

# BURGER KING & DEVELOPMENT PAD

5505, 5519 & 5533 E WASHINGTON BLVD COMMERCE, CA 90040



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**CBRE** 



## PROPERTY SUMMARY

5505, 5519 & 5533 E. Washington Blvd. Commerce, CA 90040



**PURCHASE PRICE \$2,800,000** 



BUILDING SIZE **2,070 SQ. FT.** 



LAND AREA **35,637 SQ. FT.** 



**\$71,270** 

PROFORMA NOI **\$167,868**\*



CAP RATE **2.55%** 

PROFORMA CAP RATE **6.0%** 



YEAR BUILT **2016** 

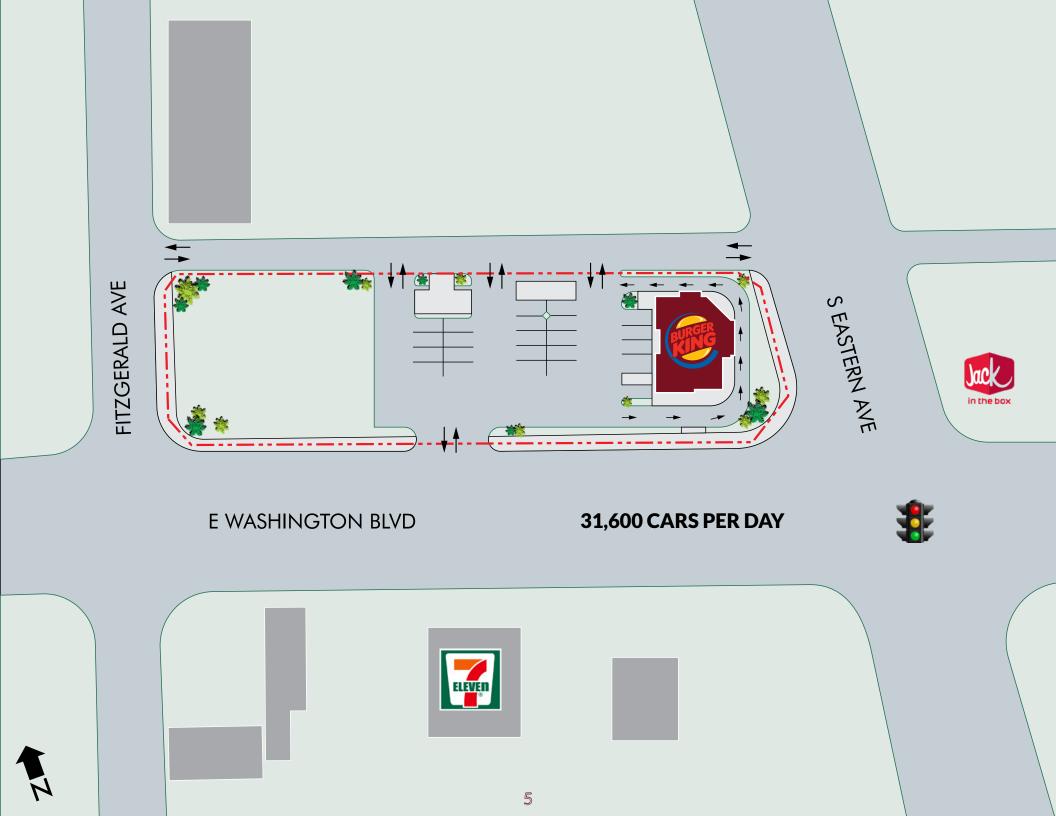


PARKING **23 SPACES** 

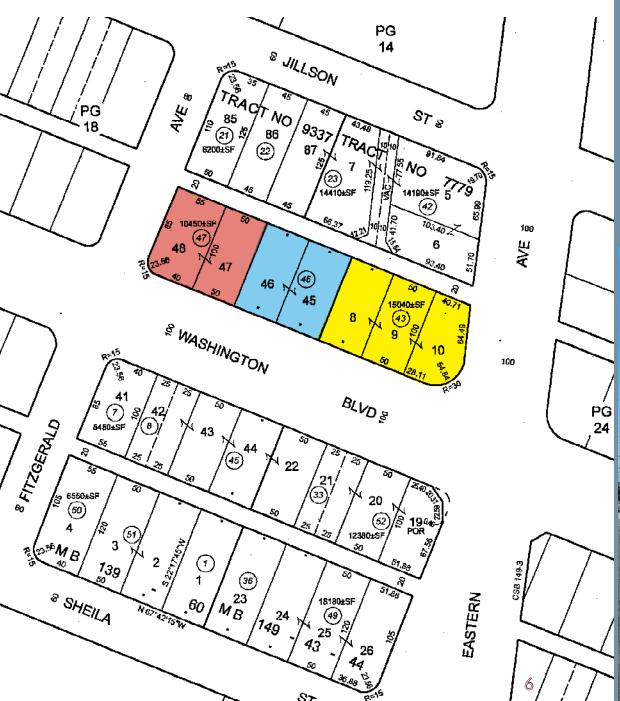


APN 6335-019-047 6335-019-046 6335-019-043

<sup>\*</sup> Assumes vacant pad ground leased at \$7,500/month NNN

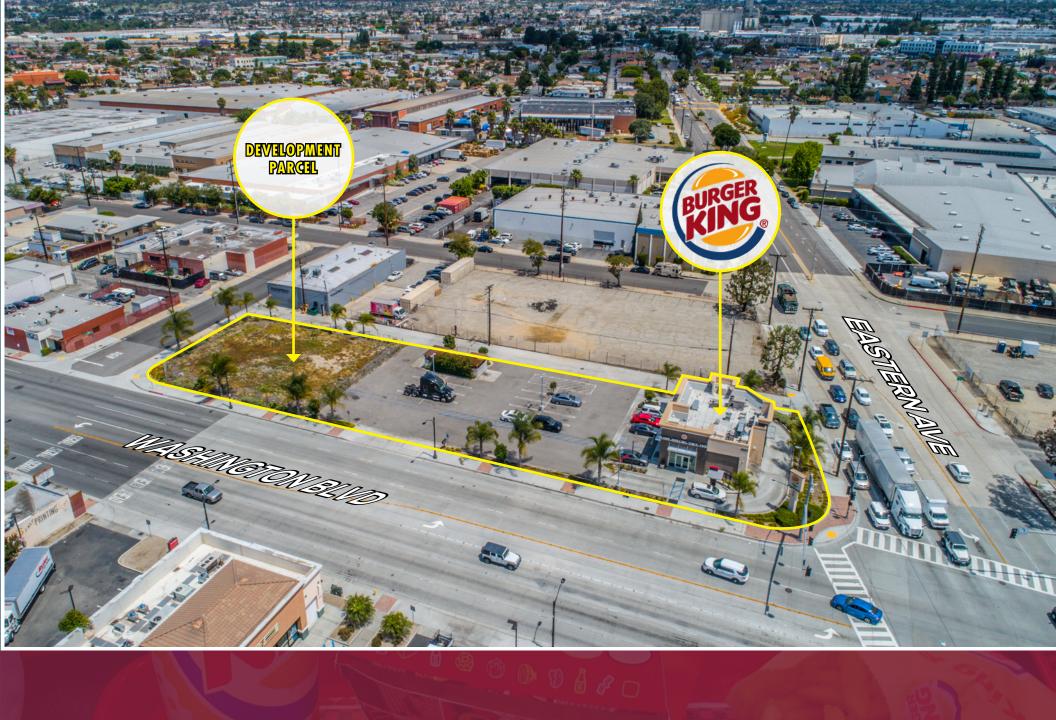


## PARCEL MAP



| ADDRESS                | APN          | SIZE      |
|------------------------|--------------|-----------|
| 5533 E Washington Blvd | 6335-019-043 | 14,940 SF |
|                        |              |           |
| 5519 E Washington Blvd | 6335-019-046 | 10,013 SF |
|                        |              |           |
| 5505 E Washington Blvd | 6335-019-047 | 10,684 SF |
|                        |              |           |





## INVESTMENT

## HIGHLIGHTS

Rare Opportunity to Acquire a Highly Desirable Drive-Thru with Vacant Pad Upside

**Established Burger King on Long Term NNN Lease** - Tenant is a strong 12 unit franchisee in the 3rd year of an initial 20-year term with four 5-year options

**Large Value-Add Component** – Contains a 10,684 sf. parcel with ability to develop drive-thru or other commercial use

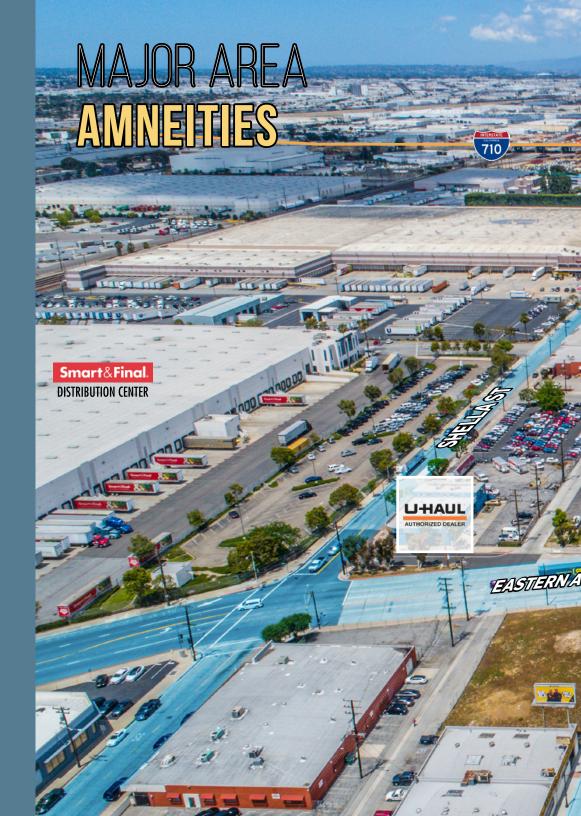
Newer Construction Building – 2016 construction drive-thru in high barriers to entry Southern California Market

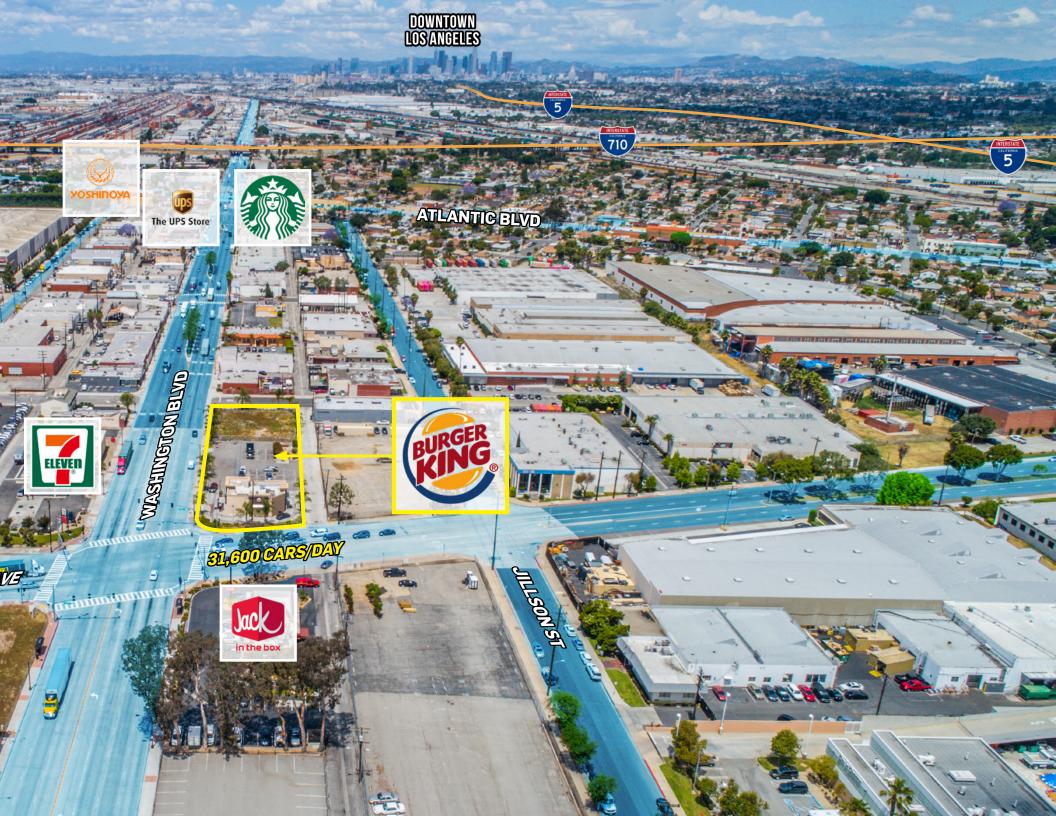
## Highly Strategic and Desirable Real Estate Location in Commerce

**Exceptional Transit Oriented Location** – Situated at a signalized intersection seeing north of 31,600 vehicles per day, less than a mile from two separate I-5 FWY On/Off Ramps

**Significant Visibility on Washington Blvd** – Site benefits from an entire block of frontage between Eastern Ave. and Fitzgerald Ave.

**Dense In-Fill Demographics** – 3 mile radius has population north of 295k with an average household income approaching \$74k annually





# RENT

|                 |             |         |          | LEASE TERM |          |         |  |                            |                |
|-----------------|-------------|---------|----------|------------|----------|---------|--|----------------------------|----------------|
| Tenant          | Square Feet | Begin   | End      | Monthly    | Annually | PSF/Yr  | Rental Increases/Options                     | Market Rate Annual Rent/SF | Market<br>Rate |
|                 |             |         |          |            |          |         |  |                            |                |
| Burger King     | 2,070       | 10/1/16 | 10/31/36 | \$6,489.00 | \$77,868 | \$37.62 | 10% Every Five Years/ 4 Five<br>Year Options | \$37.62                    | \$77,868       |
|                 |             |         |          |            |          |         |  |                            |                |
| Vacant Pad*     | 3,330       | TBD     | TBD      | -          | -        | -       | -  | -                          | \$90,000**     |
|                 |             |         |          |            |          |         |  |                            |                |
| TOTALS/AVERAGES | 5,400       |         |          | \$6,489    | \$77,868 | \$37.62 |  | \$48.81                    | \$167,868      |

<sup>\*</sup>Pro Forma based on development and ground lease of a 3,330 sf. previously approved drive-thru

<sup>\*\*\*</sup> Use Restrictions on Vacant Pad: Sale of Hamburgers, Chick-Fil-A, El Pollo Loco, massage parlor, tattoo business, pawn shop, sale of cannabis and related accessories.



<sup>\*\*</sup> Assumes \$90,000/year NNN ground lease on vacant pad.

# EXPENSES

|                               |         | CURRENT "IN-PLACE" | PROFORMA   |
|-------------------------------|---------|--------------------|------------|
| Gross Revenue                 |         |                    |            |
| In-Place Rental Revenue       |         | \$77,868           | \$167,868  |
| Reimbursement Expense Revenue | 100.00% | \$4,514            | \$14,500   |
| Reimbursement Tax Revenue*    |         | \$36,222           | \$42,820   |
| Total Gross Revenue           |         | \$118,604          | \$225,188  |
| Expenses                      |         |                    |            |
| Real Estate Taxes*            | 1.30%   | (\$42,820)         | (\$42,820) |
| Insurance*                    | \$0.30  | (\$621)            | (\$1,071)  |
| CAM's*                        | 5.00%   | (\$3,893)          | (\$8,393)  |
| Management Fee*               | 3.00%   | \$0                | (\$5,036)  |
| Total Operating Expenses      |         | (\$47,334)         | (\$57,320) |
| Net Operating Income          |         | \$71,270           | \$167,868  |

<sup>\*</sup>Taxes estimated per 2017-2018 LA County Tax Bill - Reimbursement on CURRENT "IN-PLACE" excludes 50% of taxes for parcel 046 and 100% for parcel 047



<sup>\*</sup>Insurance based on market rate of \$.30 psf.

<sup>\*</sup>CAM charge estimated on 5% of Gross Revenue

<sup>\*</sup>Management charge estimated based on 3% of Gross Revenue

# 

## **CORPORATE OVERVIEW**

TYPE: Private

PARENT: Restaurant Brands International

INDUSTRY: Restaurant

YEAR FOUNDED: 1954

HEADQUARTERS: Miami-Dade County, Florida

LOCATIONS: 17,796+

WEBSITE: www.bk.com





## **BURGER KING**

Burger King is the second largest fast food hamburger chain in the world, known for serving high-quality, delicious food at an affordable cost. Since its inception in 1954, Burger King has expanded their menu from their basic offering of burgers, French fries, milkshakes and sodas to a much more diverse product type. In 1957, the "Whopper" became the one of the first major additions to the menu and remains on the menu today.

In 2010, a multi-million-dollar investment company, 3G Capital, purchased Burger King Corporation with a focus on long term value creation. Almost immediately thereafter, 3G Capital immediately began to restructure its plans for the company, by introducing new menu items, product reformulations and packaging. As of December 2018, Burger King reported that it had just under 17,800 outlets in 100 countries, serving over 11 million guests around the world every day.

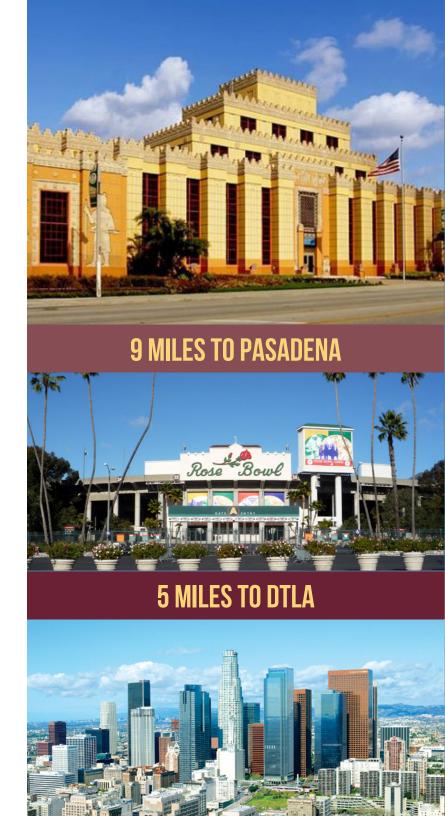
## AREA **OVERVIEW**

## **COMMERCE, CALIFORNIA**

Known for being a primarily industrial area in Los Angeles, the City of Commerce is located in southeast Los Angeles County. Commerce is served by major freeways, Long Beach and Santa Ana freeways, along with the Metrolink commuter rail service at the Commerce station. In 1960, the city was incorporated to prevent its neighboring cities such as Vernon and Los Angeles from annexing industrial land for tax revenue. In the 1970s and 1980s, Commerce began the process to maintain its manufacturing and distribution base by successfully recycling former industrial sites to high technology, warehouse, office, retail and other commercial uses. Five decades after incorporation, Commerce continues to be a dynamic city servicing the Los Angeles area.

## **TOP 10 EMPLOYERS**

| Company                           | # of Employees |
|-----------------------------------|----------------|
| County of Los Angeles             | 4,000          |
| California Commerce Club, Inc.    | 2,529          |
| 99 Cents Only Stores              | 998            |
| American International Industries | 985            |
| Smart & Final Stores LLC          | 883            |
| Parsec Inc.                       | 801            |
| Unified Grocers Inc.              | 743            |
| Mission Foods                     | 520            |
| Gibson Overseas, Inc.             | 400            |
| Wine Warehouse                    | 365            |



## **COMMERCE CASINO**

Commerce Casino is the largest cardroom in the world which includes over 240 tables on site. As of 2016, the casino was providing \$22M annually in licensing fees to the city. Along with the cardroom, the Commerce Casino includes a full-service 200-room hotel, the Crowne Plaza, which includes dining establishments, spa, salon, pool, banquet rooms, shops and entertainment. The Commerce Casino houses several poker tournaments series, including the Los Angeles Poker Classic, California State Poker Championship, Commerce Hold 'em Series, and the LA Poker Open.



## CITADEL OUTLETS

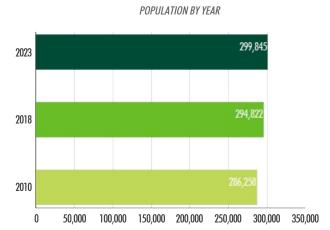
Located in the City of Commerce, the Citadel Outlets is an outlet mall and can be seen along the Santa Ana Freeway (I-5 Freeway) going towards Downtown Los Angeles. The center features Exotic Revival architecture of the tire factory, completed in the style of an Assyrian castle. It features over 130 name brand stores and restaurants. In 2008, a \$52M renovation took place to maintain its historical architecture and in 2010, the center expanded again opening an additional 157,000 SF. The Citadel Outlets is known as one of Southern California's most convenient and attractive outlet shopping destination.

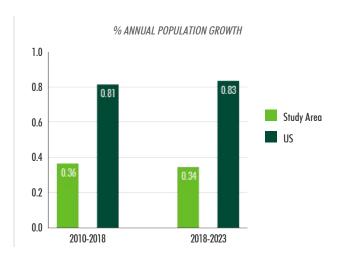


## AREA DEMOGRAPHICS SUMMARY

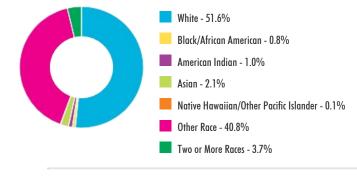








## **RACE & ETHNICITY**



**94.5%** HISPANIC/LATINO POPULATION (ALL RACES)

## **INCOME**

\$113,171

\$46,998

PER CAPITA INCOME

## HOME OWNERSHIP

31.9%

**OWNER-OCCUPIED UNITS** 



121,308 EMPLOYEES

8,416 BUSINESSES

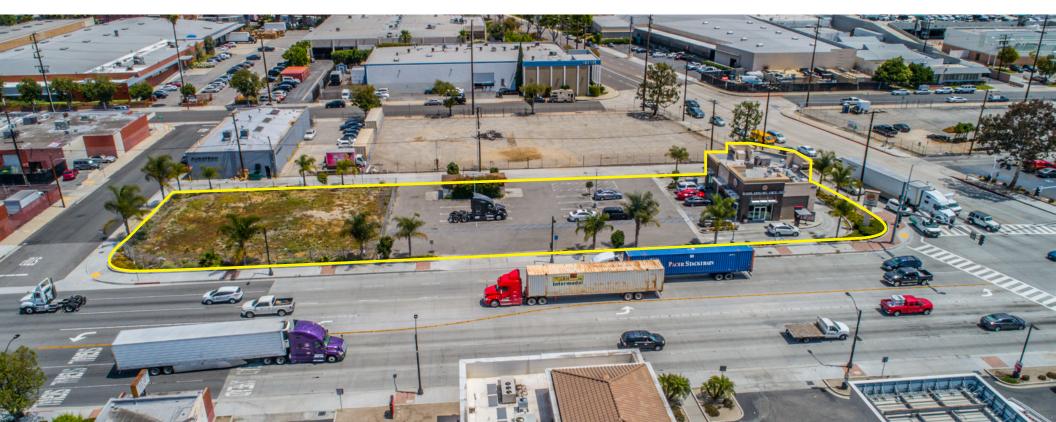
**5.2%** RESIDENTIAL UNEMPLOYMENT RATE











## AREA DEMOGRAPHICS





| POPULATION                | I MILE | 3 MILES | 5 MILES |
|---------------------------|--------|---------|---------|
| 2018 Population           | 9,277  | 294,822 | 814,834 |
| 2023 Population           | 9,413  | 299,845 | 829,796 |
| 2010 Population           | 9,045  | 286,258 | 789,886 |
| Growth Rate: 2018 to 2023 | 0.29%  | 0.34%   | 0.36%   |



| HOUSEHOLD                 | 1 MILE | 3 MILES | 5 MILES |
|---------------------------|--------|---------|---------|
| 2018 Households           | 2,380  | 73,356  | 213,236 |
| 2023 Households           | 2,399  | 74,224  | 216,144 |
| 2010 Households           | 2,352  | 71,843  | 208,560 |
| Growth Rate: 2018 to 2023 | 0.16%  | 0.24%   | 0.27%   |
| Average Household Size    | 3.85   | 4.00    | 3.79    |



| INCOME                        | 1 MILE   | 3 MILES  | 5 MILES  |
|-------------------------------|----------|----------|----------|
| 2018 Average Household Income | \$61,606 | \$55,471 | \$62,893 |
| 2023 Average Household Income | \$72,546 | \$64,297 | \$73,452 |
| 2018 Median Household Income  | \$43,300 | \$42,063 | \$46,984 |
| 2023 Median Household Income  | \$50,475 | \$47,897 | \$53,456 |



| HOUSING                     | 1 MILE | 3 MILES | 5 MILES |
|-----------------------------|--------|---------|---------|
| 2018 Housing Units          | 2,497  | 76,663  | 223,932 |
| 2018 Vacant Housing Units   | 117    | 3,307   | 10,696  |
| 2018 Occupied Housing Units | 2,380  | 73,356  | 213,235 |
| 2018 Owner-Occupied Units   | 1,118  | 23,384  | 83,721  |
| 2018 Renter-Occupied Units  | 1,262  | 49,972  | 129,514 |



| EDUCATION                       | 1 MILE | 3 MILES | 5 MILES |
|---------------------------------|--------|---------|---------|
| 2018 Population 25 and Over     | 5,809  | 173,446 | 500,181 |
| Less than 9th Grade             | 1,469  | 52,474  | 129,720 |
| 9-12th Grade - No Diploma       | 977    | 31,705  | 80,578  |
| High School Diploma             | 1,522  | 40,297  | 111,830 |
| GED or Alternative Credential   | 153    | 3,155   | 9,410   |
| Some College - No Degree        | 932    | 23,278  | 75,996  |
| Associate`s Degree              | 292    | 8,165   | 27,304  |
| Bachelor`s Degree               | 293    | 10,895  | 47,263  |
| Graduate or Professional Degree | 171    | 3,477   | 18,080  |



| AGE              | 1 MILE | 3 MILES | 5 MILES |
|------------------|--------|---------|---------|
| Age 0-4          | 711    | 24,843  | 63,248  |
| Age 5-9          | 694    | 23,776  | 61,354  |
| Age 10-14        | 677    | 23,378  | 60,961  |
| Age 15-19        | 658    | 23,681  | 62,189  |
| Age 20-24        | 726    | 25,698  | 66,901  |
| Age 25-29        | 757    | 26,404  | 70,583  |
| Age 30-34        | 720    | 22,973  | 63,065  |
| Age 35-39        | 655    | 20,754  | 57,091  |
| Age 40-44        | 576    | 18,149  | 50,363  |
| Age 45-49        | 570    | 17,587  | 49,585  |
| Age 50-54        | 490    | 15,418  | 45,102  |
| Age 55-59        | 475    | 13,612  | 40,920  |
| Age 60-64        | 431    | 11,650  | 35,355  |
| Age 65-69        | 369    | 9,360   | 29,142  |
| Age 70-74        | 266    | 6,587   | 21,308  |
| Age 75-79        | 208    | 4,610   | 15,486  |
| Age 80-84        | 135    | 3,063   | 10,494  |
| Age 85 and Older | 158    | 3,279   | 11,687  |





| PLACE OF WORK   | 1 MILE | 3 MILES | 5 MILES |
|-----------------|--------|---------|---------|
| 2018 Businesses | 1,055  | 8,416   | 22,028  |
| 2018 Employees  | 22,382 | 121,308 | 315,009 |

## BURGER KING & DEVELOPMENT PAD



KOZAKOV-WADE RETAIL



KOZ WADE RETAIL



KOZWADE RETAIL





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