



OFFERING MEMORANDUM

# FAMILY DOLLAR

NET LEASED OFFERING

413 WEST MAIN STREET, ITALY, TX 76651

#### OFFERING MEMORANDUM PRESENTED BY:

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To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.

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# INVESTMENT OVERVIEW



The Kase Group is pleased to offer the opportunity to acquire the 100% fee simple interest in a net leased Family Dollar.

This 8,320 square foot Family Dollar, in Italy, Texas just 44 miles from Downtown Dallas. The 100% fee simple interest in the underlying land and building is being offered. The tenant has six, 5-year options to renew with 10% increases in rent during the option periods.

#### **INVESTMENT HIGHLIGHTS**

#### **OFFERING SPECIFICATIONS**

NET LEASED OFFERING	PRICE	\$1,001,783
100% FEE SIMPLE INTEREST	CAP RATE	8.75%
MINIMAL LANDLORD OBLIGATIONS	TOTAL NOI	\$87,656
SCHEDULED INCREASES IN RENT	SQUARE FOOTAGE	8,320
CORPORATE GUARANTY - NYSE: DLTR	LOT SIZE	2.21 AC
LOCATION WITHIN DALLAS/FT WORTH MARKET	YEAR BUILT	2013
INCOME TAX FREE STATE		

# FINANCIAL SUMMARY

### **FAMILY DOLLAR** • NET LEASED OFFERING

413 WEST MAIN STREET, ITALY, TX 76651

**\$1,001,783** • **8.75**%

#### **SUMMARY**

TENANT NAME	FAMILY DOLLAR		
SQUARE FOOTAGE	8,320		
LEASE START	4/18/2013		
LEASE END	9/30/2023		
TOTAL RENT	\$87,656		
OPTIONS	Six, 5-Year		
INCREASES	10% in Options		

#### **OPERATING SUMMARY**

	NET OPERATING INCOME	CAP RATE
CURRENT	\$87,656	8.75%
OPTION 1	\$96,421.60	9.62%
OPTION 2	\$106,063.76	10.59%
OPTION 3	\$116,670.14	11.65%
OPTION 4	\$128,337.15	12.81%
OPTION 5	\$141,170.86	14.09%
OPTION 6	\$155,287.95	15.50%

# LEASE ABSTRACT

#### **BASIC TERMS**

TENANT	FAMILY DOLLAR
BUILDING SIZE	8,320 SF
LOT SIZE	2.21 AC
ADDRESS	413 West Main Street, Italy, TX
LEASE START	4/18/2023
LEASE END	9/30/2023
RENEWAL OPTIONS	Six, 5-Year
INCREASES	10% in option periods

#### **OPERATING SUMMARY**

PERIOD (YEARS)	BASE RENT	ANNUAL CAM	NOI
CURRENT	\$7,304.67	\$87,656.00	\$10.54
OPTION 1	\$8,035.13	\$96,421.60	\$11.59
OPTION 2	\$8,838.65	\$106,063.76	\$12.75
OPTION 3	\$9,722.51	\$116,670.14	\$14.02
OPTION 4	\$10,694.76	\$128,337.15	\$15.43
OPTION 5	\$11,764.24	\$141,170.86	\$16.97
OPTION 6	\$12,940.66	\$155,287.95	\$18.66

#### **OBLIGATIONS**

LANDLORD MII OBLIGATIONS OB

MINIMAL LANDLORD OBLIGATIONS



# TENANT OVERVIEW

# FAMILY POLLAR



**S&P RATED** CREDIT



**7,100+** LOCATIONS



**50,000+** EMPLOYEES

#### **FAMILY DOLLAR**

Family Dollar (NYSE: FDO) is a chain of variety stores in the United States. It opened in 1959 and operates approximately 7,100 stores in 45 states and the District of Columbia. It is headquartered in Matthews, North Carolina.

Family Dollar is not a true "dollar store" in the strict sense; while there are many items available for \$1, there are other price points as well. However, approximately 90% of the products cost less than \$10. With most locations set up like a typical supermarket, the chain deals in food items, clothing and assorted household products.

Some, but not all, Family Dollar stores now accept credit cards, as well as debit cards and the cash benefit from EBT cards. Leon Levine, a 21-year-old entrepreneur, founded family Dollar in 1959. In November of that year, the company's first store was opened, in Charlotte, North Carolina. In 1961, their first store in South Carolina opened, followed by stores in Georgia and Virginia, which were opened in 1962 and 1965, respectively. During the 1960s, the store company was largely a southern United States operation. By 1969, there were fifty stores in Charlotte alone.

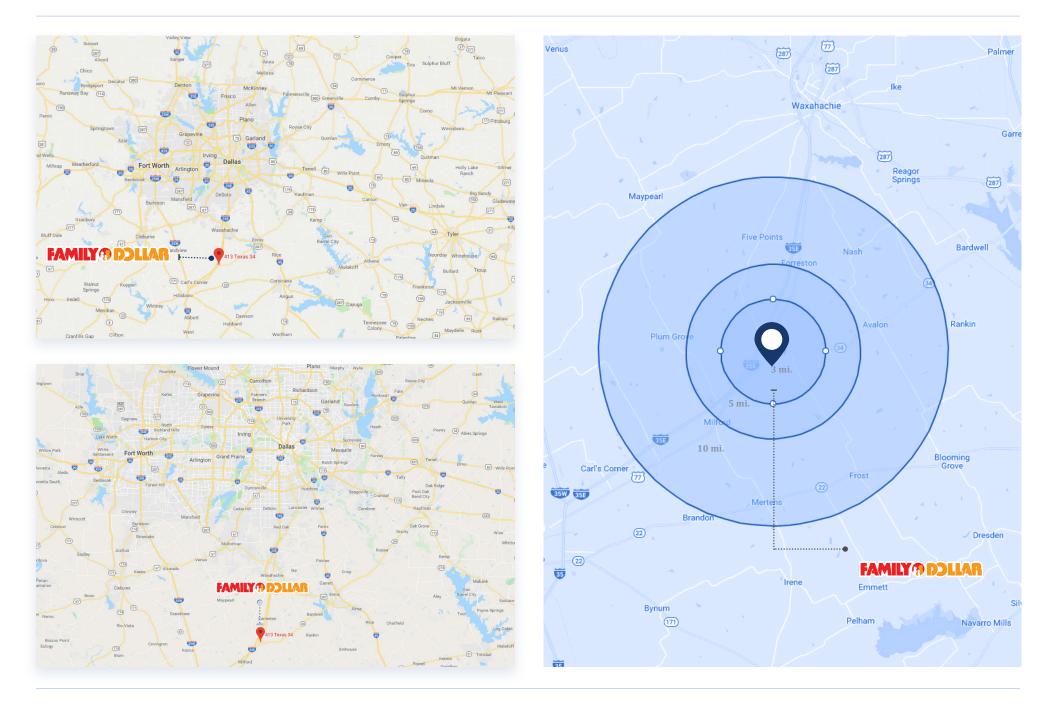
The 1970s were growing years for the store chain. In 1970, Family Dollar's stock went public for the first time, at \$14.50 per share. In 1971, the chain's 100th store opened, followed by their 200th in 1974 and their 300th in 1978. Also in 1974, a distribution center was opened in Matthews, North Carolina. In 1979, Family Dollar stock began trading at the New York Stock Exchange. In 1981, the chain's 400th store was opened, followed by a 500th store in 1982 and a 700th in 1983. The 1980s saw expansion at a wider scale for the company, and, by 1989, 1,500 stores were operating. The 1990s saw the pace of expansion slow down compared to the 1980s, with 1,000 stores opened. However, the company opened distribution centers in West Memphis, Arkansas; Front Royal, Virginia and Duncan, Oklahoma. Since 2000, the pace of growth has quickened significantly, with the addition of about 3,500 new stores, and new distribution centers opening in Morehead, Kentucky; Maquoketa, Iowa; Odessa, Texas; Marianna, Florida; and Rome, New York.

In 2001, Family Dollar joined the S&P 500 stock market index. In 2002, the company joined the Fortune 500 list of largest publicly held companies.

# LOCATION AERIAL



# REGIONAL OVERVIEW



# **DEMOGRAPHICS**



	3 MILES	5 MILES	10 MILES
TOTAL POPULATION	2,695	3,328	9,626
TOTAL HOUSEHOLDS	967	1,206	3,477
AVERAGE HOUSEHOLD INCOME	\$68,261	\$68,545	\$75,591
AVERAGE AGE	37.80	38.30	39.20

# AREA OVERVIEW

DEMOGRAPHICS	3 MILES	5 MILES	10 MILES
TOTAL HOUSEHOLDS	967	1,206	3,477
TOTAL POPULATION	2,695	3,328	9,626
PERSONS PER HOUSEHOLD	2.80	2.70	2.80
AVERAGE HOUSEHOLD INCOME	\$68,261	\$68,545	\$75,591
AVERAGE HOUSE VALUE	\$96,398	\$101,045	\$120,526
AVERAGE AGE	37.80	38.30	39.20
WHITE	2,112	2,638	8,212
BLACK	494	585	1,096
Am. Indian & Alaskan	25	28	94
ASIAN	7	8	36
HAWAIIAN & PACIFIC ISLAND	2	2	30
OTHER	7	18	47

#### **ITALY, TEXAS**

Italy is located in southwestern Ellis County. Interstate 35E crosses the northwest corner of the town at Exit 386; it leads north 15 miles (24 km) to Waxahachie, the county seat, north 44 miles (71 km) to downtown Dallas, and southwest 15 miles (24 km) to its junction with I-35W near Hillsboro. U.S. Route 77 passes through the center of Italy and parallels I-35E. Texas State Highway 34 leads northeast from the center of Italy 20 miles (32 km) to Ennis.



# Information About Brokerage Services



Tenos kon requires od new estate knewe holders to give the following information about brokerage services to parapective buyers, tenants, seders and landlands

# INPESONE BEAL ESTATE LECENSE HOLDERS

- A BROKEN is responsible for all brokerage activities, including lots performed by sales agents sponsored by the broker.
   A SALES AGENT must be sponsored by a broker and works with clears on behalf of the broker.
- A MODER'S NUMBER DATES REQUIRED BY LAW (A Clear) is the person or party that the broken represents):
- Put the interests of the dient above all others, including the broker's own interests,
- Inform the chent of any material information about the property or transaction received by the broker; Assert the clent's questions and present any offer to or counter-offer from the clent, and Treat all parties to a real estate transaction honestly and fairly.

# A LICENSE HOLDER CAN REPESENT A PARTY IN A REAL ESTATE TRANSACTION:

duiss above and must inform the owner of any material information about the property or transaction forms by the agent, including information disclosed to the agent or subagent by the buyer or laryer's agent. AS ACONT FOR CAMPE (SELENAAMOLDED): The binker becomes the property owner's agent through an agreement with the owner, usedly in a written listing to sell or property management agreement. An owner's agent must perform the bruker's minimum

AS AGENT FOR BUYEN/TERANT: The broker becomes the buyes/tensist's agent by agresing to represent the buyer, usually through a written representation agreement. A luyes's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction brown by the agent, including information discussed to the agent by the select or Selet's agent

AS AGENT FER METHY - MITEMEDIANAY: To act as an intermediary between the parties the bruker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the bruker and, in conspicuous bold or underfined print, set forth the bruker's obligations as an intermediary. A bruker who acts as an intermediary.

• Must breat all parties to the transaction impartially and fairly;

- May, with the parties' writen consent, appoint a different ficense holder associated with the brokes to each party (owner and laryer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
  - Must not, unless specifically authorized in writing to do so by the party, disclose: or that the owner will accept a price less than the written asking price;
- that the layer/benant will pay a price greater then the price submitted in a written offer, and any confidential information or any other information that a party specifically instructs the broker in writing not to dischoo, unless required to do so by law.

AS SUINGENT: A Ecerge holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but obes not represent the buyer and must place the interests of the moner first.

TO ANCHO DISPUTES, ALL ACRESIMENTS RETWEN YOU AND A REDGER SHOULD BE IN WINTING AND CLEARLY ESTABLISH

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated

LICENSE HALDER CONTACT INFORMATION: This notice is being provided for information purposes, it does not create an obligation for you to use the broker's services. Please actnowisalge receipt of this motor below and retain a copy for your records.

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TKG Net Lease Inc.	Licensed Broker (Broker firm Name or Finally Assumed Business Name	Kevin Cordova	Designated Broker of Firm	Kevin Cordova	Licensed Supervisor of Sales Agent/ Associate	Kevin Cordova	Sales Agent/Accordate's Name

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ITALY, TEXAS



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