# lange Parts 0 520 WEST MIDLAND AVENUE, WOODLAND PARK, COLORADO SINGLE TENANT INVESTMENT OPPORTUNITY

# **EXCLUSIVELY MARKETED BY**

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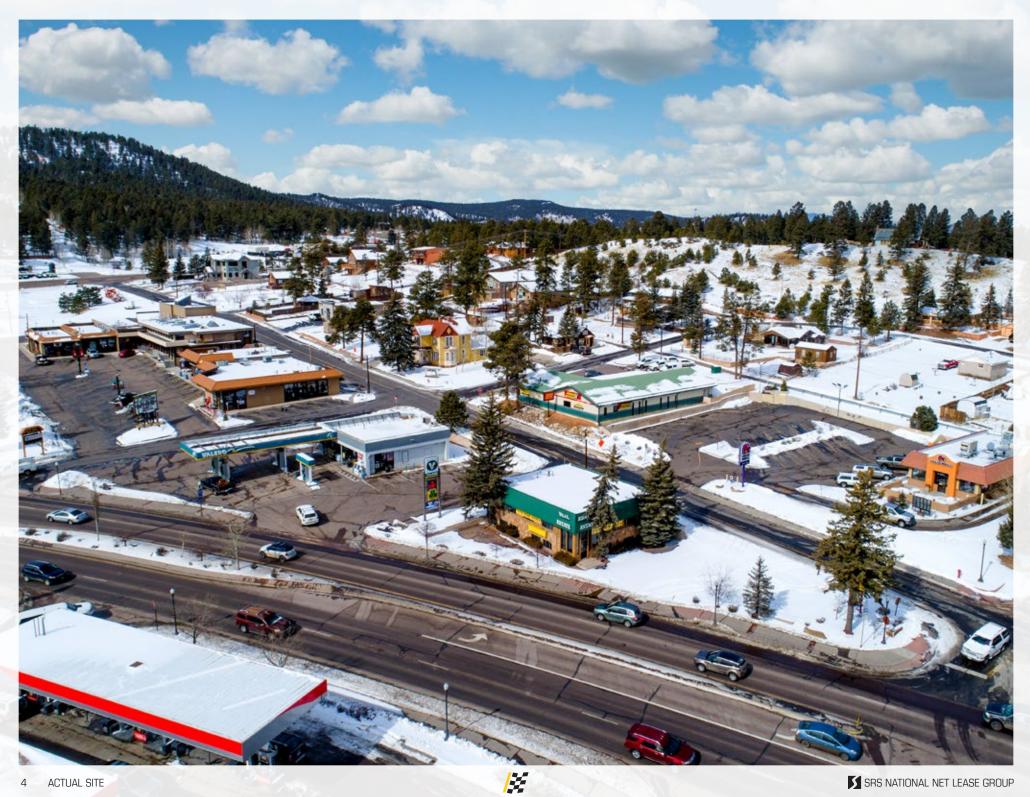
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# **INVESTMENT-SUMMARY**



SRS National Net Lease Group is pleased to present the opportunity to acquire the fee simple interest (land and building ownership) in an Advance Auto Parts located in Woodland Park, Colorado. Built in 1996 (remodeled in 2001), the lease has approximately 9 years remaining in the current term with two (2) - five (5) year options with increases. Advance Auto Parts recently committed to a 7-year extension of the lease, reflecting their strong commitment to this location. The lease is NN in nature with Landlord being responsible for roof and parking lot – a new roof was recently installed on the front half of the building. The lease is guaranteed by Advance Stores Company, Inc. (NYSE: AAP) with an investment grade credit rating of BBB- from Standard & Poor's.

The subject property is strategically located in the heart of Woodland Park on Midland Avenue with traffic counts in excess of 27,000 vehicles per day. Woodland Park is located in Teller County and is the most populous city in the county. Woodland Park is located 18 miles west of Colorado Springs, 59 miles south of Castle Rock, 87 miles southeast of Breckenridge, and 88 miles south of Denver. The 5-mile trade area is supported by a growing population of 13,961 residents with an affluent average household income in excess of \$89,807



# **PROPERTY PHOTOS**





# **OFFERING SUMMARY**





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#### **OFFERING**

|  | Pricing:   | \$682,000             |  |  |  |
|--|--|-----------------------|--|--|--|
|  | Base Rent:   | \$49,440              |  |  |  |
|  | Net Operating Income:  | \$40,922*             |  |  |  |
|  | Cap Rate:  | 6.00%                 |  |  |  |
|  | Guaranty:  | Corporate   S&P: BBB- |  |  |  |
|  | Tenant:  | Advance Auto Parts    |  |  |  |
|  | Landlord Responsibilities:                                   | Roof and Parking Lot  |  |  |  |
|  | *Net Operating Income = Base Rent - Base Years Tax/Insurance |                       |  |  |  |
|  |  |                       |  |  |  |

#### **PROPERTY SPECIFICATIONS**

| Rentable Area:    | 5,800 SF  |
|-------------------|---|
| Land Area         | 0.34 Acres  |
| Property Address: | 520 W. Midland Avenue,<br>Woodland Park, CO 80863 |
| Year Built:       | 1996  |
| Year Remodeled:   | 2001  |
| Parcel Number:    | 6329.24217  |
| Ownership:        | Fee Simple (Land and Building Ownership)          |
|                   |   |

# **INVESTMENT-HIGHLIGHTS**

#### Advance Auto Parts Corporate Guaranteed Lease:

- 9 Years Remaining in the Current Term
- Tenant Recently Extended Their Lease for an Additional 7 Years, Reflecting their Strong Commitment to this Location
- Two (2) Five (5) Year Option Periods with Increases
- Upgraded Construction

#### NN Lease | Minimal Landlord Responsibilities:

- Landlord Responsibilities Limited to Roof & Parking Lot
- New Roof Recently Installed on the Front Half of the Building
- Tenant Responsible for HVAC

#### Woodland Park, Colorado:

- The Most Populous City in Teller County, Colorado
- Many Residents in The Bedroom Community of Woodland Park, Which is Surrounded by the One-Million Acre Pike National Forest, Make the 17-Mile Commute to Colorado Springs
- Called the "The City Above the Clouds," Woodland Park, at 8,465 Feet Above Sea Level, Often Enjoys Clear Skies While Weather in Neighboring Towns May be Rainy or Overcast

#### Teller County, Colorado:

- Teller County is on the Western Slopes of the Front Range (Pikes Peak Area) in Central Colorado
- Named for US Senator Henry M. Teller, Teller County Contains 557 Square Miles of Land and 2 Square Miles of Water
- Teller County Begins 17 Miles West of Colorado Springs and is Accessed via State Highway 24 West and CO State Highway 67 North
- Teller County Continues to Face the Very Real Challenges Brought About by Rapid Growth and the Demand to Preserve the Natural Habitat Which Drew Residents to the Area in the First Place

#### **Trade Area Demographics:**

- 1-Mile:
  - 5,363 Residents
- 1.58% Annual Population Growth Projected Over the Next 5 Years
- \$82,007 Average Household Income
- 3-Mile:
  - 11.938 Residents
  - 1.49% Annual Population Growth Projected Over the Next 5 Years
  - \$89,600 Average Household Income
- 5-Mile:
- 13,961 Residents
- 1.44% Annual Population Growth Projected Over the Next 5 Years
- \$89,807 Average Household Income

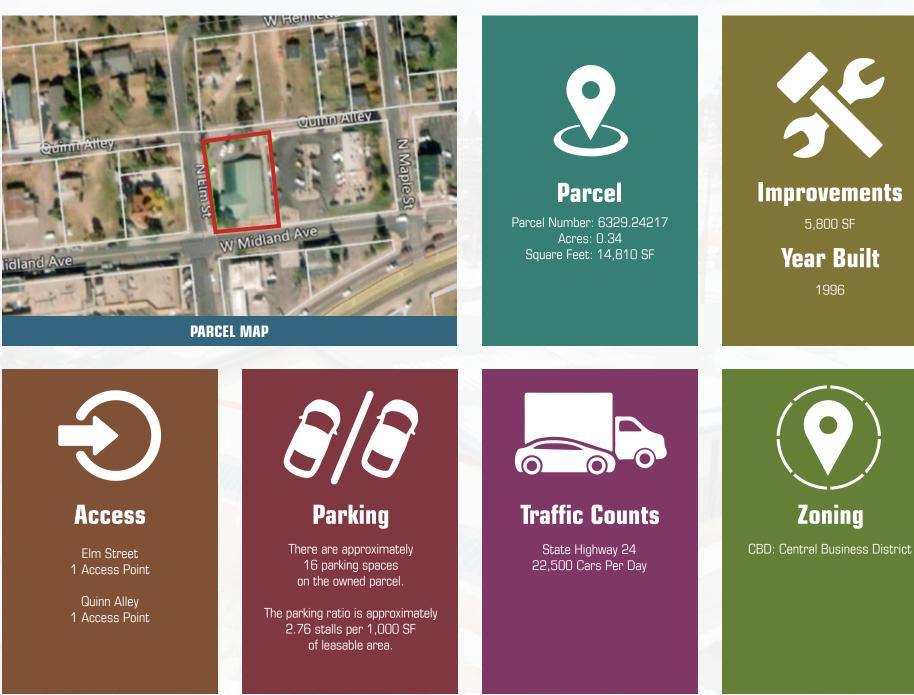
#### **Tenant:**

- Advance Auto Parts (NYSE: AAP) Features Investment Grade Credit "BBB" by Standard & Poor's
- 4,996 Stores as of December 29, 2018
- Shares of Advance Auto Parts Inc. Have Nearly Doubled in Price Since November 2017
- Market Cap of \$11.32 Billion as of March 6, 2019
- Ranked #317 on the Fortune 500 List





# **PROPERTY OVERVIEW**



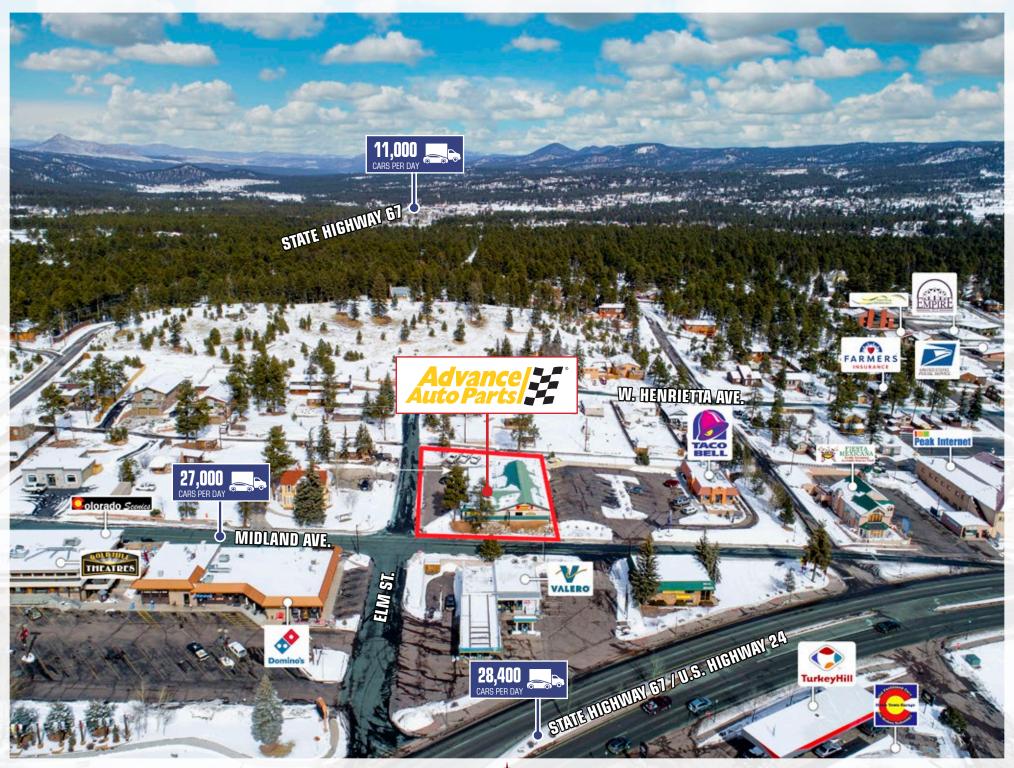
ACTUAL SITE 9



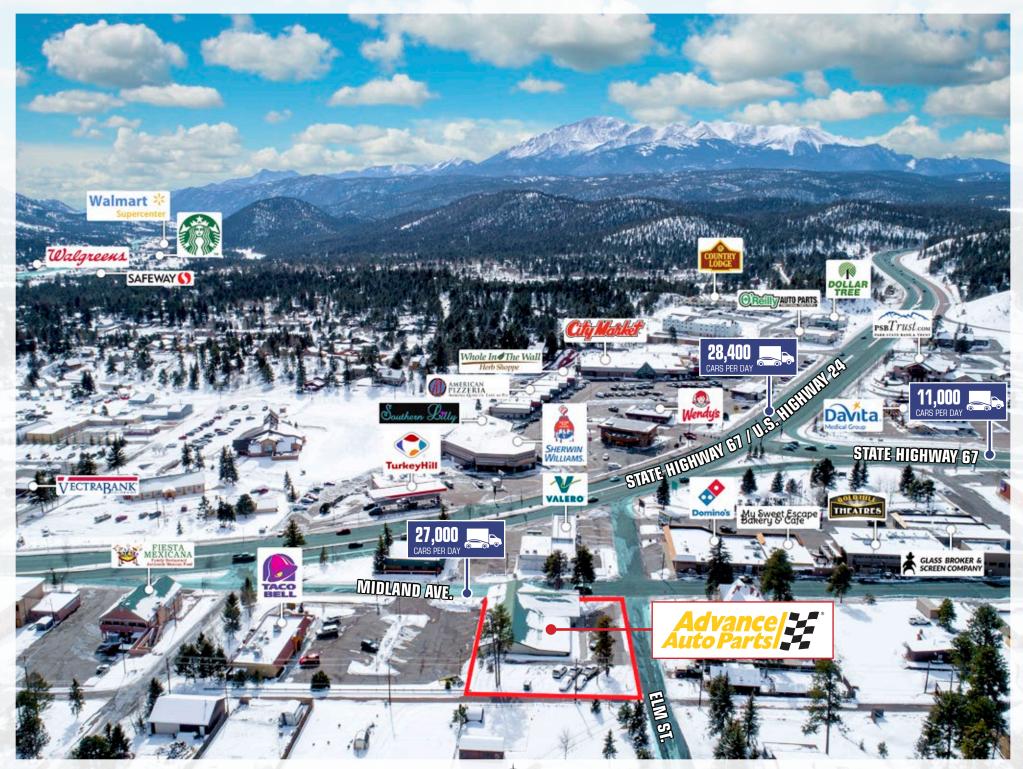
SRS NATIONAL NET LEASE GROUP

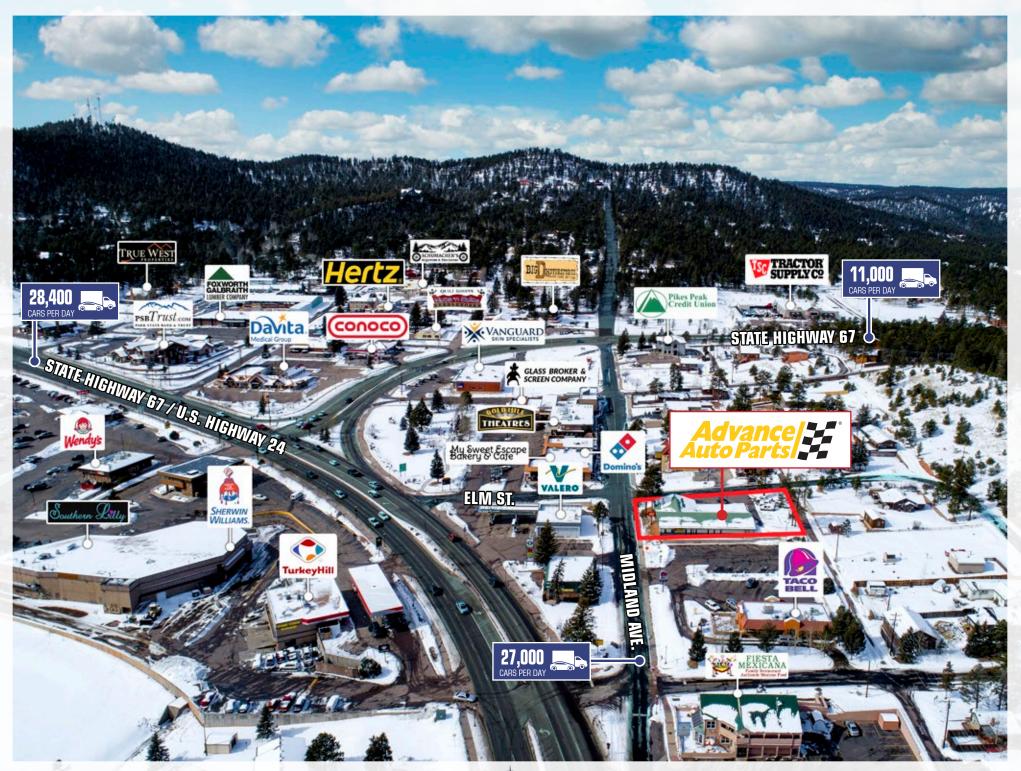
5.800 SF

Zoning





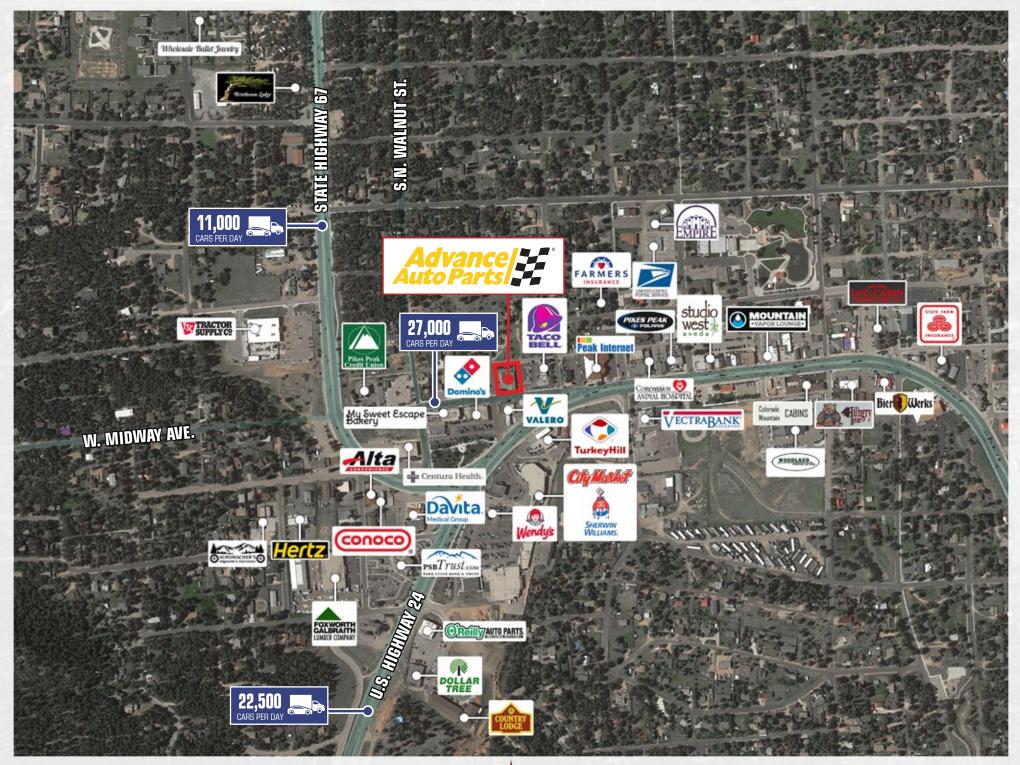


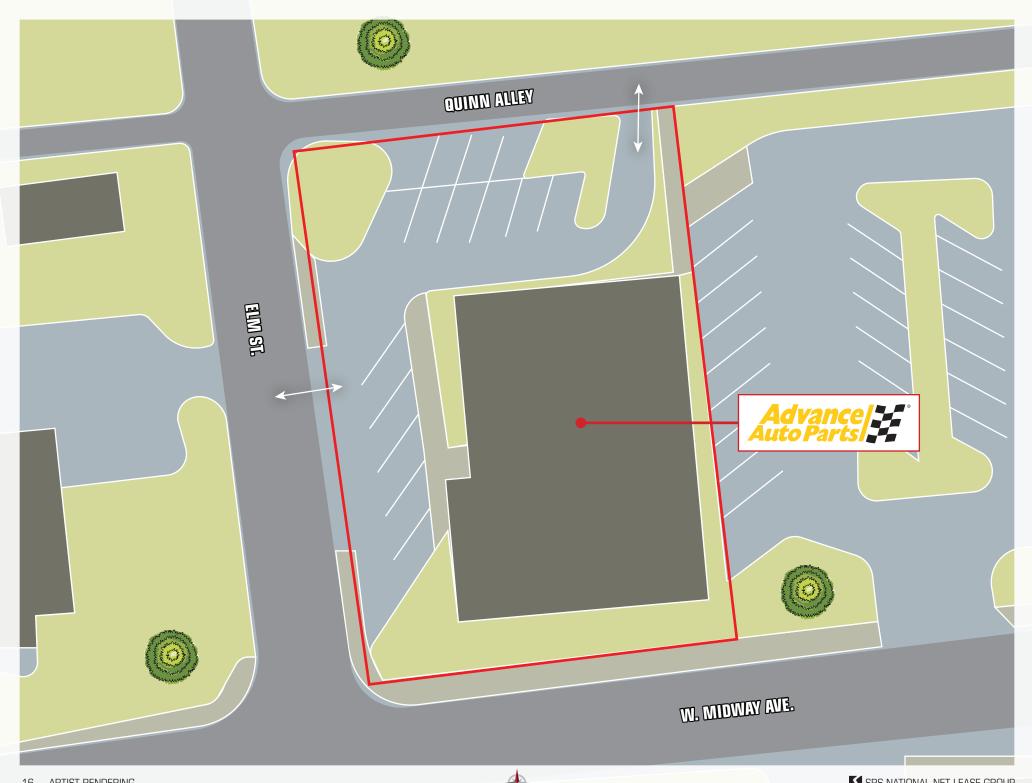




14 ACTUAL SITE

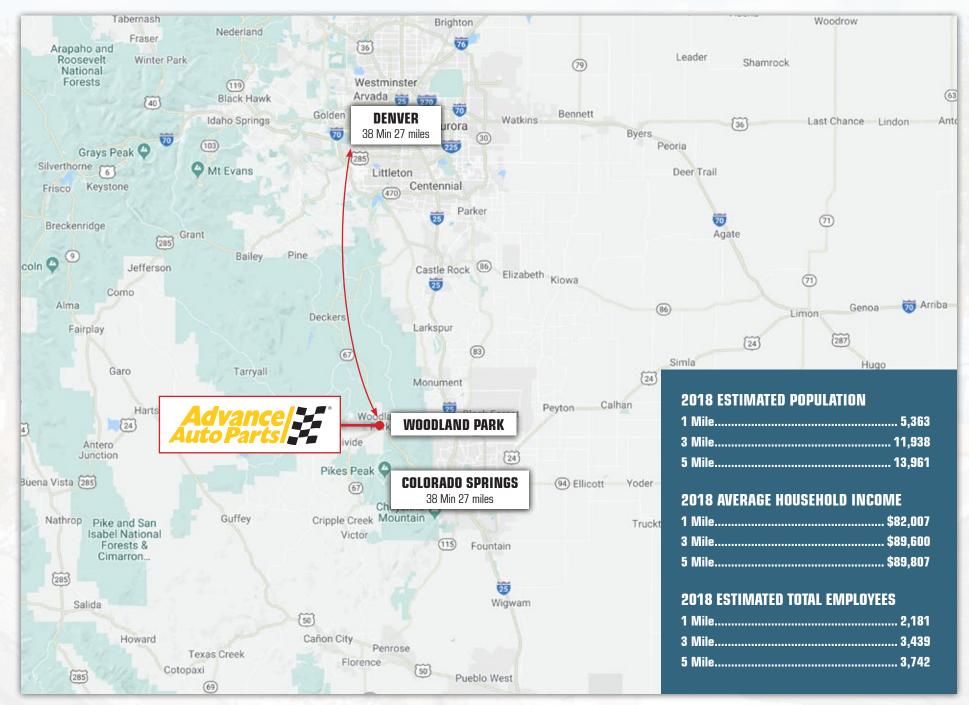
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# LOCATION MAP



# **AREA OVERVIEW**

#### WOODLAND PARK, COLORADO

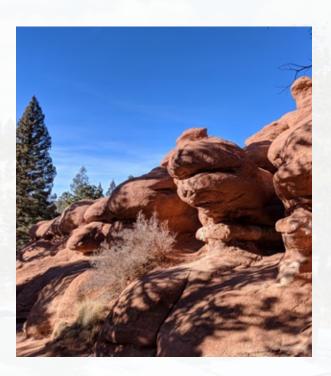
The City of Woodland Park is a Home Rule Municipality that is the most populous city in Teller County, Colorado, United States and is immediately west of El Paso County and the unincorporated community of Crystola. Many residents in this bedroom community, which is surrounded by the one-million acre Pike National Forest, make the 17-mile commute to Colorado Springs. Ute Pass lies 12 miles to the west of Woodland Park on US 24. The City of Woodland Park had a population of 8,058 as of July 1, 2018.

A post office called Woodland Park has been in operation since 1890. The community was named for the abundance of trees near the original town site.

Woodland Park provides easy access to a number of museums and historic sites such as the Miramont Castle Museum, Florissant Fossil Beds National Monument, American Numismatic Money Museum, and Colorado Springs Fine Arts Center. The city also has excellent provisions for recreational activities such as hiking, climbing, and fishing. The local festivals include the Mountain Art Festival and the Oktoberfest held during the months of July and September, respectively. Woodland Park is also the home of the Rocky Mountain Dinosaur Resource Center which showcases exhibits related to dinosaurs and fossils.

Schools for higher education can be attended at Colorado College, United States Air Force Academy, University of Colorado - Colorado Springs, and Pikes Peak Community College. The closest airport to the city is the Colorado Springs Municipal Airport.

Teller County is one of the 64 counties in the U.S. state of Colorado. As of July 1, 2017 the population was 24,043. The county seat is Cripple Creek, and the most populous city is Woodland Park. Teller County is included in the Colorado Springs, CO Metropolitan Statistical Area.







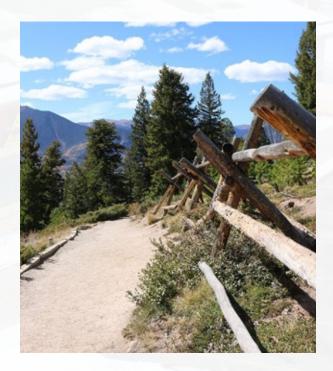


# **AREA DEMOGRAPHICS**

| DEMOGRAPHICS                                     | 1 MILE   | 3 MILES  | 5 MILES  |
|--|----------|----------|----------|
| 2018 Estimated Population                        | 5,363    | 11,938   | 13,961   |
| 2023 Projected Population                        | 5,799    | 12,857   | 14,992   |
| 2010 Census Population                           | 4,934    | 10,632   | 12,508   |
| Projected Annual Growth 2018 to 2023             | 1.58%    | 1.49%    | 1.44%    |
| Historical Annual Growth 2010 to 2018            | 1.02%    | 1.41%    | 1.34%    |
| 2018 Estimated Households                        | 2,227    | 4,828    | 5,704    |
| 2023 Projected Households                        | 2,406    | 5,204    | 6,129    |
| 2010 Census Households                           | 2,044    | 4,282    | 5,088    |
| Projected Annual Growth 2018 to 2023             | 1.56%    | 1.51%    | 1.45%    |
| Historical Annual Growth 2010 to 2018            | 1.04%    | 1.47%    | 1.39%    |
| 2018 Estimated White                             | 94.88%   | 95.06%   | 94.99%   |
| 2018 Estimated Black or African American         | 0.73%    | 0.75%    | 0.85%    |
| 2018 Estimated Asian or Pacific Islander         | 1.03%    | 1.02%    | 0.98%    |
| 2018 Estimated American Indian or Native Alaskan | 0.86%    | 1.04%    | 1.02%    |
| 2018 Estimated Other Races                       | 1.40%    | 1.28%    | 1.27%    |
| 2018 Estimated Hispanic                          | 6.32%    | 6.28%    | 6.21%    |
| 2018 Estimated Average Household Income          | \$82,007 | \$89,600 | \$89,807 |
| 2018 Estimated Median Household Income           | \$62,491 | \$72,338 | \$72,961 |
| 2018 Estimated Per Capita Income                 | \$33,922 | \$36,423 | \$36,937 |
| 2018 Estimated Total Businesses                  | 375      | 588      | 655      |
| 2018 Estimated Total Employees                   | 2,181    | 3,439    | 3,742    |

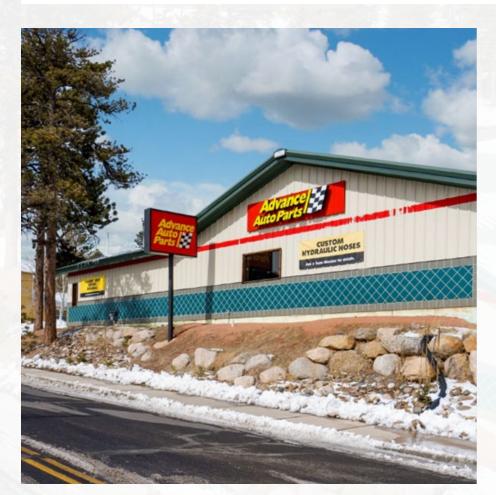






# **RENT-ROLL**

| LEASE TERM           |                    |             | RENTAL RATES |         |          |         |        |          |        |                      |                     |
|----------------------|--------------------|-------------|--------------|---------|----------|---------|--------|----------|--------|----------------------|---------------------|
| TENANT NAME          | <b>SQUARE FEET</b> | LEASE START | LEASE END    | BEGIN   | INCREASE | MONTHLY | PSF    | ANNUALLY | PSF    | <b>RECOVERY TYPE</b> | OPTIONS             |
| Advance Auto Parts   | 5,800              | 12/7/2000   | 5/31/2028    | Current | -        | \$4,120 | \$0.71 | \$49,440 | \$8.52 | NN                   | 2 (5-Year)          |
| (Corporate Guaranty) |                    |             |              |         |          |         |        |          |        |                      | 0pt. 1: \$51,600/Yr |
|                      |                    |             |              |         |          |         |        |          |        |                      | Opt. 2: \$55,470/Yr |



#### **FINANCIAL INFORMATION**

| Price:               | \$682,000 |
|----------------------|-----------|
| Base Rent:           | \$49,440  |
| Net Operating Income |           |
| (Base Rent - Base    |           |
| Year Tax/Insurance): | \$40,922  |
| Cap Rate:            | 6.00%     |
|                      |           |

#### **PROPERTY SPECIFICATIONS**

| Year Built:     | 1996                    |  |  |
|-----------------|-------------------------|--|--|
| Year Remodeled: | 2001                    |  |  |
| Rentable Area:  | 5,800 SF                |  |  |
| Land Area:      | 0.34 Acres              |  |  |
| Address:        | 520 W. Midland Avenue,  |  |  |
|                 | Woodland Park, CO 80863 |  |  |

For financing options and loan quotes, please contact our SRS Debt & Equity team at <u>debtequity-npb@srsre.com</u>.



# **BRAND PROFILE**



#### **ADVANCE AUTO PARTS**

Advance Auto Parts, Inc. is a leading automotive aftermarket parts provider that serves both professional installer and do-it-yourself customers. As of October 6, 2018, Advance operated 4,981 stores and 139 Worldpac branches in the Unites States, Canada, Puerto Rico and the U.S. Virgin Islands. The Company also serves 1,229 independently owned Carquest branded stores across these locations in addition to Mexico, the Bahamas, Turks and Caicos, British Virgin Islands and Pacific Islands. Advance Auto Parts, Inc. was founded in 1929 and is headquartered in Roanoke, Virginia.

| Company Type: Public (NYSE:AAP)   | 2017 Employees: 40,000      | 2017 Revenue: \$9.37 Billion |
|-----------------------------------|-----------------------------|------------------------------|
| 2017 Net Income: \$475.51 Million | 2017 Assets: \$8.48 Billion | 2017 Equity: \$3.42 Billion  |

Credit Rating: S&P: BBB-











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#### **\*STATISTICS ARE FOR 2017**