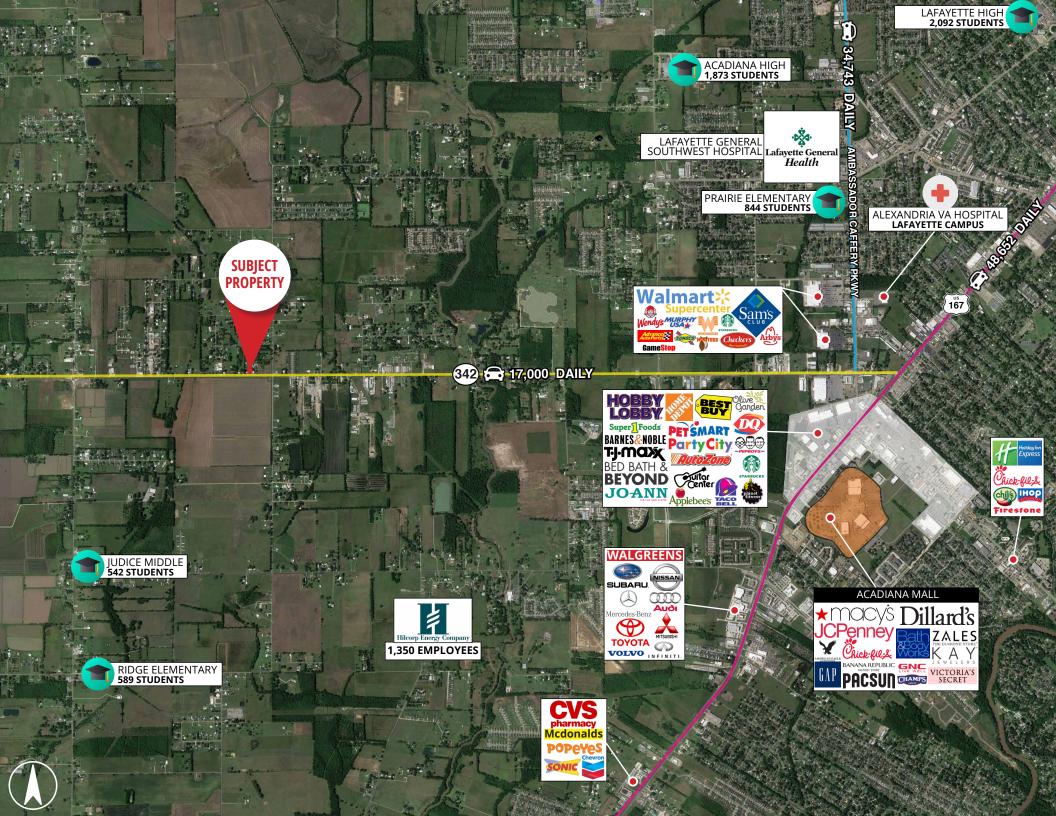


## **FAMILY DOLLAR**

LAFAYETTE, LOUISIANA



SAMBAZIS RETAIL GROUP



#### **Financial Overview**

Price	\$1,160,000
Cap Rate	7.50%
Gross Leasable Area	8,320 SF
Year Built	2018
Lot Size	1.09 +/- Acres

#### **Lease Summary**

Lease Type	NN
Roof & Structure	Landlord Responsible
Lease Term	10 Years
Lease Expiration	6/30/2028
Increases	\$4,160 at Each Option
Options	Six, 5-Year
Option to Terminate	None
Option to Purchase	None
Right of First Refusal	None

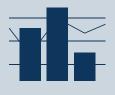
#### **Rent Schedule**

TERM	ANNUAL RENT	MONTHLY RENT
Year 1 - Year 10	\$87,000	\$7,250
Option 1	\$91,160	\$7,596
Option 2	\$95,320	\$7,943
Option 3	\$99,480	\$8,290
Option 4	\$103,640	\$8,636
Option 5	\$107,800	\$8,983
Option 6	\$111,960	\$9,330





**PRICE** \$1,160,000



**CAP RATE** 

7.50%



**NOI** \$87,000



## **Lease Summary**

## LANDLORD RESPONSIBILITIES

Landlord will maintain and keep in good repair and replace when necessary all exterior portions of the building, including the roof, exterior walls, canopy, gutters, downspouts, and all structural portions of the building whether interior or exterior. Landlord shall be responsible for all repairs to the exterior (including under slab), plumbing and electrical lines and will keep the parking, services and access areas, maintained and in a good state or repair and properly lighted.

#### TENANT RESPONSIBILITIES

Tenant will maintain and repair, at its expense, all doors, door closures and glass in windows and doors including damage to doors or glass breakage as a result of vandalism. Tenant shall also maintain and repair all interior, non-structural portions of the building, including maintaining and repairing the interior plumbing and electrical systems – including repairing sewer backups/stoppages. Tenant will also be responsible for maintaining the existing landscaping including mowing, snow plowing, removing trash and debris from the parking area and landscaped area, restriping the parking area and repairing parking area lights.

TAXES	Tenant will reimburse Landlord for real estate taxes.

#### **INSURANCE**

Tenant shall obtain and keep in force commercial property insurance and commercial general liability insurance.

Tenant shall also reimburse Landlord for Landlord's commercial property insurance.

## ASSIGNMENT & SUBLETTING

Tenant may assign or sublet the lease with Landlord's prior written consent.

#### **ESTOPPEL**

Tenant shall have 30 days from receipt of request to provide an executed estoppel.

## **Investment Highlights**

- 10-Year Lease, Increases in Options
- Investment Grade Credit, Rated BBB- by S&P
- New 2018 Construction, Minimal Landlord Responsibilities
- 8 Miles to Downtown Lafayette, 4th Largest City in Louisiana with Over 1 Million Tourists Annually
- 80,784 Residents in Primary Trade Area
- Close Proximity to New Multi-Family Developments with 700 Units
- Average Household Income Exceeds \$83,000 within 5 Miles
- Highly Visible to 17,000 Cars/Day, Hard Corner Location at Signalized Intersection
- Minutes to 19,188 Students Attending the University of Louisiana at Lafayette with 2,650 Employees
- 3.5 Miles Acadiana Mall with 15 Million Shoppers Annually
- Just West of Our Lady of Lourdes Regional Medical Center, a 192-Bed Hospital with 1,600 Employees
- Surrounded by Several National Wildlife Refuges with Millions of Visitors Annually

## **Demographics**

POPULATION	1-MILES	3-MILES	5-MILES
2010 Population	2,176	18,784	74,101
2017 Population	2,508	20,690	80,784
2022 Population	2,683	21,508	83,095
HOUSEHOLDS			
2010 Households	794	7,198	30,261
2017 Households	916	7,942	33,040
2022 Households	992	8,368	34,482
INCOME			
2017 Average Household Income	\$64,958	\$72,925	\$83,533
EMPLOYEES			
2017 Number of Employees In Area	1,859	15,815	64,501



80,784

Population within a 5-Mile Radius



33,040

Households within a 5-Mile Radius



\$83,533

Average Household Income within a 5-Mile Radius



## **Tenant Overview**

One of the nation's fastest growing retailers, Family Dollar offers a compelling assortment of merchandise for the whole family ranging from household cleaners to name brand foods, from health and beauty aids to toys, from apparel for every age to home fashions, all for everyday low prices. While shoppers can find many items at \$1 or less, most items in the store are priced below \$10, which makes shopping fun without stretching the family budget.

In 2015, Family Dollar was acquired by Dollar Tree. Dollar Tree, a Fortune 200 Company, now operates more than 15,000 stores across 48 states and five Canadian provinces. Stores operate under the brands of Dollar Tree, Family Dollar and Dollar Tree Canada.

15,000+ LOCATIONS



HEADQUARTERED IN Chesapeake, VA

\$22.35 Billion SALES VOLUME NASDAQ:
DLTR



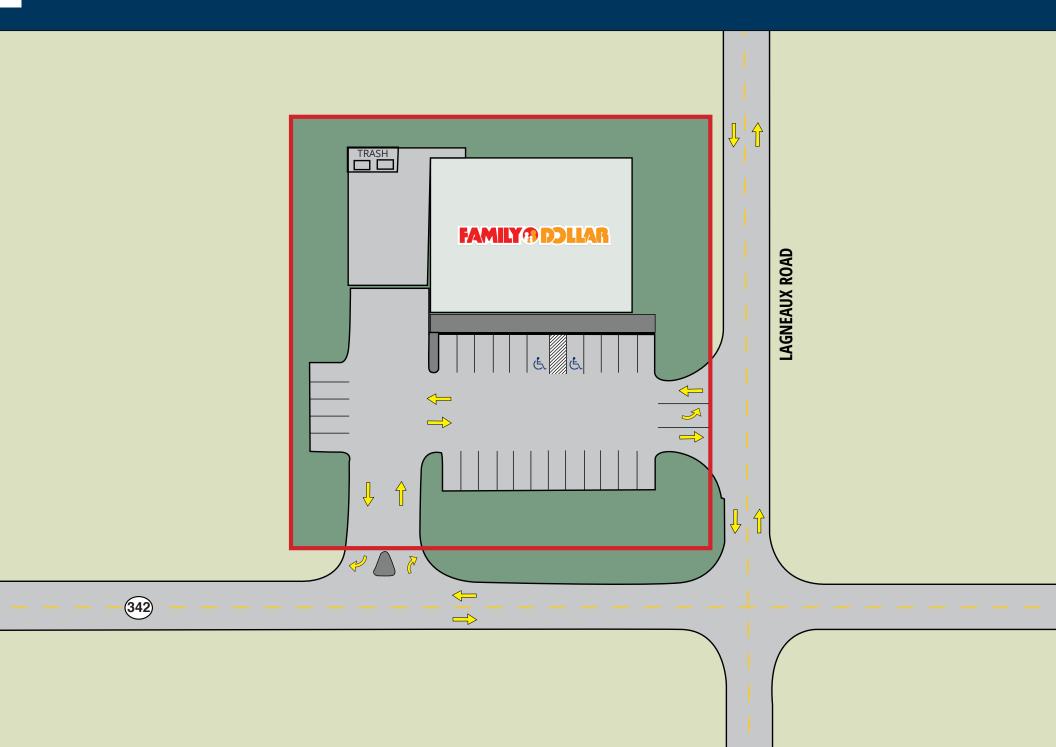
1959

MORE THAN **176,100** EMPLOYEES



BBB-STANDARD & POOR'S CREDIT RATING

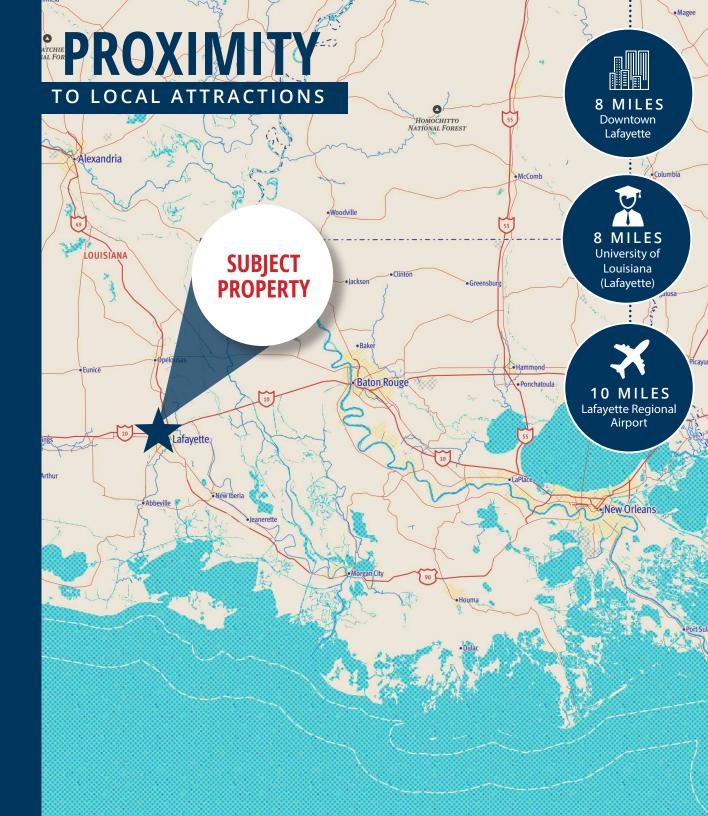
## **Site Plan**



## Layfayette, LA

Lafayette is a city in southern Louisiana. Downtown, the Alexandre Mouton House, also known as the Lafayette Museum, has 1800s furnishings. The Paul and Lulu Hilliard University Art Museum features folk art, Japanese prints and mid-20th-century works by artist Henry Botkin. Southwest of town, LARC's Acadian Village recreates 19th-century settler life, with reconstructed homes and a general store set along a bayou.

Lafayette has one university, one community college, and two vocational colleges. The University of Louisiana at Lafayette is part of the University of Louisiana System. It is the second-largest university in the state, with an enrollment of approximately 19,188. Schools and colleges related to the institution have been located in Lafayette since 1898.



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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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## **EXCLUSIVELY LISTED BY**

[S] SAMBAZIS
RG RETAIL GROUP

#### PHIL SAMBAZIS

Senior Managing Director

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#### **CHRIS SHAHEEN**

Broker of Record

BATON ROUGE, LA License: BROK.0095692662-ACT

# FAMILY DOLLAR

FAMILY (S), D)

LAFAYETTE, LOUISIANA