAIL | SHOPPING | ENTERTAINMENT: Nearby retailers include Walmart Supercenter, Lowe's Home Improvement, Dollar General, Goodwill, Verizon, AT&T Store, Cricket Wireless; The Borough of Waynesboro has major retailers such as Martin's Food, Dollar Tree, Tractor Supply Co., True Value, Pet Valu, Rite Aid, CVS Pharmacy, AutoZone, Advance Auto Parts. Sprint Store

EDUCATION: There are 6 public schools in The Borough of Waynesboro with total enrollment of 4,192)

HEALTH CARE: 2 miles from Waynesboro Hospital (a full-service community hospital offering outpatient, surgical, and emergency services. as well as comprehensive health education programs with 56 licensed beds)

INVESTMENT HIGHLIGHTS

LEASE: Brand New 20-Year Absolute NNN Lease with Attractive 7% Rental Escalations every 5 Years

TENANT: KBP Foods (the largest KFC franchisee in the U.S.) Operates 700+ Locations in 23 States (17% of Locations in U.S. System) and will Generate Sales in Excess of \$800 Million in 2019 (FQSR, LLC is the Tenant on the Lease, Encompasses All Restaurant Locations)

SEASONED LOCATION: Successfully Open & Operating since 2005 with an Attractive 7.51% Rent to Sales Ratio!

TRAFFIC COUNTS: Sitting on a Large ±1.34-Acre Lot (Pad Site to Lowe's Home Improvement & Walmart Supercenter) with Great Drive-By Visibility where Traffic Counts Exceed 15,900 CPD!

2019 DEMOGRAPHICS: Total Population (5-MI): 32,015 | Avg HH Income (1-MI): \$81,656 | Population Growth 2010-2019 (3-MI): 11.21%



FINANCIAL ANALYSIS

SUMMARY

TENANT

PURCHASE PRICE

CAP RATE

GROSS LEASABLE AREA

YEAR BUILT

FQSR, LLC dba. KBP Foods

\$1,487,000

5.65%

2,822 SF

2005

LOT SIZE

EXPENSE REIMBURSEMENT

FINANCING

±1.34 Acres

This is an **Absolute NNN lease**. Tenant is responsible for all expenses.

All Cash or Buyer to obtain new financing at Close of Escrow.

RENT ROLL

			and the same of th		
TENANT INFO		LEASE TERMS	RENT SUMMARY		
TENANT NAME	SQ FT	TERM	INCREASE	RENT	ANNUAL INVESTOR RETURN
FQSR, LLC dba. KBP Foods	2,822	Years 1-5: 07/08/19 to 07/31/24	Current	\$84,000	5.65%
		Years 6-10: 08/01/24 to 07/31/29	7%	\$89,880	6.04%
44		Years 11-15: 08/01/29 to 07/31/34	7%	\$96,172	6.47%
		Years 16-20: 08/01/34 to 07/31/39	7%	\$102,904	6.92%
, f					6.27% AVG ANNUAL RETURN
RENEWAL OPTIONS Two 4-year & 11-month options		1st Option: 08/01/39 to 06/30/44	7%	\$110,107	
		2 nd Option: 07/01/44 to 05/31/49	7%	\$117,814	
The state of the s					

TENANT OVERVIEW



KBP Foods operates 700+ restaurants in 23 states and has Regional Vice Presidents in every major geographical region. The Corporate Office and Restaurant Support Center are located in Overland Park, Kansas.



The success KBP Foods has had with growth through acquisition is directly correlated to diligent selection criteria, prudent and responsible capital structure and industry leading operational talent. Ultimately giving their people significant opportunity to growth themselves personally, professionally and financially.

You can find out more about the Tenant by visiting their website: http://www.kbp-foods.com/



SITE PHOTOS ACTUAL INTERIOR

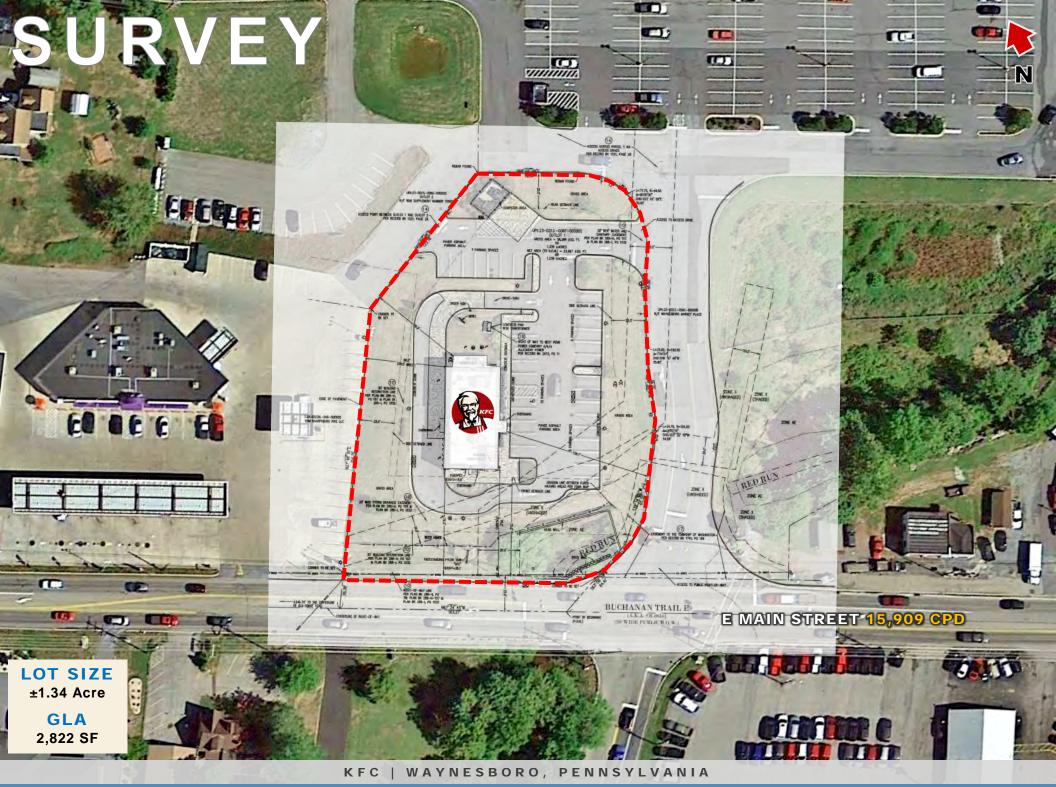






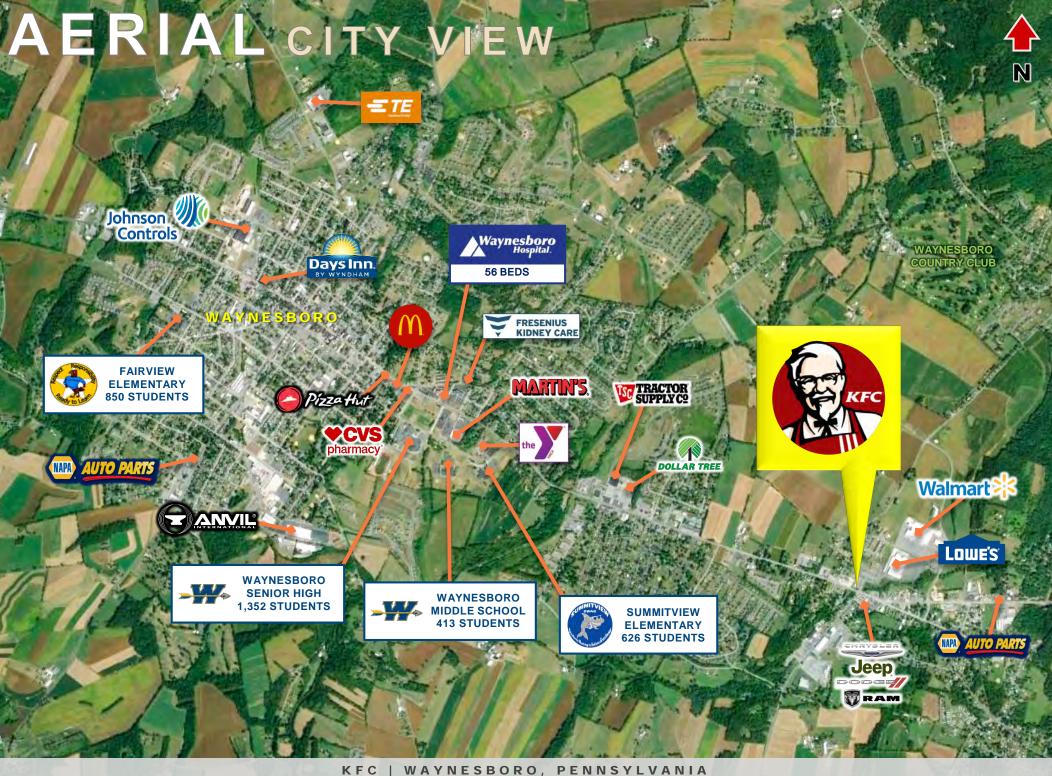


KFC | WAYNESBORO, PENNSYLVANIA









LOCATION OVERVIEW



Waynesboro is a borough in Franklin County, Pennsylvania, on the southern border of the state. Waynesboro is in the Cumberland Valley between Hagerstown, Maryland and Chambersburg, Pennsylvania. It is part of Chambersburg, PA Micropolitan Statistical Area, which is part of the Baltimore–Washington metropolitan area. It is 2 miles north of the Mason–Dixon line and close to Camp David and the Raven Rock Mountain Complex.

The Waynesboro Area School District is a midsized, suburban public school district located in Franklin County. The Waynesboro Area School District operates four elementary schools, a middle school and a high school. The district employs over 500 staff with an enrollment of 4,200+ students.

Renfrew became a public museum and park in 1975 through the generosity of its last private owner. In her will, Emma Nicodemus specified that her house and the surrounding 107-acres, willed to the Borough of Waynesboro, be made into a museum and parkland. Research and restoration have expanded the scope of the site to include a Visitors Center in the Victorian period barn, several restored outbuildings which include the smokehouse, milkhouse and the Fahnestock farmstead with its barn and house.

The foundation of Waynesboro's industrial activity was laid by George Frick, whose invention of a small steam engine for farm use replaced cumbersome horsepower. He founded Frick Co., now known as Johnson Controls. Johnson Controls is a global diversified technology and multi industrial leader serving a wide range of customers in more than 150 countries.

2019 DEMOGRAPHICS								
guan.	1-MI	3-MI	5-MI					
TOTAL POPULATION	2,723	19,466	32,015					
POPULATION GROWTH 2010-2019	4.37%	11.21%	9.23%					
DAYTIME POPULATION	2,642	17,977	28,796					
HOUSEHOLD GROWTH 2010-2019	4.35%	11.12%	9.31%					
AVERAGE HOUSEHOLD INCOME	\$81,656	\$73,592	\$71,770					

CONFIDENTIALITY AGREEMENT

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Commercial Investment Advisors, Inc. and should not be made available to any other person or entity without the written consent of Commercial Investment Advisors, Inc. | CIA Brokerage Company. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Commercial Investment Advisors, Inc. | CIA Brokerage Company has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. Any projections, opinions, assumptions or estimates used in the Marketing Brochures are for example only and do not represent the current or future performance of any property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Commercial Investment Advisors, Inc. | CIA Brokerage Company has not verified, and will not verify, any of the information contained herein, nor has Commercial Investment Advisors, Inc. | CIA Brokerage Company conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Like all real estate investments, all of these investment carries significant risks. Purchaser and Purchaser's legal and financial advisors must request and carefully review all legal and financial documents related to the properties and tenants. While the tenant's past performance at these locations or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Purchaser is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Purchaser may be able to negotiate with a potential replacement tenant considering the location of the property, and Purchaser's legal ability to make alternate use of the property. All potential buyers must take appropriate measures to verify all of the information set forth herein.

BY ACCEPTING THIS MARKETING BROCHURE YOU AGREE TO RELEASE COMMERCIAL INVESTMENT ADVISORS, INC. | CIA BROKERAGE COMPANY HOLD IT HARMLESS FROM ANY KIND OF CLAIM, COST, EXPENSE, OR LIABILITY ARISING OUT OF YOUR INVESTIGATION AND/OR PURCHASE OF ANY PROPERTY.

FOR MORE INFORMATION:

JUSTIN ZAHN

Vice President O +1 480 718 5555 C +1 402 730 6021 justin@ciadvisor.com

JUSTIN CARLSON

Senior Investment Advisor O +1 480 214 5089 C +1 480 580-8723 jcarlson@ciadvisor.com

