

REPRESENTATIVE PHOTO

3000 E MICHIGAN AVE., JACKSON, MI 49202

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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by FNL in compliance with all applicable fair housing and equal opportunity laws.

### **EXCLUSIVELY LISTED BY:**

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### **INVESTMENT SUMMARY**

List Price:	\$2,007,019
Current NOI:	\$114,400.00
Initial Cap Rate:	5.70%
Land Acreage:	1.95
Year Built	2019
Building Size:	7,225 SF
Price PSF:	\$277.79
Lease Type:	NN
Lease Term:	15 Years
Average CAP Rate:	5.81%



**PRICE** \$2,007,019



**CAP RATE** 5.70%



LEASE TYPE NN



**TERM** 15 Years

### **INVESTMENT OFFERING**

Fortis Net Lease is pleased to present this 7,225 SF O'Reilly Auto Parts store located in Jackson, MI. The property is encumbered with a Fifteen (15) Year NN Lease, leaving limited landlord responsibilities. The lease contains a 6% rent increase in year 11 of the primary term, as well as Four, Five Year Options to renew, each with a 6% rental rate increase. The lease is corporately guaranteed by O'Reilly Auto Enterprises, LLC which holds a credit rating of "BBB+", which is classified as Strong.

This O'Reilly Auto Parts store is highly visible and strategically positioned near the corner of E Michigan Ave, and S Dettman Rd. The five mile population from the site exceeds 76,400 residents while the one mile average household income exceeds \$34,516 per year, making this location ideal for an O'Reilly Auto Parts. The subject offering represents an ideal opportunity for a 1031 exchange buyer to attain the fee simple ownership of an O'Reilly Auto Parts. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, one the nation's top auto stores.

#### INVESTMENT HIGHLIGHTS

- Brand New O'Reilly Auto Parts | NN Lease
- 19,300 Average Daily Traffic in Front of Store
- 15 Year Term with Four (4) Five (5) Year Options
- One Mile Household Income Exceeds \$34,000
- Five Mile Population Exceeds 76,400 Residents
- · Strong Investment Grade Tenant Rating of "BBB+" by S&P
- · Positioned on Signalized Intersection

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### **FINANCIAL SUMMARY**

INCOME		PER SF
Gross Income	\$114,400	\$15.83
EXPENSE		PER SF
Gross Expenses	-	-
NET OPERATING INCOME	\$114,400	\$15.83
PROPERTY SUMMARY		
Year Built:	2019	
Lot Size:	1.95 Acres	
Building Size:	7,225 SF	
Zoning:	Commercial	
Construction Style:	Metal	

### **LEASE SUMMARY**

Tenant:	O'Reilly Auto Parts	
Lease Type:	NN	
Primary Lease Term:	15 Years	
Annual Rent:	\$114,400	
Landlord Responsibilities:	Roof/Structure/Parking Lot/Lawn/Landscape	
Taxes, Insurance & CAM:	Tenant Responsibility	
Roof, Structure & Parking:	Landlord Responsibility	
Lease Start Date:	July 2019	
Lease Expiration Date:	July 2034	
Lease Term Remaining:	15 Years	
Rent Bumps:	6.0% at Year 11 & at Each Option	
Renewal Options:	Four, Five Year Options	
Lease Guarantor:	O'Reilly Auto Enterprises, LLC	
Lease Guarantor Strength:	BBB+	
Tenant Website:	www.OreillyAuto.com	



**GROSS SALES: \$9.54 BILLION** 



STORE COUNT: 5,100+



**GUARANTOR:** 

ORLY ENTERPRISES



S&P:

BBB+

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### **OVERVIEW**

O'Reilly Automotive, Inc. Company:

Founded: 1957

Total Revenue: \$9.54 Billion

Number Of Locations 5.147

Headquarters: Springfield, MO

Website: www.OreillyAuto.com

#### **TENANT HIGHLIGHTS**

- Strong E-Commerce Resistant Tenant
- 3rd Largest Auto Parts Supplier Fleet
- · Attractive Investment Grade "BBB+" by S&P
- · 26 Consecutive Years of Comparable Store Sales Growth
- · 2018 Set a New Revenue Record

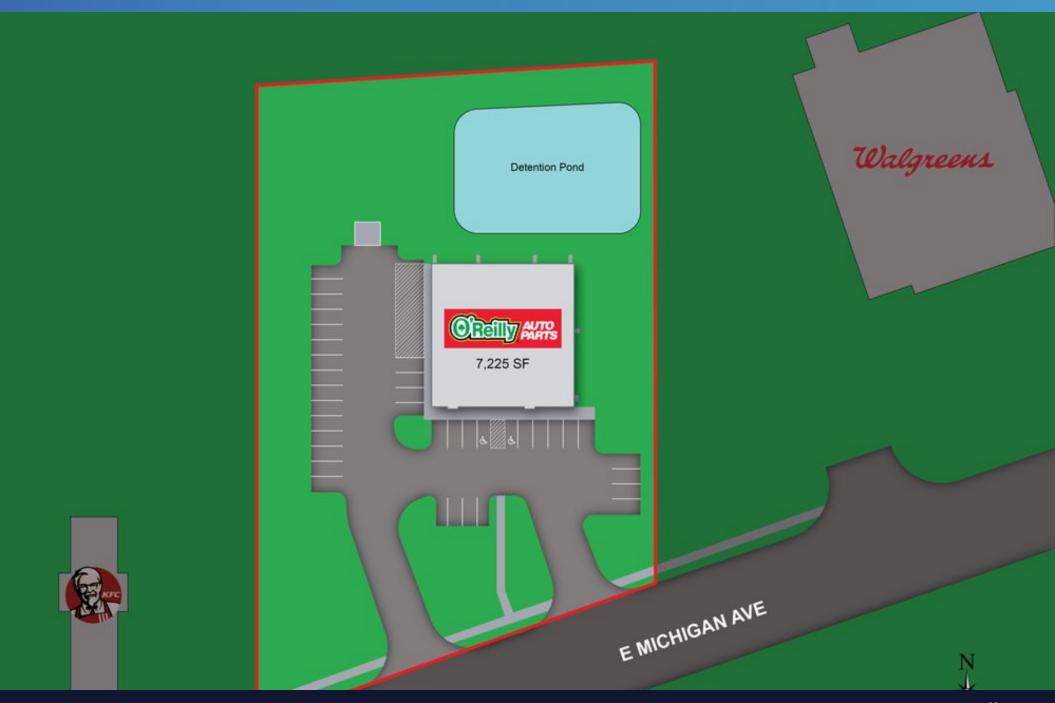
### **RENT SCHEDULE**

ANNUAL RENT	MONTHLY RENT	вимр
\$114,400	\$9,534	-
\$121,264	\$10,106	6%
\$128,540	\$10,713	6%
\$136,253	\$11,355	6%
\$144,429	\$12,036	6%
\$153,095	\$12,758	6%
	\$114,400 \$121,264 \$128,540 \$136,253 \$144,429	\$114,400 \$9,534 \$121,264 \$10,106 \$128,540 \$10,713 \$136,253 \$11,355 \$144,429 \$12,036

#### O'REILLY AUTOMOTIVE, INC.

O'Reilly Automotive, Inc., incorporated on December 20, 2010, is a specialty retailer of automotive aftermarket parts, tools, supplies, equipment and accessories in the United States. The Company sells its products to both do-it-yourself (DIY) and professional service provider customers. The Company's product line includes new and re-manufactured automotive hard parts, such as alternators, starters, fuel pumps, water pumps, brake system components batteries, belts, hoses, temperature control, chassis parts, driveline parts and engine parts; maintenance items, such as oil, antifreeze, fluids, filters, wiper blades, lighting, engine additives and appearance products, and accessories, such as floor mats, seat covers and truck accessories. It operated 4,829 stores in 47 states, as of December 31, 2016. The Company's stores offer various services and programs to its customers, such as used oil, oil filter and battery recycling; battery, wiper and bulb replacement; battery diagnostic testing; electrical and module testing; check engine light code extraction; loaner tool program; drum and rotor resurfacing; custom hydraulic hoses; professional paint shop mixing and related materials, and machine shops. As of December 31, 2016, the Company had a total of approximately 35 million square feet in its 4,829 stores. The Company's stores are located at various locations, including California, Missouri, Georgia, Georgia, Florida, North Carolina, Oklahoma, Wisconsin, Kansas, Nevada and Connecticut.

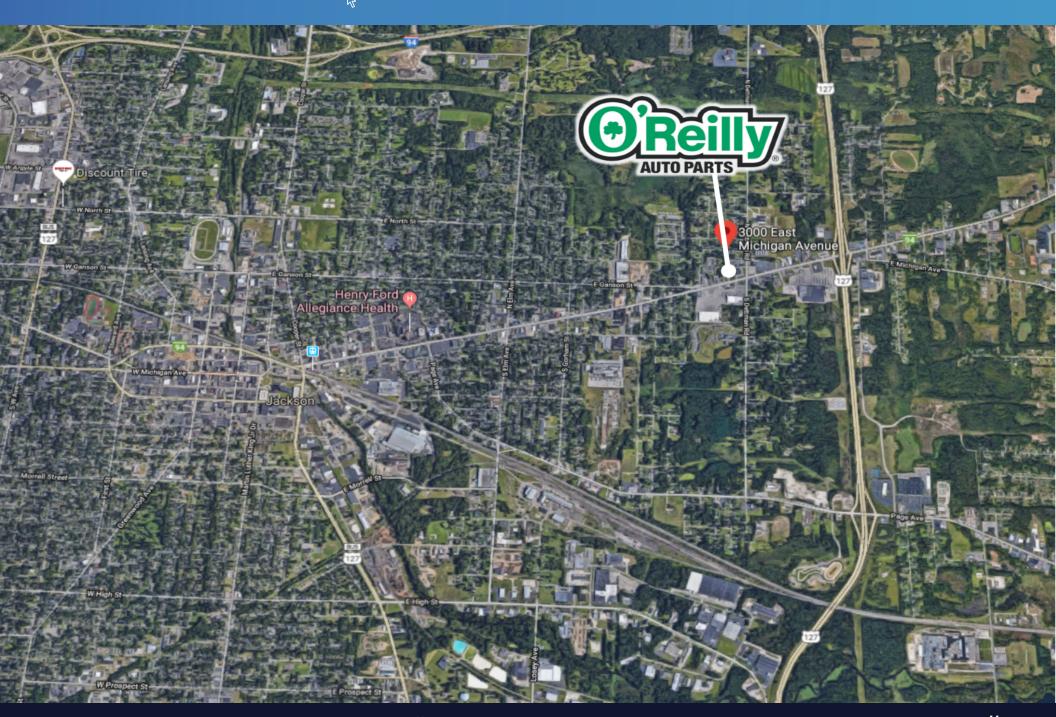








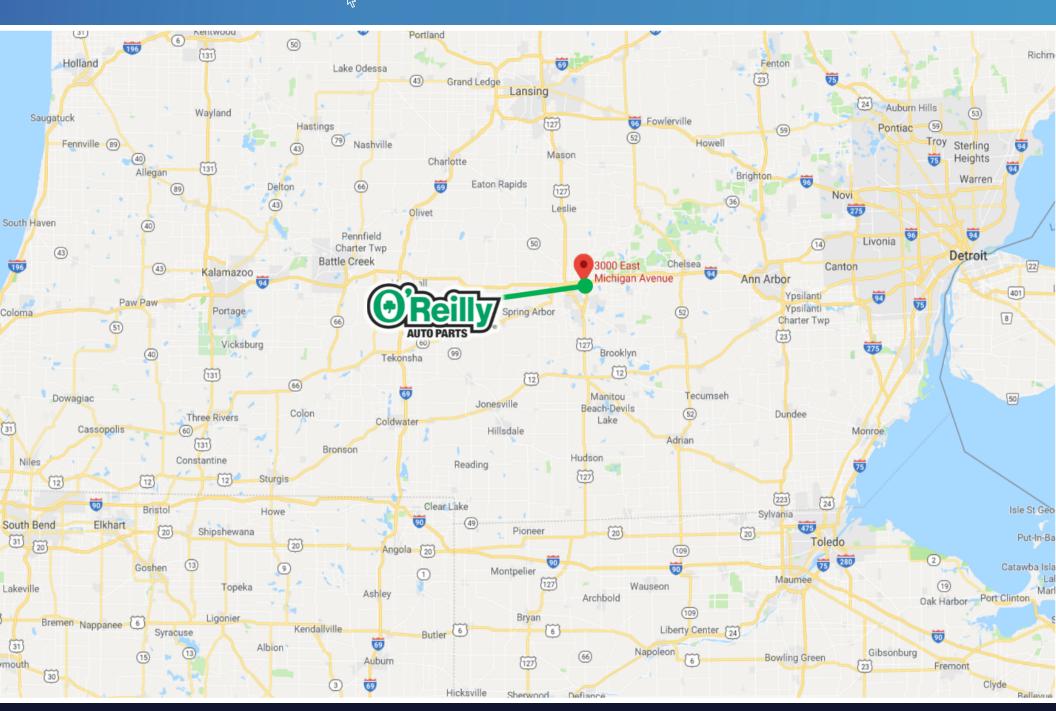




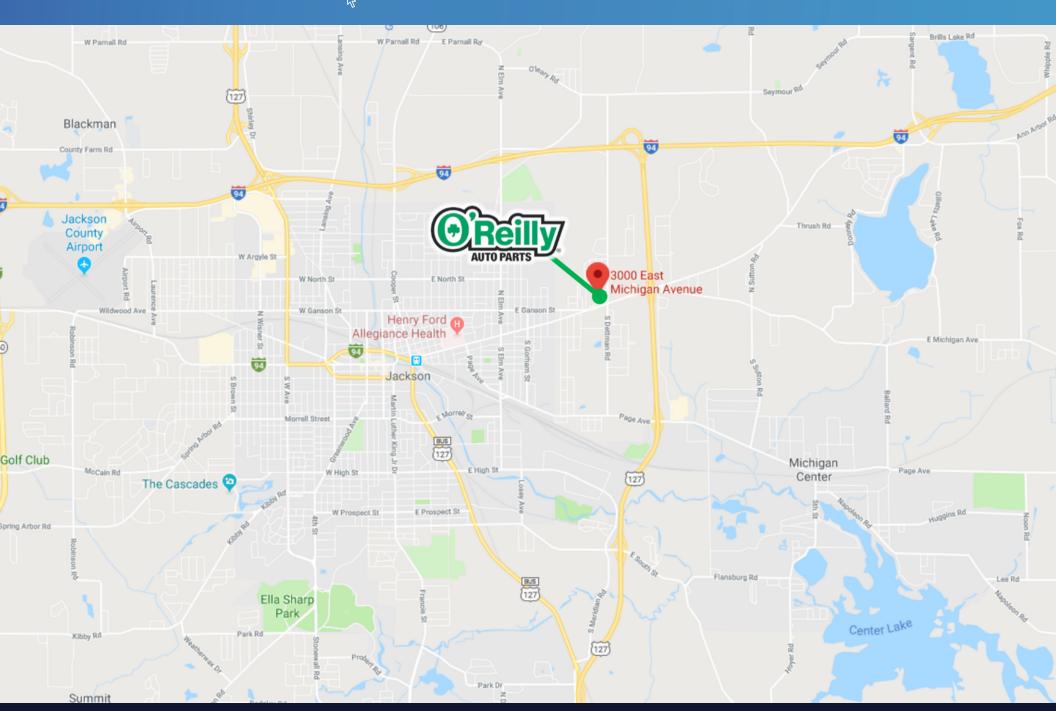




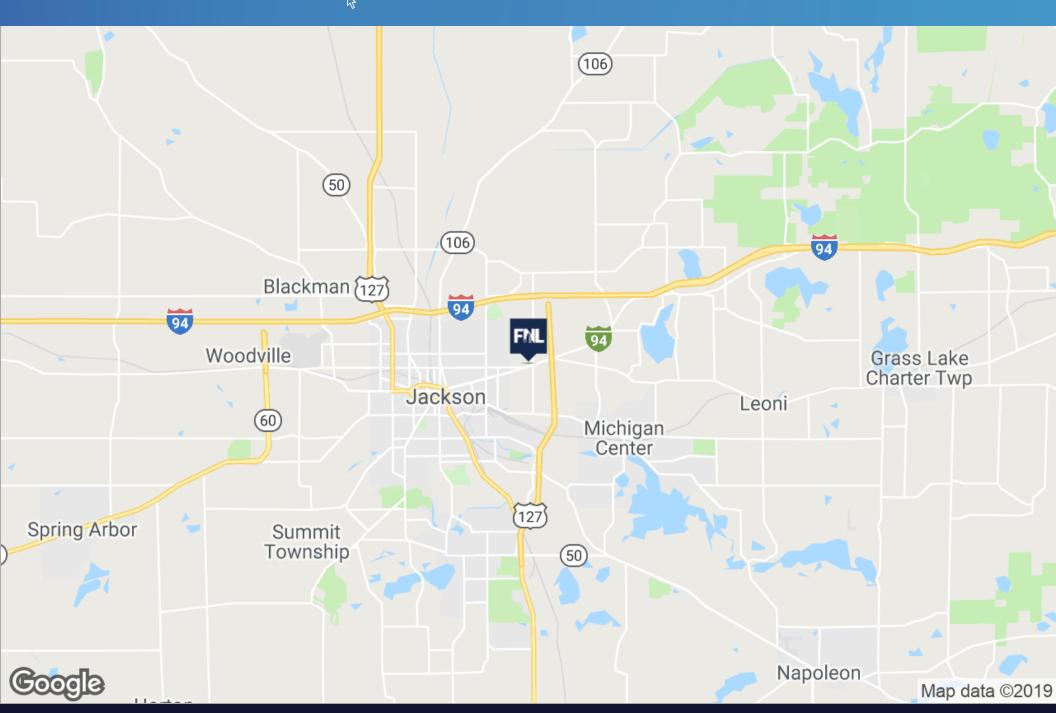






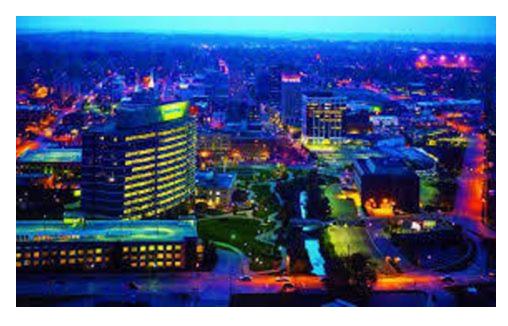






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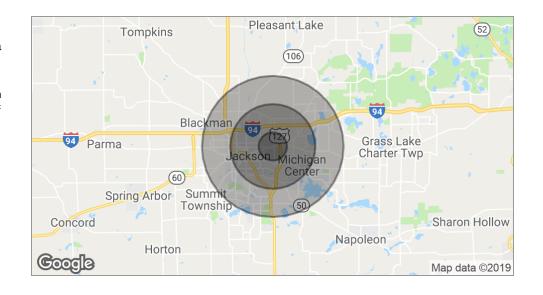




POPULATION	1 MILE	3 MILES	5 MILES
Total Population 2019	5,896	38,782	76,400
Total Population 2024	5,805	38,823	76,377
Average Age	37.10	37.00	39.00
# Of Persons Per HH	2.50	2.40	2.40
HOUSEHOLDS & INCOME	1 MILE	3 MILES	5 MILES
Total Households	2,318	14,581	28,833
Average HH Income	\$34,516	\$32,776	\$40,254
Median House Value	\$64,305	\$68,331	\$87,992

Jackson is a city in the south central area of the U.S. state of Michigan, about 40 miles west of Ann Arbor and 35 miles south of Lansing. It is the county seat of Jackson County. Served by Interstate 94, it is the principal city of the Jackson Metropolitan Statistical Area, which includes Jackson County and has a population of 160,248.

Founded in 1829, it was named after President Andrew Jackson. By the late 19th century, it had developed as a railroad hub and was known as the crossroads of Michigan. By 1910 it had strong manufacturing of a variety of automobiles and parts and was also a center of corset manufacturing into the 1920s. As an industrial city, it attracted numerous migrants from the American South and European immigrants who were seeking better economic opportunity.





**TOTAL SALES VOLUME** 

\$5.5B

**PROPERTIES SOLD** 

2,500+

**BROKER & BUYER REACH** 

345K

STATES SOLD IN

40

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