

### SANDS INVESTMENT GROUP NET INVESTMENTS... NET RESULTS

OFFERING MEMORANDUM 4 C-Store Locations in AR & LA

PEKING

Express Way

TOBACCO 24 HOUR

Sold Individually or as a Portfolio

## EXCLUSIVELY MARKETED BY:



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## INVESTMENT SUMMARY

Sands Investment Group is Pleased to Exclusively Offer For Sale a 4-Unit C-Store Portfolio Located in Arkansas and Louisiana to Be Sold Individually or as a Portfolio.

Each Location Offers a Brand New 20 Year Absolute Triple Net (NNN) Lease With Zero Landlord Responsibilities and Includes 2% Annual Rent Increases With Four (4) x Five (5) Years Options to Renew.

The Guarantor Supplied Over 165 Million Gallons of Fuel to Over 300 Locations During the 12-Month Period (Ended 12/31/2018) and Generated Over \$400 Million in Revenue in 2018.





## INVESTMENT SUMMARY

Sold Individually or as a Portfolio

### PORTFOLIO INVESTMENT

PRICE	\$8,507,688
NOI	\$567,069
CAP	6.67%

BRAND	LOCATION	PRICE	CAP	NOI	BUILDING AREA	LAND AREA
EXXON	RUSTON, LA	\$3,084,640	6.25%	\$192,790	2,535 SF	0.478 AC
CITGO	HAZEN, AR	\$2,133,748	6.75%	\$144,028	4,610 SF	5.00 AC
EXXON	BERNICE, LA	\$1,822,629	7.00%	\$127,584	2,644 SF	1.50 AC
VALERO	ARKADELPHIA, AR	\$1,466,671	7.00%	\$102,667	3,383 SF	6.80 AC

# 4-Unit C-Store Portfolio Arkansas Louisiana

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BRAND	LOCATION	SQUARE FOOTAGE	ANNUAL BASE RENT	RENTAL INCREASE	LEASE BEGIN	LEASE END	OPTIONS
EXXON	Ruston, LA	2,535 SF	\$192,790	2% Annually	01/05/2019	01/31/2039	4 x 5 Years
CITGO	Hazen, AR	4,610 SF	\$144,028	2% Annually	01/05/2019	01/31/2039	4 x 5 Years
EXXON	Bernice, LA	2,644 SF	\$127,584	2% Annually	01/05/2019	01/31/2039	4 x 5 Years
VALERO	Arkadelphia, AR	3,383 SF	\$102,667	2% Annually	01/05/2019	01/31/2039	4 x 5 Years
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TOTAL: 13,172 SF \$567,069

## RUSTON, LA

Sands Investment Group is Pleased to Exclusively Offer For Sale the 2,535 SF Exxon Located at 100 Woodward Avenue in Ruston, Louisiana. This Brand New 20 Year Absolute Triple Net (NNN) Lease With Zero Landlord Responsibilities, Provides For a Great Investment Opportunity.



### **OFFERING SUMMARY** \$3,084,640 6.25% \$192.790 YEARS REMAINING ~20 Years 300-Unit Fuel Distributor. Over \$400M in Revenue in 2018. LEASE GUARANTY Operates in GA, TX, SC, LA, AR & MS **PROPERTY SUMMARY** 100 Woodward Avenue Ruston, LA 71270 **BUILDING AREA** 2.535 SF LAND AREA 0.478 AC **BUILT/RENOVATED** 2011

## HIGHLIGHTS



Brand New 20 Year Absolute Triple Net (NNN) Lease – Zero Landlord Responsibilities



2% Annual Rent Increases



Guarantor Supplied Over 165 Million Gallons of Fuel to Over 300 Locations During the 12-Month Period (Ended 12/31/2018). Guarantor Generated Over \$400 Million in Revenue in 2018 and Operates in Six States: GA, TX, SC, LA, AR & MS. Additional Information on Guarantor is Available Upon Execution of a Confidentiality Agreement



Strong Store Performance – 2.50 x Rent Coverage



Four (4) x Five (5) Year Options to Renew



### Weighted Average Cap Rate is 7.60% Over Lease Term

Located Along Main North-South Artery and Directly Off Interstate 20 – Ruston Exit Sees Over 39,000 Cars Daily

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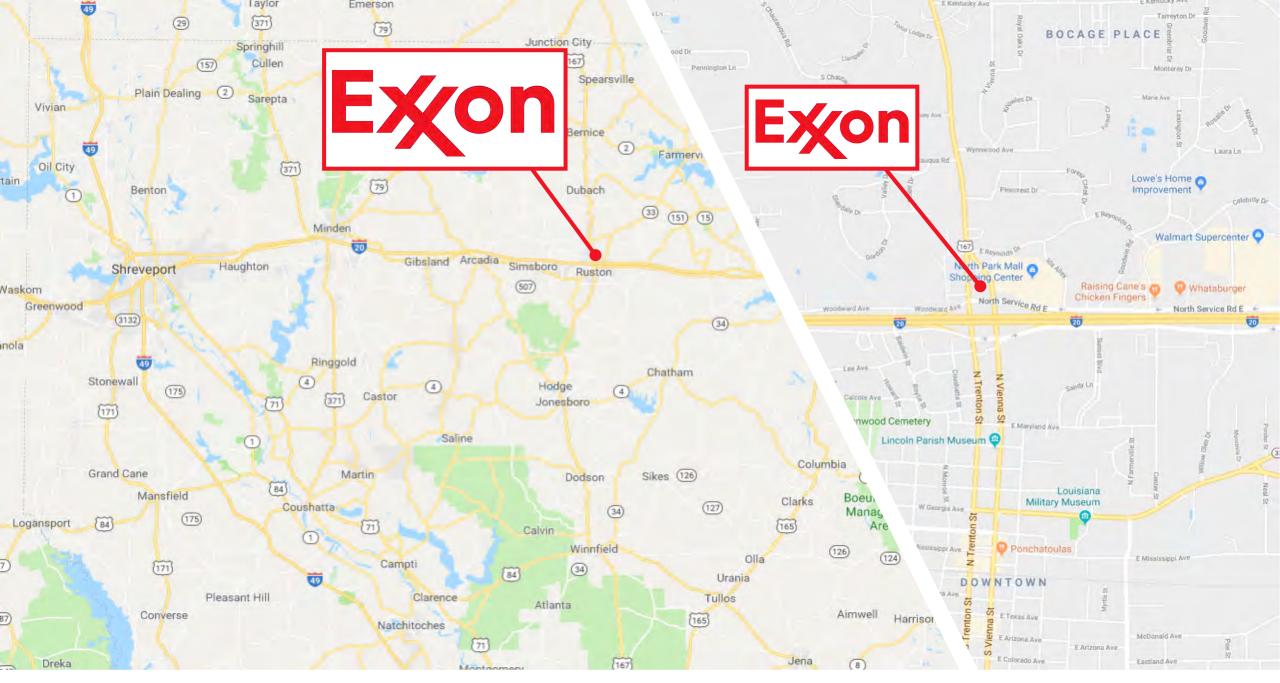
Hard Corner, Signalized Intersection Adjacent to North Park Mall Shopping Center (Office Depot, Applebee's, Dollar General and More)



Strong Demographics – Over 34,000 People Reside in 5-Mile Radius and Ruston is the Largest City in Northern Louisiana



Less Than 2-Miles From the New 100,00+ SF Hobby Lobby and T.J.Maxx Anchored Center (Anticipated Opening Spring 2019)



Exxon | 100 Woodward Avenue | Ruston, LA 71270







## CITY OVERVIEW

Ruston | Lincoln County | Louisiana







### **Ruston, LA**

Ruston is the parish seat of Lincoln Parish in Louisiana. Ruston is the largest city in the Eastern Ark-La-Tex region. As of 2017, the city's estimated population is about 22,234 residents. The population grew about 6.4 percent from the 2010 census. The city is near the eastern border of the Ark-La-Tex region and is the home of Louisiana Tech University. Ruston is the principal city of the Ruston Micropolitan Statistical Area, which includes all of Lincoln parish.

### Economy

The economy of Ruston employs about 9,831 people, and it is specialized in Educational Services, Mining, Quarrying, Oil, and Gas Extraction. The city is home to a Louisiana Tech University, therefore its economy is based on its college population. The university is home to students from all over the U.S., and it has about 12,414 students enrolled. Due to the cities close proximity, Shreveport's economy also affects Ruston's. Shreveport is the major medical center of the region and the state.

### **Contemporary Life**

Ruston hosts the annual Peach Festival each June, which sponsors 5K races and a tennis tournament. The city is filled with shops, unique restaurants, and an 8-screen Celebrity Theater. The city is also home to the Louisiana Tech University Arboretum. The city incudes the 1928 historic Dixie Theater, which serves as the performing arts hub of Ruston. The city is home to the Louisiana Military Museum featuring weapons, aircrafts, and vehicles from nearly every conflict in U.S. history.

## DEMOGRAPHICS

Exxon | 100 Woodward Avenue | Ruston, LA 71270





## LEASE SUMMARY

TENANT

PREMISES

LEASE COMMENCEMENT

LEASE EXPIRATION

LEASE TERM

RENEWAL OPTIONS

RENT INCREASES

LEASE TYPE

PERMITTED USE

PROPERTY TAXES

INSURANCE

COMMON AREA

ROOF & STRUCTURE PARKING LOT (STRUCTURE)

REPAIRS & MAINTENANCE

HVAC

UTILITIES

300-Unit Fuel Distributor A Building of Approximately 2,535 SF January 5, 2019 January 31, 2039 ~20 Years Remaining 4 x 5 Years 2% Annually Absolute Triple Net (NNN) Convenience Store Tenant's Responsibility Tenant's Responsibility



## RENT ROLL

### Exxon 100 Woodward Avenue Ruston, LA 71270

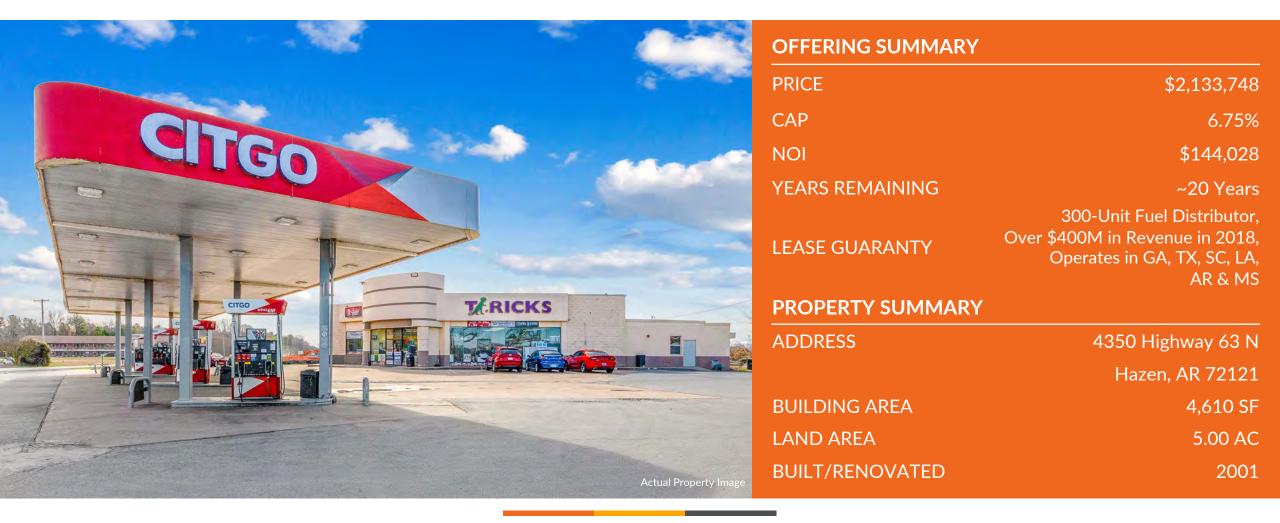


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	SIZE		ANNUAL RENT			LEASE TERM			
TENANT NAME	SQUARE FOOTAGE	% OF TOTAL	ANNUAL BASE RENT	RENTAL INCREASE	INCREASE DATES	LEASE BEGIN	LEASE END	OPTIONS	
300-Unit Fuel Distributor	2,535 SF	100%	\$192,790	2%	Annually	01/05/2019	01/31/2039	4 x 5 Years	

## HAZEN, AR

Sands Investment Group is Pleased to Exclusively Offer For Sale the 4,610 SF CITGO Located at 4350 Highway 63 N in Hazen, Arkansas. This Brand New 20 Year Absolute Triple Net (NNN) Lease With Zero Landlord Responsibilities, Provides For a Great Investment Opportunity.



## HIGHLIGHTS



Brand New 20 Year Absolute Triple Net (NNN) Lease – Zero Landlord Responsibilities



2% Annual Rent Increases



Guarantor Supplied Over 165 Million Gallons of Fuel to Over 300 Locations During the 12-Month Period (Ended 12/31/2018). Guarantor Generated Over \$400 Million in Revenue in 2018 and Operates in Six States: GA, TX, SC, LA, AR & MS. Additional Information on Guarantor is Available Upon Execution of a Confidentiality Agreement \$

Strong Store Performance – 3.69 x Rent Coverage



### Four (4) x Five (5) Year Options to Renew

Blended CAP Rate of 8.20% Over Lease Term



Directly Off Interstate 40 With Highway Visibility – 37,000 Vehicles Per Day Travel Along the Interstate



Excellent Egress/Ingress – Access From US Highway 63 and Stallings Road



CITGO 4350 Highway 63 N Hazen, AR 72121



## CITY OVERVIEW

Hazen | Prairie County | Arkansas







### Hazen, AR

Hazen is a city in Prairie County. The city is located in the Central Arkansas region, and is also located right alongside Interstate 40. The city's estimated population was 1,383 residents at the 2017 census. Prairie County has an estimated population of about 8,248 residents. Nearby towns that the county includes are Des Arc, De Valls Bluff, Ulm, and Fredonia. The county is named for the Grand Prairie, a sub region of the Arkansas Delta known for rice cultivation and aquaculture which runs through the county. Hazen is located 45 miles to Little Rock, which is the state's capital.

### Economy

The area's economy is primarily agricultural, followed by government employees, and professional services. Due to the cities close proximity, Little Rock's economy also affects Hazen's. Little Rock is the headquarters to Dillard's Department Stores, Windstream Communications and Acxiom, Simmons Bank, Bank of the Ozarks, Rose Law Firm, and Central Flying. One of the largest public employers in the state with over 10,552 employees is the University of Arkansas for Medical Sciences (UAMS); it has a total economic impact in Arkansas of about \$5 billion per year.

### **Contemporary Life**

The city is home to the Arkansas Lower White River State Park and Museum, which puts an emphasis on the Lower White River, as a vital transportation route for early settlers on the Arkansas frontier. The Museum exhibits interpret the river's influence on settlements during the steamboat era and the expansion of commerce from its roots in hunting and fishing into shelling, timber, agriculture, pearling, and button making. The area is also home to the Peckerwood Lake and Lake Des Arc, where people can go swimming, fishing, boating and kayaking.

## DEMOGRAPHICS

CITGO | 4350 Highway 63 N | Hazen, AR 72121





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## LEASE SUMMARY

TENANT PREMISES LEASE COMMENCEMENT LEASE EXPIRATION LEASE TERM RENEWAL OPTIONS **RENT INCREASES** LEASE TYPE PERMITTED USE PROPERTY TAXES INSURANCE COMMON AREA **ROOF & STRUCTURE** PARKING LOT (STRUCTURE) **REPAIRS & MAINTENANCE** HVAC UTILITIES

300-Unit Fuel Distributor A Building of Approximately 4,610 SF January 5, 2019 January 31, 2039 ~20 Years Remaining 4 x 5 Years 2% Annually Absolute Triple Net (NNN) Convenience Store Tenant's Responsibility Tenant's Responsibility



## RENT ROLL

### CITGO | 4350 Highway 63 N | Hazen, AR 72121

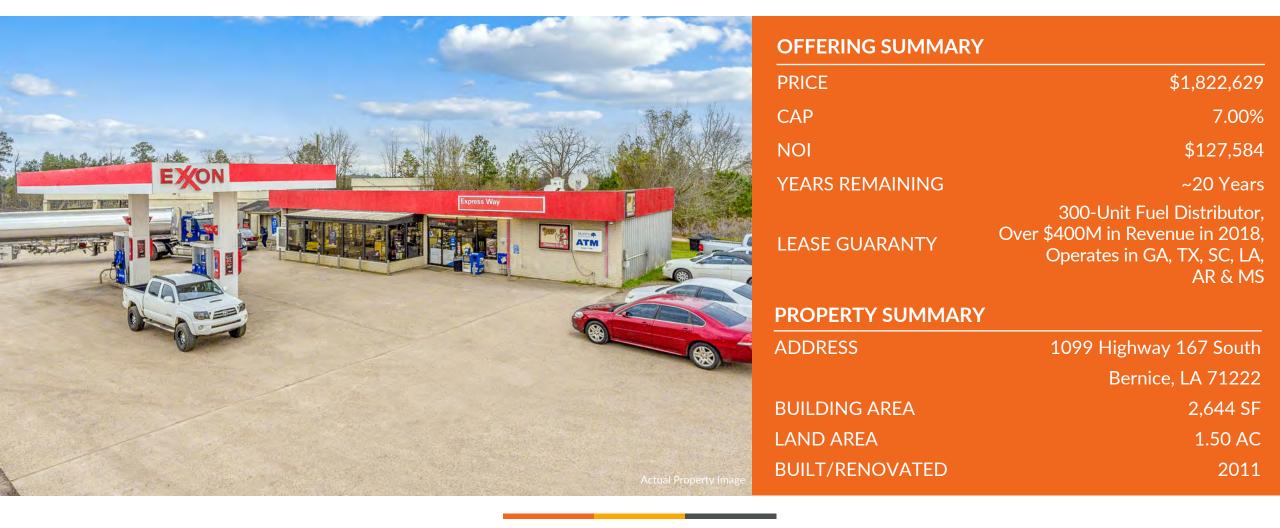


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	SIZE ANNUAL RENT							
TENANT NAME	SQUARE FOOTAGE	% OF TOTAL	ANNUAL BASE RENT	RENTAL INCREASE	INCREASE DATES	LEASE BEGIN	LEASE END	OPTIONS
300-Unit Fuel Distributor	4,610 SF	100%	\$144,028	2%	Annually	01/05/2019	01/31/2039	4 x 5 Years

## BERNICE, LA

Sands Investment Group is Pleased to Exclusively Offer For Sale the 2,644 SF Exxon Located at 1099 Highway 167 South in Bernice, Louisiana. This Brand New 20 Year Absolute Triple Net (NNN) Lease With Zero Landlord Responsibilities, Provides For a Great Investment Opportunity.



## HIGHLIGHTS

Brand New 20 Year Absolute Triple Net (NNN) Lease
– Zero Landlord Responsibilities

2% Annual Rent Increases

Guarantor Supplied Over 165 Million Gallons of Fuel to Over 300 Locations During the 12-Month Period (Ended 12/31/2018). Guarantor Generated Over \$400 Million in Revenue in 2018 and Operates in Six States: GA, TX, SC, LA, AR & MS. Additional Information on Guarantor is Available Upon Execution of a Confidentiality Agreement

Strong Store Performance – 2.25 x Rent Coverage

Four (4) x Five (5) Year Options to Renew

Blended CAP Rate of 8.50% Over Lease Term

Excellent Egress/Ingress – Multiple Points of Access





Exxon 1099 Highway 167 S Bernice, LA 71222

## CITY OVERVIEW

Bernice | Union County | Louisiana



### **Bernice**, LA

Bernice is a town in Union Parish, Louisiana. Bernice is a quaint little town filled with friendly families and multiple unique restaurants and stores. The town's estimated population was about 1,638 residents at the 2017 census. The town is part of the Monroe Metropolitan Statistical Area, which has an estimated population of about 176,441 residents. The MSA area is in northern Louisiana and it covers two parishes - Ouachita and Union. Bernice is located 21 miles from Ruston and 65 miles from Shreveport.

### Economy

SHREVEPORT, LA

The economy of Bernice employs about 400 people and is specialized in Agriculture, Forestry, Mining, Quarrying Oil, Gas Extractions, and Manufacturing. Due to the cities close proximity, Shreveport's economy also affects Bernice's. Shreveport is a major medical center of the region and state. Major hospitals include Christus Schumpert, Willis Knighton, and the Shriners Hospital for Children. The top employers in the area are Barksdale Air Force Base, Caddo Public Schools, the State of Louisiana, and the University of Health.



### **Contemporary Life**

The area has numerous outdoor activities for the family to enjoy. The area is home to the Black Bayou Lake National Wildlife Refuge, which is one of five refuges managed in the North Louisiana Refuge Complex. The area is also near the Jimmie Davis State Park, the Lake Claiborne State Park, and the Lake D'Arbonne State Park, all of which have opportunities to hike and have Louisiana nature and wildlife. Bernice is also near the Louisiana Purchase Gardens and Zoo, which is an 80-acre zoological park that exhibits over 500 animals

## LEASE SUMMARY

TENANT PREMISES LEASE COMMENCEMENT LEASE EXPIRATION LEASE TERM **RENEWAL OPTIONS RENT INCREASES** LEASE TYPE PERMITTED USE PROPERTY TAXES INSURANCE COMMON AREA **ROOF & STRUCTURE** PARKING LOT (STRUCTURE) **REPAIRS & MAINTENANCE** HVAC UTILITIES

300-Unit Fuel Distributor A Building of Approximately 2,644 SF January 5, 2019 January 31, 2039 ~20 Years Remaining 4 x 5 Years 2% Annually Absolute Triple Net (NNN) Convenience Store Tenant's Responsibility Tenant's Responsibility



## RENT ROLL

Exxon 1099 Highway 167 S Bernice, LA 71222

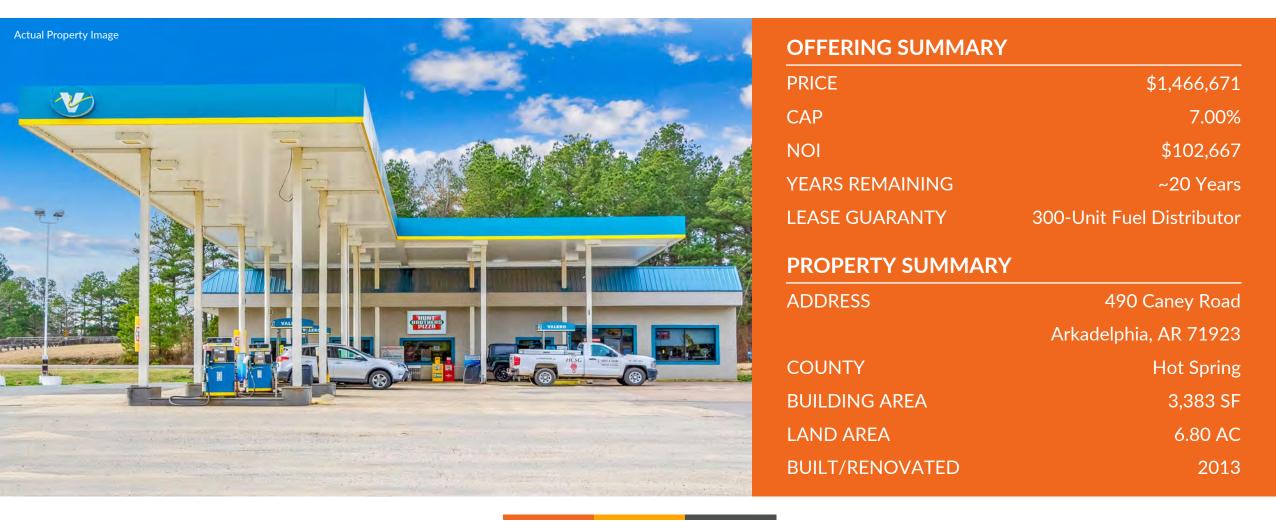


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SIZE			ANNUAL RENT			LEASE TERM			
TENANT NAME	SQUARE FOOTAGE	% OF TOTAL	ANNUAL BASE RENT	RENTAL INCREASE	INCREASE DATES	LEASE BEGIN	LEASE END	OPTIONS	
300-Unit Fuel Distributor	2,644 SF	100%	\$127,584	2%	Annually	01/05/2019	01/31/2039	4 x 5 Years	

## ARKADELPHIA, AR

Sands Investment Group is Pleased to Exclusively Offer For Sale the 3,383 SF Valero Located at 490 Caney Road in Arkadelphia, Arkansas. This Brand New 20 Year Absolute Triple Net (NNN) Lease With Zero Landlord Responsibilities, Provides For a Great Investment Opportunity.



## HIGHLIGHTS



Brand New 20 Year Absolute Triple Net (NNN) Lease – Zero Landlord Responsibilities



2% Annual Rent Increases



Four (4) x Five (5) Year Options to Renew



Blended CAP Rate of 8.30% Over Lease Term

Guarantor Supplied Over 165 Million Gallons of Fuel to Over 300 Locations During the 12-Month Period (Ended 12/31/2018). Guarantor Generated Over \$400 Million in Revenue in 2018 and Operates in Six States: GA, TX, SC, LA, AR & MS. Additional Information on Guarantor is Available Upon Execution of a Confidentiality Agreement



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Strong Store Performance – 3.0 x Rent Coverage



Directly Off Interstate 30 With Highway Visibility – 30,000 Vehicles Per Day Travel Along the Interstate



Sun Bio Dissolving Pulp Mill, a \$1.8 Billion Development Project is Expected to Begin Construction in Arkadelphia in Early 2019. The 1,000+ Acre Mill is Expected to Bring Over 350 Jobs and 1,000 Nationwide Across Forestry, Logging and Trucking



Sun Bio Dissolving Pulp Mill Expected to Be 4<sup>th</sup> Largest Lumber Producer in the U.S.



Valero | 490 Caney Road | Arkadelphia, AR 71923



## CITY OVERVIEW

Arkadelphia | Hot Spring County | Arkansas







### Arkadelphia, AR

Arkadelphia is a city in Hot Spring County in Arkansas. As of the 2017 estimated census, the city has a population of about 10,650 residents. Hot Spring County has an estimated population of about 36,915 residents, and the county is known and highly visited for its naturally heated springs, many of them are in Hot Springs National Park to the north. Arkadelphia is situated at the foothills of the beautiful Ouachita Mountains. The city is also home to two universities being, Henderson State University, with about 3,330 students enrolled in 2018, and Ouachita Baptist University, with about 1,670 students enrolled in 2018. The city is located 68 miles from Little Rock, which is the state's capital.

### Economy

The economy of Arkadelphia employs about 4,798 people, and its economy is specialized in Educational Services, Accommodations, Food Services, and Utilities. The city's 2 main universities also help its economy by bringing people from all over the U.S. Due to the cities close proximity, Little Rock's economy also affects Arkadelphia's. Little Rock is the headquarters to Dillard's Department Stores, Windstream Communications and Acxiom, Simmons Bank, Bank of the Ozarks, Rose Law Firm, Central Flying Services and Stephens Inc. One of the largest public employers in the state with over 10,552 employees is the University of Arkansas for Medical Sciences (UAMS); it has a total economic impact in Arkansas of about \$5 billion per year.

### **Contemporary Life**

The city is home to the Arkadelphia Aquatic Park, which is a water park with a pool for lane swimming & water slides, plus sun loungers & shaded seating. The area is also home to the Hot Springs National Park, which is an urban park featuring a historic row of early 20thcentury bathhouses built atop natural hot springs. The area also includes the Hot Springs Mountain Tower, which is a 216-ft. tower with an elevator up to an observation deck offering expansive views of the mountains. Little Rock is about an hour drive away from Arkadelphia, making it the perfect city to spend the day. Little Rock is home to the State Capitol, the River Market Amphitheater, the Pinnacle Mountain State Park, and the Little Rock Zoo.

## DEMOGRAPHICS

Valero | 490 Caney Road | Arkadelphia, AR 71923





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## LEASE SUMMARY

TENANT PREMISES LEASE COMMENCEMENT LEASE EXPIRATION LEASE TERM RENEWAL OPTIONS **RENT INCREASES** LEASE TYPE PERMITTED USE PROPERTY TAXES INSURANCE COMMON AREA **ROOF & STRUCTURE** PARKING LOT (STRUCTURE) **REPAIRS & MAINTENANCE** HVAC UTILITIES

300-Unit Fuel Distributor A Building of Approximately 3,383 SF January 5, 2019 January 31, 2039 ~20 Years Remaining 4 x 5 Years 2% Annually Absolute Triple Net (NNN) Convenience Store Tenant's Responsibility Tenant's Responsibility



**Actual Property Image** 

## RENT ROLL

Valero | 490 Caney Road | Arkadelphia, AR 71923



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	SIZE		ANNUAL RENT			LEASE TERM		
TENANT NAME	SQUARE FOOTAGE	% OF TOTAL	ANNUAL BASE RENT	RENTAL INCREASE	INCREASE DATES	LEASE BEGIN	LEASE END	OPTIONS
300-Unit Fuel Distributor	3,383 SF	100%	\$102,667	2%	Annually	01/05/2019	01/31/2039	4 x 5 Years

## CONFIDENTIALITY AGREEMENT

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The information contained in the following Offering Memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Sands Investment Group and should not be made available to any other person or entity without the written consent of Sands Investment Group.

This Offering Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable; however, Sands Investment Group has not verified, and will not verify, any of the information contained herein, nor has Sands Investment Group conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose its contents in any manner detrimental to the interest of the Owner. You also agree that by accepting this Memorandum you agree to release Sands Investment Group and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.

### 4-Unit C-Store Portfolio Arkansas Louisiana

WHEN THE REAL



COOLSLIGHT HOGS

Constant BROASTER CHICKEN

ORIGINAL LITE PILSNER.

### SANDS INVESTMENT GROUP NET INVESTMENTS... NET RESULTS

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