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### **TENANT OVERVIEW**

DOLLAR GENERAL | CHARDON, OH



#### **TENANT OVERVIEW**



Dollar General Corporation is an American chain of variety stores headquartered in Goodlettsville, Tennessee. As of Nov 3, 2017, Dollar General operated 14,321 stores in 44 states, primarily in the Southern, Southwestern, Midwestern and Eastern U.S.

Dollar General offers both name brand and generic merchandise — including off-brand goods and closeouts of name-brand items — in the same store, often on the same shelf. Although it has the word "dollar" in the name, Dollar General is not a dollar store by the strict definition of that term as most of its products are priced at more than \$1.00. However, goods are usually sold at set price points in the range of .50 to 60 dollars, excluding articles such as phone cards and loadable store gift cards.

DOLLAR GENERAL CORPORATE OVERVIEW				
TENANT TRADE NAME:	Dollar General			
TENANT OWNERSHIP STATUS:	Public			
BOARD/STOCK SYMBOL:	NYSE: DG			
TENANT:	Corporate Store			
LOCATIONS:	-/+ 14,321			
CREDIT RATING:	BBB			
AGENCY:	Standard & Poor's			
REVENUE:	\$18.9 Billion (2015)			
CORPORATE HEADQUARTERS:	Goodlettsville, TN			

### FINANCIAL OVERVIEW

DOLLAR GENERAL | CHARDON, OH



#### **FINANCIAL OVERVIEW**







#### **PROPERTY HIGHLIGHTS**

#### NO LANDLORD RESPONSIBILITIES

This is a NNN lease with no landlord responsibilities or expenses

#### **BRAND NEW CONSTRUCTION**

Brand new construction property with Dollar General's newest prototype

#### **CORPORATELY GUARANTEED LEASE**

The lease is corporately guaranteed by Dollar General, an investment grade credit tenant rated BBB by Standard & Poor's

#### NO DOLLAR STORE COMPETITION

Closest Dollar Store is over 5 miles away | This will be a go-to store for residents nearby and commuters passing through and serve multiple needs in this market (discount, convenience, food etc.)

#### LARGE PARCEL SIZE

The property sits on a large 3+ acre parcel

#### SURROUNDED BY LOCAL USES AND HOMES

Surrounded by local businesses including Sunoco, Hambden County Inn, Hambden Health & Fitness Center, Just 4 Kidz Childcare, the Hambden Township Building, and numerous residential homes

#### **EXCELLENT ACCESS AND VISIBILITY**

Dollar General is situated on Rock Creek Road with excellent access and visibility for over 2,700 vehicles traveling by daily

#### MAIN THROUGHWAY LOCATION

Rock Creek Road (Route 166) connects to Grand Army of the Republic Highway (Route 6) connecting to downtown Chardon with traffic counts over 8,100 vehicles per day

#### **FINANCIAL OVERVIEW**



PRICE: \$1,436,310 **CAP RATE:** 6.75% BUILDING SQUARE FOOTAGE: 9,100 LOT SIZE: 3.15 Acres 2018 YEAR BUILT: TYPE OF OWNERSHIP: Fee Simple TENANT: Dollar General LEASE GUARANTOR: Corporate Guarantee LEASE TYPE: NNN INITIAL LEASE TERM: 15 Years **ROOF AND STRUCTURE:** Tenant Responsible LEASE COMMENCEMENT: 11/15/2018 LEASE EXPIRATION: 11/15/2033 TERM REMAINING ON LEASE: 15 Years **INCREASES:** 10% in the Options 3x5 Years OPTIONS: 180 days notice ROFR: N/A

#### **PROPERTY ADDRESS:**

13995 ROCK CREEK ROAD | CHARDON, OH 44024

ANNUALIZED OPERATING		
RENT INCREASES	ANNUAL	MONTHLY
YEARS 1-15	\$96,951.96	\$8,079.33
OPTION 1	\$106,647.24	\$8,887.27
OPTION 2	\$117,311.88	\$9,775.99
OPTION 3	\$129,043.08	\$10,753.59
NET OPERATING INCOME	\$96,951.96	

#### **INVESTMENT OVERVIEW**

#### CBRE IS PLEASED TO EXCLUSIVELY PRESENT FOR SALE THIS DOLLAR GENERAL PROPERTY located on over 3 acres in Chardon,

Ohio. This is a new 15 year NNN lease with no landlord responsibilities or expenses. There are 10% rental increases in each three, five year option period. The lease is corporately guaranteed by Dollar General, an investment grade credit tenant rated BBB by Standard & Poor's.

Dollar General is ideally situated with excellent access and visibility on Rock Creek Road, with traffic counts over 2,700 vehicles per day.

The property is also just 0.2 miles from Grand Army of the Republic (GAR) Highway, a main throughway in Chardon connecting to downtown, with traffic counts over 8,100 vehicles per day. There are 5,501 people within 3 miles of the site, 18,725 people within 5 miles and 33,664 people within 7 miles. There is minimal competition surrounding Dollar General, and the closest dollar store is over 5 miles away, making this go-to store for residents, local businesses, and commuters passing through and serve multiple needs in this market (discount, convenience, food etc.). Nearby uses include Sunoco, Hambden County Inn, Hambden Health & Fitness Center, Just 4 Kidz Childcare, the Hambden Township Building, and numerous residential homes. Chardon is a city in Hambden Township, Geauga County, Ohio, located about 10 miles south of Lake Erie and 30 miles east of Cleveland.



# PROPERTY SUMMARY

DOLLAR GENERAL | CHARDON, OH



#### **PROPERTY**

**PHOTOS** 







#### **PROPERTY**

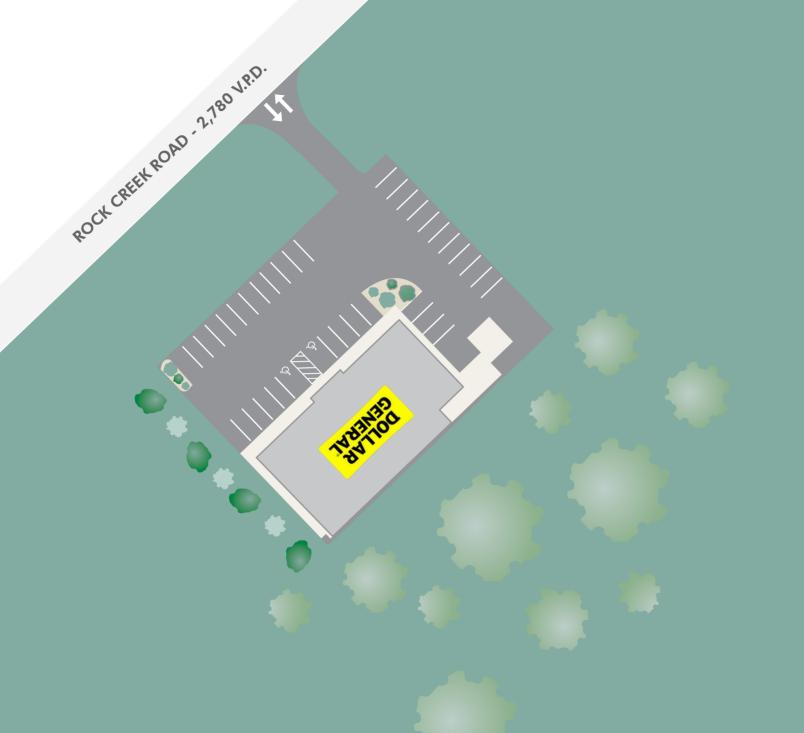
**PHOTOS** 













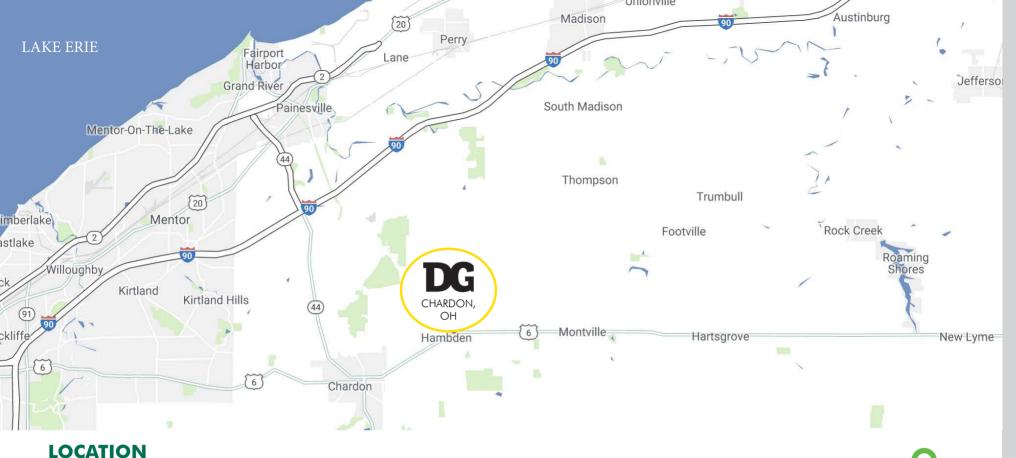
## LOCAL MAP 166 **DOLLAR GENERAL** 22 (166) Just 4 Kidz Childcare 🔾 Grand Army of the Republic Hwy odin Rd Hambden School Hambden (608)

#### **REGIONAL**

MAP

High Country Dr





### OVERVIEW

This Dollar General is situated on Rock Creek Road in Chardon, PA. The property has excellent visibility here and is easily accessible for the 2,700+ vehicles traveling by daily. Rock Creek Road also connects to GAR Highway, a major throughway in Chardon connecting to downtown with traffic counts over 8,100 vehicles per day. Dollar General is surrounded by numerous homes and local businesses, making this a go to store for residents and nearby employees. The property features Dollar General's newest prototype and is situated on a large 3+ acre parcel. There is minimal competition surrounding Dollar General, therefore this store will serve multiple needs in this market: discount, convenience, food etc. Surrounding uses include Sunoco, Hambden County Inn, Hambden Health & Fitness Center, Just 4 Kidz Childcare, the Hambden Township Building, and numerous residential homes. The closest dollar store is over 5 miles away. Chardon is a city in Hambden Township, Geauga County, Ohio, located about 10 miles south of Lake Erie and 30 miles east of Cleveland.



POPULATION	3 MILES	5 MILES	7 MILES
2010 POPULATION	5,397	18,241	32,573
2018 POPULATION	5,501	18,725	33,664
PROJECTED POPULATION (2023)	5,594	19,071	34,357
HISTORICAL ANNUAL GROWTH			
2010-2018	0.23%	0.32%	0.40%
PROJECTED ANNUAL GROWTH			
2018-2023	0.34%	0.37%	0.41%
HOUSEHOLDS	3 MILES	5 MILES	7 MILES
2010 HOUSEHOLDS	1,970	7,004	12,516
2018 HOUSEHOLDS	2,021	7,235	13,030
PROJECTED HOUSEHOLDS (2023)	2,058	7,384	13,332
HISTORICAL ANNUAL GROWTH			
2010-2018	0.31%	0.39%	0.49%
PROJECTED ANNUAL GROWTH			
2018-2023	0.36%	0.41%	0.46%
HOUSEHOLD INCOME	3 MILES	5 MILES	7 MILES
2018 AVERAGE	\$89,823	\$87,551	\$98,646
2018 MEDIAN	\$72,438	\$69,756	\$76,310

POPULATION BY RAC	E	3 MILES	5 MILES	7 MILES
WHITE POPULATION		97.8%	96.9%	96.7%
AFRICAN AMERICAN POPULATI	ON	0.5%	0.7%	0.8%
ASIAN POPULATION		0.5%	0.6%	0.8%
PACIFIC ISLANDER POPULATION	٧	0.1%	0.2%	0.1%
american indian and alask	A NATIVE	0.0%	0.0%	0.0%
OTHER RACE POPULATION		0.2%	0.3%	0.3%
TWO OR MORE RACES POPUL	ATION	0.9%	1.3%	1.2%
HISPANIC OR LATING		2 WILES	5 MILES	7 MILES
POPULATION BY ORI	GIN	3 MILLS	J MILLS	/ MILLS
LICDANIIC OD LATINIO				
HISPANIC OR LATINO		1.0%	1.6%	1.5%
WHITE NON-HISPANIC		97.1%	95.7%	95.6%
	R	97.1%		
WHITE NON-HISPANIC	R	97.1%	95.7%	95.6%
WHITE NON-HISPANIC  2018 AGE BY GENDE	R	97.1% <b>3 MILES</b>	95.7%	95.6%
WHITE NON-HISPANIC  2018 AGE BY GENDE  MEDIAN AGE	R	97.1% <b>3 MILES</b>	95.7% <b>5 MILES</b>	95.6% <b>7 MILES</b>
WHITE NON-HISPANIC  2018 AGE BY GENDE  MEDIAN AGE	R	97.1% <b>3 MILES</b>	95.7% <b>5 MILES</b>	95.6% <b>7 MILES</b>

8,100

2,780

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