## **OFFERING MEMORANDUM**

## Rite Aid Leasehold Interest







# **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to present for sale this Leasehold interest Rite Aid located at 925 West Erie Plaza Drive, in West Erie, Pennsylvania, a city on the south shore of Lake Erie and is the 4th largest city in Pennsylvania with 276,207 residents in the Erie metropolitan area.

The subject property consists of 11,201 square feet building situated on a large 0.90-acre-parcel of land with a full service pharmacy drivethru window and a Rite Aid Wellness Clinic within the store. This Rite Aid benefits from the strategic location with combined traffic count over 39,145 vehicles per day. There are over four years remaining on an original 25-year lease. The offering provides a flat initial term with five percent increases in each of the six five-year option periods.

Rite Aid Corporation is a retail drugstore chain in the United States and a Fortune 500 company. It is headquartered in East Pennsboro Township, Cumberland County, Pennsylvania, near Camp Hill. The Company's segments include Retail Pharmacy and Pharmacy Services. The Company operates under The Rite Aid name. It operates approximately 2,525 stores in over 30 states across the country and in the District of Columbia. Rite Aid is the largest drugstore chain on the East Coast and the thirdlargest in the United States, employing roughly 89,000 associates. The company is publicly traded on the New York Stock Exchange under the ticker symbol RAD.

Located in close vicinity to this property is Saint Vincent Hospital, one of the largest employers in the Erie region with 354 doctors and 2,864 employees. St. Vincent has made a 596 million dollar impact on the city of Erie, was voted one of the best hospitals for cardiology by us news and world report and performs over 18, 751 surgeries each year.

Also only a few minutes away is Lake Erie College of Osteopathic Medicine - the nation's largest medical college and is the only academic health center in the osteopathic profession. There are 4,223 enrolled students and 11,374 alumni. The college encompasses 50 acres with 6 buildings and recently completed building a new senior living center on its campus.

# **INVESTMENT HIGHLIGHTS**

- Corporately Guaranteed by Rite Aid (NYSE: RAD)
- S&P B Credit Rating
  - Close Proximity to St. Vincent Hospital and Lake Erie College of Osteopatic Medicine
- Over 136,670 Residents in the Market Area with an Average HHI Exceeding \$70,986
- Rite Aid Wellness Clinic Within the Store



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#### PRICING AND FINANCIAL ANALYSIS

### THE OFFERING



PROPERTY DETAILS		FINANCIAL OVERVIEW	
Lot Size	39,204 SF (0.90 Acres)	List Price	Lea
Rentable Square Feet	11,201 SF	Down Payment	
Price/SF	\$130.26	Cap Rate	
Year Built	1998	Type of Ownership	

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#### **PROPERTY RENT DATA**

RENT INCREASES	MONTHLY RENT	ANNUAL RENT
11/9/1998 - 11/6/2023 (CURRENT)	\$10,639	\$127,665
11/7/2023 - 11/6/2028 (Option 1)	\$15,386	\$184,637
11/7/2028 - 11/6/2033 (Option 2)	\$16,320	\$195,838
11/7/2033 - 11/6/2038 (Option 3)	\$17,253	\$207,039
11/7/2038 - 11/6/2043 (Option 4)	\$18,187	\$218,240
11/7/2043 - 11/6/2048 (Option 5)	\$19,120	\$229,441
11/7/2048 - 11/6/2053 (Option 6)	\$20,053	\$240,642
Base Rent (\$11.40 /SF)		\$127,665
Net Operating Income		\$127,665.00
TOTAL ANNUAL RETURN	CAP <b>8.75%</b>	\$127,665

#### **LEASE ABSTRACT Tenant Trade Name Rite Aid** Tenant Corporate Store. Public **Ownership** Guarantor **Corporate Guarantee** Lease Type NN (Leasehold Interest) 25 Years Lease Term Lease Commencement Date 11/09/1998 **Rent Commencement Date** 11/09/1998 Expiration Date of Base Term 11/06/2023 Roof & Structure Landlord Responsibility Tenant Responsibility Insurance, Taxes, CAM & Repairs 5% Increases Each Option Periods Increases Six Five-Year Options Options

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Term Remaining on Lease

Right of First Refusal/Offer

**Property Type** 

4+ Years

Yes

Net Leased Drug Store

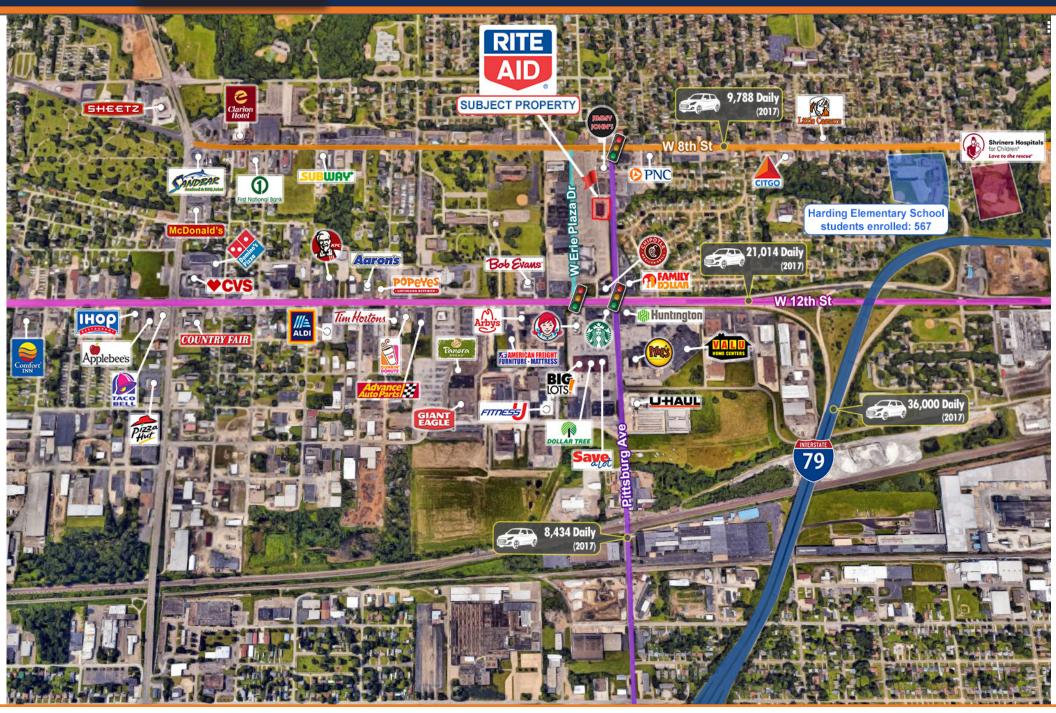
\$1,459,026

asehold Interest (Ground Lease)

100% / \$1,459,026

8.75%

### RESEARCH LOCAL STREET AERIAL



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### RESEARCH **SITEPLAN AERIAL**



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## RESEARCH **PROPERTY PHOTOS**



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#### RESEARCH ABOUT

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Rite Aid was founded in 1962 as Thrift D Discount Center in Scranton, PA. The name officially changed to Rite Aid Corporation in 1968 when it debuted as a publicly traded company.

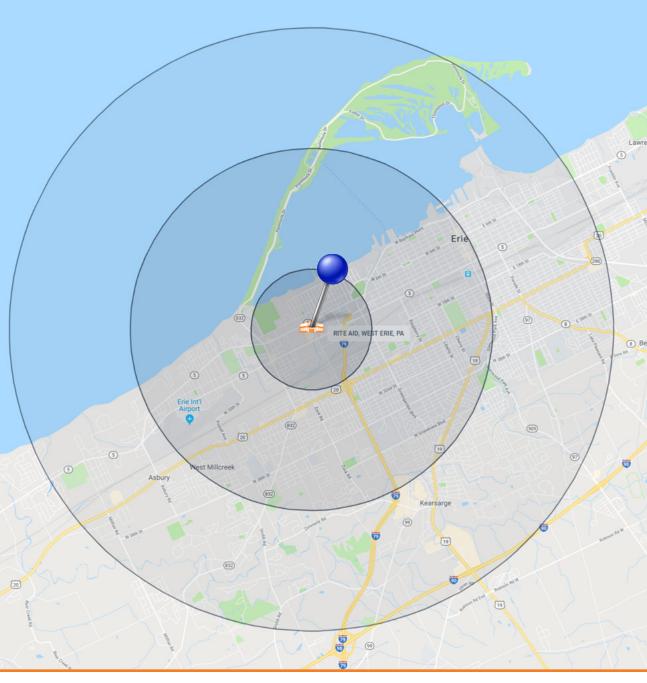


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## DEMOGRAPHICS **POPULATION PROFILE**

	1 Miles	3 Miles	5 Miles
POPULATION			
2023 Projection	6,023	72,287	136,415
2018 Estimate	6,032	72,563	136,670
2010 Census	6,171	73,451	138,370
2000 Census	6,415	74,155	138,915
INCOME			
Average	\$70,986	\$58,215	\$62,919
Median	\$52,983	\$43,486	\$44,415
PerCapita	\$33,745	\$26,050	\$26,510
HOUSEHOLDS			
2023 Projection	2,887	32,297	56,997
2018 Estimate	2,864	32,005	56,427
2010 Census	2,916	32,233	56,885
2000 Census	2,878	31,485	55,570
HOUSING			
2018	\$124,547	\$105,905	\$109,074
EMPLOYMENT 2018 Daytime			
Population	13,760	98,768	163,882
2018 Unemployment	4.45%	5.34%	6.16%
2018 Median Time Traveled	16	18	19
RACE & ETHNICITY			
White	92.97%	85.45%	80.13%
Native American	0.02%	0.02%	0.05%
African American	2.41%	7.22%	11.40%
Asian/Pacific Islander	1.29%	1.87%	2.39%



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# **GEOGRAPHY: 5 MILE**



# POPULATION

In 2018, the population in your selected geography is 136,670. The population has changed by -1.62% since 2000. It is estimated that the population in your area will be 136,415.00 five years from now, which represents a change of -0.19% from the current year. The current population is 48.55% male and 51.45% female. The median age of the population in your area is 37.31, compare this to the US average which is 37.95. The population density in your area is 1,736.70 people per square mile.

## HOUSEHOLDS

There are currently 56,427 households in your selected geography. The number of households has changed by 1.54% since 2000. It is estimated that the number of households in your area will be 56,997 five years from now, which represents a change of 1.01% from the current year. The average household size in your area is 2.32 persons.

# INCOME

In 2018, the median household income for your selected geography is \$44,415, compare this to the US average which is currently \$58,754. The median household income for your area has changed by 33.97% since 2000. It is estimated that the median household income in your area will be \$52,005 five years from now, which represents a change of 17.09% from the current year.

The current year per capita income in your area is \$26,510, compare this to the US average, which is \$32,356. The current year average household income in your area is \$62,919, compare this to the US average which is \$84,609.

## **HACE AND ETHNICITY**

The current year racial makeup of your selected area is as follows: 80.13% White, 11.40% Black, 0.05% Native American and 2.39% Asian/ Pacific Islander. Compare these to US averages which are: 70.20% White, 12.89% Black, 0.19% Native American and 5.59% Asian/Pacific Islander. People of Hispanic origin are counted independently of race.

People of Hispanic origin make up 6.09% of the current year population in your selected area. Compare this to the US average of 18.01%.

# HOUSING

The median housing value in your area was \$109,074 in 2018, compare this to the US average of \$201,842. In 2000, there were 33,849 owner occupied housing units in your area and there were 21,720 renter occupied housing units in your area. The median rent at the time was \$368.

# EMPLOYMENT

In 2018, there are 75,791 employees in your selected area, this is also known as the daytime population. The 2000 Census revealed that 57.87% of employees are employed in white-collar occupations in this geography, and 42.10% are employed in blue-collar occupations. In 2018, unemployment in this area is 6.16%. In 2000, the average time traveled to work was 19.00 minutes.

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Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property. By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

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