## Marcus & Millichap

# Offering Memorandum



## PIZZA HUT WING STREET

616 E Havens Ave • Mitchell, SD 57301

#### NON-ENDORSEMENT AND DISCLAIMER NOTICE

#### Confidentiality and Disclaimer

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2018 Marcus & Millichap. All rights reserved.

#### Non-Endorsement Notice

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY.
PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

PIZZA HUT WING STREET Mitchell, SD ACT ID ZAA0060007



#### NET LEASED DISCLAIMER

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

Marcus & Millichap

#### PROPERTY SUMMARY

	THE OFFERING
Property	Pizza Hut/Wing Street
Property Address	616 East Havens Street Mitchell, South Dakota 57301
Price	\$874,839
Capitalization Rate	7.75%
Price/SF	\$206.14

PROPERTY DESCRIPTION		
Year Built / Renovated	2007	
Gross Leasable Area	4,244 SF	
Zoning	N/A	
Type of Ownership	Fee Simple	
Lot Size	0.92 Acres	

LEASE SUMMARY	
Property Subtype	Net Leased Restaurant
Tenant	NPC International, Inc.
Rent Increases	5% in Options
Guarantor	Franchisee Guarantee
Lease Type	NNN
Lease Commencement	2/29/2008
Lease Expiration	2/28/2023
Lease Term	15
Term Remaining on Lease (Years)	4.2
Renewal Options	Three (3) Five-Year
Landlord Responsibility	None
Tenant Responsibility	NNN Expenses; Roof & Structure
Right of First Refusal/Offer	No

# ANNUALIZED OPERATING INFORMATION INCOME Net Operating Income \$67,800

RENT SCHEDULE				
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current	\$67,800	\$5,650	\$15.98	7.75%
Option Period 1	\$74,580	\$6,215	\$17.57	8.52%
Option Period 2	\$82,038	\$6,837	\$19.33	9.38%
Option Period 3	\$90,242	\$7,520	\$21.26	10.32%



#### **EXECUTIVE SUMMARY**

OFFE	RING SUMMARY
Price	\$874,839
Net Operating Income	\$67,800
Capitalization Rate – Current	7.75%
Price / SF	\$206.14
Rent / SF	\$15.98
Lease Type	NNN
Gross Leasable Area	4,244 SF
Year Built / Renovated	2007
Lot Size	0.92 acre(s)

	FINANCING
Down Payment	All Cash
Net Cash Flow	7.75% / \$67,800
Cash on Cash Return	7.75%
Total Return	0.00% / \$67,800





#### MAJOR EMPLOYERS

EMPLOYER	# OF EMPLOYEES *	
Trail King Industries Inc	861	
Walmart	300	
Admission Department	219	
Cabelas	200	
Lifequest	185	
Innovative Systems	175	
UPS	152	
Menards 3515	150	
Masonic Temple	140	
Trail-Eze Trailers	140	
Vantage Point Solutions Inc	140	
Shopko	134	

#### DEMOGRAPHICS

1-Miles	3-Miles	5-Miles
7,132	16,089	17,559
6,851	15,556	16,975
3,108	7,201	7,748
2,911	6,817	7,334
\$50,520	\$51,296	\$51,943
\$28,152	\$30,134	\$30,155
\$63,080	\$66,269	\$67,272
	7,132 6,851 3,108 2,911 \$50,520 \$28,152	7,132 16,089 6,851 15,556 3,108 7,201 2,911 6,817 \$50,520 \$51,296 \$28,152 \$30,134

\* # of Employees based on 5 mile radius



Restaurant unit operator in the United States

(based on unit count)



In partnership with our customers, NPC has given more than



\$5 Million

to local and global charities in the last five years

1,213







Operates more than 386

NPC International is the largest Pizza Hut franchisee in the world

operating 20% approximately

of the domestic Pizza Hut system



NPC International, Inc., through its subsidiary NPC Quality Burgers, Inc., operates as a franchisee of Pizza Hut restaurants in the United States. The company's restaurants offer various products, such as pizza, pasta, chicken wings, salads, soft drinks, sandwiches, and beer. As of December 27, 2017, it operated 1,226 Pizza Hut restaurants and delivery units in 27 states; and 386 Wendy's units in 8 states. The company was founded in 1962 and is based in Overland Park, Kansas. NPC International, Inc. is a subsidiary of NPC Restaurant Holdings, LLC.

#### INVESTMENT OVERVIEW

Marcus and Millichap is pleased to offer for sale this Pizza Hut & WingStreet located in Mitchell, SD. This Pizza Hut is part of the newest Pizza Hut & WingStreet prototype. The lease is guaranteed by NPC International, which is the largest Pizza hut operator in the world with annual sales exceeding \$1 Billion. This Pizza Hut benefits from its close proximity to Interstate 90, which runs from the East to West coast of the Continental U.S. Additionally, the property is surrounded in a dense retail corridor by many national credit tenants including – Walmart Supercenter, Tractor Supply, McDonalds, Cabela's, Walgreens, Menard's, and many others.

Pizza Hut & WingStreet is located at 616 Ease Havens Street in Mitchell, South Dakota. The 4,244-square foot restaurant was built in 2007 and is situated on 0.92 acres of land.

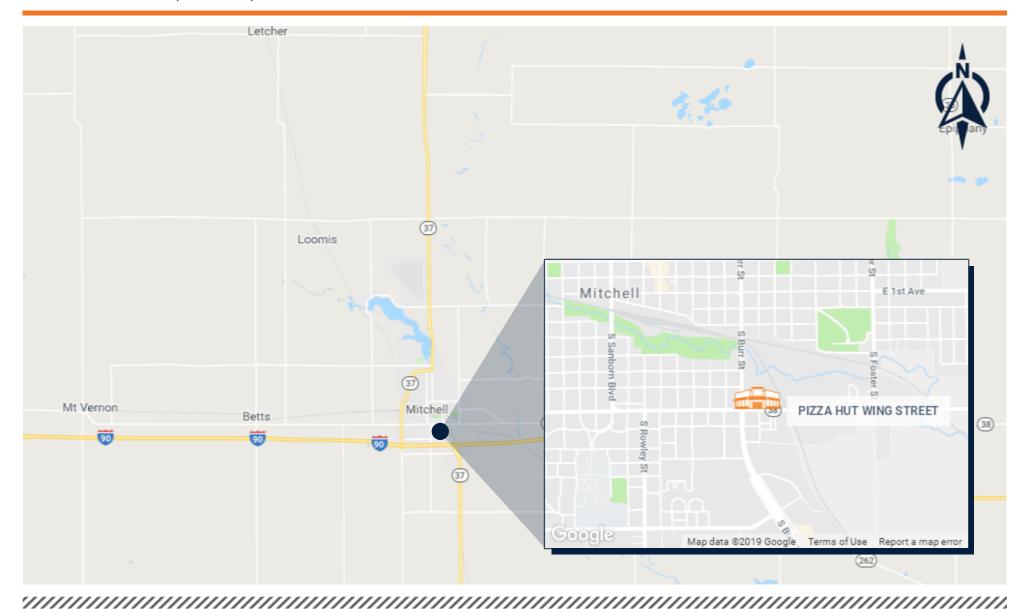
Mitchell is the county seat of Davison County, South Dakota, United States. The population was 15,254 at the 2010 census. Mitchell is the principal city of the Mitchell Micropolitan Statistical Area, which includes all of Davison and Hanson counties. Mitchel is home of the Corn Palace. The Corn Palace is decorated with several colors of dried corn and grains, creating murals. The theme of the external murals is changed yearly at fall harvest; internal murals are changed approximately every ten years. The building itself is used for several purposes including a basketball arena, the local high school prom, trade shows, staged entertainment, and the Shriner's Circus. Mitchell is also home to other attractions such as the Dakota Discovery Museum as well as the Mitchel Prehistoric Indian Village archaeological site.

#### **INVESTMENT HIGHLIGHTS**

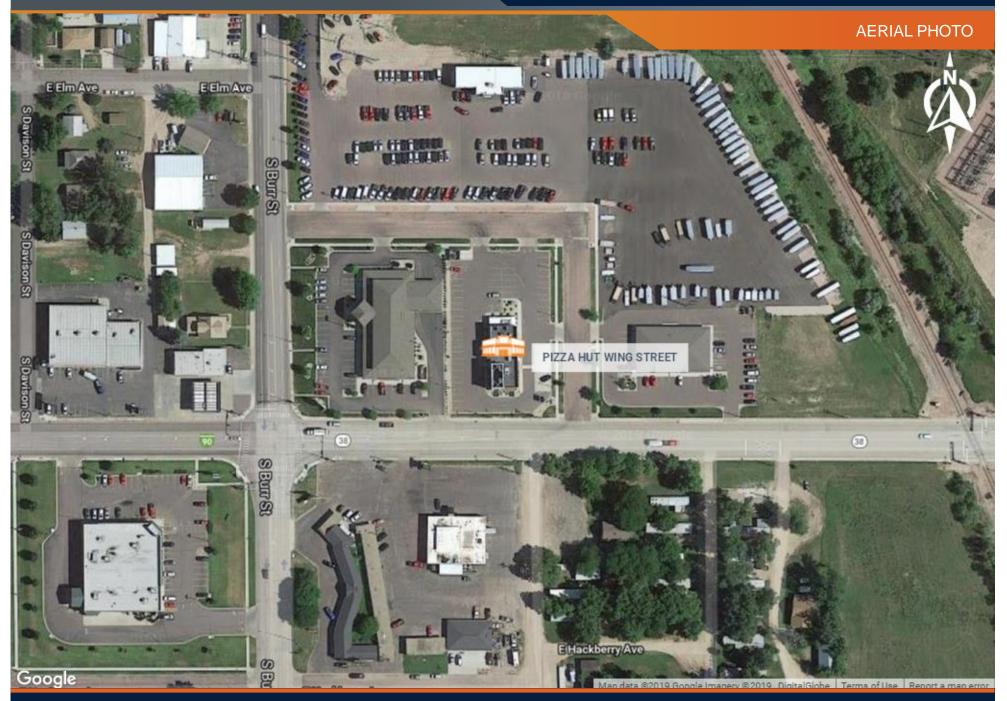
- NNN Lease to Pizza Hut through 2/2023
- Zero Landlord Responsibilities
- Tenant Recently Exercised Five-Year Option
- Newest Pizza Hut/Wingstreet Prototype
- Surrounded by Dense Retail
- Largest Pizza Hut Franchisee in the World



## 616 E Havens Ave, Mitchell, SD 57301



#### PIZZA HUT WING STREET



PIZZA HUT WING STREET

Ø

#### **DEMOGRAPHICS**



## CREATED ON JANUARY 8, 2019

	1 Miles	3 Miles	5 Miles
POPULATION			
2022 Projection	7,131	16,389	17,972
2017 Estimate	7,132	16,089	17,559
2010 Census	6,851	15,556	16,975
2000 Census	6,976	15,034	16,166
INCOME			
Average	\$63,080	\$66,269	\$67,272
Median	\$50,520	\$51,296	\$51,943
Per Capita	\$28,152	\$30,134	\$30,155
HOUSEHOLDS			
2022 Projection	3,143	7,441	8,035
2017 Estimate	3,108	7,201	7,748
2010 Census	2,911	6,817	7,334
2000 Census	2,857	6,289	6,694
HOUSING			
2017	\$96,816	\$119,942	\$122,231
EMPLOYMENT			
2017 Daytime Population	9,553	21,983	23,303
2017 Unemployment	2.99%	2.91%	2.83%
2017 Median Time Traveled	15	13	14
RACE & ETHNICITY			
White	90.76%	91.90%	92.25%
Native American	90.76%	0.10%	92.25%
African American	1.03%	1.14%	1.10%
Asian/Pacific	0.46%	0.68%	0.68%
Islander			

# MARCUS & MILLICHAP CAPITAL CORPORATION CAPABILITIES

MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources providing the most competitive rates and terms.

We leverage our prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues to the benefit of our clients.



Closed 1,707 debt and equity financings in 2017



National platform operating within the firm's brokerage offices



\$5.63 billion total national volume in 2017



Access to more capital sources than any other firm in the industry

### WHY MMCC?

Optimum financing solutions to enhance value

Our ability to enhance buyer pool by expanding finance options

Our ability to enhance seller control

- Through buyer qualification support
- Our ability to manage buyers finance expectations
- Ability to monitor and manage buyer/lender progress, insuring timely, predictable closings
- By relying on a world class set of debt/equity sources and presenting a tightly underwritten credit file

#### PRESENTED BY

**Geoff Ficke** 

First Vice President Investments Director, Net Leased Properties Group Dallas Office Tel: (972) 755-5262 Fax: (972) 755-5210

geoff. ficke@marcusmillichap.com

License: TX 0593051

Nicolas Elwood Associate Dallas Office Tel: (972) 755-5177 Fax: (972) 755-5210

nicolas. el wood@marcus millichap.com

License: TX 707408

Jon Ruzicka Broker

Tel: (952) 852-9700 Fax: (952) 852-9710 License: SD 17724

