

## **EXCLUSIVELY MARKETED BY**

#### **JOE SCHUCHERT**

FIRST VICE PRESIDENT SRS NATIONAL NET LEASE GROUP

610 Newport Center Drive, Suite 1500 Newport Beach, CA 92660

M: 310.971.3116

Joe.Schuchert@srsre.com | CA License No. 01973172

## JIM SCHUCHERT

FIRST VICE PRESIDENT SRS NATIONAL NET LEASE GROUP

610 Newport Center Drive, Suite 1500 Newport Beach, CA 92660

M: 310.971.3892

Jim.Schuchert@srsre.com | CA License No. 01969414

Broker of Record: Ray Uttenhove – SC License #62618



## **CONTENTS**



INVESTMENT SUMMARY
OFFERING SUMMARY I INVESTMENT HIGHLIGHTS

PROPERTY OVERVIEW
AERIALS I SITE PLAN I LOCATION MAP

AREA OVERVIEW DEMOGRAPHICS

FINANCIALS
RENT ROLL I BRAND PROFILE

## INVESTMENT SUMMARY



SRS National Net Lease Group is pleased to present the opportunity to acquire the fee simple interest (land and building ownership) in a Dollar General property located in Ninety-Six, South Carolina. Dollar General has been operating at this location since 2005 and the lease has 5.75 years remaining in the existing term with three (3) – five (5) year option periods with rental increases. The NN lease structure has minimal landlord responsibilities that are limited to roof, parking lot and HVAC. The lease is guaranteed by Dollar General Corp (NYSE: DG) with an investment grade credit rating of BBB from Standard and Poor's.

The subject property is strategically located on Main Street in the heart of town. Ninety-Six is located in Greenwood County, SC and is located 68 miles West of Columbia, SC; 57 miles North of Augusta, GA; 62 miles SE of Greenville, SC; 121 miles SW of Charlotte, NC & 160 miles NE of Atlanta, GA. The 5-mile trade area is supported by a growing population of 8,068 residents with an average household income of \$60,342.

## **OFFERING SUMMARY**



# **DOLLAR GENERAL**

#### **OFFERING**

Pricing: \$645,000

Net Operating Income: \$51,600

Cap Rate: 8.00%

Guaranty: Corporate

Tenant: Dollar General

Lease Type: NN

Landlord Responsibilities: Roof, Parking Lot, Structure, HVAC

#### **PROPERTY SPECIFICATIONS**

Rentable Area: 9,014 SF

Land Area 1.03 Acres

Property Address: 303 Main Street E

Ninety Six, SC 29666

Year Built: 2005

Parcel Number: 6895-283-422

Ownership: Fee Simple (Land and Building)

#### INVESTMENT-HIGHLIGHTS

#### **DOLLAR GENERAL CORPORATE GUARANTEED LEASE:**

- Approximately 5.75 Years Remaining in the Current Term
- 2005 Construction 9,014 SF Building
- Three (3) Five (5) Year Option Periods with Rental Increases
- Low Rent Tenant Paying \$5.72 PSF

#### **NN LEASE | MINIMAL LANDLORD RESPONSIBILITIES:**

- Landlord Responsibilities Limited to Roof, Parking Lot and HVAC
- Tenant Contributes \$185 per Month for CAM Expenses
- Parking Lot Resealed/Restriped in May 2018

#### **IRS QUALIFIED OPPORTUNITY ZONE:**

- The Subject Property is Located in an IRS Qualified Opportunity Zone
- For Access to the SC Opportunity Zones Website, Please Visit: www.scopportunityzone.com

#### **NINETY-SIX, SOUTH CAROLINA:**

- Located in Greenwood County
- Located in the Piedmont Region of South Carolina
- South Carolina Highway 34 (SC 34) Passes Through Ninety Six as its Main Street

## NINETY-SIX NATIONAL HISTORIC SITE — "OLD NINETY SIX" & "STAR FORT":

- The 1st Land Battle of the Revolutionary War in South Carolina Took Place at Ninety-Six on November 19-21, 17755
- Home to the Only Remaining Star-Shaped Fort Built by the British
- Houses the Only Patriot Dug Tunnels Left in the County
- The Site is the Holder of Two American Revolutionary War Records:
- The 1st Land Battle South of New England
- The Longest Siege (Siege of Ninety Six) from May 22, 1781 June 18, 1781
- Declared a National Historic Landmark in 1973 & Establishes as National Historic Site in 1976

#### **RELOCATION STORE - COMMITMENT TO AREA:**

- In 2005, Dollar General Relocated to This Location from an Older Store in Ninety Six
- Former Dollar General was Located Approximately 0.4 Miles Away at 129 Main St. E.

#### **PROXIMITY TO MAJOR CITIES:**

- Columbia, SC I 68 Miles
- Augusta, GA I 57 Miles
- Greenville, SC | 62 Miles
- Charlotte, NC I 121 Miles
- Atlanta, GA I 160 Miles

#### TRADE AREA DEMOGRAPHICS:

- 1-Mile: 2,157 Residents, \$52,218 Average Household Income
- 3-Mile: 3,697 Residents, \$54,298 Average Household Income
- 5-Mile: 8,068 Residents, \$60,342 Average Household Income
- 7-Mile: 18,138 Residents, \$57,155 Average Household Income

#### TENANT:

- Dollar General (NYSE: DG) Features Investment Grade Credit "BBB" by S&P
- 15,370 Stores Located in 44 States as of February 1, 2019
- Dollar General Plans to Undertake Some 2,075 Real Estate Projects in 2019, Including 975 New Store Openings (Up from 900 in 2018), 1,000 Mature Store Remodels, and 100 Store Relocations
- Ranked #123 on the Fortune 500 List Up 5 Points From 128 Last Year (Dollar General Has Moved up the Fortune 500 Ranking for the 10th Consecutive Year)
- Long Term History of Same-Store Sales Growth 2018 Marked the Company's 27th Consecutive Year



## PROPERTY OVERVIEW





## **Parcel**

Parcel Number: 6895-283-422 Acres: 1.03 Square Feet: 44,997 SF



## **Improvements**

9,014 SF

## **Year Built**

2005



## Access

Ninety Six Highway/ State Highway 34 1 Access Point



## **Parking**

There are approximately 38 parking spaces on the owned parcel.

The parking ratio is approximately 4.21 stalls per 1,000 SF of leasable area.



## **Traffic Counts**

Ninety Six Highway/ State Highway 34 5,200 Cars Per Day



## **Zoning**

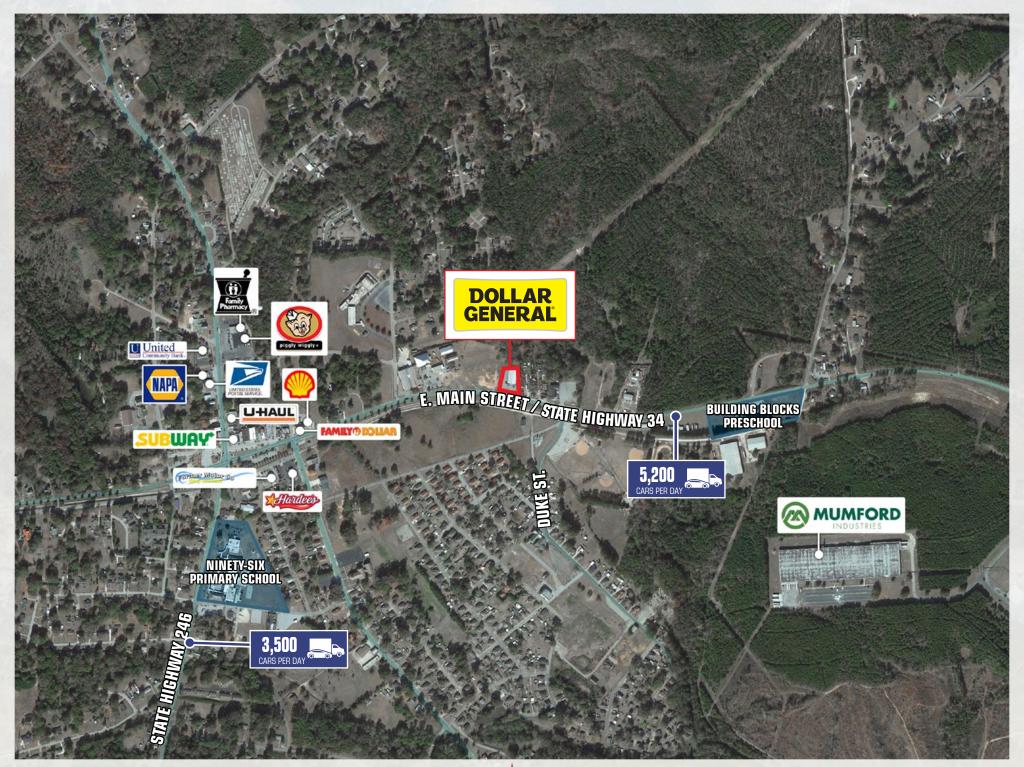
Commercial













#### LOCATION MAP Malienolo Salisbury Gatlinburg Marion Asheville (27) Mooresville 74 Cherokee Waynesville 40 Dayton (129) (411) Athens Lake Lure Concord (74) Sylva Uwharrie Hendersonville Shelby National Forest Nantahala Gasto CHARLOTTE. NC **National Forest** 26 Cleveland (411) 136 min | 121 miles Pinehu (221) Franklin (64) Southe Murphy Gaffney (276) (74) 485 (23) (74) (74) Spartanburg Rockingham Rock Hill **GREENVILLE, SC** Blairsville Blue Ridge 73 min | 62 miles Dalton Laurinb Chattahoochee National Forest Helen Seneca (21) (76) 75 (15) (52) 77 Anderson Calhoun Laurens (601) (29) (23) Hartsville **DOLLAR** 85 95 Darlington Gainesville Camden Florence Greenwoo 985 Alpharetta 85 75 COLUMBIA, SC **NINETY-SIX** Colu 77 min | 68 miles Marietta Athens (52) Lexing (25) ATLANTA, GA 2018 ESTIMATED POPULATION (441) 178 min | 160 miles 1 Mile...... 2,157 Oconee Covington 3 Mile...... 3,697 National Forest ollton (78) 20 Aken 5 Mile...... 8,068 Greensboro 85 7 Mile......18,138 **AUGUSTA, GA** Newnan 74 min | 57 miles **2018 AVERAGE HOUSEHOLD INCOME** Griffin Barnwell 75 Milledgeville Wavnesboro [23] \$60,342 Grange Sandersville Thomaston Macon **2018 ESTIMATED TOTAL EMPLOYEES** 185 16 Sylvania (80) 75 (80) (441) Warner Robins Swainsboro Dublin plumbus Perry Statesboro T Metter

## **AREA OVERVIEW**

#### **NINETY SIX, SOUTH CAROLINA**

Ninety Six is a town in Greenwood County, South Carolina, United States. The Town of Ninety Six had a population of 2,112 as of July 1, 2018. Ninety Six ranks in the upper quartile for Population Density and the lower quartile for Diversity Index when compared to the other cities, towns and Census Designated Places (CDPs) in South Carolina.

Greenwood County is a county located in the U.S. state of South Carolina. As of the 2018 census, its population was 70,741. Its county seat is Greenwood. Greenwood County is included in the Greenwood, SC Micropolitan Statistical Area.

Greenwood County boasts a modern and diverse economic base, from Fujifilm's North American manufacturing, distribution, and research and development headquarters to nationally recognized genetics research at the Greenwood Genetic Center. Approximately 26% of the local workforce is dedicated to manufacturing. In 2015, the median household income in Greenwood County, SC was \$37,060, a 2.82% growth from the previous year. Also in 2015 there were 28,506 residents in Greenwood County, SC with jobs, a 1.03% growth over 2014. The most common employment sectors for those who live in Greenwood County, SC, are Manufacturing, Healthcare & Social Assistance, and Retail trade.

Greenwood County has three school districts: Greenwood School District 50 (Greenwood Metro), Greenwood School District 51 (Ware Shoals), and Greenwood School District 52 (Ninety Six). Greenwood School District 50 serves families in the Greenwood metro area. This school system consists of 8 elementary schools, 3 middle schools, 2 high schools, a career center, and an adult education center. The current superintendent of District 50 is Dr. Darrell Johnson.Greenwood School District 51 serves families in the town of Ware Shoals, as well as students from surrounding areas of Greenwood, Abbeville, and Laurens counties. Two of the three schools are located in the town limits of Ware Shoals (Greenwood County) while the other school is located in Laurens County.Greenwood School District 52 serves families in the town of Ninety Six and surrounding areas of Greenwood County.







## AREA DEMOGRAPHICS

DEMOGRAPHICS	1 MILE	3 MILE	5 MILES	7 MILES
2018 Estimated Population	2,157	3,697	8,068	18,138
2023 Projected Population	2,209	3,798	8,273	18,410
2010 Census Population	2,073	3,533	7,738	17,865
2018 Estimated Households	878	1,500	3,287	7,271
2023 Projected Households	900	1,543	3,380	7,397
2010 Census Households	844	1,431	3,135	7,118
2018 Estimated White	77.30%	72.10%	68.30%	62.40%
2018 Estimated Black or African American	19.70%	25.10%	28.20%	31.90%
2018 Estimated Asian or Pacific Islander	0.60%	0.50%	0.40%	0.50%
2018 Estimated American Indian or Native Alaskan	0.20%	0.20%	0.30%	0.40%
2018 Estimated Other Races	0.80%	0.80%	1.50%	3.30%
2018 Estimated Hispanic	1.90%	1.80%	3.20%	5.70%
2018 Estimated Average Household Income	\$52,218	\$54,298	\$60,342	\$57,15 <b>5</b>
2018 Estimated Median Household Income	\$37,046	\$38,206	\$41,017	\$39,631
2018 Estimated Per Capita Income	\$21,004	\$21,937	\$24,437	\$23,141
2018 Estimated Total Businesses	58	76	127	341
2018 Estimated Total Employees	391	606	2,035	8,246







## RENT ROLL

	LEASE TERM				RENTAL RATES						
TENANT NAME	SQUARE FEET	LEASE START	LEASE END	BEGIN	INCREASE	MONTHLY	PSF	ANNUALLY	PSF	RECOVERY TYPE	OPTIONS
Dollar General	9,014	1/1/2005	1/31/2025	Current	-	\$4,300	\$0.48	\$51,600	\$5.72	NN	3 (5-Year)
(Corporate Guaranty)											10.46% in Option 1
											5.25% in Option 2
											4.80% in Option 3



#### **FINANCIAL INFORMATION**

\$645,000 Price: Net Operating Income: \$51,600 Cap Rate: 8.00% Guaranty: Corporate

#### **PROPERTY SPECIFICATIONS**

Year Built: 2005 Rentable Area: 9,014 SF Land Area: 1.03 Acres Address: 303 Main Street E, Ninety Six, SC 29666

For financing options and loan quotes, please contact our SRS Debt & Equity team at debtequity-npb@srsre.com.

## **BRAND PROFILE**

# **DOLLAR GENERAL**

#### **DOLLAR GENERAL**

Dollar General Corporation is an American chain of variety stores headquartered in Goodlettsville, Tennessee. Dollar General operated 15,472 stores in 44 states as of March 1, 2019. It competes in the dollar store format with national chains Family Dollar and Dollar Tree, regional chains such as Fred's in the Southeast, and numerous independently owned stores. In addition to high quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo. Dollar General Corporation was founded in 1939.

Company Type: Public (NYSE: DG)

2019 Net income: \$1.59 Billion

Credit Rating: S&P: BBB

2019 Employees: 135,000

2019 Assets: \$13.20 Billion

2019 Revenue: \$25.63 Billion

2019 Equity: \$6.42 Billion

















This Offering Memorandum has been prepared by SRS National Net Lease Group (SRS) and has been approved for distribution by the owner. Although effort has been made to provide accurate information, neither the owner nor SRS can warrant or represent accuracy or completeness of the materials presented herein or in any other written or oral communications transmitted or made available to the purchaser. Many documents have been referred to in summary form and these summaries do not purport to represent or constitute a legal analysis of the contents of the applicable documents. Neither owner nor SRS represents that this offering summary is all inclusive or contains all of the information a purchaser may require. All of the financial projections and/or conclusions presented herein are provided strictly for reference purposes and have been developed based upon assumptions and conditions in effect at the time the evaluations were undertaken. They do not purport to reflect changes in the economic performance of the property or the business activities of the owner since the date of preparation of this Offering Memorandum. The projected economic performance of the property, competitive sub-market conditions, and selected economic and demographic statistics may have changed subsequent to the preparation of the package. Qualified purchasers are urged to inspect the property and undertake their own independent evaluation of the property, the market and the surrounding competitive environment.