

## **301 NORTH BOND STREET, ROWLAND, NORTH CAROLINA**

## SINGLE TENANT NET LEASED INVESTMENT OPPORTUNITY

GENERAL

DOLLAR

20 20



### **EXCLUSIVELY MARKETED BY**

#### **JIM SCHUCHERT** FIRST VICE PRESIDENT SRS NATIONAL NET LEASE GROUP

610 Newport Center Drive, Suite 1500 Newport Beach, CA 92660

M: 310.971.3892 Jim.Schuchert@srsre.com | CA License No. 01969414

### **JOE SCHUCHERT**

FIRST VICE PRESIDENT SRS NATIONAL NET LEASE GROUP

610 Newport Center Drive, Suite 1500 Newport Beach, CA 92660

M: 310.971.3116 Joe.Schuchert@srsre.com | CA License No. 01973172

Broker of Record: Ray Uttenhove I SRS Real Estate Partners NC License #267848





### CONTENTS



5 INVESTMENT SUMMARY OFFERING SUMMARY | INVESTMENT HIGHLIGHTS

> 18 AREA OVERVIEW DEMOGRAPHICS

PROPERTY OVERVIEW AERIALS I SITE PLAN I LOCATION MAP

20 FINANCIALS RENT ROLL I BRAND PROFILE





### **INVESTMENT SUMMARY**



SRS National Net Lease Group is pleased to present the opportunity to acquire the fee simple interest (land and building ownership) in a Dollar General property located in Rowland, North Carolina. The lease has approximately 8.25 years remaining in the current term with two (2) – five (5) year options at increases. Dollar General recently committed to an early renewal of the lease and committed to a 7-year extension of the lease, reflecting their strong commitment to this location. The lease has minimal landlord responsibilities that are limited to roof, parking lot, and HVAC. The lease is guaranteed by Dollar General Corp (NYSE: DG) with an investment grade credit rating of BBB from Standard & Poor's.

The subject property is located on the North Bond Street – one of the main thoroughfares in town – with traffic counts of 3,500 vehicles per day. Rowland is a small community surrounded by farmland on the southern coastal plain of Robeson County, North Carolina. Rowland is located at the intersection of several major highways for north-south travelers (US 301 and I-95) and east-west travelers (US 501/NC 130). Rowland is located 20 miles west of Lumberton, 51 miles southwest of Fayetteville, 74 miles north of Myrtle Beach, 94 miles west of Wilmington, 112 miles south of Raleigh, and 117 miles east of Columbia. The 7-mile trade area is supported by a growing population of 10,001 residents with an average household income of \$42,601.



### **PROPERTY PHOTOS**









### **OFFERING SUMMARY**



#### ANTELED BALLAN



# **DOLLAR** GENERAL

#### OFFERING

Pricing:	\$683,636
Net Operating Income:	\$56,400
Cap Rate:	8.25%
Guaranty:	Corporate
Tenant:	Dollar General
Lease Type:	NN
Landlord Responsibilities:	Roof, Parking Lot, HVAC

#### **PROPERTY SPECIFICATIONS**

Rentable Area:	9,016 SF
Land Area	0.89 Acres
Property Address:	301 N. Bond Street Rowland, NC 28383
Year Built:	2006
Parcel Number:	37040200201
Ownership:	Fee Simple (Land & Building Ownership)



#### Dollar General Corporate Guaranteed Lease:

- 8.25 Years Remaining in the Current Lease Term
- 2006 Construction Standard Dollar General Prototype – 9,100 SF
- Tenant Recently Committed to an Additional 7 Year Term Signifying Their Commitment to this Location
- Two (2) Five (5) Year Options with Rental Increases

#### NN Lease | Minimal Landlord Responsibilities | Upgraded Brick Front Facade:

• Landlord Responsibilities Limited to Roof, Parking Lot and HVAC

#### **Tenant:**

- Dollar General (NYSE: DG) Features Investment Grade Credit "BBB" by S&P
- 15,370 Stores Located in 44 States as of February 1, 2019
- Dollar General Plans to Undertake Some 2,075 Real Estate Projects in 2019, Including 975 New Store Openings (Up from 900 in 2018), 1,000 Mature Store Remodels, and 100 Store Relocations
- Ranked #123 on the Fortune 500 List Up 5 Points From 128 Last Year (Dollar General Has Moved up the Fortune 500 Ranking for the 10th Consecutive Year)
- Long Term History of Same-Store Sales Growth – 2018 Marked the Company's 27th Consecutive Year

## INVESTMENT-HIGHLIGHTS

# Rowland, North Carolina - "The Town of a Thousand Friends":

- A Small Community Surrounded by Farmland on the Southern Coastal Plain of Robeson County
- Originally Developed from a Network of Farming Communities within the Rich Agricultural Lands of Robeson County
- Located at the Intersection of Several Major Highways for North-South Travelers (US 301 & I-95) and East-West Travelers (US 501/NC 130)
- Due to its Location, Rowland Serves as a Route for Northerners and Others to Travel to Myrtle Beach, South Carolina – One of the Fastest Growing Tourist Sites in the Country
- Known as the "The Town of a Thousand Friends"

   Incorporated as a Town on March 11, 1889 and Named for Colonel Alfred Rowland II, a Confederate Soldier, Attorney, and Member of Congress

#### **Proximity to Major Cities:**

- Lumberton, North Carolina I 20 Miles 22 Minute Drive
- Fayetteville, North Carolina | 51 Miles 50 Minute Drive
- Myrtle Beach, South Carolina | 74 Miles 1 Hour: 35 Minute Drive
- Wilmington, North Carolina | 94 Miles 1 Hour: 43 Minute Dive
- Raleigh, North Carolina | 112 Miles 1 Hour: 42 Minute Drive
- Columbia, South Carolina | 117 Miles 1 Hour: 50 Minute Drive

#### **Robeson County:**

- The Largest County in the State of North Carolina by Land Area, Having 949 Square Miles (2,458 km) in Total & 2 Square Miles (5 km), 0.23% of Water
- Incorporated in 1787 from Bladen County and was Named for Colonel Thomas Robeson of the Revolution War
- Lumberton is the County Seat and Robeson County has Twenty-Nine Townships
- The Beautiful Black Water Lumber River Ambles Through Robeson County and is a Wonderful Recreational Resource for our Citizens
- Located Approximately 1.5 Hours from the Beaches and 3 Hours from the Mountains, Robeson County is Situated Perfectly for Day Trips and Family Excursions
- I-95 Runs North-South on the Eastern Seaboard, Directly Through Robeson County; Robeson County is a Halfway Point for a Lot of Travelers
- I-74 Runs East-West Through Robeson County, Connecting the Beaches of North Carolina to the Mountains of North Carolina

#### **Trade Area Demographics:**

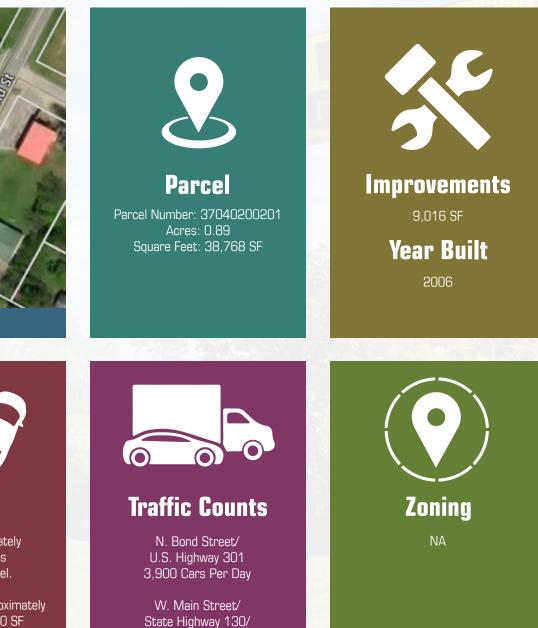
- 3-Mile
  - 2,295 Residents
  - \$42,449 Average Household Income
- 5-Mile
  - 3,716 Residents
  - \$42,611 Average Household Income
- 7-Mile
  - 9,943 Residents
  - \$42,553 Average Household Income



### **PROPERTY OVERVIEW**



PARCEL MAP



U.S. Highway 501 7,500 Cars Per Day

 $\mathbf{E}$ 

### Access

N. Bond Street/ U.S. Highway 301 1 Access Point(s)

W. Mill Street 1 Access Point(s)



## Parking

There are approximately 40 parking spaces on the owned parcel.

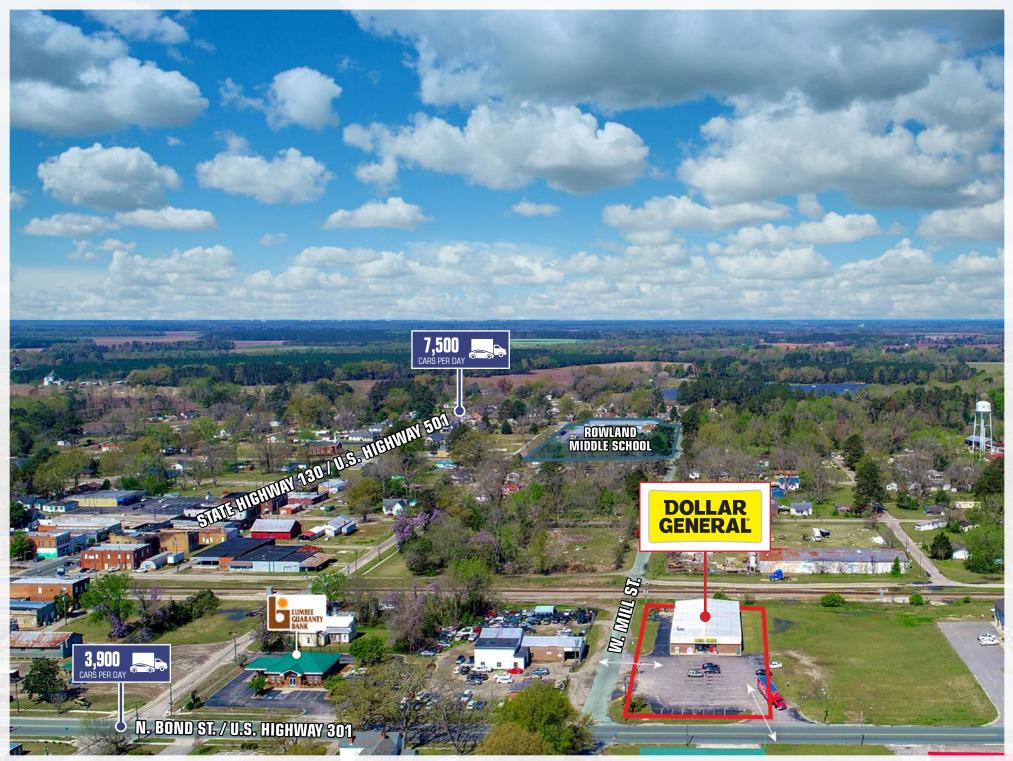
The parking ratio is approximately 4.44 stalls per 1,000 SF of leasable area.

9

DG

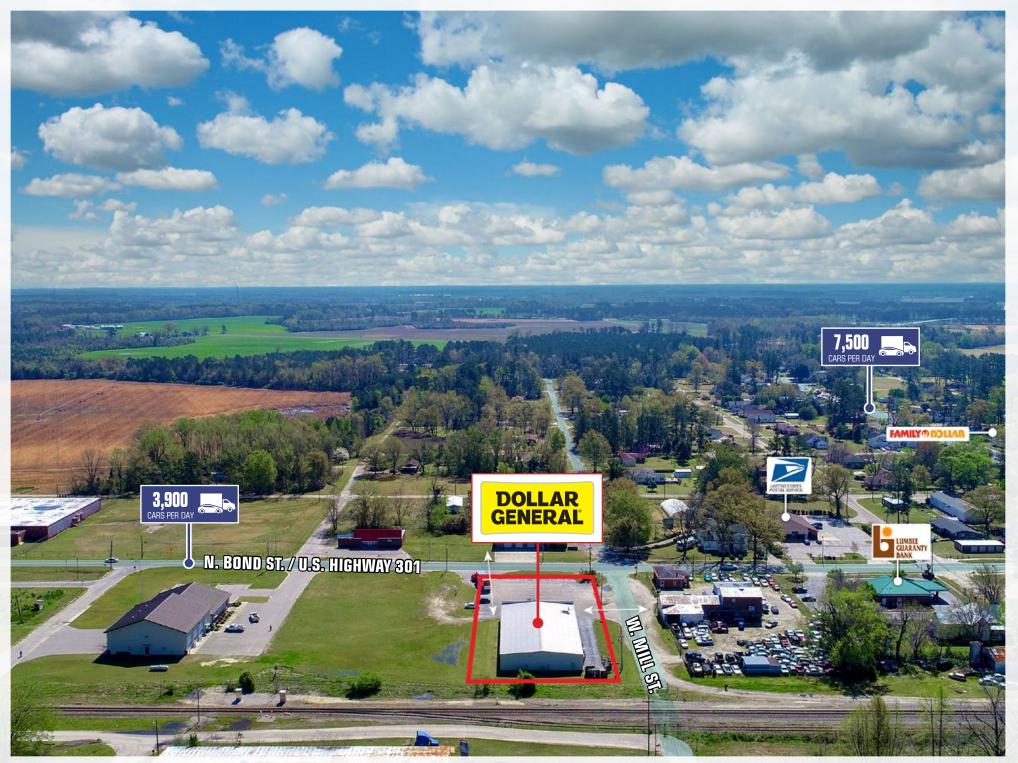














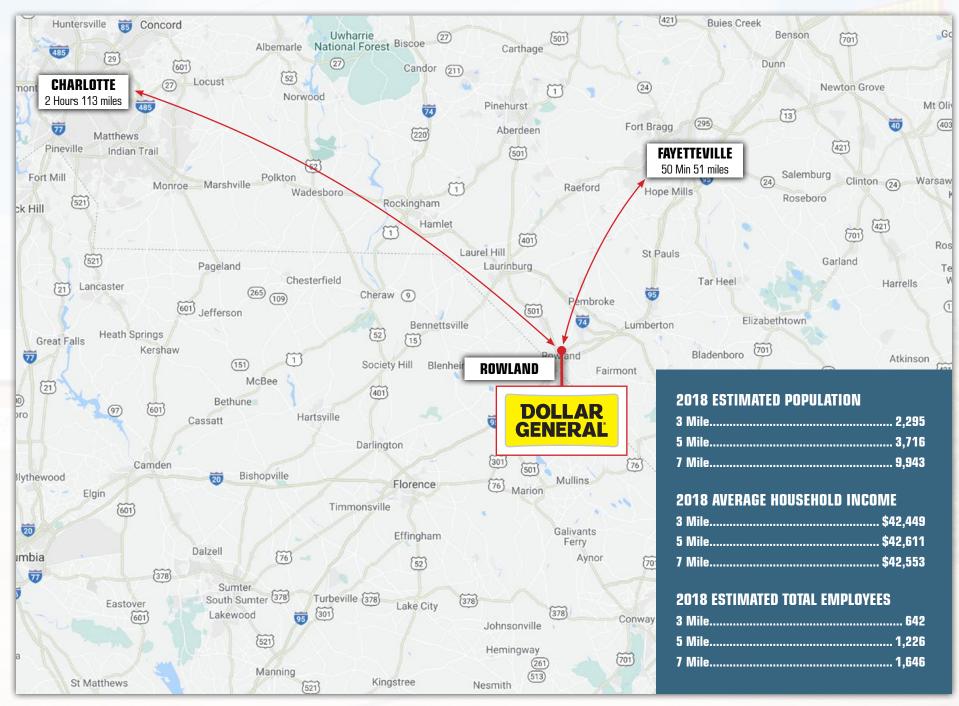








### LOCATION MAP





## **AREA OVERVIEW**

### **ROWLAND, NORTH CAROLINA**

The Town of Rowland is a small town located in south-western Robeson County, North Carolina, bordering South Carolina. It is an established community of long-time residents and young growing families, and is known as "The Town of a Thousand Friends." Rowland was incorporated as a town on March 11, 1889 and named for Colonel Alfred Rowland II, a Confederate officer who was from the nearby community of Raynham. The Town of Rowland had a population of 947 as of July 1, 2018.

The community of Rowland originally developed from a network of farming communities within the rich agricultural lands of Robeson County. The town was established as a result of new railroads being built as supply routes between Wilson, NC and Florence SC, known as the "Wilson Shortcut." The first train stopped in October 1888, on the same day as the first land auction for the growing community. Rowland was incorporated on March 11, 1889 and was named in honour of Col. Alfred Rowland, a Confederate soldier, attorney, and member of Congress. The railway depot was built in 1890. The structure was remodelled in 1925 and now houses the Rowland Historic Depot and Museum, which displays local historical material and railroading memorabilia. The depot anchors the town centre and represents the focal point for town festivals and celebrations, including our Spring Festival, Veterans Day activities and the Christmas parade. The history of Rowland was described in detail in the 1989 Centennial book, "Town of a Thousand Friends" by George Reed Pate.

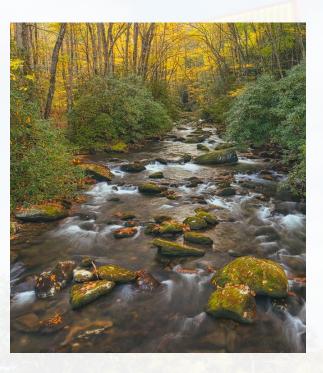
Rowland is about twenty miles southwest of Lumberton, the Robeson county seat; fifteen miles southwest of Pembroke, the home of the University of North Carolina at Pembroke, and fifty miles south of Fayetteville. Rowland lies at the intersection of Highway 301 and Highways 501/130, and lies adjacent to Interstate 95. Like Robeson County as a whole, Rowland has a long history in agriculture, as well as an established small industrial and commercial base.

The town's major landmark is the old train station, built in 1890 and renovated in 1925. In February 2001, the train station was nominated to the National Register of Historic Places. A small museum containing local historical material and railroad artefacts is housed in the waiting room.

Rowland's downtown, an intact example of an early twentieth century railroad town. Was designated a historically significant business district by the U.S. Department of the Interior, and has been on the National Register of Historic Places since 2001,

In addition to the Rowland Depot and Ash pole Church, which are already on the National Register of Historic Places, Rowland has several other sites deserving of National Register or local historic district recognition. The newly renovated Chamber of Commerce Building is an example of a site of historical significance, as well as the Main Street Business District.

Rowland is a town of a thousand loving, smiling faces and the culturally diverse residents socialize and connect at such events as the Annual Homecoming and Christmas Parades, the Spring Festival and summer downtown events.



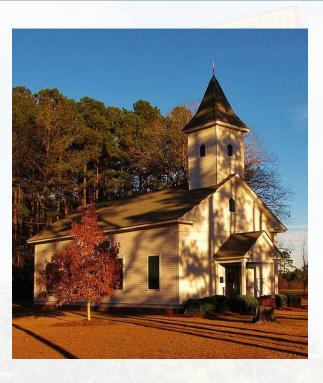






### **AREA DEMOGRAPHICS**

DEMOGRAPHICS	3 MILE	5 MILES	7 MILES
2018 Estimated Population	2,295	3,716	9,943
2023 Projected Population	2,222	3,614	9,725
2010 Census Population	2,431	3,866	10,124
2018 Estimated Households	919	1,458	3,623
2023 Projected Households	888	1,417	3,541
2010 Census Households	971	1,514	3,686
2018 Estimated White	16.18%	17.45%	26.38%
2018 Estimated Black or African American	43.36%	38.72%	35.08%
2018 Estimated Asian or Pacific Islander	0.04%	0.11%	0.15%
2018 Estimated American Indian or Native Alaskan	37.56%	40.39%	33.92%
2018 Estimated Other Races	1.00%	1.21%	2.31%
2018 Estimated Hispanic	<b>1.96</b> %	2.26%	3.60%
2018 Estimated Average Household Income	\$42,449	\$42,611	\$42,553
2018 Estimated Median Household Income	\$30,251	\$30,817	\$31,255
2018 Estimated Per Capita Income	\$17,338	\$16,658	\$15,489
2018 Estimated Total Businesses	83	131	178
2018 Estimated Total Employees	642	1,226	1,646









### **RENT ROLL**

		LEASE	TERM			RENTAL	RATES				
<b>TENANT NAME</b>	<b>SQUARE FEET</b>	LEASE START	LEASE END	BEGIN	INCREASE	MONTHLY	PSF	ANNUALLY	PSF	<b>RECOVERY TYPE</b>	OPTIONS
Dollar General	9,016	10/25/2005	5/31/2027	Current	-	\$4,700	\$0.52	\$56,400	\$6.25	NN	2 (5-Year)
(Corporate Guaranty)											Opt 1: \$60,120/Yr
											0pt 2: \$65,940/Yr



#### **FINANCIAL INFORMATION**

Price:	\$683,636
Net Operating Income:	\$56,400
Cap Rate:	8.25%
Guaranty:	Corporate

#### **PROPERTY SPECIFICATIONS**

Year Built:	2006
Rentable Area:	9,016 SF
Land Area:	0.89 Acres
Address:	301 N. Bond Street, Rowland, NC 28383

For financing options and loan quotes, please contact our SRS Debt & Equity team at <u>debtequity-npb@srsre.com</u>.



## **BRAND PROFILE**



### **DOLLAR GENERAL**

Dollar General Corporation is an American chain of variety stores headquartered in Goodlettsville, Tennessee. Dollar General operated 15,472 stores in 44 states as of March 1, 2019. It competes in the dollar store format with national chains Family Dollar and Dollar Tree, regional chains such as Fred's in the Southeast, and numerous independently owned stores. In addition to high quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo. Dollar General Corporation was founded in 1939.

Company Type: Public (NYSE: DG)	2019 Employees: 135,000	2018 Revenue: \$23.47 Billion
2018 Net Income: \$1.54 Billion	2018 Assets: \$12.52 Billion	2018 Equity: \$6.13 Billion
Credit Rating: S&P: BBB		
And the second sec	A REAL PROPERTY AND A REAL	and the second s









This Offering Memorandum has been prepared by SRS National Net Lease Group (SRS) and has been approved for distribution by the owner. Although effort has been made to provide accurate information, neither the owner nor SRS can warrant or represent accuracy or completeness of the materials presented herein or in any other written or oral communications transmitted or made available to the purchaser. Many documents have been referred to in summary form and these summaries do not purport to represent or constitute a legal analysis of the contents of the applicable documents. Neither owner nor SRS represents that this offering summary is all inclusive or contains all of the information a purchaser may require. All of the financial projections and/or conclusions presented herein are provided strictly for reference purposes and have been developed based upon assumptions and conditions in effect at the time the evaluations were undertaken. They do not purport to reflect changes in the economic performance of the property or the business activities of the owner since the date of preparation of this Offering Memorandum. The projected economic performance of the property, competitive sub-market conditions, and selected economic and demographic statistics may have changed subsequent to the preparation of the package. Qualified purchasers are urged to inspect the property and undertake their own independent evaluation of the property, the market and the surrounding competitive environment.

#### \*STATISTICS ARE FOR 2017