

Offering Memorandum

IHOP 938 INDIANAPOLIS BOULEVARD HAMMOND, IN 46320







EXECUTIVE SUMMARY IHOP

#### **IHOP**

938 Indianapolis Boulevard Hammond, IN 46230

FINANCIAL SUMMARY	
Price	\$3,600,000
Down Payment	100% \$3,600,000
Cap Rate	5.0%
Building SF	5,000 SF
Net Cash Flow	5.0% \$180,000
Year Built	2016
Lot Size	1.15 Acres

LEASE SUMMARY			
Lease Type	Absolute Triple-Net (NNN) Lease		
Tenant	RMLS HOP Indiana, LLC		
Lease Guarantor	RMLS HOP, LLC (Romulus Inc.)		
Roof & Structure	Tenant Responsible		
Lease Commencement Date	October 2, 2017		
Lease Expiration Date	December 12, 2036		
Lease Term Remaining	18 Years		
Rental Increases	10% Every 5 Years		
Renewal Options	4, 5 Year Options		
Right of First Refusal	12 Days		

NOTE: In the event of an approved assignment, guarantor's obligations will be released.

ANNUALIZED OPERATING DATA					
LEASE YEARS	ANNUAL RENT	CAP RATE			
1 - 5	\$180,000.00	5.00%			
6 - 10	\$198,000.00	5.50%			
11 - 15	\$217,800.00	6.05%			
16 - 20	\$239,580.00	6.66%			
OPTIONS	ANNUAL RENT	CAP RATE			
Option 1	\$263,538.00	7.32%			
Option 2	\$289,892.00	8.05%			
Option 3	\$318,881.00	8.86%			
Option 4	\$350,769.00	9.74%			

BASE RENT		\$180,000		
	Net Operating Income	\$180,000		
	Total Return	5.0% \$180,000		



TENANT OVERVIEW IHOP





IHOP® competes in the Family Dining segment of the restaurant industry, and all IHOP restaurants are owned by independent franchise operators. For 57 years, the IHOP family restaurant chain has served its world famous pancakes and a wide variety of breakfast, lunch and dinner items that are loved by people of all ages. IHOP offers its guests an affordable, everyday dining experience with warm and friendly service.

As of 2015, there were over 1,650 IHOP restaurants in all 50 states and the District of Columbia, as well as in Bahrain, Canada, Dubai (UAE), Guatemala, Kuwait, Mexico, Puerto Rico, Saudi Arabia, The Philippines and the U.S. Virgin islands. IHOP restaurants are franchised and operated by Glendale, California-based International House of Pancakes, LLC and its affiliates. International House of Pancakes, LLC is a wholly-owned subsidiary of Dine Brands Global (NYSE: DIN).

www.ihop.com

# FRANCHISEE OVERVIEW: ROMULUS, INC.

Romulus is one of the largest franchisee and developers of IHOP Restaurants in the country. With the corporate headquarters in Phoenix, AZ, Romulus currently operates 107 IHOP Restaurants in 11 States (Arizona, Idaho, Pennsylvania, Oklahoma, Kansas, Texas, New Mexico, Indiana, and Ohio.

The company has been a franchisee since 1991 and has steadily grown from one restaurant to its current size with anticipated revenues exceeding \$200M and employing approximately 6,000 employees.

#### INVESTMENT HIGHLIGHTS

- Absolute Triple-Net (NNN) Lease with 18 Years Remaining on Lease Term
- Ten Percent Increases Every Five Years
- 165,768 Residents in Hammond Trade Area Chicago MSA
- $\bullet$  Guarantor is One of the Largest Franchisee and Developers of IHOP Restaurants in the U.S. 107 Locations
- Outparcel to Walmart Supercenter
- Adjacent to I-90 Freeway Direct Access to Chicago
- 1 Mile to Caesars Entertainment's Horseshoe Hammond Casino
- Visible to 28,300+ Cars per Day Along Indianapolis Boulevard
- 15 Minutes from Chicago State University (3,100+ Enrolled)
- Strong Daytime Population 140,440 Employees in 5-Mile Radius

# **DEMOGRAPHIC REPORT**

Population	1-Mile	3-Miles	5-Miles
2022 Projection	8,938	50,651	160,357
2017 Estimate	9,201	52,508	165,768
Households	1-Mile	3-Miles	5-Miles
2022 Projections	3,216	17,499	59,863
2017 Estimate	3,259	17,843	60,593
Income	1-Mile	3-Miles	5-Miles
2017 Est. Average Household Income	\$61,247	\$53,474	\$50,871
2017 Est. Median Household Income	\$48,743	\$40,175	\$36,942
2017 Est. Per Capita Income	\$21,776	\$18,235	\$18,692

#### **LOCATION OVERVIEW**

Just south of Chicago, Hammond is located in Indiana's Lake County and is one of the county's oldest and most populous cities. The city consists of six neighborhoods: Central Hammond, Hessville, North Hammond, Robertsdale, South Hammond, and Woodmar. Hammond is home to great entertainment options such as live performances, the Horseshoe Casino, and golf courses.

Nicknamed "The Windy City," the city of Chicago is located in the northeast portion of the state of Illinois, along the shorelines of Lake Michigan. Chicago is the nation's third largest city, trailing only New York and Los Angeles, with a population exceeding 2.7 million in 2017. The city is one of the world's great economic centers, with a diverse employment base, robust transportation network, and renowned tourist attractions that enhance Chicago's reputation on the global stage.

The professional, scientific, and technical services sector is a major employment generator for the city of Chicago, which contains 36 Fortune 500 companies, including Boeing, Walgreens, and McDonald's. One major reason these companies are attracted to the city is its young, talented labor force that is generated by an array of well-respected institutions, including Northwestern University and the University of Chicago.

Chicago's shoreline along Lake Michigan is home to an abundant amount of recreational space including Millennium Park, Chicago's premier green space. In 2016, Millennium Park attracted the most visitors in the Midwest, reaching about 12.9 million visitors. Just south of Millennium Park is Grant Park, another popular green space affectionately known as "Chicago's Front Yard" and includes popular attractions such as Chicago's Museum Campus, the Field Museum of Natural History, and the annual Lollapalooza Music Festival.

In addition to outdoor recreation, downtown Chicago provides a variety of other attractions and generators of economic activity. Along Michigan Avenue is Chicago's Magnificent Mile, a 13-block stretch of shops, restaurants, hotels, and entertainment options. The River North district is a stylish urban neighborhood known for its fine dining, galleries, and nightlife. Finally, the Navy Pier is one of Chicago's iconic landmarks that includes 50 acres of entertainment and recreational activities.

PROPERTY PHOTOS IHOP









1 MILE

International Airport

State Line

1 MILE1 MILE15 MILES33 MILESIllinoisCaesars Entertainment'sDowntownChicago O'HareState LineHorseshoe Hammond CasinoChicagoInternational Airpo

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Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONTACT THE MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

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