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## COMMERCIAL INVESTMENT ADVISORS, INC.

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**JUSTIN CARLSON** 

In Association with Michigan Designated Broker: Andy & Colleen Whisler | Community Choice Realty | MI License # 6502380502

KFC 7008 NORTH SAGINAW RD MT. MORRIS TOWNSHIP, MICHIGAN 48458

### OFFERING MEMORANDUM

## **INVESTMENT** OVERVIEW

NAME	KFC
LOCATION	7008 North Saginaw Road Mt. Morris Township, Michigan 48458
MAJOR CROSS STREETS	NEC of N Saginaw Rd & E Stanley Rd
TENANT	FQSR, LLC dba. KBP FOODS
PURCHASE PRICE	\$1,826,000
CAP RATE	5.75%
ANNUAL RENT	\$105,000
GROSS LEASEABLE AREA	2,150 SF
RENTAL ESCALATIONS	7% every 5 Years
LEASE TYPE	Absolute NNN
OWNERSHIP	(Building & Land) Fee Simple
YEAR BUILT	December 2018
LOT SIZE	±0.535 Acre
LEASE EXPIRATION	May 31, 2039
OPTIONS	Two 5-Year Renewal Options

### **POINTS OF INTEREST**

**RETAIL | SHOPPING:** The City of Mt. Morris has retailers such as Kroger, Save-A-Lot, Family Dollar, Dollar General, Dollar Tree, Rite Aid; Neighboring City of Flint has retailers such as Walmart Supercenter, Sam's Club, The Home Depot, Target, Kohl's, Burlington, Hobby Lobby, Michaels, Best Buy, JCPenney, Macy's, Barnes & Noble, Old Navy, PetSmart, ALDI, Walgreens, etc.

**HIGHER EDUCATION:** 6 miles from University of Michigan-Flint (a public university offering over 100 undergraduate, and about 35 master's, doctoral and certificate programs with total enrollment of 7,532); 8 miles from Mott Community College (a public community college offering over 60 associate degrees & 40 pre-associate certificates with total enrollment of 6,298); 8 miles from Kettering University (a private cooperative education & experiential learning-based university offering bachelor's & master's degrees in STEM & business fields with total enrollment of 2,311)

**HEALTH CARE:** 6 miles from Hurley Medical Center (a 443-bed public nonprofit hospital); 8.5 miles from McLaren Flint Hospital (a 378-bed tertiary teaching, non-profit hospital)

### **INVESTMENT HIGHLIGHTS**

**LEASE:** Brand New 20-Year Absolute NNN Lease with Attractive 7% Rental Escalations every 5 Years

**TENANT: KBP Foods** (the largest KFC franchisee in the U.S.) Operates **700+ Locations in 23 States** (17% of Locations in U.S. System) and <u>will</u> <u>Generate Sales in Excess of \$800 Million in 2019</u> (FQSR, LLC is the Tenant on the Lease, Encompasses All Restaurant Locations)

**BRAND NEW CONSTRUCTION:** New, High-Quality Build-to-Suit Construction of KFC's Newest "American Showman" Prototype in 2018

**STRONG SALES PERFORMANCE:** Sales are Currently Tracking to Hit an Attractive 7.16% Rent to Sales Ratio!

**TRAFFIC COUNTS:** Situated on a Hard Corner with Great Drive-By Visibility where Traffic Counts Exceed 29,740 CPD!

**DEMOGRAPHICS (5-MI):** Total Population: 86,850 | Average Household HH Income: \$40,614



## FINANCIAL ANALYSIS

### SUMMARY

TENANT	FQSR, LLC dba. KBP Foods	LOT SIZE	±0.535 Acre
PURCHASE PRICE	\$1,826,000	EXPENSE	This is an Absolute NNN lease. Tenant is
CAP RATE	5.75%	REIMBURSEMENT	responsible for all expenses.
GROSS LEASABLE AREA	2,150 SF	FINANCING	All Cash or Buyer to obtain new financing at
YEAR BUILT	December 2018	F	Close of Escrow.
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TENANT INFO		LEASE TERMS	RENT SUMMARY		
TENANT NAME	SQ FT	TERM	INCREASE	RENT	ANNUAL INVESTOR RETURN
FQSR, LLC dba. KBP Foods	2,150	Years 1-5: <b>06/01/19</b> to 05/31/24	Current	\$105,000	5.75%
		Years 6-10: 06/01/24 to 05/31/29	7%	\$112,350	6.15%
		Years 11 <mark>-15</mark> : 06/01/29 to 05/31/34	7%	\$120,215	6.58%
		Years 16-20: 06/01/34 to <b>05/31/39</b>	7%	\$128,630	7.04%
					6.38% AVG ANNUAL RETURN
RENEWAL OPTIONS		1 <sup>st</sup> Option: 06/01/39 to 05/31/44	7%	\$137,634	- W
		2 <sup>nd</sup> Option: 06/01/44 to 05/31/49	7%	\$147,268	

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## **TENANT** OVERVIEW



KBP Foods operates **700+ restaurants in 23 states** and has Regional Vice Presidents in every major geographical region. The Corporate Office and Restaurant Support Center are located in Overland Park, Kansas.



The success KBP Foods has had with growth through acquisition is directly correlated to diligent selection criteria, prudent and responsible capital structure and industry leading operational talent. Ultimately giving their people significant opportunity to growth themselves personally, professionally and financially.

You can find out more about the Tenant by visiting their website: http://www.kbp-foods.com/



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#### **KFC** MT. MORRIS TOWNSHIP, MICHIGAN

# LOCATION OVERVIEW

Freeland Saginaw Sandusky Hemlock Vassar lette Frankenmuth. Saint Charles Birch Run BrownCity Chesaning Montrose Clio Yale D Flushing Flint Capac Owosso Swartz Creek Almont Goodrich Durand Armada Oxford Perry Richmo Romeo Linden Holly Fenton Lake Orion ett 94 New Haven Williamston New Baltimore Waterford **Rochester Hills** Fowlerville Webberville Howell 96 Sterling Pontiac Mount Clemens Milford Troy Heights Saint Clair Brighton Wixom Birmingham Shores Farmington Hills SouthLyon Warren Grosse Novi Southfield Pinckney Pointe Woods Harper Woods Whitmore Lake Highland Park-Grosse Pointe Fa ivonia Detroit Grosse CLAI Dexter Westland Dearborn Chelsea Canton Heights Ann Arbor **75 MILES TO** son DETROIT, MI Ypsilanti Romulus TOTAL POPULATION: Belleville' Southq 673,104 Manchester Saline Trenton Woodhaven • FlatRock Amherstburg Milan Clinton South Rockwood Gibraltar Rockwood Tecumseh Dundee Monroe Adrian JUSTIN CARLSON

**Mount Morris** is a city in Genesee County in the U.S. state of Michigan. The city is within the Mount Morris Township survey area, but is politically independent. It was named after Mount Morris, New York, because many of the early settlers had come from there.

**The University of Michigan–Flint** is a public, comprehensive urban university in Flint, Michigan. It is one of the two University of Michigan satellite campuses. The campus has over 7,530 students and over 1,000 faculty and staff. The University of Michigan–Flint is rated as one of the best master's-level public universities in the Midwest. Flint offers over 100 undergraduate, and approximately 35 master's, doctoral and certificate programs.

**Mott Community College** is a public community college offering over 60 associate degrees & 40 pre-associate certificates with total enrollment of 6,298.

**McLaren Flint** is a nonprofit, 378-bed tertiary teaching hospital, located in Flint, Michigan. They employ over 2,900 people, with more than 600 medical staff members. McLaren is affiliated with the Michigan State University College of Human Medicine's Medical Residency Programs, including Family Medicine, Internal Medicine, General Surgery, Orthopedic Surgery and Radiology. McLaren also maintains a Hematology/Oncology Fellowship Program in partnership with Michigan State University, and is sponsoring a Surgical Oncology Fellowship Program.

**Hurley Medical Center** is a teaching hospital serving Genesee, Lapeer and Shiawassee counties. Situated in Flint, Michigan, it is a 443-bed public non-profit hospital with over 3,000 employees.

2019 DEMOGRAPHICS						
	1-MI	3-MI	5-MI			
TOTAL POPULATION	5,015	34,867	86,850			
POPULATION GROWTH 2010-2019	-0.06%	6.07%	3.11%			
DAYTIME POPULATION	3,175	22,419	58,016			
HOUSEHOLD GROWTH 2010-2019	-0.25%	6.51%	3.14%			
AVERAGE HOUSEHOLD INCOME	\$36,331	\$38,577	\$40,614			

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## **CONFIDENTIALITY** AGREEMENT

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#### FOR MORE INFORMATION:

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