## **OFFERING MEMORANDUM**

# **Downtown Miami Fee Simple Sherwin Williams with Air Rights**



# **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to present for sale the Fee Simple interest in the Sherwin Williams located on 2615 Biscayne Boulevard just north of world famous Downtown Miami.

The 3,900 square foot building benefits from its strategic corner location and visibility to the highly trafficked Biscayne Boulevard, one of Miami's major North — South thoroughfares, with over 34,500 vehicles daily. The Biscayne Boulevard corridor is one of the most desirable retail corridors in Miami Dade County. There are over 232,000 full time residents living within a three-mile radius and well over 519,000 in a five-mile radius.

Sherwin Williams is operating with 3 years remaining on the base term and two options to extend for five years each. The lease is guaranteed by The Sherwin Williams Company, an investment grade tenant (S&P BBB), with over 4,694 locations. Neighboring national tenants include Starbucks, McDonald's, Taco Bell, Pizza Hut, Papa Johns, Staples, Walgreens, among others.

Current zoning (T6-36) and below market rents provide an investor with substantial upside if the tenant vacates.

# **INVESTMENT HIGHLIGHTS**

- Sherwin William Corporate Guarantee (NYSE: SHW) Investment Grade Tenant (S&P BBB)
- Located on High Trafficked Biscayne Boulevard 34,500+ Vehicles Per Day
- Fee Simple Allowing for Depreciation
- Miami T6-36 Zoning
- Significantly Below Market Rent
- High Density Demographics 232,000 within 3 Miles more than doubles to 519,000 within 5 Miles
- Potential for Future Upside





### THE OFFERING



**Sherwin-Williams** 2615 Biscayne Boulevard, Miami, Florida 33137



SHERWIN-WILLIAMS.

#### **PROPERTY DETAILS**

Lot Size Rentable Square Feet

Year Built / Renovated

Price/SF

#### **FINANCIAL OVERVIEW**

**List Price** 

Down Payment

Cap Rate

Type of Ownership

\$2,538,666

100% / \$2,538,666

4.50%

Fee Simple

#### **PROPERTY RENT DATA**

RENT INCREASES	MONTHLY RENT	ANNUAL RENT
<b>5/1/2017 - 4/30/2022</b> (CURRENT)	\$9,520	\$114,240
<b>5/1/2022 - 4/30/2027</b> (OPTION 1)	\$10,662	\$127,944
<b>5/1/2027 - 4/30/2032</b> (OPTION 2)	\$11,941	\$143,292
Base Rent (\$29 /SF)		\$114,240
Net Operating Income		\$114,240.00
TOTAL ANNUAL RETURN	CAP <b>4.50</b> %	\$114,240

#### LANDLORD RESPONSIBILITY

Lessor shall make all structural repairs to the building and premises, whether interior or exterior, and shall repair and maintain in good condition the exterior of the premises including, but not limited to, the roof, walls, foundation, gutters and downspouts. Lessor shall maintain, repair and make necessary replacement to the parking area (including, but not limited to, the striping of lanes), driveways and sidewalks. Lessor shall maintain, repair and make necessary replacements to the unexposed plumbing gas, electrical and other similar systems servicing the leased premises. Throughout the term, Sherwin-Williams shall maintain and repair the HVAC, provided, however, that Lessor shall replace the HVAC at least every ten (10) years.

#### **LEASE ABSTRACT**

5,227 SF (0.12 Acres)

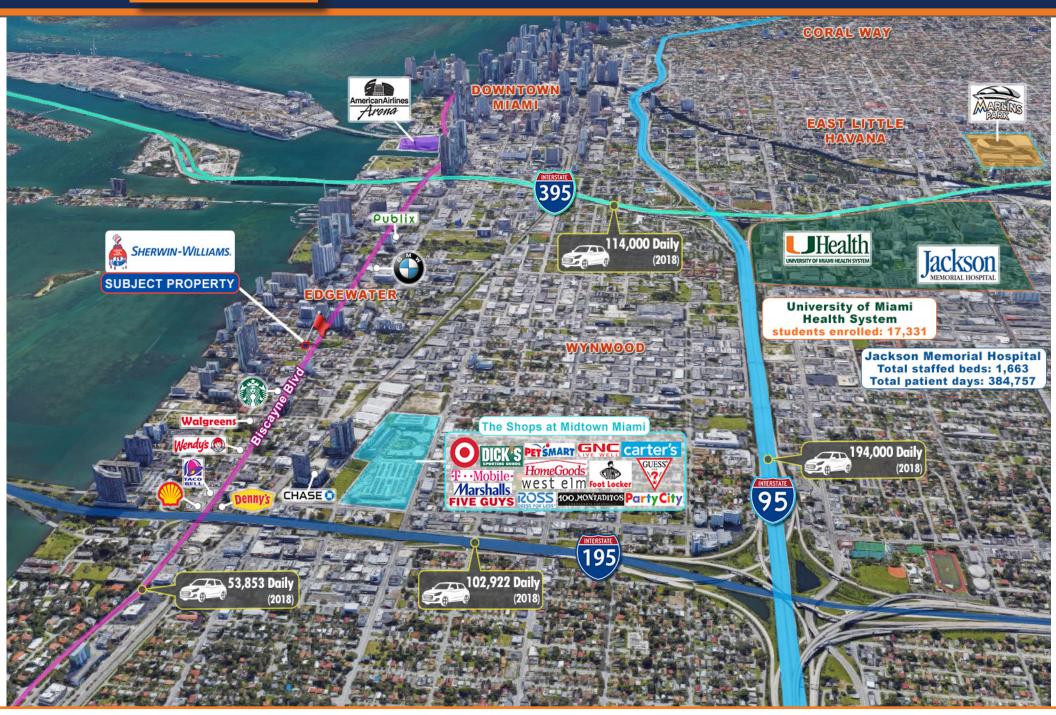
3.900 SF

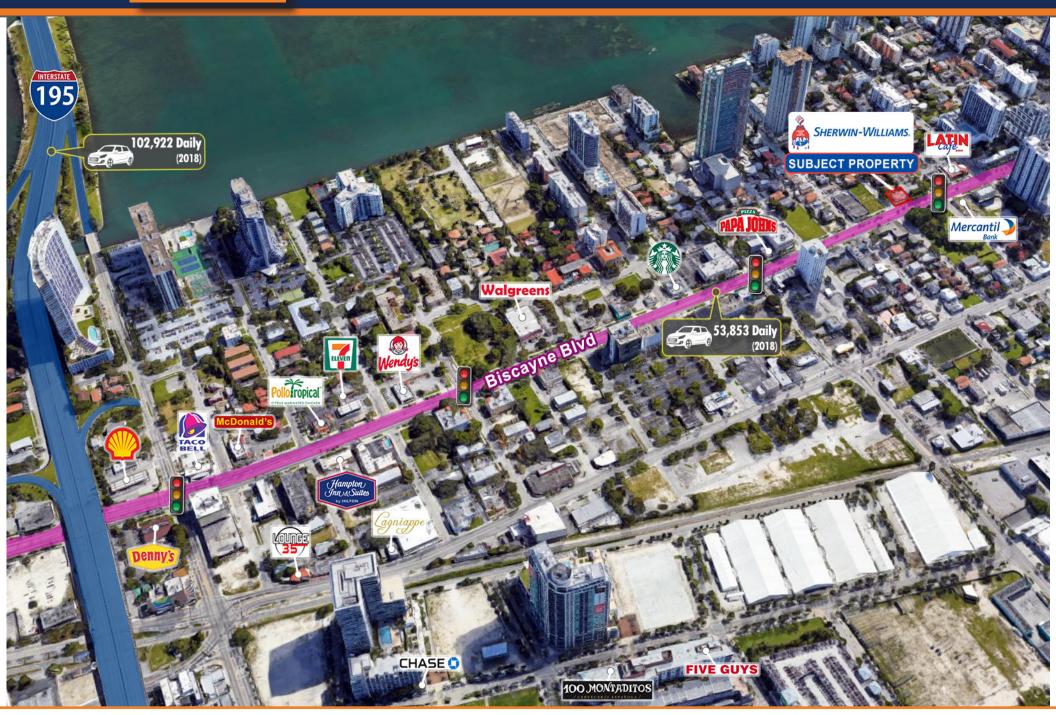
\$650.94

1941 / 1980

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Tenant Trade Name	Sherwin-Williams
Tenant	Corporate Store
Ownership	Public
Guarantor	Corporate Guarantee
Lease Type	NN
Lease Term	10 Years
Lease Commencement Date	01/11/2012
Rent Commencement Date	01/11/2012
Expiration Date of Base Term	04/30/2022
Term Remaining on Lease	2+ Years
Increases	11% in Each Option Periods
Options	Two Five-Year Options
Property Type	Net Leased Miscellaneous
Tenant Responsibility	All other Items
Right of First Refusal	N/A

### RESEARCH LOCAL STREET AERIAL



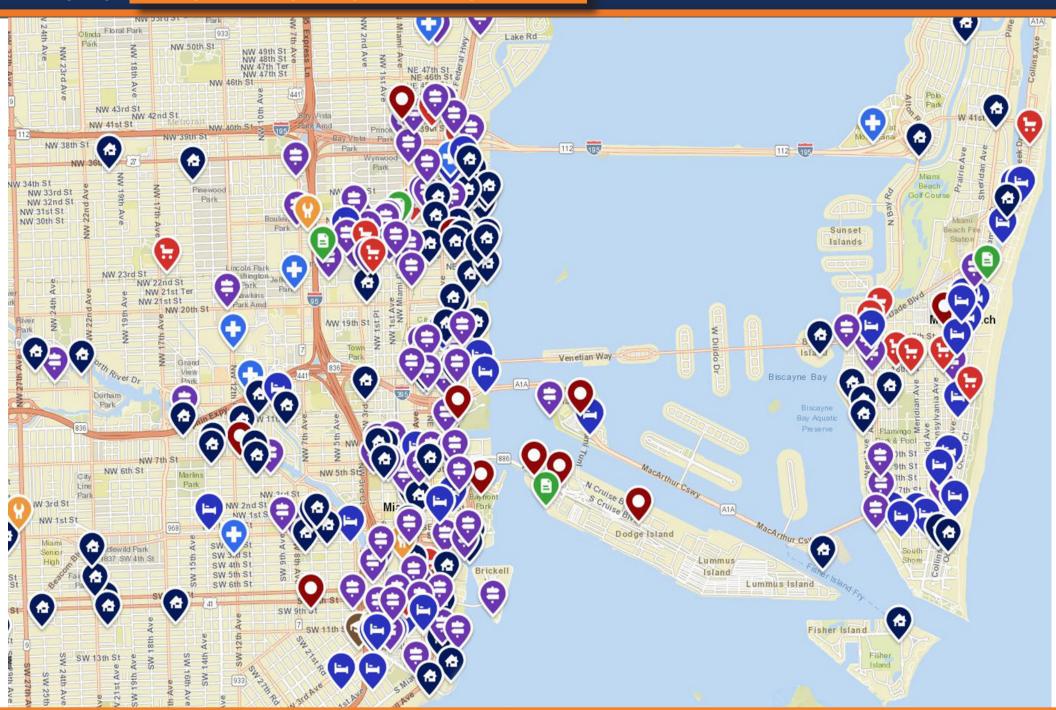




### RESEARCH FUTURE DEVELOPMENTS



### RESEARCH REAL ESTATE DEVELOPMENTS IN MIAMI BEACH AND MIAMI

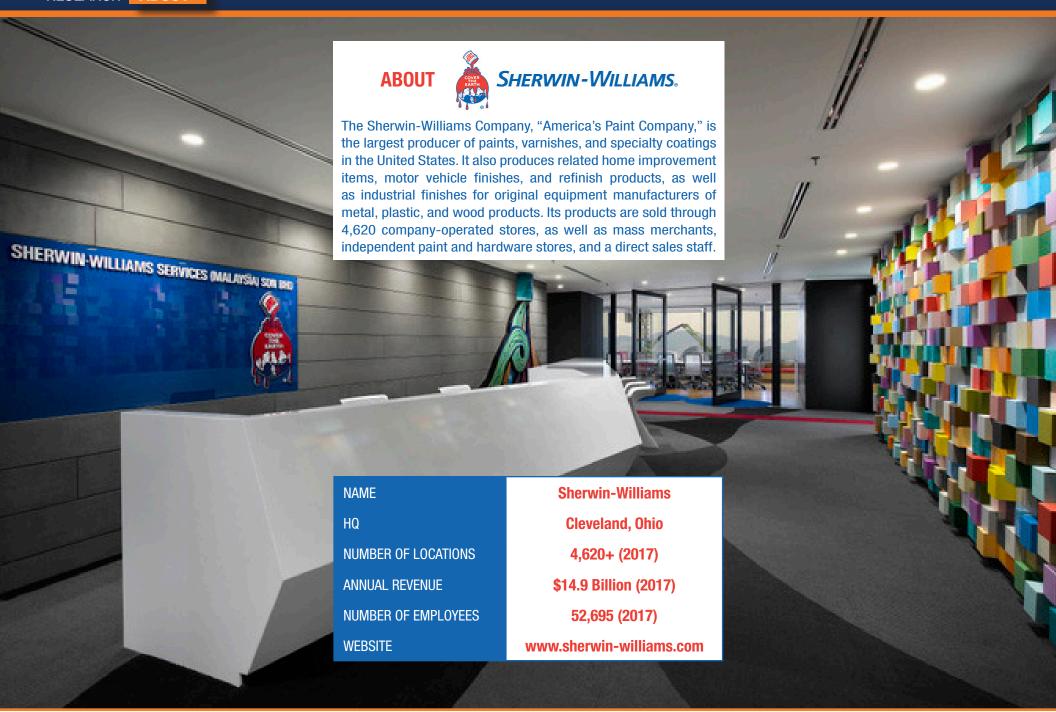


# RESEARCH PROPERTY PHOTOS AS OF JUNE 5<sup>TH</sup>, 2019



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			_	
				Westview 2924 9224 Biscayne Park
				Westview Westview Surfside
	1 Miles	3 Miles	5 Miles	The state of the s
POPULATION				Pirtugod NE 103rd St
2023 Projection	30,491	246,821	537,575	(3)
2018 Estimate	27,439	232,854	519,479	Miami Shores  NORTH BEACH
2010 Census	23,970	206,963	468,708	eah West Little
2000 Census	18,551	182,271	440,183	River El Portal A ST Normandy Or
				NW 81st St. NW 22nd St. 934) North Bay
INCOME				North Bay Village
Average	\$71,277	\$57,992	\$64,947	Gladeview S NE 71st St 99
Median	\$43,766	\$30,929	\$34,221	
Per Capita	\$34,873	\$24,350	\$26,838	W 62nd St. LITTLE HAIT! GACT CLDS
HOUSEHOLDS				Hialeah Or (94) Brownsville MODEL CITY 55
2023 Projection	15,305	106,052	226,660	Quency NW 46th St NW 46th St NW 46th St
2018 Estimate	13,270	96,360	212,717	MID-BEACH
2010 Census	11,485	85,005	191,420	(44)
2000 Census	7,628	67,190	170,714	953 My 28th St 2 WYNWOOD BAYSHORE
				ALLAPATTAH SEDGEWATE SHERWIN WILLIAMS, MIAMI
HOUSING				ZZ JUN NIN (AIA)
2018	\$266,833	\$240,941	\$259,035	NW 17th St. 18 Miami Beach
				MacArthur Causeway WATSON ISLAND
EMPLOYMENT				WITH SOUTH BEACH FLAMINGO FLAMINGO FLAMINGO FLAMINGO
2018 Daytime	46,350	391,981	778,012	LITTLE HAVAN
Population				MI DOWN TOWN Dodge Island
2018 Unemployment 2018 Median Time	7.57%	5.94%	5.54%	
Traveled	29	32	31	Signature Miami Fisher Island
				Did Ave
RACE & ETHNICITY				CORAL WAY SUPPLE STORY
White	65.95%	60.80%	66.56%	Coral Gables 972
Native American	0.05%	0.02%	0.02%	
African American	21.12%	28.54%	24.57%	NORTHEAST Virginia Key
Asian/Pacific Islander	2.22%	1.27%	1.15%	SOINIE HIN COCONUT GROVE
				S COCONUT S GROVE
				tue Rd.



### **GEOGRAPHY: 5 MILE**



### **POPULATION**

In 2018, the population in your selected geography is 519,479. The population has changed by 18.01% since 2000. It is estimated that the population in your area will be 537,575.00 five years from now, which represents a change of 3.48% from the current year. The current population is 50.76% male and 49.24% female. The median age of the population in your area is 39.25, compare this to the US average which is 37.95. The population density in your area is 6,624.24 people per square mile.



## HOUSEHOLDS

There are currently 212,717 households in your selected geography. The number of households has changed by 24.60% since 2000. It is estimated that the number of households in your area will be 226,660 five years from now, which represents a change of 6.55% from the current year. The average household size in your area is 2.37 persons.



### INCOME

In 2018, the median household income for your selected geography is \$34,221, compare this to the US average which is currently \$58,754. The median household income for your area has changed by 42.42% since 2000. It is estimated that the median household income in your area will be \$40,626 five years from now, which represents a change of 18.72% from the current year.

The current year per capita income in your area is \$26,838, compare this to the US average, which is \$32,356. The current year average household income in your area is \$64,947, compare this to the US average which is \$84,609.



### RACE AND ETHNICITY

The current year racial makeup of your selected area is as follows: 66.56% White, 24.57% Black, 0.02% Native American and 1.15% Asian/Pacific Islander. Compare these to US averages which are: 70.20% White, 12.89% Black, 0.19% Native American and 5.59% Asian/Pacific Islander. People of Hispanic origin are counted independently of race.

People of Hispanic origin make up 61.51% of the current year population in your selected area. Compare this to the US average of 18.01%.



## **HOUSING**

The median housing value in your area was \$259,035 in 2018, compare this to the US average of \$201,842. In 2000, there were 62,325 owner occupied housing units in your area and there were 108,389 renter occupied housing units in your area. The median rent at the time was \$492.



### **EMPLOYMENT**

In 2018, there are 373,575 employees in your selected area, this is also known as the daytime population. The 2000 Census revealed that 52.51% of employees are employed in white-collar occupations in this geography, and 47.42% are employed in blue-collar occupations. In 2018, unemployment in this area is 5.54%. In 2000, the average time traveled to work was 31.00 minutes.





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