

# **Confidentiality and Disclaimer**



## **Table of Contents**

Investment Overview.	(11)
Investment Highlights.	4
Financial Analysis.	
Surrounding Area.	(
Location Overview.	7
Regional Map.	8
Demographics.	9

#### MI Broker of Record:

Anne Williams M&M REIS of Nevada Inc 5100 Poplar Avenue, Suite 2505 Memphis, TN 38137

Tel: (901) 620-3600 Fax: (901) 620-3610 License: B-20181



Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a

guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newlyacquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed: the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic. environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property. and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

#### CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a

thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable: however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap Real Estate Investment Services, Inc. ("M&M") is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of M&M, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of M&M, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.





Marcus & Millichap is pleased to exclusively market for sale the subject single-tenant net-leased Office Depot located at 1600 Highway 15 North in Laurel, Mississippi. Built in 2002, the subject property consists of roughly 20,515 square feet of building space. The lease was recently extended with a new expiration date of November 2027 The lease has a Corporate Guarantee by Office Depot, Incorporated, a leading global provider of products and services for every workplace with annual sales of over 14 Billion and 66,000 associates operating in over 59 countries. Additionally, the building underwent a \$750,000 remodel in Summer 2017. The current rent is \$200,021 and is subject to rental increases in each of the option periods.

The subject property is strategically positioned in a dense retail corridor benefiting from its proximity to major national and local tenants. Major national tenants located in the surrounding area include: Walmart, Lowes, Kroger, Burger King, GameStop, McDonalds, Verizon, Regions Bank, Autozone, Walgreens, and O'Reilly Auto Parts as well as many other local retailers. Arizona State University is located less than four miles from the subject property. There are two schools, Laurel Christian School and Laurel High School, located within two miles of the subject property with a combined total enrollment of 2,353.

Office Depot is an American office supply retailing company headquartered in Boca Raton, Florida with annual sales of \$14 Billion. Founded in 1986, the company went on to merge with Office Max in 2013. Office Depot is publicly traded on the Nasdaq exchange under the ticker NASDAQ: ODP.



Office

PRICE: \$2,500,263 | CAP: 8.00% | RENT: \$200.021

### **About the Investment**

- ✓ Tenant showing commitment to the site by recently extending the lease until November 2027 and completing a \$750,000 remodel in Summer 2017 to be a "Store of the Future" model with extended copy and print services, a business Pro section along with a service station for photo repair and IT support
- ✓ Corporate Location; Corporate Guarantee
- ✓ Attractive Rental Increase 5% Every Five Years
- ✓ Three, Five-Year Tenant Renewal Options

### **About the Location**

- ✓ Surrounded By National Retailers | Surrounding Retailers Include: Walmart, Lowe's, GameStop, Regions Bank, Autozone, and Kroger
- ✓ Laurel Christian School and Laurel Highschool | Less Than Two Miles From Subject **Property**
- ✓ Strategically Situated on Highway 15 N | The Main North Bound Highway in the Area
- ✓ Located Two Miles from South Central Regional Medical Center | 268-Bed Medical Facility Specializing in Short Term Acute Care
- ✓ Strong Demographics | Over 20,000 People Residing Within Three Miles
- ✓ Located Two Miles from Lauren Rogers Museum of Art | Mississippi's First Art Museum | Receives in Excess of 32,000 Visitors Per Year

### **About the Tenant / Brand**

- ✓ Office Depot is a leader in global provider of products and services for every workplace with annual sales over \$14 billion
- ✓ Headquartered in Boca Raton, FL, Office Depot employs over 66,000 employees throughout 1,900 stores









Financial Analysis
PRICE: \$2,500,263 | CAP: 8.00% | RENT: \$200,021

PROPERTY DE	SCRIPTION
Property	Office Depot
Property Address	1600 MS 15
City, State, ZIP	Laurel, MS 39440
Year Built	Remodeled 2017
Building Size	20,515
Lot Size	+/- 0.9 Acres
Type of Ownership	Fee Simple

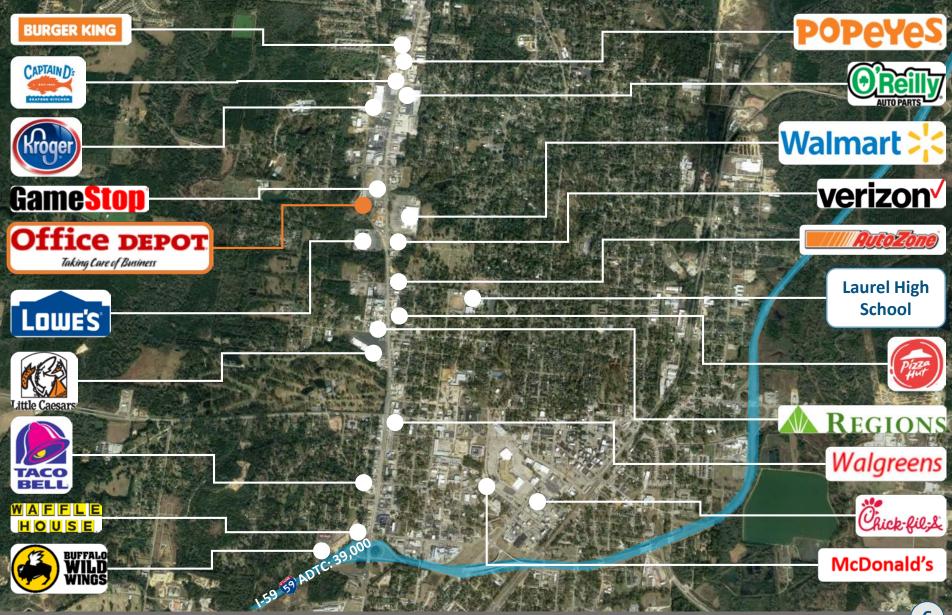
THE OFFERING			
Annual Rent	\$200,021		
CAP Rate	8.00%		
Purchase Price	\$2,500,263		
Price / SF	\$121.87		
Rent / SF	\$9.75		

LEASE SUMMARY		
Property Type	Net-Leased Office Supply Store	
Tenant / Guarantor	Corporate	
Original Lease Term	25.7 Years	
Lease Commencement	March 1, 2002	
Lease Expiration	October 31, 2027	
Lease Term Remaining	9 Years	
Lease Type	Double-Net (NN)	
Roof & Structure	Landlord Responsible	
Rental Increases	\$.50/SF Increase in Each Option Period	
Options to Renew	Four (4), Five (5)-Year Option Periods	

Annualized Operating Data			
Annual Rent	\$200,021		
Monthly Rent	\$16,668.42		
Rent / SF	\$9.75		

Rent Schedule				
Lease Year(s)	<b>Annual Rent</b>	<b>Monthly Rent</b>	Rent Escalation (%)	
Year 17	\$200,021	\$16,668	-	
Year 18	\$200,021	\$16,668	0%	
Year 19	\$200,021	\$16,668	0%	
Year 20	\$200,021	\$16,668	0%	
Year 21	\$200,021	\$16,668	0%	
Year 22	\$200,021	\$16,668	0%	
Year 23	\$200,021	\$16,668	0%	
Year 24	\$200,021	\$16,668	0%	
Year 25	\$200,021	\$16,668	0%	
Option Periods				
Year 26-30	\$210,279	\$17,523	5%	
Year 31-35	\$220,536	\$18,378	5%	
Year 35-40	\$230,794	\$19,233	5%	
Year 41-45	\$241,051	\$20,088	4%	







# **Location Overview**

This Office Depot property is located at 1600 MS-15 in Laurel, Mississippi. Laurel is a city in Jones County, Mississippi and serves as its second county seat. It is located northeast of Ellisville, the first county seat, which contains the county courthouse. Laurel also sits 30 miles from Hattiesburg, Mississippi.

### **Surrounding Retail and Points of Interest**

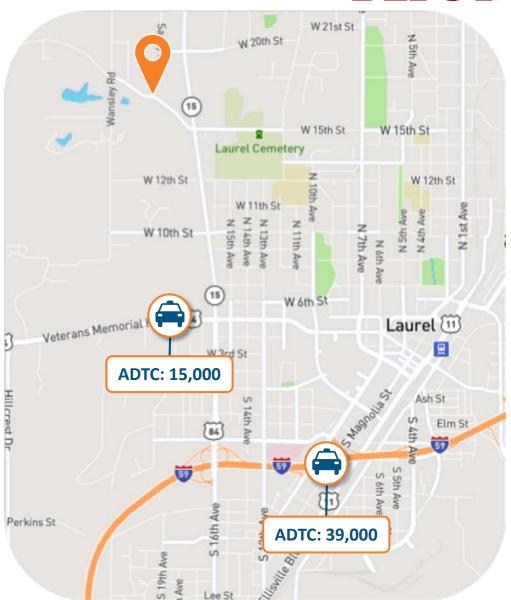
The subject property is strategically positioned in a dense retail corridor benefiting from its proximity to major national and local tenants. Major national tenants located in the surrounding area include: Walmart, Lowes, Kroger, Burger King, GameStop, McDonalds, Verizon, Regions Bank, Autozone, Walgreens, and O'Reilly Auto Parts as well as many other local retailers. Arizona State University is located less than four miles from the subject property. There are two schools, Laurel Christian School and Laurel High School, located within two miles of the subject property with a combined total enrollment of 2,353.

### **Traffic Counts and Demographics**

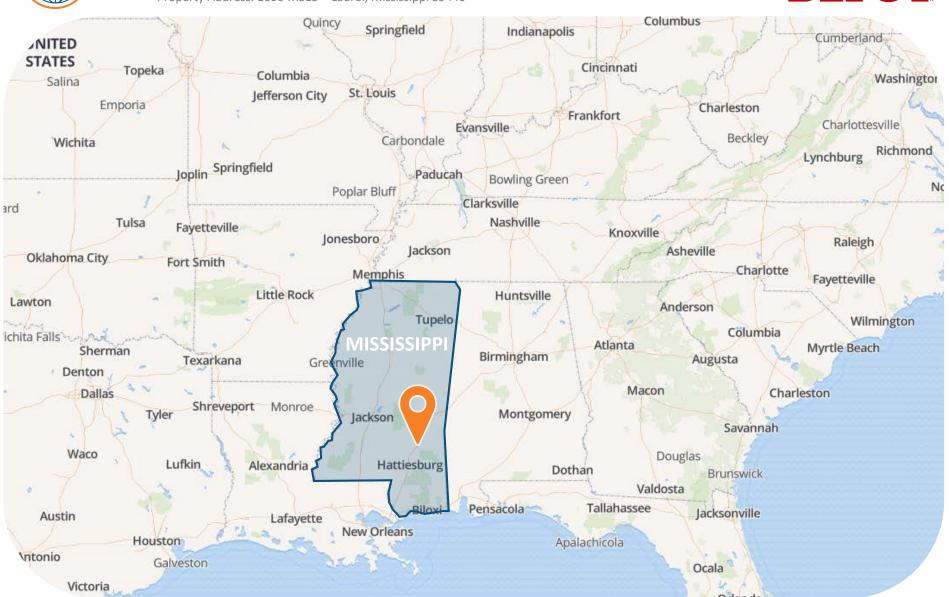
There are approximately 21,578 individuals residing within a three-mile radius of the property and more than 30,428 individuals within a five-mile radius. The subject property is located on Highway 15 North which intersects with Highway 48 West. Highway 15 North has average daily traffic counts in excess of 2,638 vehicles. Highway 48 West has average daily traffic counts in excess of 2,306

### Benton, AR

Hattiesburg is the major city that sits in close proximity to Laurel. It is home to The University of Southern Mississippi which has a total enrollment of 11,840. Founded in 1882 by civil engineer William H. Hardy , Hattiesburg was named in horror of Hardy's wife, Hattie. The town was incorporated two years later with a population of 400. Hattiesburg's population first expanded as a center of the lumber and railroad industries, from which was derived the nickname "The Hub City'. It now attracts newcomers to the area because of the diversity of the economy, strong neighborhoods and the central location in South Mississippi. Hattiesburg hosts several national business branches that hold thousands of jobs across the Pine Belt. Some of the branches located in Hattiesburg include Coca-Cola bottling Co., Pepsi Cola Bottling Co., Budweiser Distribution Co., Sunbeam, and Kimberly Clark.



Property Address: 1600 MS15 – Laurel, Mississippi 39440



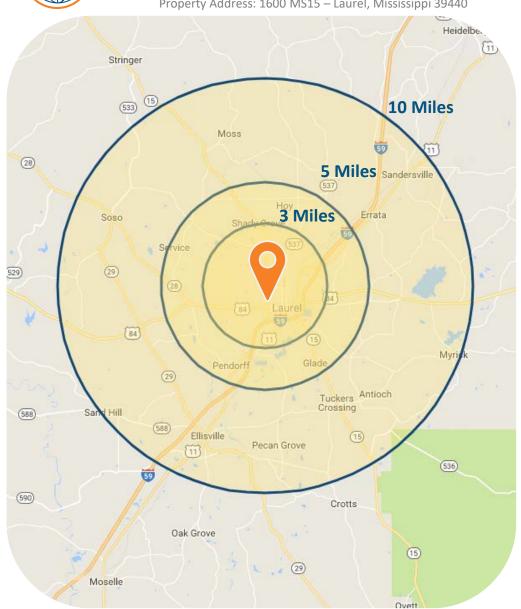
8



# **Demographics**

Property Address: 1600 MS15 - Laurel, Mississippi 39440





	3 Mile	5 Miles	10 Miles
Population Trends:			
2022 Projection	21,245	30,745	53,378
2017 Estimate	21,258	30,737	53,450
2010 Census	20,918	30,105	52,863
Growth 2017 - 2022	-0.06%	0.03%	-0.13%
Growth 2010 - 2017	1.63%	2.10%	1.11%
2017 Population Hispanic Origin	1700	2126	2583
Population by Race (2017):			
White	9,216	15,874	33,621
Black	11471	14166	18815
American Indian & Alaskan	64	107	213
Asian	253	268	326
Hawaiian & Pacific Island	21	22	27
Other	232	301	448
Household Trends:			
2022 Projection	7,838	11,446	19,820
2017 Estimate	7,844	11,443	19,848
2010 Census	7,718	11,203	19,648
Growth 2017 - 2022	-0.08%	0.03%	-0.14%
Growth 2010 - 2017	1.63%	2.14%	1.02%
Owner Occupied	4437	7042	13784
Renter Occupied	3406	4400	6064
Average Household Income (2017):	\$50,669	\$49,718	\$50,873
Households by Household Income (2017):			
<\$25,000	3343	4837	7983
\$25,000 - \$50,000	2053	3025	5310
\$50,000 - \$75,000	922	1328	2519
\$75,000 - \$100,000	741	1057	1926
\$100,000 - \$125,000	173	341	696
\$125,000 - \$150,000	227	346	576
\$150,000 - \$200,000	75	154	228
Median Household Income (2017):	\$29,695	\$30,419	\$32,188



# Marcus & Millichap

# **EXCLUSIVE NET LEASE OFFERING**

### MI Broker of Record:

Anne Williams M&M REIS of Nevada Inc 5100 Poplar Avenue, Suite 2505 Memphis, TN 38137 Tel: (901) 620-3600 Fax: (901) 620-3610

