## PREFERRED Walgreens INVESTMENT OFFERING | \$7,580,000



HIKES POINT WALGREENS LOUISVILLE, KY



## CONFIDENTIALITY **AGREFMENT**

This Confidential Offering has been prepared by Hogan Real Estate ("Agent") in cooperation with the Owner for informational purposes only and does not purport to contain all the information necessary to reach a purchase decision. The information contained herein has been carefully compiled from sources considered reliable and, while not guaranteed as to completeness or accuracy, we believe it to be correct as of this date.

This Offering is subject to prior placement, errors, omissions, changes, withdrawal or cancellation without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Agent or the Owner. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the Property described herein.

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Summaries or schedules of legal documents contained within this Memorandum are not intended to be comprehensive statements of the terms of such documents, but rather outlines of some of the major provisions therein.

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# O1 EXECUTIVE SUMMARY



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#### **EXECUTIVE SUMMARY**

## The Offering

Qualified investors are extended the opportunity to acquire a 100.0% fee simple interest in a marquee Walgreens located in the integral Hikes Point trade area of Louisville, Kentucky. In 2018 Walgreens extended their lease with contractual term through January 2030, affirming the tenant's commitment to this site following the Rite Aid acquisition. The neighboring Rite Aid location in this trade area will not renew, leaving this to be the area's only standalone pharmaceutical store.

Hikes Point is a densely populated neighborhood in East Central Louisville serviced by a dominant retail trade area at the convergence of major thoroughfares Taylorsville Road, Breckenridge Lane, and Hikes Lane where daily traffic counts exceed 30,000 VPD. Strategically positioned along Taylorsville Road at Browns Lane (Hikes Lane becomes Browns Lane at the site), the landmark site offers nearly 360 degree visibility with maximum accessibility along Taylorsville Road and Browns Lane. Two full interchanges of Interstate 264, the city's interior beltway, are less than 0.25 of a mile from the trade area.

The Hikes Point trade area services all of the surrounding neighborhoods that include over 100,000 people within a 3-mile radius. Nearby retailers include a mainstay Kroger Marketplace, Starbucks, TJ Maxx, Party City, Dollar Tree, Dollar General, Big Lots, Fifth Third Bank, Republic Bank, BB&T, McDonald's, and Taco Bell, among others.

#### Sales Terms

The property is being offered on an "as-is" basis with ownership making no representations or warranties with respect to the accuracy or completeness of the offering memorandum or any and all documents delivered to any acquisition prospect for the purpose of due diligence.

#### Investment Highlights

#### 12 Year Lease Term - Walgreens selected site for future

- Walgreens extended their lease in 2018, providing investors assurance that this is their preferred location in the trade area and will continue to be a critical store for the Louisville market
- The only Walgreens within a 2 mile radius

#### **Limited Landlord Responsibility**

• Passive investment with limited Landlord lease obligations

#### **Excellent Corporate Guaranty**

• The lease is fully guaranteed by WBA, an S&P rated BBB investment grade credit

#### Irreplaceable Real Estate

 The 1.83 acre site is ideally situated at the signalized intersection of Taylorsville Road and Browns Lane, with full ingress/egress on both roads and immediate adjacency to the traffic signal where traffic counts exceed 30,000 VPD

#### **Maximum Visibility**

• The site offers nearly 360 degree visibility in one of Louisville's longstanding, proven retail trade areas

#### Louisville, KY MSA

 The Louisville, KY MSA is the 44th largest in the United States with a population of approximately 1,280,000. The city continues to thrive with a diverse economy of healthcare, shipping and logistics, manufacturing, spirits, and education

#### **Proximity to Major MSA Employment**

 Hikes Point is a densely populated neighborhood with excellent road and interstate infrastructure that provide easy commutes to all of the region's major economic drivers

## **OFFERING SUMMARY**

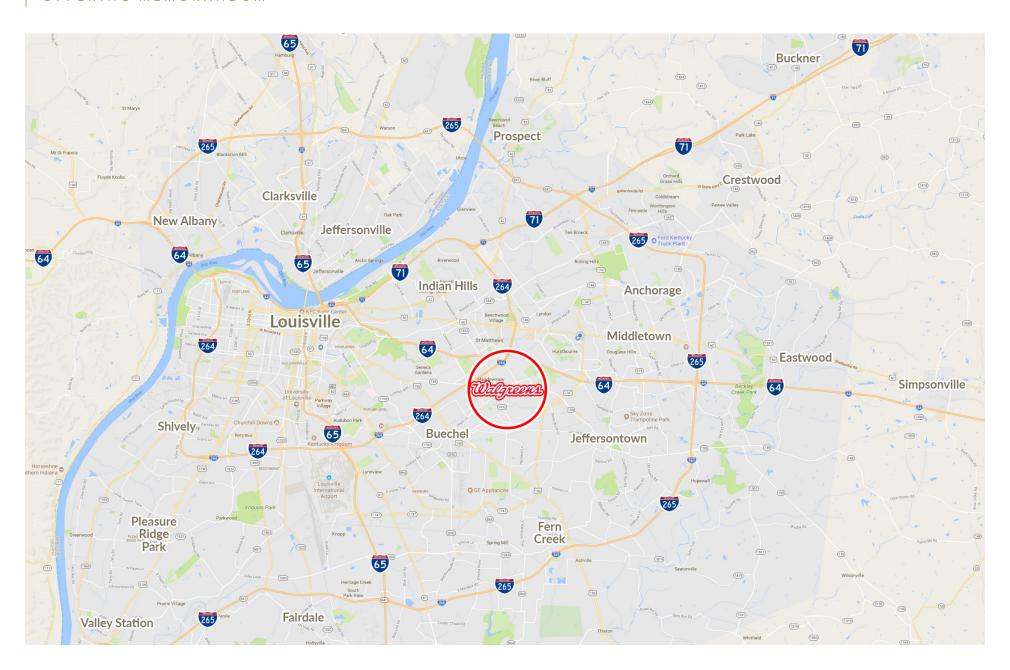
### Property Information

| Subject Property     | Walgreens Store #5436   |
|----------------------|---|
| Property Location    | 4025 Taylorsville Road<br>Louisville, KY 40220                                      |
| Year Built           | 1999  |
| Price                | \$7,580,000   |
| Cap Rate             | 6.2%  |
| Rentable Square Feet | 15,120  |
| Parking Spaces       | 85  |
| Signage              | Monument sign located at signalized intersection of Taylorsville Road & Browns Lane |
| Lot Size             | 1.83 acres  |



### Lease Summary

|  | Tenant                      | Walgreen Co.  |
|--|-----------------------------|---|
|  | Lease Type                  | NNN<br>(Landlord - Roof, Structure, and parking<br>lot requirements)  |
|  | Guaranty                    | <ul><li>WBA</li><li>S&amp;P Rated BBB Investment Grade<br/>Credit</li></ul>   |
|  | Lease Commencement          | January 15, 2000  |
|  | Tenant Options to Terminate | January 31, 2030<br>January 31, 2035<br>January 31, 2040<br>January 31, 2045<br>January 31, 2050<br>January 31, 2055<br>January 31, 2060<br>January 31, 2065              |
|  | Annual Rental Income        | \$470,000   \$39,166.67/month   |
|  | Additional % Rent           | A sum equal to:  • 2.0 % of the Gross Sales  • 0.5 % of the Gross Sales of food items  • 0.5 % of the Gross Sales of Rx items  as defined in lease in excess of \$470,000 |
|  |                             |   |





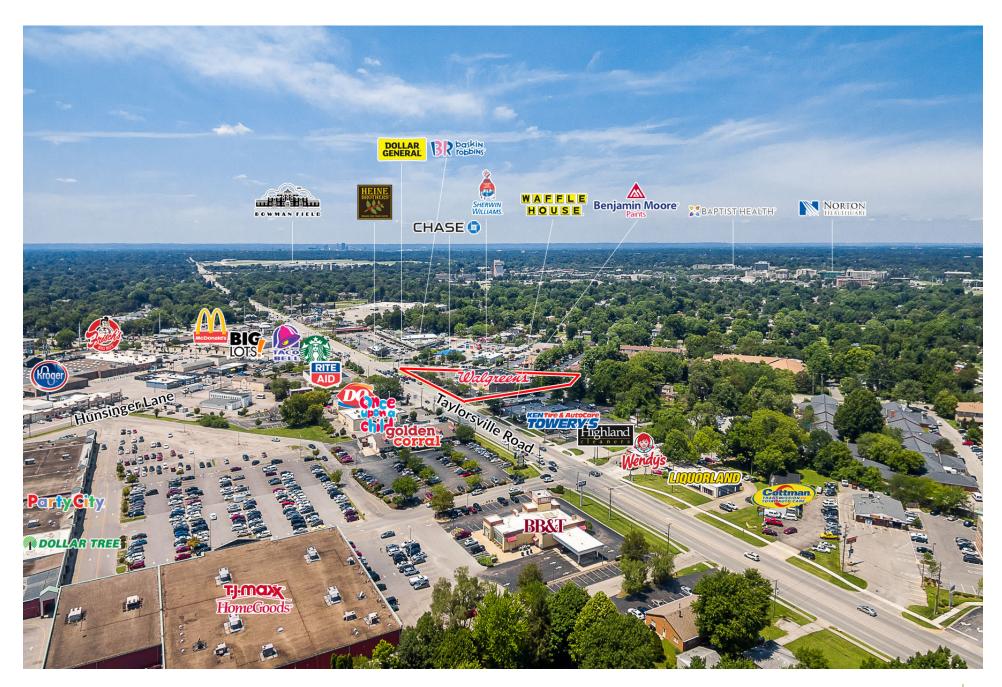






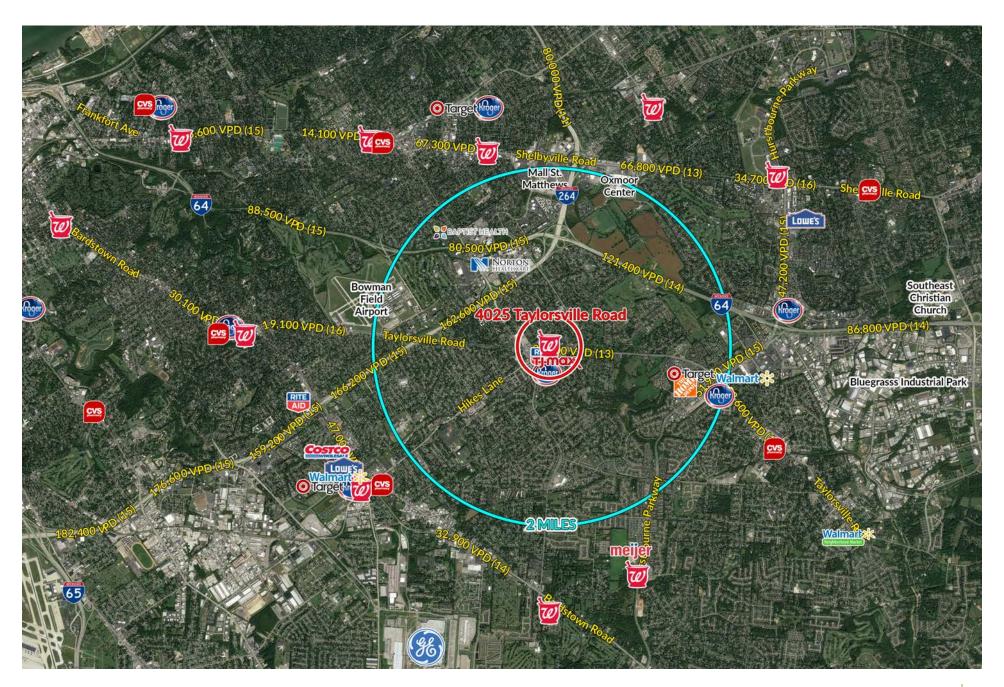


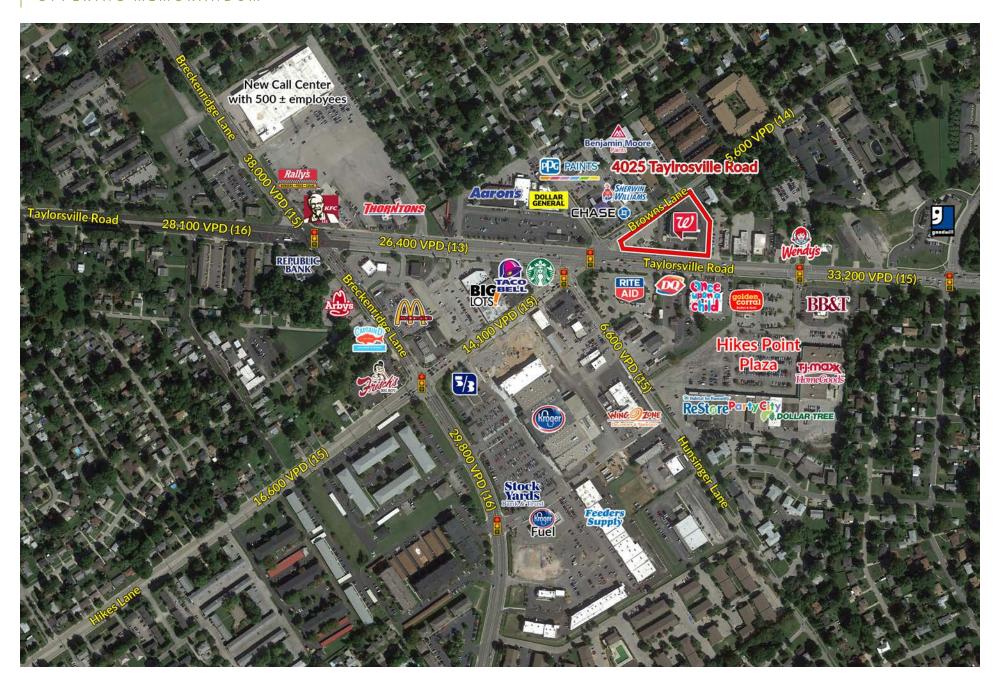












02 EXHIBITS



Tenant Profile
1-3-5 Mile Demographics Map
Demographics Report
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## **TENANT PROFILE**

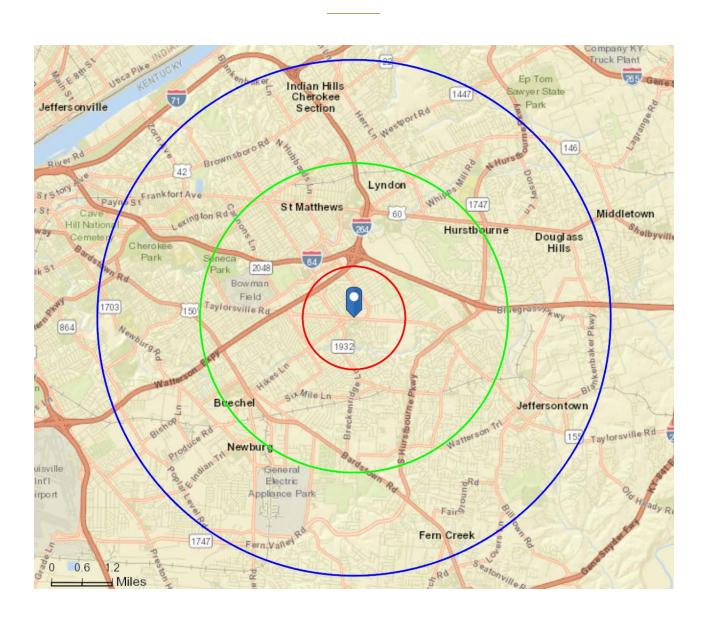
## Walgreens

The Walgreen Company (NASDAQ: WBA) is an American company that operates as the second-largest pharmacy store chain in the United States behind CVS Health. It specializes in filling prescriptions, health and wellness products, health information, and photo services. As of August 31, 2016, the company operated 8,175 stores in all 50 states, the District of Columbia, Puerto Rico, and the U.S. Virgin Islands. It was founded in Chicago, Illinois, in 1901. The Walgreens headquarters office is in the Chicago suburb of Deerfield, Illinois. In spring of 2018, Walgreens acquired 1,932 Rite Aid locations





## 1-3-5 MILE DEMOGRAPHICS MAP



## **DEMOGRAPHICS**

|   | 1 mile         | 3 miles  | 5 mile  |
|---|----------------|----------|---------|
| Population  |                |          |         |
| 2000 Population   | 13,777         | 95,233   | 233,01  |
| 2010 Population   | 13,686         | 97,873   | 240,53  |
| 2018 Population   | 14,014         | 100,617  | 248,36  |
| 2023 Population   | 14,246         | 102,508  | 253,55  |
| 2000-2010 Annual Rate                                       | -0.07%         | 0.27%    | 0.329   |
| 2010-2018 Annual Rate                                       | 0.29%          | 0.34%    | 0.399   |
| 2018-2023 Annual Rate                                       | 0.33%          | 0.37%    | 0.429   |
| 2018 Male Population  | 47.7%          | 48.0%    | 47.9    |
| 2018 Female Population                                      | 52.3%          | 52.0%    | 52.1    |
| 2018 Median Age   | 44.8           | 40.4     | 40      |
| Median Age  |                |          |         |
| The median age in this area is 44.8, compared to U.S. media | n age of 38.3. |          |         |
| Race and Ethnicity  |                |          |         |
| 2018 White Alone  | 79.4%          | 75.5%    | 76.2    |
| 2018 Black Alone  | 12.4%          | 15.0%    | 15.3    |
| 2018 American Indian/Alaska Native Alone                    | 0.1%           | 0.1%     | 0.2     |
| 2018 Asian Alone  | 2.5%           | 3.9%     | 3.2     |
| 2018 Pacific Islander Alone                                 | 0.1%           | 0.1%     | 0.0     |
| 2018 Other Race   | 3.3%           | 2.6%     | 2.4     |
| 2018 Two or More Races                                      | 2.3%           | 2.9%     | 2.7     |
| 2018 Hispanic Origin (Any Race)                             | 7.4%           | 6.8%     | 6.2     |
| Households  |                |          |         |
| 2000 Households   | 6,060          | 43,016   | 101,34  |
| 2010 Households   | 6,018          | 44,613   | 106,2   |
| 2018 Total Households                                       | 6,143          | 45,691   | 109,2   |
| 2023 Total Households                                       | 6,244          | 46,487   | 111,32  |
| 2000-2010 Annual Rate                                       | -0.07%         | 0.37%    | 0.47    |
| 2010-2018 Annual Rate                                       | 0.25%          | 0.29%    | 0.34    |
| 2018-2023 Annual Rate                                       | 0.33%          | 0.35%    | 0.38    |
| 2018 Average Household Size                                 | 2.19           | 2.17     | 2.2     |
| Median Household Income                                     |                |          |         |
| 2018 Median Household Income                                | \$56,088       | \$56,642 | \$60,84 |
| 2023 Median Household Income                                | \$62,937       | \$64,261 | \$69,28 |
| 2018-2023 Annual Rate                                       | 2.33%          | 2.56%    | 2.63    |
| Average Household Income                                    |                |          |         |
| 2018 Average Household Income                               | \$77,638       | \$77,237 | \$86,05 |
| 2023 Average Household Income                               | \$87,249       | \$86,586 | \$95,24 |
| 2018-2023 Annual Rate                                       | 2.36%          | 2.31%    | 2.059   |

## LOUISVILLE MSA MARKET OVERVIEW



#### Metro Louisville Area

In 2003, the Jefferson County and City of Louisville governments merged, elevating Louisville to the nation's 27th largest city. Louisville is home to dynamic, diversified economy that continues to attract companies with its central location, attractive riverfront setting and southern hospitality.

The presence of the United Parcel Service (UPS) air hub, GE Appliance Park, two Ford Motor Company assembly plants and an innovative and highly regarded medical community have played a big part in recent successes for Louisville.

Louisville is home to the legendary Kentucky Derby, the Muhammad Ali Center, the ever expanding Waterfront Park, the exciting 4th Street Live! entertainment complex downtown and beautiful, historic neighborhoods.

Additionally, Louisville offers a nationally recognized superior quality of life, making it one of America's best places to live and work. Greater Louisville also offers some of the most affordable utility rates in the nation, as well as an abundant, dependable supply of water, electricity and natural gas.

The Louisville MSA is comprised of Jefferson, Bullitt, Oldham, Henry, Nelson, Shelby, Trimble, Spencer and Meade counties in Kentucky; and Clark, Floyd, Harrison and Washington counties in Indiana. The metropolitan area's population is 1.3 million, including nearly 701,500 in Jefferson County, which houses Louisville Metro.



## LOUISVILLE MSA STATISTICS

| MSA Population:                      | 1,307,647 |
|--------------------------------------|-----------|
| Total Households:                    | 520,191   |
| Jefferson County Population:         | 750,828   |
| Median Age:                          | 39.6      |
| Average Age:                         | 36.4      |
| Overall Growth Rate MSA: (2000-2010) | 0.99%     |
| Projected Growth Rate: (2013-2018)   | 0.51%     |

| Population for Metro Counties: (2010 Census) |         |
|--|---------|
| Clark County, IN                             | 110,232 |
| Floyd County, IN                             | 74,478  |
| Harrison County, IN                          | 39,364  |
| Scott County, IN                             | 24,181  |
| Washington County, IN                        | 28,262  |
| Bullitt County, KY                           | 74,319  |
| Henry County, KY                             | 15,416  |
| Jefferson County, KY                         | 741,096 |
| Meade County, KY                             | 28,602  |
| Nelson County, KY                            | 43,437  |
| Oldham County, KY                            | 60,316  |
| Shelby County, KY                            | 42,074  |
| Spencer County, KY                           | 17,061  |

| Largest Colleges & Universities in Louisville Area: |        |  |
|---|--------|--|
| University of Louisville                            | 21,239 |  |
| Indiana Wesleyan University                         | 15,580 |  |
| Jefferson Community and Technical<br>College        | 14,346 |  |
| Sullivan University                                 | 5,478  |  |
| Bellarmine University                               | 3,602  |  |
| Spalding University                                 | 1,429  |  |

| Demographics for Louisville MSA:   |          |
|--|----------|
| Louisville encompasses 13 counties in 2 states: Clark,<br>Floyd, Harrison, Scott, and Washington counties in<br>Indiana and Bullitt, Henry, Jefferson, Meade, Nelson,<br>Oldham, Shelby, and Spencer in Kentucky |          |
| Average Household Income:  | \$64,854 |
| Median Household Income:   | \$46,456 |
| % Bachelor's Degree:   | 15.2%    |
| % Some College:  | 22.2%    |
| Total Businesses:  | 75,915   |
| Total Employment:  | 548, 699 |

| Largest Employers in Louisville MSA: (Exclusing government agencies) |        |
|--|--------|
| United Parcel Service  | 20,117 |
| Humana, Inc  | 11,000 |
| Norton Healthcare Inc.   | 9,658  |
| Ford Motor Co.   | 8,696  |
| KentuckyOne Health Inc.  | 5,898  |
| GE Appliances & Lighting   | 5,000  |
| Baptist Healthcare Systems Inc.                                      | 4,219  |
| Catholic Archdiocese of Louisville                                   | 2,352  |
| University of Louisville Healthcare                                  | 2,331  |
| Kindred Healthcare Inc.  | 2,252  |
| LG&E and KU Energy LLC   | 2,066  |
| Floyd Memorial Hospital & Health<br>Services                         | 1,612  |
| Securitas Security Services USA Inc.                                 | 1,598  |
| Yum! Brands, Inc.  | 1,558  |
| Publishers Printing Co. LLC  | 1,450  |
| Horseshoe Southern Indiana   | 1,437  |
| BF Cos./ERJ Dining   | 1,420  |
| Clark Memorial Hospital  | 1,216  |
| Seven Counties Services, Inc.  | 1,215  |
| Brown-Foreman Corp   | 1,196  |





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