### **KFC**

#### 328 HARTFORD TURNPIKE | VERNON, CONNECTICUT 06066





Represented by: JUSTIN ZAHN justin@ciadvisor.com

#### COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

9383 East Bahia Drive, Suite 130 | Scottsdale, Arizona 85260 480.718.5555 – Direct | www.ciadvisor.com OFFERING MEMORANDUM

In Association with Connecticut Designated Broker: Bryan K. Atherton, CCIM SIOR | Northeast Investment Realty | 203.924.9400 x 10 – Direct | CT License # REB.075791

# INVESTMENT OVERVIEW

NAME	KFC
LOCATION	328 Hartford Turnpike Vernon, Connecticut 06066
MAJOR CROSS STREETS	SWC of Hartford Turnpike & Dobson Rd
TENANT   LEASE GUARANTOR	D.E. FOODS, LLC
PURCHASE PRICE	\$1,809,000
CAP RATE	5.50%
ANNUAL RENT	\$99,500
GROSS LEASEABLE AREA	2,970 SF
RENTAL ESCALATIONS	Lesser of 10% or 1.25x CPI Every 5 Years
LEASE TYPE	Absolute NNN
OWNERSHIP	(Building & Land) Fee Simple
YEAR BUILT   REMODELED	1983   2018
LOT SIZE	±0.0738 Acre
LEASE EXPIRATION	December 31, 2033
OPTIONS	Four 5-Year Renewal Options

#### **POINTS OF INTEREST**

#### **RETAIL | SHOPPING | ENTERTAINMENT**

Nearby retailers include Price Chopper, Stop & Shop, T.J. Maxx, HomeGoods, Staples, Kmart, Dollar Tree, Harbor Freight Tools, Sally Beauty, Pet Valu, AutoZone, CVS Pharmacy

Manchester (the neighboring town) has national retailers such as Walmart Supercenter, Target, Kohl's Manchester, The Home Depot, Lowe's Home Improvement, Macy's, Dick's Sporting Goods, Sears, Hobby Lobby, Ashley HomeStore, Best Buy, DSW, Marshalls, Michaels, JOANN Fabrics, Big Lots, Dollar Tree, Trader Joe's, Five Below, ULTA Beauty, Eddie Bauer, Williams-Sonoma, Banana Republic, Pottery Barn, Gap, Old Navy,

#### **INVESTMENT HIGHLIGHTS**

**LEASE:** 14+ Years Remaining on Initial 15-Year Absolute NNN Lease with Attractive Rental Escalations Every 5 Years - Lesser of 10% or 1.25x CPI

**TENANT: D.E. Foods, LLC** is an Experienced KFC Franchisee that Owns & Operates 52 Locations in Connecticut & Florida

**SEASONED LOCATION/RECENT REMODEL:** Successfully Open & Operating for Decades with an Attractive 8.99% Rent to Sales Ratio – Recently Remodeled in 2018, Showing Tenant's Commitment to the Location!

**RETAIL CORRIDOR/TRAFFIC COUNTS:** Positioned Conveniently Off I-84 (93,700 CPD) with Great Drive-By Visibility where Traffic Counts Exceed 27,200 CPD

**DEMOGRAPHICS:** Total Population (5-MI): 110,895 | **Avg HH Income** (1-MI): \$97,201



# FINANCIAL ANALYSIS

### SUMMARY

TENANT   LEASE GUARANTOR	D.E. Foods, LLC		
PURCHASE PRICE	\$1,809,000		
CAP RATE	5.50%		
GROSS LEASABLE AREA	2,970 SF		
YEAR BUILT   REMODELED	1983   2018		

LOT SIZE	±0.738 Acre
EXPENSE REIMBURSEMENT	This is an <b>Absolute NNN lease</b> . Tenant is responsible for all expenses.
FINANCING	All Cash or Buyer to obtain new financing at Close of Escrow.
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### RENT ROLL

TENANT INFO		LEASE TERMS	RENT SUMMARY			
TENANT NAME	SQ FT	TERM	INCREASE*	RENT	ANNUAL INVESTOR RETURN	
D.E. Foods, LLC	2,970	Years 1-5: 12/21/18 to 12/31/23	Current	\$99,500	5.50%	
		Years 6-10: 01/01/24 to 12/31/28	10%	\$109,450	6.05%	
		Years 11-15: 01/01/29 to <b>12/31/33</b>	10%	\$120,395	6.66%	
					6.07% AVG ANNUAL RETURN	
RENEWAL OPTIONS		1 <sup>st</sup> Option: 01/01/34 to 12/31/38	10%	\$132,435		
		2 <sup>nd</sup> Option: 01/01/39 to 12/31/43	10%	\$145,678		
		3rd Option: 01/01/44 to 12/31/48	10%	\$160,246		
		4 <sup>th</sup> Option: 01/01/49 to 12/31/53	10%	\$176,270		

\* Assumes 10% Rental Escalations Every 5 Years

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## **TENANT** OVERVIEW

**KFC is the world's most popular chicken restaurant chain,** specializing in their famous Original Recipe® fried chicken. It all started with one cook who created a finger lickin' good recipe more than 75 years ago, a list of secret herbs and spices scratched out on the back of the door to his kitchen. That cook was Colonel Harland Sanders, of course, and today they still follow his formula for success, with real cooks breading and freshly preparing our delicious chicken by hand in more than 22,000 restaurants in more than 135 countries.

From the heart of the U.S. to the farthest reaches of Africa, Latin America and Asia – they are passionate about bringing the fantastic taste of their Original Recipe to as many people on the planet as possible. With the help of incredible franchise partners around the world, they have become one of the fastest growing retail brands, both in emerging and developed markets alike.

https://www.kfc.com/

### THE TENANT | LEASE GUARANTOR

**D.E. Foods, LLC** is an experienced KFC franchisee that owns & operates **52 locations in Connecticut & Florida**.

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#### THE PARENT COMPANY

ТҮРЕ	PUBLIC
TRADED AS	NYSE: YUM
INDUSTRY	RESTAURANTS – FAST FOOD
S&P CREDIT RATING	BB (STABLE) Dec 10 2015
MOODY'S RATING	Ba3 May 17 2017
MARKET CAP	\$29.48 BILLION
# OF LOCATIONS	45,000+ RESTAURANTS IN 140+ COUNTRIES

#### http://www.yum.com/

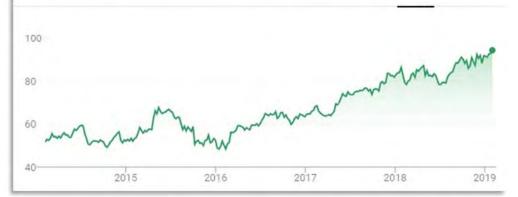
Yum! Brands, Inc., based in Louisville, Kentucky, has over 45,000 restaurants in more than 140 countries and territories and is one of the Aon Hewitt Top Companies for Leaders in North America. In 2018, Yum! Brands was recognized as part of the inaugural Bloomberg Gender-Equality Index and ranked among the top 100 Best Corporate Citizens by Corporate Responsibility Magazine.

Market Summary > Yum! Brands, Inc. NYSE: YUM

#### 94.39 USD -0.050 (0.053%) +

Feb 6, 11:51 AM EST - Disclaimer

1 day 5 days 1 month 6 months YTD 1 year 5 years Max



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# SURVEY

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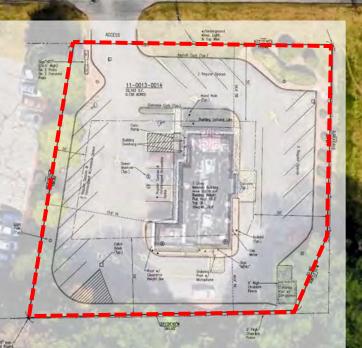
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LOT SIZE ±0.738 Acre GLA 2,970 SF

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# FACING EAST



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## AERIALZOOMED OUT



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## AERIAL CITY VIEW



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## LOCATION OVERVIEW



COMMERCIAL INVESTMENT ADVISORS, INC. | CIA BROKERAGE COMPANY JUSTIN ZAHN | 480.718.5555 O | 402.730.6021 C | JUSTIN@CIADVISOR.COM **Vernon**, originally part of Bolton, is a town in Tolland County, Connecticut. Vernon contains the smaller villages of Rockville, Talcottville and Dobsonville, in a total area of 18.1 square miles. The population is almost 30,000 in the town located 15 minutes east of the Connecticut capital of Hartford, and 25 miles from the city of Springfield, Massachusetts. The Town of Vernon is strategically placed in "New England's Knowledge Corridor," with close proximity to some of the top colleges and universities in the county, including the University of Connecticut and Trinity College.

Vernon Public School District consists of five elementary schools, a middle and a high school. Vernon Public Schools, in partnership with family and community, is committed to provide a quality education with high expectations, in a safe environment, where all students become independent learners and productive contributors to society. The district currently has 3,179 students enrolled and over 240 faculty and staff.

The Rockville General Hospital is one of Vernon's top employers. They provide cardiac, emergency, orthopedic and surgical services. The hospital has 232 staffed beds and is part of the Eastern Connecticut Health Network. ECHN is a nationally recognized network of hospitals, outpatient services centers and hundreds of providers and specialists serving in eastern Connecticut.

As a suburban community, Vernon is the place of residence for many commuters. It is also the source of employment for many of its residents and those in surrounding towns. Strong sectors include retail, health & social assistance, food and government. Major employers represent these industry sectors and banking. Top grand list contributors represent real estate, retail, utilities and commercial. Expansions and new businesses in these sectors are expected to continue.

2018 DEMOGRAPHICS						
TRAD	1-MI	3-MI	5-MI			
TOTAL POPULATION	4,390	46,012	110,895			
DAYTIME POPULATION	4,369	48,569	117,984			
AVERAGE HOUSEHOLD INCOME	\$97,201	\$95,678	\$91,691			

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#### FOR MORE INFORMATION:

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