

WENDY'S

20960 EAST MAIN STREET

HUNTINGDON, TENNESSEE 38344

JUSTIN ZAHN

COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

commercial investment advisors

OFFERING MEMORANDUM

INVESTMENT OVERVIEW

NAME

LOCATION

MAJOR CROSS STREETS

TENANT

PURCHASE PRICE

CAP RATE

ANNUAL RENT

GROSS LEASEABLE AREA

RENTAL ESCALATIONS

LEASE TYPE

OWNERSHIP

YEAR BUILT

LOT SIZE

LEASE EXPIRATION

OPTIONS

WENDY'S

20960 East Main Street Huntingdon, Tennessee 38344

E Main St & Buena Vista Rd

WENDHUNT CORP.

\$1,590,000

6.00%

\$95,386

2.094 SF

7% every 5 Years

Absolute NNN

(Building & Land) Fee Simple

1989

±0.25 Acre

December 31, 2032

Four 5-Year Renewal Options

INVESTMENT HIGHLIGHTS

LEASE

14+ Years Remaining on 20-Year Absolute NNN Lease with 7% Rental Escalations every 5 Years with Four 5-Year Renewal Options

TENANT

Wendhunt Corp. is an Experienced Three-Unit Wendy's Franchisee

SEASONED LOCATION

Successfully Open & Operating for Decades with an Attractive <u>6.90% Rent-</u>to-Sales Ratio!

TRAFFIC COUNTS

Hard Corner Location on E Main St & Buena Vista Rd with Great Drive-By Visibility where <u>Traffic Counts Exceed 12,220 CPD!</u>

DEMOGRAPHICS (5-MI)

Total Population: 6,151 | Average Household Income: \$50,549



POINTS OF INTEREST

RETAIL | SHOPPING | ENTERTAINMENT

Pad site to Tractor Supply Co., & Dollar General; nearby retailers include Walmart Supercenter, Dollar Tree, Save-A-Lot, Advance Auto Parts NAPA Auto Parts, etc.

HEALTH CARE

2.5 miles from Baptist Memorial Hospital (a general medical & surgical hospital with 70 beds)

FINANCIAL ANALYSIS

SUMMARY

| IENANI | wendhunt Corp. | LOT SIZE | ±0.25 Acre |
|---------------------|----------------|---------------|--|
| PURCHASE PRICE | \$1,590,000 | EXPENSE | This is an Absolute NNN lease . Tenant is |
| CAP RATE | 6.00% | REIMBURSEMENT | responsible for all expenses. |
| GROSS LEASABLE AREA | 2,094 SF | FINANCING | All Cash or Buyer to obtain new financing at |
| YEAR BUILT | 1989 | | Close of Escrow. |

RENT ROLL

| TENANT INFO | | LEASE TERMS | RENT SUMMARY | | | |
|-----------------|-------|--|--------------|-----------|-------------------------|--|
| TENANT NAME | SQ FT | TERM | INCREASE | RENT | ANNUAL INVESTOR RETURN | |
| Wendhunt Corp. | 2,094 | 01/01/18 to 12/31/22 | Current | \$95,386 | 6.00% | |
| | | 01/01/23 to 12/31/27 | 7% | \$102,063 | 6.42% | |
| | | 01/01/28 to 12/31/32 | 7% | \$109,207 | 6.87% | |
| | | | | | 6.46% AVG ANNUAL RETURN | |
| | | | | | | |
| RENEWAL OPTIONS | | 1st Option: 01/01/32 to 12/31/37 | 7% | \$116,852 | | |
| | | 2 nd Option: 01/01/38 to 12/31/42 | 7% | \$125,032 | | |
| | | 3 rd Option: 01/01/43 to 12/31/47 | 7% | \$133,784 | | |

4th Option: 01/01/48 to 12/31/52

\$143,149

TENANT OVERVIEW



TYPE
TRADED AS
INDUSTRY
S&P CREDIT RATING
MOODY'S RATING
MARKET CAP
OF LOCATIONS

PUBLIC

NASDAQ: WEN - THE WENDY'S COMPANY

RESTAURANTS - FAST FOOD

B (STABLE) May 7 2015

B2 (STABLE) Aug 25 2015

\$4.09 BILLION

6,600+ RESTAURANTS WORLDWIDE

https://www.wendys.com/home

Wendy's® was founded in 1969 by Dave Thomas in Columbus, Ohio. Dave built his business on the premise, "Quality is our Recipe®," which remains the guidepost of the Wendy's system.

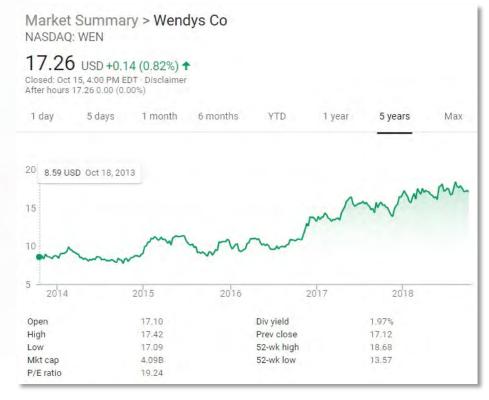
Wendy's is best known for its made-to-order square hamburgers, using fresh, never frozen beef, freshly-prepared salads with hand-chopped lettuce, and other signature items like chili, baked potatoes and the Frosty® dessert.

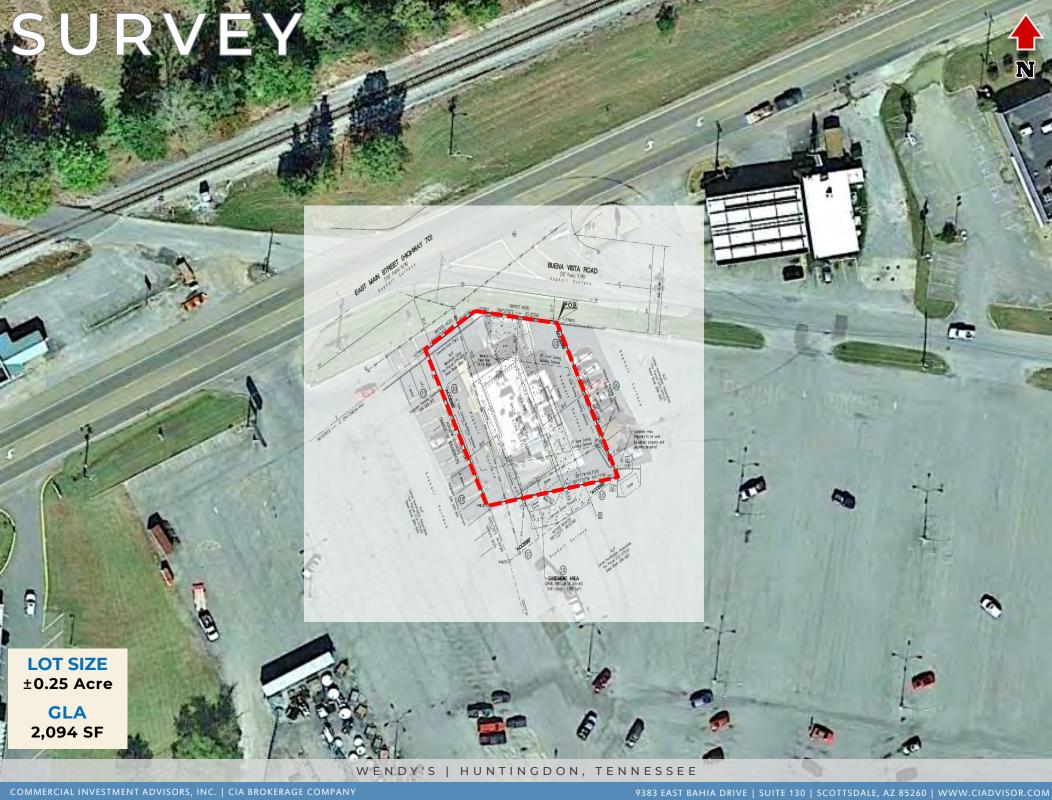
The Wendy's Company (NASDAQ: <u>WEN</u>) is committed to doing the right thing and making a positive difference in the lives of others. This is most visible through the Company's support of the Dave Thomas Foundation for Adoption® and its signature Wendy's Wonderful Kids® program, which seeks to find every child in the North American foster care system a loving, forever home.

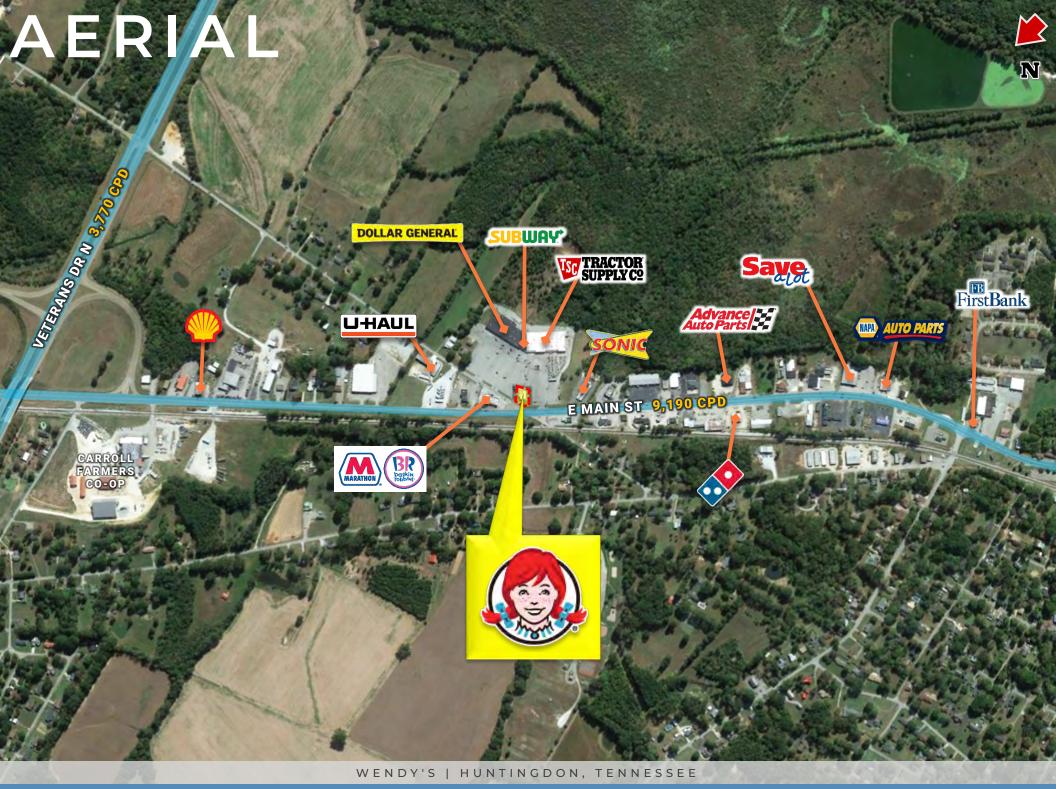
Today, Wendy's and its franchisees employ hundreds of thousands of people across more than 6,600 restaurants worldwide with a vision of becoming the world's most thriving and beloved restaurant brand.

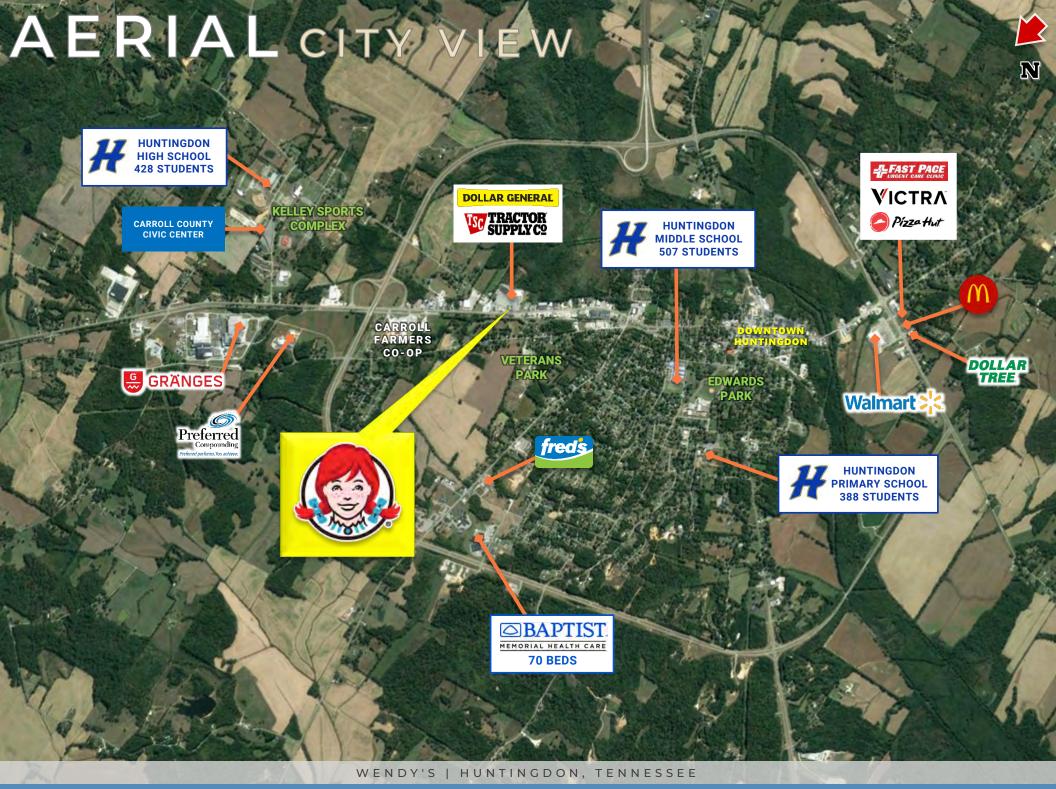
ABOUT THE TENANT WENDHUNT CORP.

Wendhunt Corp. is an experienced three-unit Wendy's franchisee. The company is owned by Lewis Topper & Jeff Coghlans.









LOCATION OVERVIEW



Huntingdon is the county seat of Carroll County, Tennessee. It has a total area of 11.9 square miles and the population is 3,985. It is the home to the Dixie Carter Performing Arts and Academic Enrichment Center, which serves as a premiere venue for the performing, literary, visual and media arts and named for Carroll County native, Dixie Carter. Mudslinger's Studio, an annex of "The Dixie,"" is a place where students of all ages can hone their pottery skills and exhibit their work. Just down the road is the recently opened Carroll County 1,000-Acre Recreational Lake which offers boating, skiing and fishing!

Gränges is the largest manufacturer of rolled aluminum for aluminum heat exchangers. Their end-customers are in the automotive industry, the stationary heat exchanger industry and niche markets such as transformers and food packaging. They are a global group and have approximately 1,600 employees and net sales of more than \$11 billion. They acquired their 120-acre facility in Huntingdon after Norandal USA filed Chapter 11. The facility name has changed, however the same 440 employees will be keeping their jobs.

Baptist Memorial Hospital-Carroll County offers internal medicine, family practice, general surgery, pediatrics, urology, pathology, cardiology, gynecology, pain management and radiology services. It has 70 beds and recently began offering access to cardiac specialists through Stern Cardiovascular Foundation, the largest cardiovascular research and health care group in the tristate region. Patients also can access stroke and critical care specialists 24 hours a day through TeleStroke and TeleGuardian elCU. They are one of the largest employers in the area with 6,070 employees in the Metro-Memphis area, and over 15,000 system-wide!

Huntingdon Special School District is an above average, public school district located in rural western Tennessee. It is situated approximately half way between Nashville and Memphis just fifteen minutes north of Interstate 40. It has 1,285 students in grades PK, K-12 and approximately 110 teachers and professional staff.

Bethel University is a Christian institute of higher education, accredited to bestow degrees to the master's level. Bethel University's main campus is located in McKenzie, with satellite campuses located in Memphis, Nashville, Chattanooga, Jackson, Paris and Clarksville. It consists of three colleges: the College of Arts & Sciences, the College of Professional Studies, and the College of Health Sciences. Bethel University student enrollment is at 5,878 students. In conjunction with the Henry County Medical Center, in November 2012, Bethel University opened its new satellite campus for the Physician Assistant Program along with the medical centers' new Diagnostic Center.

| 2018 DEMOGRAPHICS | | | | | | | | | |
|--------------------------|----------|----------|----------|--|--|--|--|--|--|
| | 1-MI | 3-MI | 5-MI | | | | | | |
| TOTAL POPULATION | 1,256 | 4,476 | 6,151 | | | | | | |
| DAYTIME POPULATION | 790 | 2,901 | 4,047 | | | | | | |
| AVERAGE HOUSEHOLD INCOME | \$40,941 | \$47,947 | \$50,549 | | | | | | |

CONFIDENTIALITY AGREEMENT

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Commercial Investment Advisors, Inc. and should not be made available to any other person or entity without the written consent of Commercial Investment Advisors, Inc. | CIA Brokerage Company. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Commercial Investment Advisors, Inc. | CIA Brokerage Company has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. Any projections, opinions, assumptions or estimates used in the Marketing Brochures are for example only and do not represent the current or future performance of any property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Commercial Investment Advisors, Inc. | CIA Brokerage Company has not verified, and will not verify, any of the information contained herein, nor has Commercial Investment Advisors, Inc. | CIA Brokerage Company conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Like all real estate investments, all of these investment carries significant risks. Purchaser and Purchaser's legal and financial advisors must request and carefully review all legal and financial documents related to the properties and tenants. While the tenant's past performance at these locations or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Purchaser is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Purchaser may be able to negotiate with a potential replacement tenant considering the location of the property, and Purchaser's legal ability to make alternate use of the property. All potential buyers must take appropriate measures to verify all of the information set forth herein.

BY ACCEPTING THIS MARKETING BROCHURE YOU AGREE TO RELEASE COMMERCIAL INVESTMENT ADVISORS, INC. | CIA BROKERAGE COMPANY HOLD IT HARMLESS FROM ANY KIND OF CLAIM, COST, EXPENSE, OR LIABILITY ARISING OUT OF YOUR INVESTIGATION AND/OR PURCHASE OF ANY PROPERTY.

FOR MORE INFORMATION:

JUSTIN ZAHN

Vice President O +1 480 718 5555 C +1 402 730 6021 justin@ciadvisor.com

