

## HFF. EXCLUSIVE MARKETING ADVISORS

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Holliday Fenoglio Fowler, L.P. ("HFF"), a Florida & Virginia, licensed real estate broker.

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## **INVESTMENT SUMMARY**

## 7-ELEVEN & SUNOCO PORTFOLIO



### INVESTMENT SUMMARY

**Holliday Fenoglio Fowler, L.P. ("HFF") Net Lease Advisory** is pleased to exclusively offer a premier net lease opportunity to acquire a **7-Eleven and Sunoco Portfolio** (the "Portfolio"). The Portfolio is comprised of 10 Single Tenant Net Leased Properties, located throughout the States of Virginia and Florida, and offers full NNN leases with 10% rental increases every 5 years throughout the primary terms. The Portfolio has an average remaining lease term of over 7.85 years across all 10 properties.

7-Eleven is the world's largest convenience stores chain and is a Japanese-owned American international chain of convenience stores, headquartered in Irving, Texas. 7-Eleven is an investment grade tenant and boasts an excellent AA- Credit Rating.





#### Offers are encouraged on a portfolio and individual basis.

				LEASE INI	ORMATION	PROPERI	Y INFORM	ATION	3-MILE DEM	OGRAPHICS
Address	City, ST	Price*	Сар	NOI*	Lease Expiration	Building Size (SF)	Acreage	Year Built	Population	Household Income
7077 George Washington Mem Hwy	Gloucester, VA	\$2,028,190	5.25%	\$106,480	4/30/2027	2,957	0.79	2011	7,590	\$86,769
81 Beach Rd	Hampton, VA	\$2,742,667	5.25%	\$143,990	4/30/2027	2,762	0.57	1962	41,178	\$78,362
355 E. Mercury Blvd	Hampton, VA	\$1,996,500	6.00%	\$119,790	10/28/2024	2,077	1.04	1979	66,005	\$68,044
2 Village Dr	Hampton, VA	\$4,250,782	5.75%	\$244,420	4/30/2027	2,825	0.74	2001	88,683	\$71,943
12460 Warwick Blvd	Newport News, VA	\$4,019,304	5.75%	\$231,110	4/30/2027	2,832	0.80	2000	66,473	\$82,690
436 Wythe Creek Rd	Poquoson, VA	\$3,282,783	5.75%	\$188,760	4/30/2027	1,774	0.63	2012	38,217	\$112,222
416 Bypass Rd	Williamsburg, VA	\$3,840,434	5.75%	\$220,825	4/30/2027	2,400	1.56	1997	33,573	\$95,540
4455 John Tyler Highway	Williamsburg, VA	\$4,419,130	5.75%	\$254,100	4/30/2027	1,986	0.75	1977	32,737	\$126,077
639 Colonial Trail	Surry, VA	\$1,310,834	6.00%	\$78,650	10/26/2024	2,584	0.95	1981	1,364	\$71,614
600 S Courtenay Pkwy	Merritt Island, FL	\$4,604,127	5.50%	\$253,227	2/5/2029	2,353	0.89	2008	40,341	\$73,299
		\$32,320,840		\$1,841,352		24,550				
	7077 George Washington Mem Hwy 81 Beach Rd 355 E. Mercury Blvd 2 Village Dr 12460 Warwick Blvd 436 Wythe Creek Rd 436 Wythe Creek Rd 416 Bypass Rd 4455 John Tyler Highway 639 Colonial Trail 600 S Courtenay Pkwy	7077 George Washington Mem HwyGloucester, VA81 Beach RdHampton, VA355 E. Mercury BlvdHampton, VA2 Village DrHampton, VA12460 Warwick BlvdNewport News, VA436 Wythe Creek RdPoquoson, VA416 Bypass RdWilliamsburg, VA639 Colonial TrailSurry, VA600 S Courtenay PkwyMerritt Island, FL	7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190         81 Beach Rd       Hampton, VA       \$2,742,667         355 E. Mercury Blvd       Hampton, VA       \$1,996,500         2 Village Dr       Hampton, VA       \$4,250,782         12460 Warwick Blvd       Newport News, VA       \$4,019,304         436 Wythe Creek Rd       Poquoson, VA       \$3,282,783         416 Bypass Rd       Williamsburg, VA       \$4,419,130         639 Colonial Trail       Surry, VA       \$1,310,834         600 S Courtenay Pkwy       Merritt Island, FL       \$4,604,127	7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190       5.25%         81 Beach Rd       Hampton, VA       \$2,742,667       5.25%         355 E. Mercury Blvd       Hampton, VA       \$1,996,500       6.00%         2 Village Dr       Hampton, VA       \$4,250,782       5.75%         12460 Warwick Blvd       Newport News, VA       \$4,019,304       5.75%         436 Wythe Creek Rd       Poquoson, VA       \$3,282,783       5.75%         416 Bypass Rd       Williamsburg, VA       \$4,419,130       5.75%         639 Colonial Trail       Surry, VA       \$1,310,834       6.00%         600 S Courtenay Pkwy       Merritt Island, FL       \$4,604,127       5.50%	7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190       5.25%       \$106,480         81 Beach Rd       Hampton, VA       \$2,742,667       5.25%       \$143,990         355 E. Mercury Blvd       Hampton, VA       \$1,996,500       6.00%       \$119,790         2 Village Dr       Hampton, VA       \$4,250,782       5.75%       \$244,420         12460 Warwick Blvd       Newport News, VA       \$4,019,304       5.75%       \$231,110         436 Wythe Creek Rd       Poquoson, VA       \$3,282,783       5.75%       \$220,825         416 Bypass Rd       Williamsburg, VA       \$3,840,434       5.75%       \$220,825         639 Colonial Trail       Surry, VA       \$1,310,834       6.00%       \$78,650         600 S Courtenay Pkwy       Merritt Island, FL       \$4,604,127       5.50%       \$253,227	Address       City, S1       Price**       Cap       NOI**       Expiration         7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190       5.25%       \$106,480       4/30/2027         81 Beach Rd       Hampton, VA       \$2,742,667       5.25%       \$143,990       4/30/2027         355 E. Mercury Blvd       Hampton, VA       \$1,996,500       6.00%       \$119,790       10/28/2024         2 Village Dr       Hampton, VA       \$4,250,782       5.75%       \$244,420       4/30/2027         12460 Warwick Blvd       Newport News, VA       \$4,019,304       5.75%       \$231,110       4/30/2027         436 Wythe Creek Rd       Poquoson, VA       \$3,282,783       5.75%       \$188,760       4/30/2027         416 Bypass Rd       Williamsburg, VA       \$3,840,434       5.75%       \$220,825       4/30/2027         639 Colonial Trail       Surry, VA       \$1,310,834       6.00%       \$78,650       10/26/2024         600 S Courtenay Pkwy       Merritt Island, FL       \$4,604,127       5.50%       \$253,227       2/5/2029	Address         City, S1         Price         Cap         NOP         Expiration         Size (SF)           7077 George Washington Mem Hwy         Gloucester, VA         \$2,028,190         5.25%         \$106,480         4/30/2027         2,957           81 Beach Rd         Hampton, VA         \$2,742,667         5.25%         \$143,990         4/30/2027         2,762           355 E. Mercury Blvd         Hampton, VA         \$1,996,500         6.00%         \$119,790         10/28/2024         2,077           2 Village Dr         Hampton, VA         \$4,250,782         5.75%         \$244,420         4/30/2027         2,832           12460 Warwick Blvd         Newport News, VA         \$4,019,304         5.75%         \$231,110         4/30/2027         2,832           436 Wythe Creek Rd         Poquoson, VA         \$3,822,783         5.75%         \$188,760         4/30/2027         1,774           416 Bypass Rd         Williamsburg, VA         \$4,419,130         5.75%         \$220,825         4/30/2027         1,986           639 Colonial Trail         Surry, VA         \$1,310,834         6.00%         \$78,650         10/26/2024         2,584           600 S Courtenay Pkwy         Merritt Island, FL         \$4,604,127         5.50%         \$253,227 <td>Address       City, S1       Price*       Cap       NOF*       Expiration       Size (SF)       Acreage         7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190       5.25%       \$106,480       4/30/2027       2,957       0.79         81 Beach Rd       Hampton, VA       \$2,742,667       5.25%       \$143,990       4/30/2027       2,762       0.57         355 E. Mercury Blvd       Hampton, VA       \$1,996,500       6.00%       \$119,790       10/28/2024       2,077       1.04         2 Village Dr       Hampton, VA       \$4,250,782       5.75%       \$244,420       4/30/2027       2,825       0.74         12460 Warwick Blvd       Newport News, VA       \$4,019,304       5.75%       \$231,110       4/30/2027       2,832       0.80         436 Wythe Creek Rd       Poquoson, VA       \$3,282,783       5.75%       \$220,825       4/30/2027       1,774       0.63         4455 John Tyler Highway       Williamsburg, VA       \$4,419,130       5.75%       \$224,100       4/30/2027       1,986       0.75         639 Colonial Trail       Surry, VA       \$1,310,834       6.00%       \$78,650       10/26/2024       2,584       0.95         600 S Courtenay Pkwy       Merritt Island, FL</td> <td>Address       City, S1       Price       Cap       NOP       Expiration       Size (SF)       Acreage       Built         7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190       5.25%       \$106,480       4/30/2027       2,957       0.79       2011         81 Beach Rd       Hampton, VA       \$2,742,667       5.25%       \$143,990       4/30/2027       2,762       0.57       1962         355 E. Mercury Blvd       Hampton, VA       \$1,996,500       6.00%       \$119,790       10/28/2024       2,077       1.04       1979         2 Village Dr       Hampton, VA       \$4,250,782       5.75%       \$244,420       4/30/2027       2,832       0.80       2000         12460 Warwick Blvd       Newport News, VA       \$4,019,304       5.75%       \$231,110       4/30/2027       1,774       0.63       2012         416 Bypass Rd       Williamsburg, VA       \$3,840,434       5.75%       \$220,825       4/30/2027       1,986       0.75       1997         639 Colonial Trail       Surry, VA       \$1,310,834       6.00%       \$78,650       10/26/2024       2,584       0.95       1981         600 S Courtenay Pkwy       Merritt Island, FL       \$4,604,127       5.50%       \$253,227<td>Address       Cty, S1       Price       Cap       Noir       Expiration       Size (SF)       Acreage       Built       Population         7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190       5.25%       \$106,480       4/30/2027       2,957       0.79       2011       7,590         81 Beach Rd       Hampton, VA       \$2,742,667       5.25%       \$143,990       4/30/2027       2,762       0.57       1962       41,178         355 E. Mercury Blvd       Hampton, VA       \$1,996,500       6.00%       \$119,790       10/28/2024       2,077       1.04       1979       66,005         2 Village Dr       Hampton, VA       \$4,250,782       5.75%       \$244,420       4/30/2027       2,825       0.74       2001       88,683         12460 Warwick Blvd       Newport News, VA       \$4,019,304       5.75%       \$231,110       4/30/2027       1,774       0.63       2012       38,217         416 Bypass Rd       Williamsburg, VA       \$3,840,434       5.75%       \$220,825       4/30/2027       1,986       0.75       1977       32,737         639 Colonial Trail       Surry, VA       \$1,310,834       6.00%       \$78,650       10/26/2024       2,584       0.95       1981</td></td>	Address       City, S1       Price*       Cap       NOF*       Expiration       Size (SF)       Acreage         7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190       5.25%       \$106,480       4/30/2027       2,957       0.79         81 Beach Rd       Hampton, VA       \$2,742,667       5.25%       \$143,990       4/30/2027       2,762       0.57         355 E. Mercury Blvd       Hampton, VA       \$1,996,500       6.00%       \$119,790       10/28/2024       2,077       1.04         2 Village Dr       Hampton, VA       \$4,250,782       5.75%       \$244,420       4/30/2027       2,825       0.74         12460 Warwick Blvd       Newport News, VA       \$4,019,304       5.75%       \$231,110       4/30/2027       2,832       0.80         436 Wythe Creek Rd       Poquoson, VA       \$3,282,783       5.75%       \$220,825       4/30/2027       1,774       0.63         4455 John Tyler Highway       Williamsburg, VA       \$4,419,130       5.75%       \$224,100       4/30/2027       1,986       0.75         639 Colonial Trail       Surry, VA       \$1,310,834       6.00%       \$78,650       10/26/2024       2,584       0.95         600 S Courtenay Pkwy       Merritt Island, FL	Address       City, S1       Price       Cap       NOP       Expiration       Size (SF)       Acreage       Built         7077 George Washington Mem Hwy       Gloucester, VA       \$2,028,190       5.25%       \$106,480       4/30/2027       2,957       0.79       2011         81 Beach Rd       Hampton, VA       \$2,742,667       5.25%       \$143,990       4/30/2027       2,762       0.57       1962         355 E. 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Mercury Blvd       Hampton, VA       \$1,996,500       6.00%       \$119,790       10/28/2024       2,077       1.04       1979       66,005         2 Village Dr       Hampton, VA       \$4,250,782       5.75%       \$244,420       4/30/2027       2,825       0.74       2001       88,683         12460 Warwick Blvd       Newport News, VA       \$4,019,304       5.75%       \$231,110       4/30/2027       1,774       0.63       2012       38,217         416 Bypass Rd       Williamsburg, VA       \$3,840,434       5.75%       \$220,825       4/30/2027       1,986       0.75       1977       32,737         639 Colonial Trail       Surry, VA       \$1,310,834       6.00%       \$78,650       10/26/2024       2,584       0.95       1981

\*NOI and Pricing is based on the rent increase as of 11/1/2019

\*\* 7-Eleven is the tenant on the lease per an assignment agreement

## INVESTMENT HIGHLIGHTS



The Portfolio consists of 10 Properties across the states of Virginia and Florida



7-Eleven operates over 721 locations in VA and over 833 Locations in FL and has excellent market share in both states



All Leases have corporate signatures and feature 10% rental increases every 5 years throughout the primary term



The Portfolio has an average remaining lease term of 7.85 years



Strong demographics with an average 3-mile population of 41,616 and an average household income of over \$86,656



7-Eleven is the largest convenience store chain in the world and boasts an excellent AA- Investment Grade Credit Rating

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SUNDED

## PORTFOLIO MAP





## **PROPERTY OVERVIEWS**

## 7-ELEVEN & SUNOCO PORTFOLIO





## SAMPLE 7-ELEVEN LEASE ABSTRACT

#### **LEASE DETAIL**

Tenant

7-Eleven, Inc.

Lease Type

Fee Simple: NNN

#### **TENANT RESPONSIBILITY DETAIL**

Maintenance and Repairs	Tenant agrees to maintain the interior and exterior of the building, situated on the Premises in good repair. Tenant shall be responsible for maintenance of its above ground or below ground gasoline equipment installed on the Premises.
Insurance	Tenant shall at its own cost and expense carry commercial general liability insurance with combined single limit coverage of \$2,000,000 throughout the term, and upon Landlord's written request, see that the Landlord is insured under respects detailed in the lease
Taxes	Tenant shall be responsible for all taxes required under the lease throughout the term.
Utilities	Tenant agrees to pay all charges for gas, electricity, telephone, sewer, water and any other utilities used by Tenant on the Premises.
Right of First Offer	Lessee shall have a right of first offer with respect to the leased premises. Lessor agrees not to offer the Leased Premises for sale, unless and until the lessor has notified the lessee that lessor will entertain Lessee's offer to purchase the premises. Lessee shall have 30 days to present a written offer

#### LANDLORD RESPONSIBILITY DETAIL

Maintenance and Repairs None





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BIGLOTS

#### 7077 GEORGE WASHINGTON MEMORIAL HWY, GLOUCESTER, VA

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## MARKET AERIAL

7077 GEORGE WASHINGTON MEMORIAL HWY | GLOUCESTER, VA



#### LEASE DETAIL

Tenant	7-Eleven, Inc.
Lot Area	0.79 Acres
Building Size	2,957 SF
Year Built	2011
Annual Rent	\$106,480
Lease Type	Fee Simple: NNN
Rent Commencement	10/30/2009
Lease Expiration	4/30/2027
Remaining Lease Term	8 Years
Remaining Options	One (2.5 year) option, and three (5 year) options

\$2,028,190



**Asking Price** 

5.25%

#### 7077 GEORGE WASHINGTON MEMORIAL HWY, GLOUCESTER, VA

Cap Rate

#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	596	7,342	13,066
2019 Estimate	606	7,590	13,399
2024 Projection	618	7,803	13,723

#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	1.68%	3.38%	2.55%
Projected Growth: 2019 to 2024	1.98%	2.81%	2.42%

#### **RENT SCHEDULE**

Description	Dates	Annual Rent	Rent Increase %
Base Term: Years 6 - 10	11/1/2014- 10/31/2019	\$96,800	10.00%
Base Term: Years 11 - 15	11/1/2019- 10/31/2024	\$106,480	10.00%
Base Term: Years 16 - 17.5	11/1/2024- 4/30/2027	\$117,128	10.00%
Option Term 1: Years 17.5 - 20	5/1/2027-10/31/2029	\$117,128	-
Option Term 2: Years 21 - 25	11/1/2029- 10/31/2034	\$128,841	10.00%
Option Term 3: Years 26 - 30	11/1/2034- 10/31/2039	\$141,725	10.00%
Option Term 4: Years 31 - 35	11/1/2039- 10/31/2044	\$155,897	10.00%

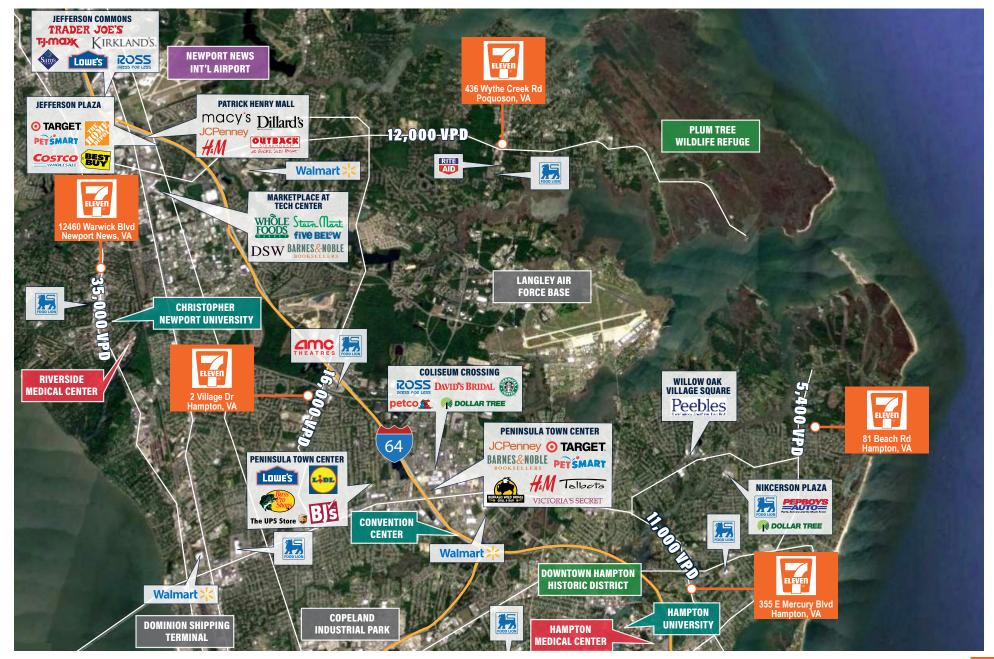
#### HOUSEHOLDS

	1 MILE	3 MILES	5 MILES
2010 Census	171	2,731	4,885
2019 Estimate	174	2,832	5,061
2024 Projection	178	2,918	5,205
Historical Growth: 2010 to 2019	1.75%	3.70%	3.60%
Projected Growth: 2019 to 2024	2.30%	3.04%	2.85%
2019 Est. Average Household Income	\$86,164	\$86,769	\$90,544
2019 Est. Median Household Income	\$71,098	\$70,759	\$72,774



## MARKET AERIAL

NEWPORT NEWS, VA | POQUOSON, VA | HAMPTON, VA



#### **LEASE DETAIL**

Tenant	7-Eleven, Inc.
Lot Area	0.57 Acres
Building Size	2,762 SF
Year Built	1962
Annual Rent	\$143,990
Lease Type	Fee Simple: NNN
Rent Commencement	10/28/2009
Lease Expiration	4/30/2027
Remaining Lease Term	8 years
Remaining Options	One (2.5 year) option, and three (5 year) options

**\$2,742,667** Asking Price



5.25%

Cap Rate

#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	9,169	42,893	78,585
2019 Estimate	8,844	41,178	76,369
2024 Projection	8,804	41,033	76,613

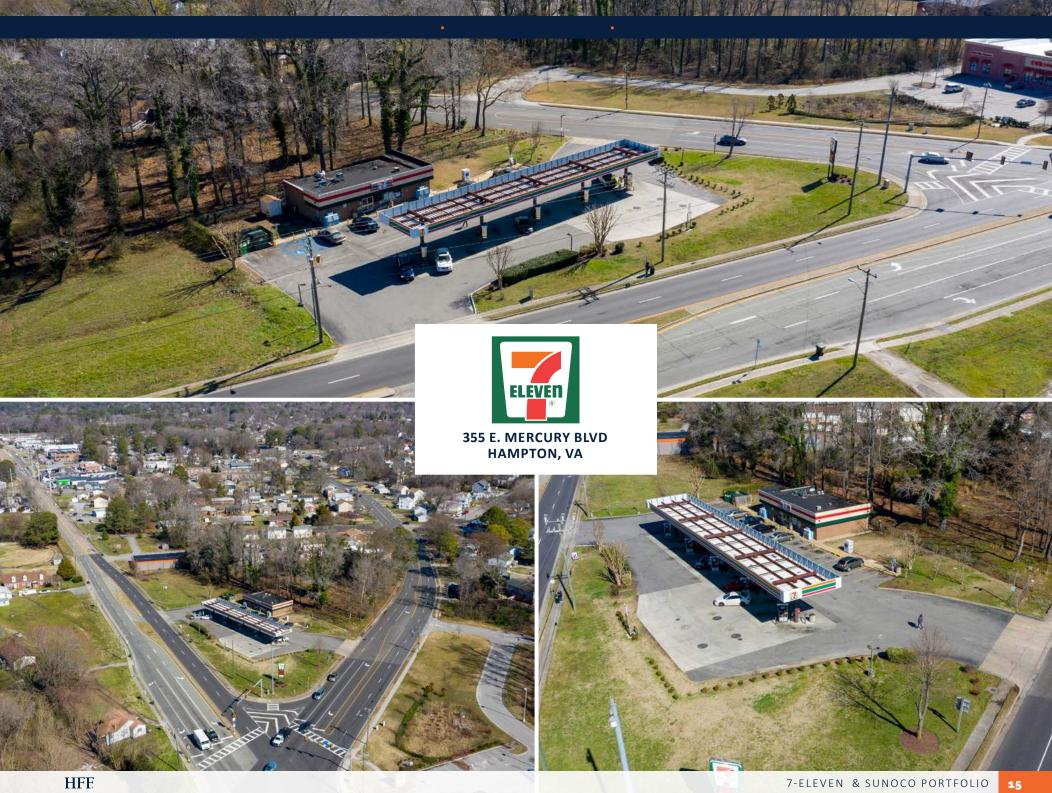
#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	-3.54%	-4.00%	-2.82%
Projected Growth: 2019 to 2024	-0.45%	-0.35%	0.32%

#### HOUSEHOLDS

	1 MILE	3 MILES	5 MILES
2010 Census	3,510	16,900	30,504
2019 Estimate	3,446	16,571	29,897
2024 Projection	3,451	16,636	30,052
Historical Growth: 2010 to 2019	-1.82%	-1.95%	-1.99%
Projected Growth: 2019 to 2024	0.14%	0.39%	0.52%
2019 Est. Average Household Income	\$92,595	\$78,362	\$70,428
2019 Est. Median Household Income	\$72,636	\$62,193	\$53,725

Description	Dates	Annual Rent	Rent Increase %
Base Term: Years 6 - 10	11/1/2014- 10/31/2019	\$130,900	10.00%
Base Term: Years 11 - 15	11/1/2019- 10/31/2024	\$143,990	10.00%
Base Term: Years 16 -17.5	11/1/2024- 4/30/2027	\$158,389	10.00%
Option Term 1: Years 18.5 - 20	5/1/2027-10/31/2029	\$158,389	-
Option Term 2: Years 21 - 25	11/1/2029- 10/31/2034	\$174,228	10.00%
Option Term 3: Years 26 - 30	11/1/2034- 10/31/2039	\$191,651	10.00%
Option Term 4: Years 31 - 35	11/1/2039- 10/31/2044	\$210,816	10.00%



#### LEASE DETAIL

Tenant	7-Eleven, Inc.
Lot Area	1.04 Acres
Building Size	2,077 SF
Year Built	1979
Annual Rent	\$119,790
Lease Type	Fee Simple: NNN
Rent Commencement	10/29/2009
Lease Expiration	10/28/2024
Remaining Lease Term	5.67 Years
Remaining Options	Four (4), Five (5 Year) Options

## \$1,996,500



**Asking Price** 

6	Λ	Λ	%
0.	U	U	/0

#### Cap Rate

#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	12,137	68,010	109,010
2019 Estimate	12,405	66,005	106,536
2024 Projection	12,729	66,171	106,991

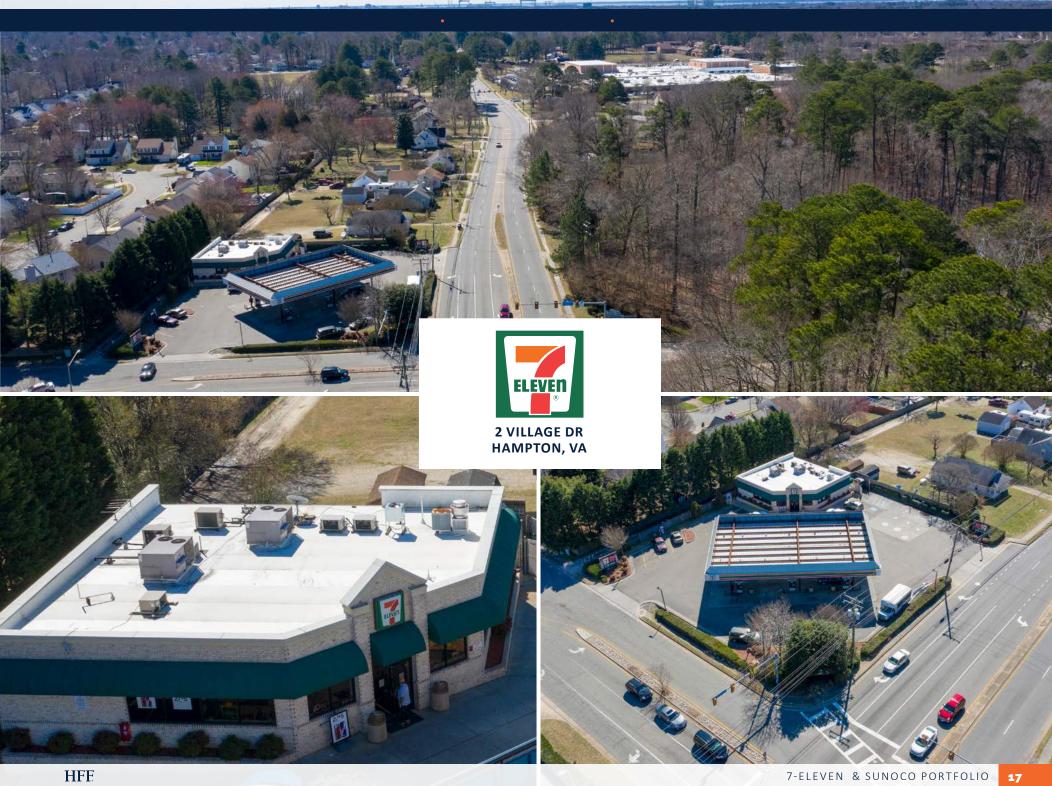
#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	2.21%	-2.95%	-2.27%
Projected Growth: 2019 to 2024	2.61%	0.25%	0.43%

#### HOUSEHOLDS

	1 MILE	3 MILES	5 MILES
2010 Census	4,166	26,374	43,791
2019 Estimate	4,159	25,858	43,212
2024 Projection	4,215	25,990	43,503
Historical Growth: 2010 to 2019	-0.17%	-1.96%	-1.32%
Projected Growth: 2019 to 2024	1.35%	0.51%	0.67%
2019 Est. Average Household Income	\$57,483	\$68,044	\$67,353
2019 Est. Median Household Income	\$45,019	\$52,110	\$51,753

Description	Dates	Annual Rent	Rent Increase %
Base Term: Years 6 - 10	10/29/2014- 10/28/2019	\$108,900	10.00%
Base Term: Years 11 - 15	10/29/2019- 10/28/2024	\$119,790	10.00%
Option Term 1: Years 16 - 20	10/29/2024- 10/28/2029	\$131,769	10.00%
Option Term 2: Years 21 - 25	10/29/2029- 10/28/2034	\$144,946	10.00%
Option Term 3: Years 25-30	10/29/2034- 10/28/2039	\$159,440	10.00%
Option Term 4: Years 31-35	10/29/2039- 10/28/2044	\$175,385	10.00%



#### LEASE DETAIL

Tenant	7-Eleven, Inc.
Lot Area	0.74 Acres
Building Size	2,825 SF
Year Built	2001
Annual Rent	\$244,420
Lease Type	Fee Simple: NNN
Rent Commencement	10/28/2009
Lease Expiration	4/30/2027
Remaining Lease Term	8 Years
Remaining Options	One (2.5 year) option, and three (5 year) options





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Cap Rate

#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	8,559	88,097	191,035
2019 Estimate	8,121	88,683	191,334
2024 Projection	8,056	89,814	193,842

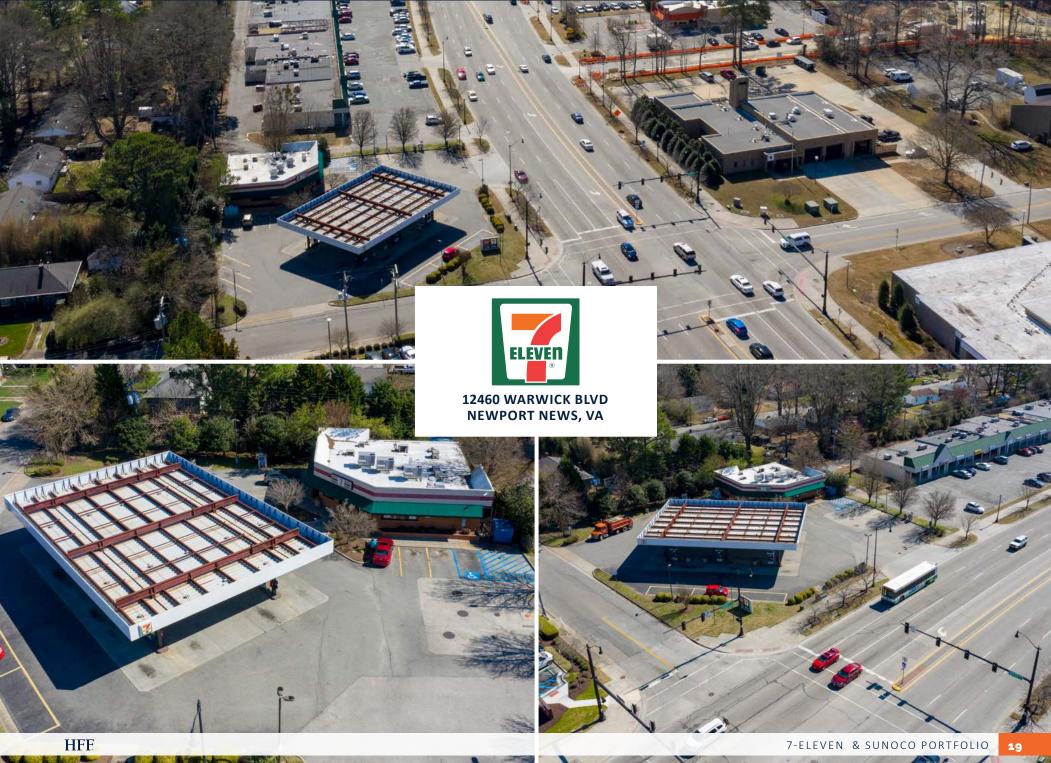
#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	-5.12%	0.67%	0.16%
Projected Growth: 2019 to 2024	-0.80%	1.27%	1.31%

#### **HOUSEHOLDS**

	1 MILE	3 MILES	5 MILES
2010 Census	3,248	36,911	77,416
2019 Estimate	3,133	37,514	78,379
2024 Projection	3,122	38,134	79,723
Historical Growth: 2010 to 2019	-3.54%	1.63%	1.24%
Projected Growth: 2019 to 2024	-0.35%	1.65%	1.72%
2019 Est. Average Household Income	\$94,087	\$71,943	\$74,864
2019 Est. Median Household Income	\$83,464	\$57,374	\$55,769

Description	Dates	Annual Rent	Rent Increase %
Base Term: Year 6 - 10	11/1/2014-10/31/2019	\$222,200	10.00%
Base Term: Years 11 - 15	11/1/2019- 10/31/2024	\$244,420	10.00%
Base Term: Years 16 -17.5	11/1/2024-4/30/2027	\$268,862	10.00%
Option Term 1: Years 18.5 - 20	5/1/2027-10/31/2029	\$268,862	-
Option Term 2: Years 21 - 25	11/1/2029- 10/31/2034	\$295,748	10.00%
Option Term 3: Years 26 - 30	11/1/2034- 10/31/2039	\$325,323	10.00%
Option Term 4: Years 31 - 35	11/1/2039-10/31/2044	\$357,855	10.00%



#### LEASE DETAIL

Tenant	7-Eleven, Inc.
Lot Area	0.80 Acres
Building Size	2,832 SF
Year Built	2000
Annual Rent	\$231,110
Lease Type	Fee Simple: NNN
Rent Commencement	10/28/2009
Lease Expiration	4/30/2027
Remaining Lease Term	8 Years
Remaining Options	One (2.5 year) option, and three (5 year) options







NEWPORT NEWS, VA

#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	14,097	66,361	147,311
2019 Estimate	14,154	66,473	147,548
2024 Projection	14,335	67,353	149,467

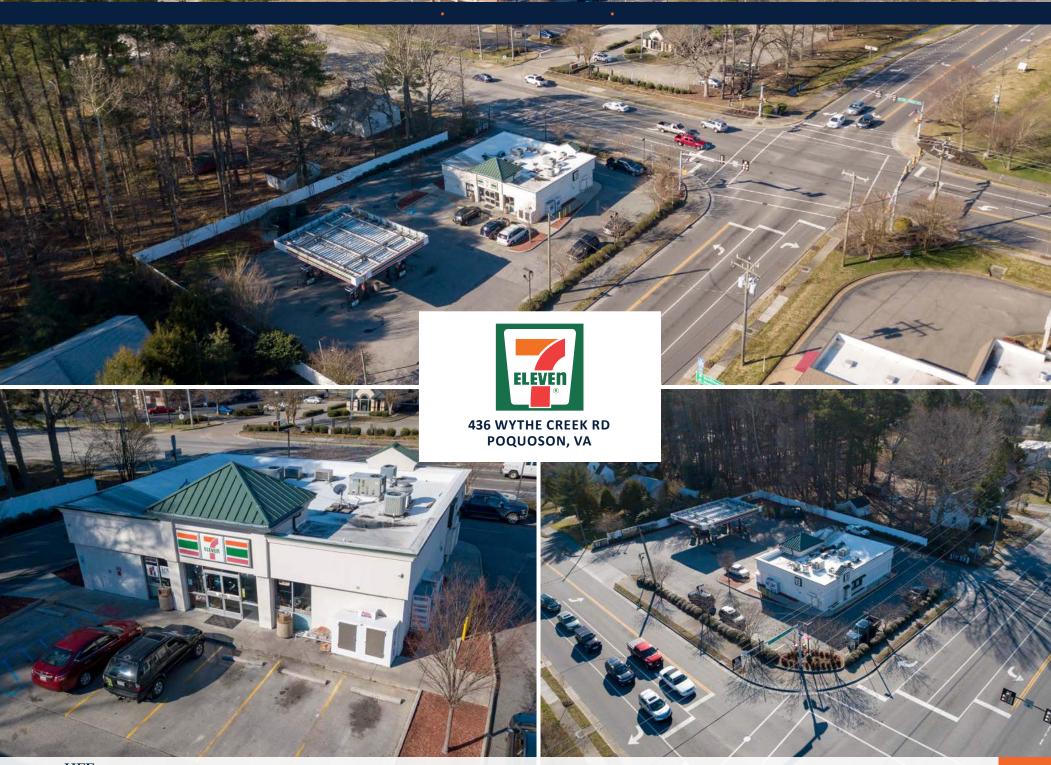
#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	0.40%	0.17%	0.16%
Projected Growth: 2019 to 2024	1.28%	1.32%	1.30%

#### HOUSEHOLDS

	1 MILE	3 MILES	5 MILES
2010 Census	5,147	27,093	58,707
2019 Estimate	5,089	27,466	59,463
2024 Projection	5,139	27,984	60,511
Historical Growth: 2010 to 2019	-1.13%	1.38%	1.29%
Projected Growth: 2019 to 2024	0.98%	1.89%	1.76%
2019 Est. Average Household Income	\$77,113	\$82,690	\$87,308
2019 Est. Median Household Income	\$54,906	\$61,752	\$66,416

Description	Dates	Annual Rent	Rent Increase %
Base Term: Years 6 - 10	11/1/2014-10/31/2019	\$210,100	10.00%
Base Term: Years 11 - 15	11/1/2019- 10/31/2024	\$231,110	10.00%
Base Term: Years 16 -17.5	11/1/2024- 4/30/2027	\$254,221	10.00%
Option Term 1: Years 18.5 - 20	5/1/2027-10/31/2029	\$254,221	-
Option Term 2: Years 21 - 25	11/1/2029-10/31/2034	\$279,643	10.00%
Option Term 3: Years 26 - 30	11/1/2034-10/31/2039	\$307,607	10.00%
Option Term 4: Years 31 - 35	11/1/2039-10/31/2044	\$338,368	10.00%



#### LEASE DETAIL

Tenant	7-Eleven, Inc.
Lot Area	0.63 Acres
Building Size	1,774 SF
Year Built	2012
Annual Rent	\$188,760
Lease Type	Fee Simple: NNN
Rent Commencement	10/29/2009
Lease Expiration	4/30/2027
Remaining Lease Term	8 Years
Remaining Options	One (2.5 year) option, and three (5 year) options





**5.75%** Cap Rate

#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	5,296	36,138	85,576
2019 Estimate	5,222	38,217	88,067
2024 Projection	5,270	39,511	90,284

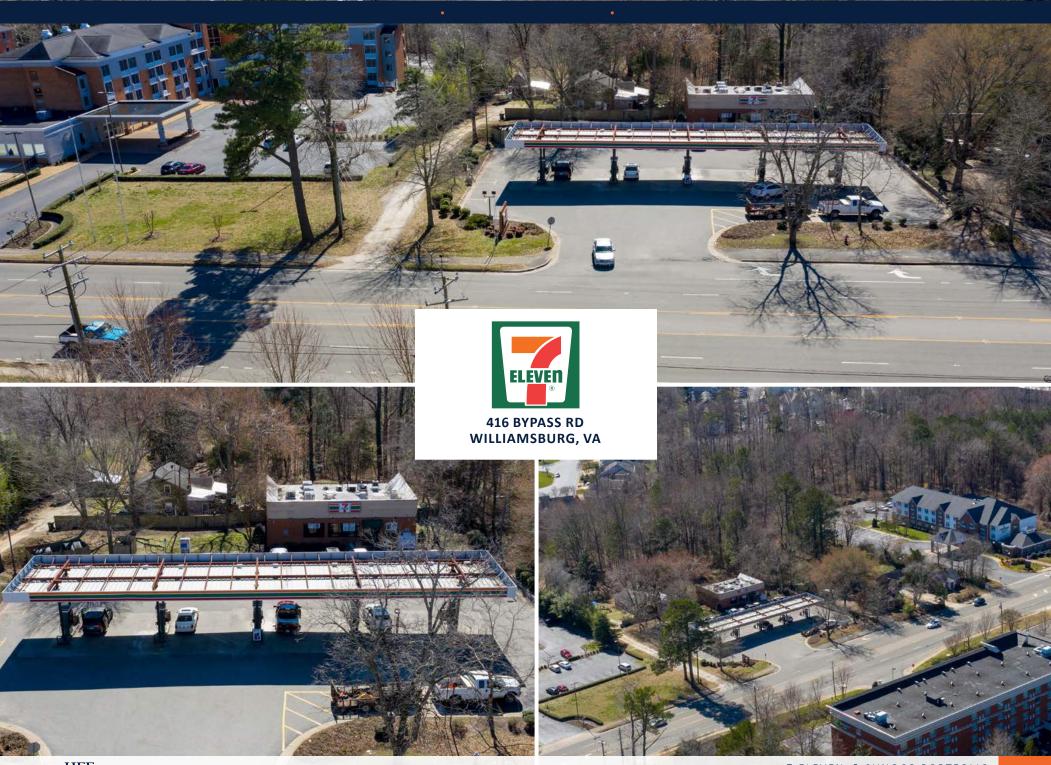
#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	-1.40%	5.75%	2.91%
Projected Growth: 2019 to 2024	0.92%	3.39%	2.52%

#### **HOUSEHOLDS**

	1 MILE	3 MILES	5 MILES
2010 Census	2,019	13,217	33,051
2019 Estimate	2,016	14,141	34,277
2024 Projection	2,044	14,677	35,237
Historical Growth: 2010 to 2019	-0.15%	6.99%	3.71%
Projected Growth: 2019 to 2024	1.39%	3.79%	2.80%
2019 Est. Average Household Income	\$108,548	\$112,222	\$102,700
2019 Est. Median Household Income	\$82,271	\$84,111	\$78,018

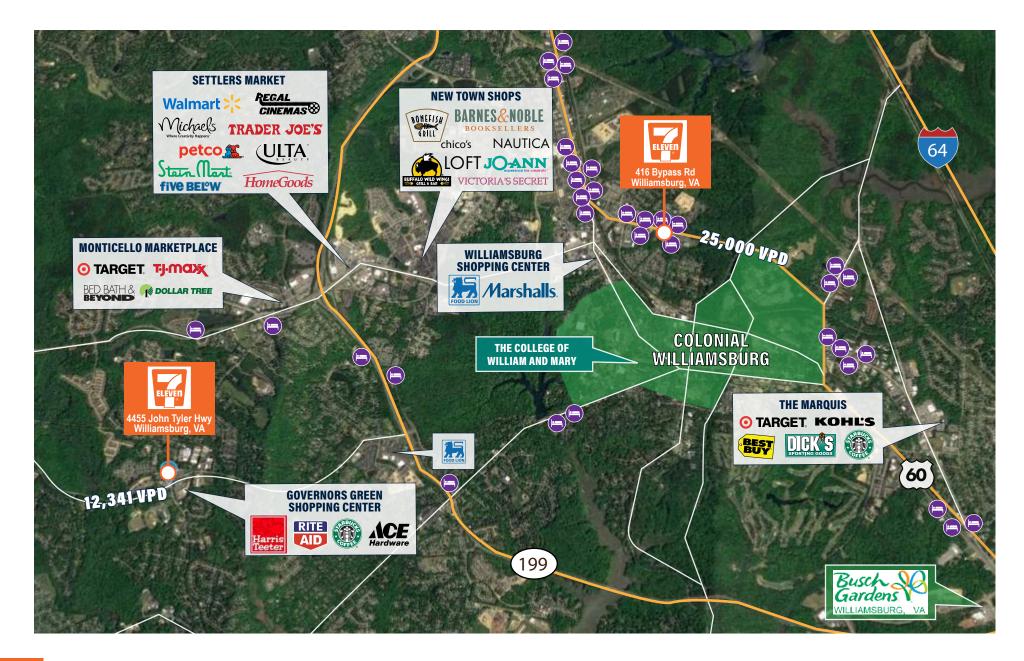
Description	Dates	Annual Rent	Rent Increase %
Base Term: Year 6 - 10	11/1/2014- 10/31/2019	\$171,600	10.00%
Base Term: Years 11 - 15	11/1/2019- 10/31/2024	\$188,760	10.00%
Base Term: Years 16 -17.5	11/1/2024- 4/30/2027	\$207,636	10.00%
Option Term 1: Years 18.5 - 20	5/1/2027-10/31/2029	\$207,636	-
Option Term 2: Years 21 - 25	11/1/2029- 10/31/2034	\$228,400	10.00%
Option Term 3: Years 26 - 30	11/1/2034- 10/31/2039	\$251,240	10.00%
Option Term 4: Years 31 - 35	11/1/2039- 10/31/2044	\$276,364	10.00%



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## MARKET AERIAL

WILLIAMSBURG, VA



#### LEASE DETAIL

Tenant	7-Eleven, Inc.
Lot Area	1.56 Acres
Building Size	2,400 SF
Year Built	1997
Annual Rent	\$220,825
Lease Type	Fee Simple: NNN
Rent Commencement	10/26/2009
Lease Expiration	4/30/2027
Remaining Lease Term	8 Years
Remaining Options	One (2.5 year) option, and three (5 year) options





Cap Rate

#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	6,339	30,940	64,959
2019 Estimate	7,049	33,573	72,281
2024 Projection	7,460	35,149	76,113

#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	11.20%	8.51%	11.27%
Projected Growth: 2019 to 2024	5.83%	4.69%	5.30%

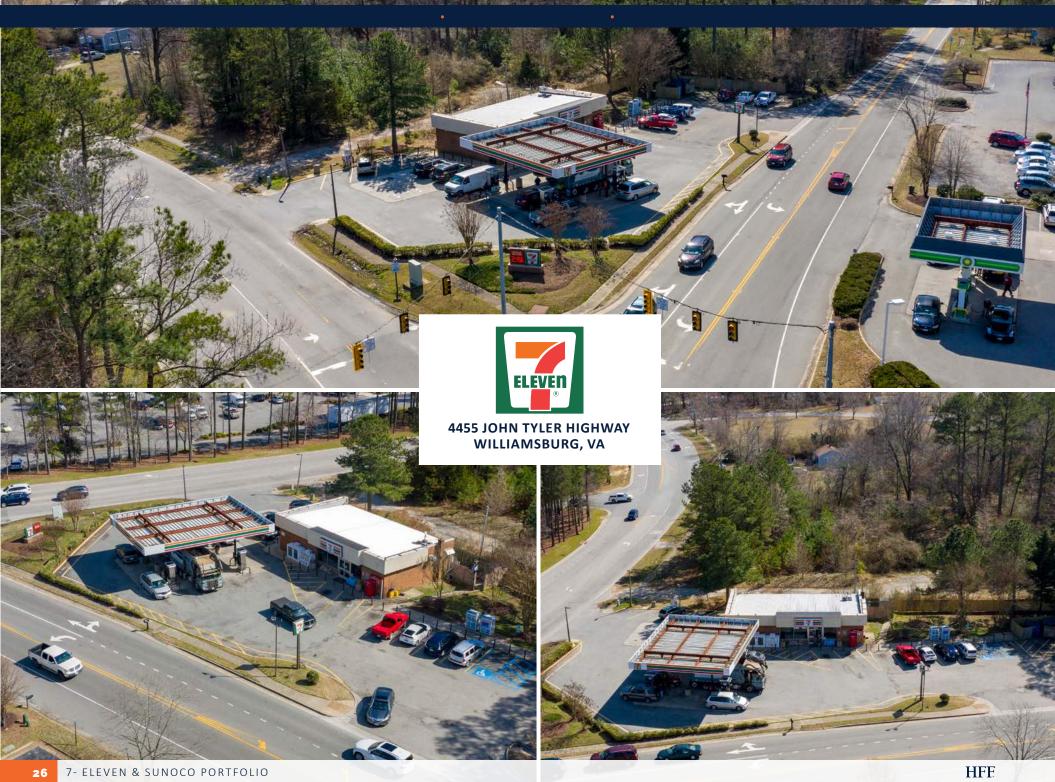
#### HOUSEHOLDS

	1 MILE	3 MILES	5 MILES
2010 Census	1,698	11,396	25,217
2019 Estimate	1,999	12,478	28,198
2024 Projection	2,169	13,131	29,758
Historical Growth: 2010 to 2019	17.73%	9.49%	11.82%
Projected Growth: 2019 to 2024	8.50%	5.23%	5.53%
2019 Est. Average Household Income	\$59,074	\$95,540	\$108,283
2019 Est. Median Household Income	\$44,764	\$68,346	\$79,896



416 BYPASS RD WILLIAMSBURG, VA

Description	Dates	Annual Rent	Rent Increase %
Base Term: Year 6 - 10	11/1/2014-10/31/2019	\$200,750	10.00%
Base Term: Years 11 - 15	11/1/2019- 10/31/2024	\$220,825	10.00%
Base Term: Years 16 -17.5	11/1/2024- 4/30/2027	\$242,908	10.00%
Option Term 1: Years 18.5 - 20	5/1/2027-10/31/2029	\$242,908	-
Option Term 2: Years 21 - 25	11/1/2029-10/31/2034	\$267,198	10.00%
Option Term 3: Years 26 - 30	11/1/2034-10/31/2039	\$293,918	10.00%
Option Term 4: Years 31 - 35	11/1/2039-10/31/2044	\$323,310	10.00%



#### LEASE DETAIL

Tenant	7-Eleven, Inc.
Lot Area	0.75 Acres
Building Size	1,986 SF
Year Built	1977
Annual Rent	\$254,100
Lease Type	Fee Simple: NNN
Rent Commencement	10/28/2009
Lease Expiration	4/30/2027
Remaining Lease Term	8 Years
Remaining Options	One (2.5 year) option, and three (5 year) options





#### 4455 JOHN TYLER HIGHWAY WILLIAMSBURG, VA

Cap Rate

5.75%

#### POPULATION

<b>1 MILE</b> 3,865	<b>3 MILES</b> 28,597	<b>5 MILES</b> 54.673
3,865	28.597	54.673
	, ,	0.)0/0
4,497	32,737	61,891
4,769	34,657	65,491
	4,769	4,769 34,657

#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	16.35%	14.48%	13.20%
Projected Growth: 2019 to 2024	6.05%	5.87%	5.82%

#### **HOUSEHOLDS**

	1 MILE	3 MILES	5 MILES
2010 Census	1,508	11,597	21,276
2019 Estimate	1,758	13,226	24,166
2024 Projection	1,864	13,987	25,615
Historical Growth: 2010 to 2019	16.58%	14.05%	13.58%
Projected Growth: 2019 to 2024	6.03%	5.75%	6.00%
2019 Est. Average Household Income	\$124,218	\$126,077	\$113,500
2019 Est. Median Household Income	\$98,968	\$95,906	\$82,564

Description	Dates	Annual Rent	Rent Increase %
Base Term: Years 6 - 10	11/1/2014- 10/31/2019	\$231,000	10.00%
Base Term: Years 11 - 15	11/1/2019- 10/31/2024	\$254,100	10.00%
Base Term: Years 16 -17.5	11/1/2024-4/30/2027	\$279,510	10.00%
Option Term 1: Years 18.5 - 20	5/1/2027-10/31/2029	\$279,510	-
Option Term 2: Years 21 - 25	11/1/2029- 10/31/2034	\$307,461	10.00%
Option Term 3: Years 26 - 30	11/1/2034- 10/31/2039	\$338,207	10.00%
Option Term 4: Years 31 - 35	11/1/2039-10/31/2044	\$372,028	10.00%



## MARKET AERIAL

639 COLONIAL TRAIL | SURRY, VA



#### LEASE DETAIL

Tenant	7-Eleven, Inc.
Lot Area	0.95 Acres
Building Size	2,584 SF
Year Built	1981
Annual Rent	\$78,650
Lease Type	Fee Simple: NNN
Rent Commencement	10/27/2009
Lease Expiration	10/26/2024
Remaining Lease Term	5.67 Years
Remaining Options	Four (4), Five (5) Year Options





Asking Price

**6.00%** Cap Rate

#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	305	1,469	2,787
2019 Estimate	283	1,364	2,588
2024 Projection	278	1,339	2,540

#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	-7.21%	-7.15%	-7.14%
Projected Growth: 2019 to 2024	-1.77%	-1.83%	-1.85%

#### HOUSEHOLDS

	1 MILE	3 MILES	5 MILES
2010 Census	124	610	1,137
2019 Estimate	117	576	1,075
2024 Projection	115	568	1,061
Historical Growth: 2010 to 2019	-5.64%	-5.57%	-5.45%
Projected Growth: 2019 to 2024	-1.71%	-1.39%	-1.30%
2019 Est. Average Household Income	\$74,341	\$71,614	\$73,009
2019 Est. Median Household Income	\$64,901	\$61,241	\$62,991

Description	Dates	Annual Rent	Rent Increase %
Base Term: Years 6 - 10	10/27/2014-10/26/2019	\$71,500	10.00%
Base Term: Years 11 - 15	10/27/2019- 10/26/2024	\$78,650	10.00%
Option Term 1: Years 16 - 20	10/27/2024-10/26/2029	\$86,515	10.00%
Option Term 2: Years 21 - 25	10/27/2029-10/26/2034	\$95,167	10.00%
Option Term 3: Years 25-30	10/27/2034-10/26/2039	\$104,683	10.00%
Option Term 4: Years 31-35	10/27/2039-10/26/2044	\$115,151	10.00%



## \$4,604,127 5.50% **Asking Price**

Cap Rate



LEASE DETAIL		RENT SCHEDULE			
Tenant	7-Eleven, Inc	Description	Dates	Annual Rent	Rent Increase %
Branded As	Sunoco	Base Term: Years 10 - 12	4/1/2017- 3/31/2020	\$253,227	10.00%
Lot Area	.89 Acres	Base Term: Years 13 - 15	4/1/2020- 3/31/2023	\$278,550	10.00%
Size	2,353 SF	Base Term: Years 16 - 18	4/1/2023-3/31/2026	\$306,405	10.00%
Year Built	2008	Base Term: Years 19 - 21	4/1/2026-2/5/2029	\$337,045	10.00%
Annual Rent	\$253,227	Option Term 1: Years 22 - 24	2/6/2029-2/5/2032	\$370,749	10.00%
Lease Type	Fee Simple: NNN	Option Term 1: Years 25 - 26	2/6/2032-2/5/2034	\$407,824	10.00%
	· · · · · · · · · · · · · · · · · · ·	Option Term 2: Year 27	2/6/2034-2/5/2035	\$407,824	-
Rent Commencement	3/21/2008	Option Term 2: Years 28 - 30	2/6/2035-2/5/2038	\$448,606	10.00%
Lease Expiration	2/5/2029	Option Term 2: Year 31	2/6/2038-2/5/2039	\$493,467	10.00%
Remaining Lease Term	10 Years	Option Term 3: Years 32 - 33	2/6/2039-2/5/2041	\$493,467	_
Remaining Options	Three (3), Five (5) Year Options	Option Term 3: Years 34 - 36	2/6/2041-2/5/2044	\$542,814	10.00%
		Option Term 4: Years 31 - 35	11/1/2039- 10/31/2044	\$338,368	10.00%

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#### **TENANT RESPONSIBILITY DETAIL**

Taxes	Lessee shall reimburse Lessor for all real estate taxes and special assessments affecting the Premises.
Insurance	Lessee shall at Lessee's sole cost and expense, but for the mutual benefit of Lessor and Lessee, maintain public liability, bodily injury, property damage, and pollution liability insurance against all claims outlined in lease.
Maintenance and Repairs	Lessee at Lessee's sole cost and expense shall maintain the premises and appurtenances and every part thereof in good order, condition and repair, including but not limited to the ceilings, all doors, windows, plate glass, plumbing and pipes, electrical wiring, interior walls, structural soundness, exterior walls, roof, paving, parking lot, driveways, floors. landscaping and lawn care, switches, heating and A/C, signs, motor fuel storage and dispensing equipment, plus all other equipment or fixtures installed by or at the expense of or by order of Lessee.

#### LANDLORD RESPONSIBILITY DETAIL

None

## MARKET AERIAL

600 S COURTENAY PKWY | MERRITT ISLAND, FL



#### POPULATION

	1 MILE	3 MILES	5 MILES
2010 Census	4,279	38,807	83,184
2019 Estimate	4,362	40,341	89,105
2024 Projection	4,485	41,870	93,597

#### **POPULATION GROWTH**

	1 MILE	3 MILES	5 MILES
Historical Growth: 2010 to 2018	1.94%	3.95%	7.12%
Projected Growth: 2019 to 2024	2.82%	3.79%	5.04%

#### HOUSEHOLDS

	1 MILE	3 MILES	5 MILES
2010 Census	1,863	16,569	34,590
2019 Estimate	1,960	17,639	37,464
2024 Projection	2,035	18,452	39,484
Historical Growth: 2010 to 2019	5.21%	6.46%	8.31%
Projected Growth: 2019 to 2024	3.83%	4.61%	5.39%
2019 Est. Average Household Income	\$72,122	\$73,299	\$78,547
2019 Est. Median Household Income	\$56,010	\$50,154	\$54,732





## **TENANT OVERVIEWS**

## 7-ELEVEN & SUNOCO PORTFOLIO



### **TENANT OVERVIEW**



#### 7-ELEVEN, INC.

7-Eleven is the world's largest convenience stores chain and is a Japanese-owned American international chain of convenience stores, headquartered in Irving, Texas. The subsidiary was founded in 1927, originally named "Tote'm Stores". Its current name reflects the company's extended hours, 7:00 am to 11:00 pm, seven days per week. Known for their beverages Slurpee and Big Gulp, 7-Eleven operates more than 11,500 company-owned or franchised convenience stores in the US, Canada, and Mexico under the 7-Eleven name. Globally, 7-Eleven licenses more than 65,000 stores in nearly 20 countries and employs more than 47,000 employees. In addition to its iconic beverages, the chain sells thousands of other traditional convenience items, as well as sandwiches, salads, pizza, cut fruit and other ready-to-eat foods. Some locations sell gasoline and offer services such as bill payment and self-service lockers. 7-Eleven is the North America subsidiary of Seven-Eleven Japan. 7-Eleven units typically sit on sites witnessing more than 25,000 vehicles daily. 7-Eleven's annual operation profit is more than \$700 million, using a strategy that revolves around three principle areas: product development and innovation, new store openings, and global expansion.

7-eleven.com



#### CORPORATE OVERVIEW

Tenant Trade Name	7-Eleven
U.S. Headquarters	Irving, TX
Stock Ticker	SVNDF (Japanese Market)
Number of Employees	47,000+
Number of Locations	11,500+



### TENANT OVERVIEW



In 1986, Joseph Newton Pew and Edward O. Emerson started what is now a Top 10 U.S. gasoline company. Headquartered in Philadelphia, PA, the company distributes more than 10 fuel brands to approximately 10,000 convenience stores across the United States. Some of their brands include: Exxon, Shell, Mobil, and Citgo. It is currently listed on the NYSE under the symbol "SUN" and is trading at roughly \$30 dollars per share. According to its 2018 Annual Report, Sunoco achieved revenues of \$16 billion.

Over the years, the company has evolved with the changing trends and adapted to suit customer needs.

In the 1960's Sunoco's relationship with motorsports began. Today, they are known to be the Official Fuel of NASCAR, IndyCar, and the NHRA. This dominance in the racing series can be seen in their fifty plus, official fuel sponsorships.

In 2012, a merger occurred between Sunoco and Texas-based Energy Transfer Partners, one of the largest natural gas companies, and natural gas distribution companies in the U.S. Together, they have focused more on logistics, ensuring that their products are gathered, treated, processed, and transported properly.

The latest update came just one year ago- the establishment of the Sunoco app. The mobile app allows customers to quickly identify locations and utilize simple payment options all while racking up rewards and exclusive offers.

In 2018 Sunoco sold around 1,030 c-stores in 17 states for approximately \$3.114 billion to 7-Eleven. Florida, Texas and New York were the main states where 7-Eleven's acquisition took place.

www.sunoco.com



# CORPORATE OVERVIEW Tenant Trade Name Sunoco U.S. Headquarters Dallas, TX Stock Ticker SUN (NYSE)



## 7- ELEVEN & SUNOCO PORTFOLIO

## THEF

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