101 Main St SOLD

Townsend, DE 19734

Sale on 9/29/2014 for \$2,112,500 (\$232.14/SF) - Research Complete 9,100 SF Retail Freestanding Building Built in Oct 2014



Pine Tree Rd S 71 500 yds Microsoft Sign of the construction of the contract of the Virtual Earth

Buyer & Seller Contact Info

Recorded Buyer: 101 Main St Townsend, LLC

> George P Smith True Buyer:

> > **George Smith** 678 Walker Schol Rd Townsend, DE 19734 (302) 653-7034

Buyer Type: Individual Recorded Seller: **Capital Development Partners, LLC**

True Seller: **Capital Development Partners, LLC**

> 3101 Devine St Columbia, SC 29205 (803) 834-7014

Seller Type: Developer/Owner-RGNL Listing Broker:

Cypress Real Estate Partners

James Harrison (803) 834-7014 Joe Pope (803) 834-7014

Transaction Details ID: 3263786

Sale Date: 09/29/2014 (145 days on market) Sale Type: Investment

Bldg Type: Escrow Length: Retail - Freestanding

Sale Price: \$2,112,500-Confirmed Year Built/Age: **Built in Oct 2014** Asking Price: \$2,197,984 GLA: 9,100 SF

Price/SF: \$232.14 Land Area: 1.23 AC (53,579 SF) \$1,717,479.67 Price/AC Land Gross:

Percent Leased: 100.0%

> Tenancy: Single Percent Improved:

Actual Cap Rate: 6.76% Total Value Assessed: \$17,100 in 2014

Sale Conditions: **Investment Triple Net** Improved Value Assessed

> Land Value Assessed: \$17,100 Land Assessed/AC: \$13,902

No. of Tenants:

Tenants at time of sale: **Dollar General**

Provident Bank Financing: Parcel No: 25-002.00-076

101 Main St SOLD

9,100 SF Retail Freestanding Building Built in Oct 2014 (con't)

Transaction Notes

On September 30, 2014 the 9100 square foot freestanding retail building at 101 Main Street in Townsend, Delaware sold for \$2,112,500 or \$232.14 a square foot. The property was built-to-suit a Dollar General and was fully leased at the time of the acquisition.

The buyer was attracted to the property as it offered long-term passive income with zero landlord responsibilities.

Dollar General signed a new 15 year NNN lease commencing in August of 2014 with a 3% rental increase at year 11. There are five additional 5-year renewal options with 10% rent increases each renewal.

The in-place net operating income was reported to be \$142,868.96 for each of the first 10 years of investment, yielding an actual cap rate of 6.76% for that period.

From the years 2000-2010, the Townsend market increased in population by 11.52%.

The information in this sale comparable report has been confirmed with sources deemed reliable on both sides of the transaction.

Current Retail Information

ID: 9392105

Property Type: Retail - Freestanding GLA: 9,100 SF Center: Total Avail: 0 SF Bldg Status: **Built in Oct 2014** % Leased: 100.0% Owner Type: Individual Bldg Vacant: 0 SF Zoning: Commercial Land Area: 1.23 AC Owner Occupied: Lot Dimensions:

Building FAR: 0.17

Rent/SF/Yr: - No. of Stores: -

CAM: -

Street Frontage: 225 feet on Main St (with 0 curb cut)

241 feet on Summit Bridge Rd

Expenses: 2013 Tax @ \$0.17/sf

Location Information

Metro Market: Philadelphia

Submarket: **Delaware/South New Castle County**

County: New Castle

CBSA: Philadelphia-Camden-Wilmington, PA-NJ-DE-MD CSA: Philadelphia-Reading-Camden, PA-NJ-DE-MD

DMA: Philadelphia, PA-NJ-DE

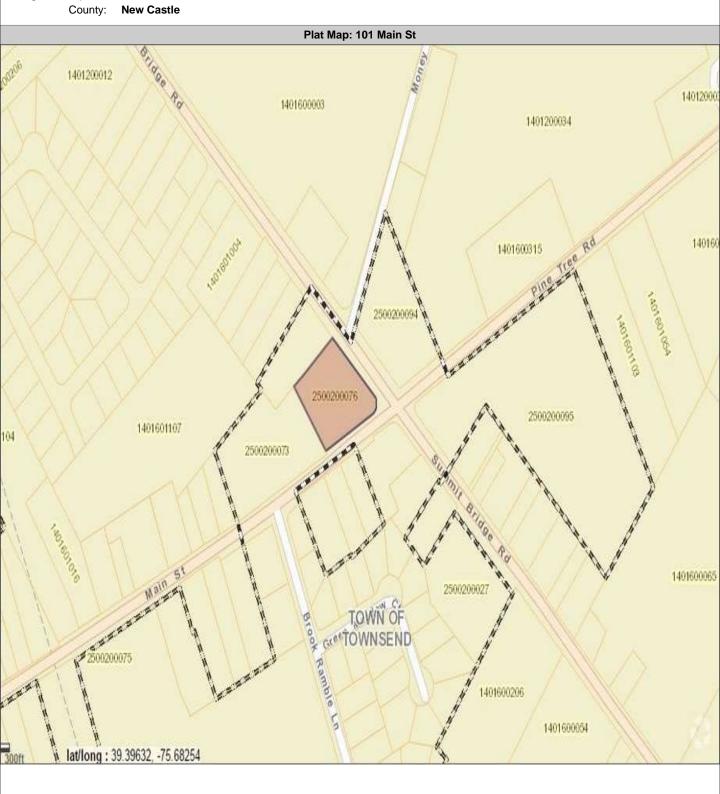
101 Main St **SOLD**

9,100 SF Retail Freestanding Building Built in Oct 2014 (con't)

25-002.00-076 Parcel Number:

Legal Description:

County:



1402 E Newport Pike - Dollar General

SOLD

Wilmington, DE 19804

Sale on 8/1/2014 for \$950,000 (\$104.40/SF) - Research Complete 9,100 SF Retail Freestanding Building Built in Oct 2014



Rd S 3rd Ave Surrett A Surrett Ave Riming and Ave Riming Ave Rimi

Buyer & Seller Contact Info

Recorded Buyer: Patton Dev Co Inc Recorded Seller: Voultsis Petros & Catherine

True Buyer: Patton Development Co, Inc. True Seller:

John Patton 332 Pearson St Woodruff, SC 29388 (864) 476-9990

Buyer Type: Developer/Owner-RGNL

Transaction Details ID: 3099245

1.02 AC (44,431 SF)

Sale Date: 08/01/2014 Sale Type: Investment

Escrow Length: - Bldg Type: Retail - Freestanding
Sale Price: \$950,000-Confirmed Year Built/Age: Built in Oct 2014

Asking Price: - GLA: 9,100 SF

Price/SF: \$104.40 Land Area:
Price/AC Land Gross: \$931,372.55

Percent Leased: 100.0%

Percent Improved: 53.7%

Total Value Assessed: \$383,700 in 2013

Improved Value Assessed \$206,000

Land Value Assessed: \$177,700

Land Assessed/AC: \$174,215

Financing: \$1,800,000.00 from Private Lender

Parcel No: **07-047.20-224**Document No: **20140806-0034059**

Transaction Notes

On August 1, 2014, the 9,100 square foot retail building located at 1402 E Newport Pike in Wilmington, DE, sold for \$950,000, or approximately \$104 per square foot.

1402 E Newport Pike - Dollar General

SOLD

9,100 SF Retail Freestanding Building Built in Oct 2014 (con't)

Current Retail Information

ID: 9003077

9,100 SF Property Type: Retail - Freestanding GLA: Center: **Dollar General** Total Avail: 0 SF Bldg Status: **Built in Oct 2014** % Leased: 100.0% Developer/Owner-RGNL Owner Type: Bldg Vacant: 0 SF Zoning: Land Area: 1.02 AC Owner Occupied: Lot Dimensions: -

Building FAR: 0.20

Rent/SF/Yr: - No. of Stores: -

CAM: -

Expenses: 2013 Tax @ \$1.11/sf

Location Information

Located: Marsh Ln & Forest Dr

Metro Market: Philadelphia

Submarket: Delaware/South New Castle County

County: New Castle

CBSA: Philadelphia-Camden-Wilmington, PA-NJ-DE-MD CSA: Philadelphia-Reading-Camden, PA-NJ-DE-MD

DMA: Philadelphia, PA-NJ-DE

1621 Red Lion Rd

Bear, DE 19701

9,100 SF Retail Freestanding Building Built in Mar 2015 Property is for sale at \$2,021,016 (\$222.09/SF)







Sale Contacts

Sales Co: Cypress Real Estate Partners

3101 Devine St Columbia, SC 29205

(803) 834-7014

Sales Contact 1: James C. Harrison

(803) 834-7014

For Sale Data

Asking Price: \$2,021,016
Price/SF: \$222.09

Days on Market: 237

Sale Status: Under Contract

Actual Cap Rate: Percent Leased: 100.0%
Tenancy: Single

Parcel No: 12-006.00-012

Sale Type: Investment
Bldg Status: Built in Mar 2015

GLA: 9,100 SF

Sale Conditions: Investment Triple Net

Transaction Notes

Zero landlord responsibilities

15 year NNN lease with 3% rent bump at year 11 Five, 5-year renewal options @ 10% increases

1621 Red Lion Rd

Property is for sale at \$2,021,016 (\$222.09/SF) (con't)

UNDER CONTRACT

Current Retail Information

ID: 9572933

Property Type: Retail - Freestanding GLA: 9,100 SF

Center:-Total Avail:0 SFBldg Status:Built in Mar 2015% Leased:100.0%Owner Type:Developer/Owner-RGNLBldg Vacant:0 SFZoning:CNLand Area:2.30 AC

Owner Occupied: No Lot Dimensions: -

Building FAR: 0.09

Rent/SF/Yr: For Sale Only No. of Stores: -

CAM: -

Street Frontage: 256 feet on Red Lion Rd
Expenses: 2014 Tax @ \$0.23/sf

Parking: 25 Surface Spaces are available

Location Information

Metro Market: Philadelphia

Submarket: **Delaware/South New Castle County**

County: New Castle

CBSA: Philadelphia-Camden-Wilmington, PA-NJ-DE-MD CSA: Philadelphia-Reading-Camden, PA-NJ-DE-MD

DMA: Philadelphia, PA-NJ-DE

1621 Red Lion Rd

Property is for sale at \$2,021,016 (\$222.09/SF) (con't)

UNDER CONTRACT

Parcel Number: Legal Description: -

County: New Castle

