## RAISING CANE'S EXCLUSIVE NET LEASED OFFERING

## CHICKEN FINGERS

STARBUCKS

# OFFERING MEMORANDUM



9570 S Western Avenue, Evergreen Park, Illinois 60805

## **Confidentiality and Disclaimer**

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newlyacquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease: cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

#### CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap Real Estate Investment Services, Inc. ("M&M") is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of M&M, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of M&M, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.







#### About the Investment

- ✓ Brand New Corporate Raising Cane's Ground Lease with Approximately 13.5 Years Remaining on the Original 15 Year Lease
- ✓ Attractive 10% Rental Escalations Every Five Years
- ✓ Three, Five Year Tenant Renewal Options
- ✓ The Building is Approximately 3,598 Square Feet and Sits on Roughly 0.92 Acres of Land
- ✓ Class 8 Tax Incentive | Providing Landlord With Potential Upside and Additional Income

## **About the Location**

- ✓ Situated in an Extremely Active Retail Corridor with Walmart, Whole Foods, Meijer, Sam's Club, Menards, Burlington, TJ Maxx, and Many More
- ✓ Very Affluent Community | Within a One-Mile Radius the Average Household Income is more than \$118,000
- ✓ The Property is Located Within an Extremely Dense Residential Area with Nearly 19,000 People in a One-Mile Radius and 226,000 People in a Three-Mile Radius

## About the Tenant / Brand

- ✓ Globally Recognized Brand | ~400 Stores Located Across the United States and Five Countries Abroad
- ✓ Continuously Growing Popularity | 30.6% Year Over Year Sales Increase
- ✓ Expanding Footprint | ~90 Units Added in 2017 | 22.9% Year Over Year Increase
- ✓ Committed to a Specialized Menu That Guarantees Quality Meals and Satisfied Customers



## **CLASS 8 TAX INCENTIVE**

The Village has designate Evergreen Plaza for Class 8 assessment status for a period of 12 years. In Cook County, a Class 8 assessment status reduces the property's assessment level from 25% to 10% for the first 10 years. As a result, the Landlord collects a tax bill from the county at 10% of the assessment level and as per the lease, the Tenant shall reimburse the Landlord based on a full assessment level of 25%. Therefore, the Class 8 structures allows the Landlord to capture the spread between the taxes they collect from the tenant and the taxes that are owed to the county. Please contact the Listing Agent for more details.\*

\*BUYER AND SELLER UNDERSTANDS AND ACKNOWLEDGES THAT BROKER IS NOT QUALIFIED TO PROVIDE, AND HAS NOT BEEN CONTRACTED TO PROVIDE, LEGAL, FINANCIAL OR TAX ADVICE, AND THAT ANY SUCH ADVICE MUST BE OBTAINED FROM BUYER'S ATTORNEY, ACCOUNTANT OR TAX PROFESSIONAL.



3

**Financial Analysis** 



## PRICE: \$3,713,495 | CAP: 5.29% | COMBINED INCOME: \$196,410

5.29%

\$196,410

\$155,000

15 Years

13.5 Years

\$41,410 (Estimated)

Net Leased Restaurant

September 29, 2017

September 30, 2032

Triple-Net (NNN)

**Tenant Responsible** 

10% Every Five Years

Raising Cane's Restaurant L.L.C.

Three (3), Five (5)-Year Options

#### **PROPERTY DESCRIPTION**

CAP Rate

Total Annual Income Raising Cane's Rent

**Property Type** 

**Original Lease Term** 

Lease Expiration

Roof & Structure Option to Renew

Rental Increase

Lease Type

Rent Commencement

Lease Term Remaining

Tenant

Estimated Class 8 Tax Benefit

Property	Raising Cane's				
Property Address	9570 S Western Avenue,				
City, State, ZIP	Evergreen Park, IL 60805				
Building Size (SF)	3,598				
Land Area	0.92 Acres				
Year Built	2017				
Type of Ownership	Ground Lease				
THE OFFERING					
Purchase Price	\$3,713,495				

LEASE SUMMARY

## **INVESTMENT SUMMARY**

Marcus & Millichap is pleased to present the exclusive listing for the Raising Cane's property located at 9570 S Western Avenue in Evergreen Park, Illinois. The property was built in 2017 and consists of 3,598 square feet of building space and is situated on roughly 0.92 acres of land.

This Raising Cane's location will be subject to a 15-year absolute triple-net (NNN) ground lease with 13.5 years remaining on the lease. The tenant is paying \$155,000 in annual rent that is subject to 10% rental escalations every five years. In addition to the annual rental income, the landlord benefits from a Class 8 tax designation. In Cook County, a Class 8 assessment status reduces the property's assessment level from 25% to 10%. The tenant shall then reimburse the landlord for the taxes based on a full 25% assessment, allowing the owner to capture the difference over the next 10+ years! Please note, the projected Class 8 Tax amount of \$41,410 is an estimate.



## **Tenant Overview**



Headquarters	Baton Rouge, LA	
Website	https://www.raisingcanes.com	
2016 U.S. Sales	\$741,084,000	2
Y.O.Y. Sales Change	30.6% Increase	
Concentration	~400 Stores Located Across Six Countries	
2017 Units Added	~90 Stores	
Y.O.Y. Unit Change	22.9% Increase	

## **About Raising Cane's**

Founded by Todd Graves in 1996 in Baton Rouge, LA, Raising Cane's has approximately 400 locations in 24 states as well as Bahrain, Kuwait, Lebanon, Saudi Arabia, and the United Arab Emirates. Raising Cane's concept is simple and unique... they only have ONE LOVE - quality chicken finger meals. At Raising Canes you can expect an exceptionally high quality product served quickly and conveniently. They can do this because they offer a limited menu, choosing to focus on the quality of their menu rather than the range of it. The specialized systems developed by Raising Cane's allows them to maintain a level of quality unmatched in the industry. Their commitment to this concept will not allow them to compromise their quality, cut corners, or clutter their menu with new products that do not fit their core menu offering.

In addition to their world famous chicken fingers, Raising Cane's is known for their incredible philanthropic work and dedication to the communities that they serve. The company recognizes their responsibility in supporting the community and enjoy improving the lives and the communities of the people who make the company the success that it is. Raising Cane's supports more than 3,000 charitable organizations and has donated more than \$4 million.



5

## **Location Overview**



The subject property is located at 9570 S Western Avenue in Evergreen Park, Illinois. Evergreen Park is ideally situated only 15 miles south of downtown Chicago, which is the third largest city in the country. As a result, Evergreen Park has grown to become one of the most popular bedroom communities of the greater Chicago metropolitan area.

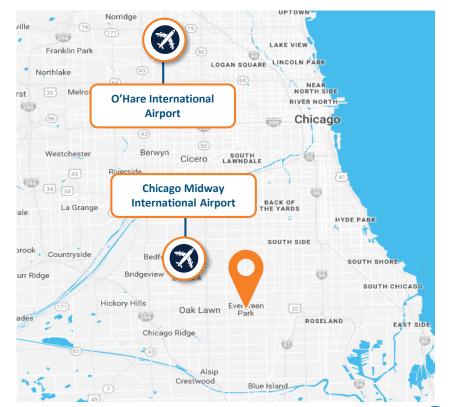
This Raising Cane's is extremely well-positioned in the heart of a very dense retail corridor anchored by the Evergreen Plaza. Originally developed as the Evergreen Mall in 1964, the mall recently underwent a major redevelopment to include Whole Foods, Burlington, Carson's, TJ Maxx, Petco, DSW, Five Below, and Ulta. Other national tenants in the immediate area include Walmart, Menards, Meijer, Sam's Club, Mariano's, McDonald's, Wendy's, Popeye's, Dollar Tree, Krispy Kreme, Chipotle, Chase Bank, OfficeMax, Planet Fitness, ALDI, Potbelly, Mod Pizza and many, many more. Furthermore, the property is down the road from the Little Company of Mary Hospital, which was founded in 1930 and has over 300 licensed beds.

Furthermore, the surrounding area has a robust population with whopping 19,000 people residing within a one-mile radius of the property and approximately 226,000 people within a three-mile radius. These properties are located near the corner of S Western Ave and 95<sup>th</sup> Street, which experiences a combined average daily traffic count of approximately 60,000 vehicles. In addition, the property benefits from being located in a very affluent community with average household income in a one-mile radius of more than \$118,000.

Chicago is the third largest city in the United States as well as the county seat of Cook County. Located where the Chicago River meets Lake Michigan, Chicago is known as the "Windy City" due to the weather caused by the nearby bodies of water. Chicago is has the second largest business district in the nation and has the most balanced economy in the nation. Multiple Dow 30 companies are based in the Chicago Metropolitan Area, such as Boeing, Sears, Kraft, and McDonald's. Every year, over 50 million people visit the city. With two-time World Series winners the Chicago Cubs, the six-time Stanley Cup winning Chicago Blackhawks, and six-time NBA championship winning Chicago Bulls, the city has a tradition of excellence in all sports. Chicago is also home to several universities such as Northwestern University, University of Chicago, the Art Institute of Chicago, DePaul University, and several others with a combined total enrollment of over 60,000 students.

## **HIGHLIGHTS**

- Situated as an Outparcel to a Brand New Power Center Anchored by Whole Foods, Burlington Coat, and TJ Maxx
- The Property is Situated in an Extremely Dense Residential Area with Nearly 19,000 People in a One-Mile Radius and 226,000 People in a Three-Mile Radius
- The Area is an Extremely Active Retail Corridor with Walmart, Menards, Meijer, Sam's Club, Mariano's and Many More
- Very Affluent Community | Within a Three-Mile Radius the Average Household Income is more than \$118,000



6



Marcus & Millichap















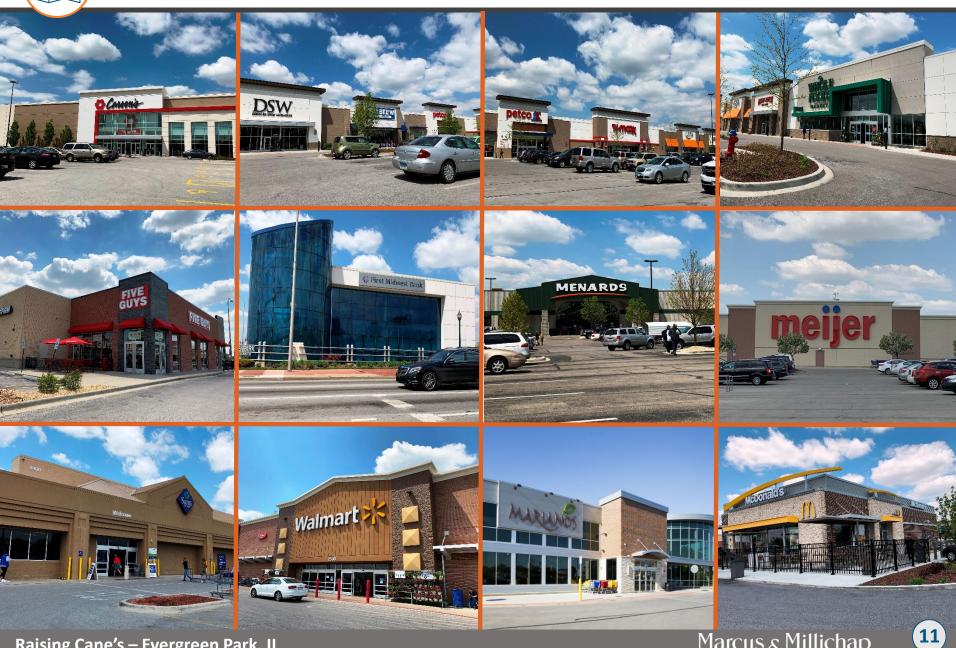




## **Surrounding Property Photos**

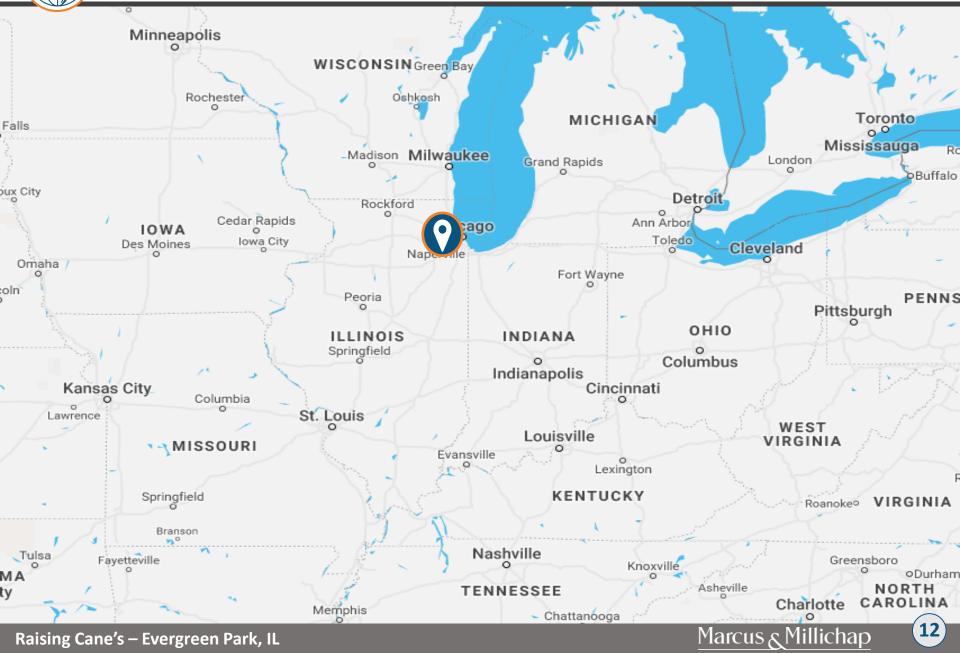


Marcus & Millichap













Arport WEST ELSUUN		1 Mile	3 Miles	5 Miles
9 5 Miles	POPULATION			
view de la constante de la constant	2023 Projection	18,353	221,144	605,319
CLEARING modes Roads	2018 Estimate	18,797	225,949	623,598
NOR SOUTH SIDE ENGLEWOOD	2010 Census	18,602	224,097	621,441
UNICAGU LAWA	2000 Census	20,236	242,141	680,988
	Average	\$118,097	\$74,855	\$62,449
and the second is the second to the second s	Median	\$87,651	\$57,477	\$45,502
Burbank W795 ASHBURN	Per Capita	\$42,466	\$27,175	\$21,835
Ewiber wilds E GRESHAM				
RUN R	2023 Projection	6,621	81,344	215,694
Hometown	2018 Estimate	6,757	81,552	216,935
	2010 Census	6,652	80,585	215,54
B B B B B B B B B B B B B B B B B B B	2000 Census	7,166	83,713	229,49
	HOUSING			
	e closels 2018	\$251,890	\$174,386	\$165,377
90 with 8 with 8 with 8	EMPLOYMENT			
MT GREENWOOD	2018 Daytime Population	18,990	166,495	459,717
	2018 Unemployment	4.24%	7.41%	8.58%
Aritista Merrionette Bar Millista Merrionette Bar Millista Mi Millista Millista Mi	2018 Median Time Traveled	38	40	41
	RACE & ETHNICITY			
Alsip #12949	White	69.12%	34.96%	31.06%
	Native American	0.04%	0.02%	0.02%
# 129 B. Crestwood	RIVERDALE	24.70%	59.24%	57.32%
Blue Island	African American Asian/Pacific Islander	0.95%	0.60%	0.71%
Title R. Contraction of the second seco	Lune Calure River			
Robbins 120 P	1000	Morene	1:11:0600	13
Raising Cane's – Evergreen Park, IL		Marcus	ппспар	





#### **Broker of Record:**

Steven Weinstock Marcus & Millichap OAK BROOK Oak Brook Terrace, IL 60181 Tel: (630)570-2250 License: 471.011175